# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### **FORM 10-K**

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| AKGU GI   |  | RATIONAL HOL Registrant as specified in its charter)  | DINGS, LID.  |  |  |
|   | Bermuda  |   | 98-0214719   |  |  |
|   | other jurisdiction of<br>tion or organization)                   |   | R.S. Employer<br>fication Number)  |  |  |
| 110 Pitts Bay Road  |  |   | Box HM 1282  |  |  |
|   | broke HM08   |   | nilton HM FX   |  |  |
|   | Bermuda incipal executive offices                                |   | Bermuda<br>ailing address)   |  |  |
| •   |  | (441) 296-5858  |  |  |  |
|   | ` •  | dephone number, including area code) ed pursuant to Section 12(b) of the Act:                                       |  |  |  |
| Tir   | le of Security   | •   | change on Which Registered   |  |  |
| Common Stock, p   | ar value of \$1.00 per share                                     | NASDAQ (  | NASDAQ Global Select Market  |  |  |
| Guarantee of Argo Group U   | S, Inc. 6.500% Senior Notes of                                   | _   | Stock Market LLC   |  |  |
|   | Securities register  | ed pursuant to Section 12(g) of the Act:<br>None  |  |  |  |
| Indicate by check mark if the rea   | ristrant is a wall known sassons                                 | d issuer, as defined in Rule 405 of the Securi  | itias Act. Vas 😾 No 🗆  |  |  |
| ·   |  | ports pursuant to Section 13 or Section 15(d)   |  |  |  |
| Indicate by check mark whether  | the registrant (1) has filed all                                 | reports required to be filed by Section 13 or   | 15(d) of the Securities Exchange Act of  |  |  |
| filing requirements for the past 9  | 00 days. Yes ⊠ No 🗓  | I that the registrant was required to file such   |  |  |  |
| Indicate by check mark whether<br>required to be submitted and po<br>shorter period that the registrant | sted pursuant to Rule 405 of Re                                  | lectronically and posted on its corporate We egulation S-T (§232.405 of this chapter) durit such files). Yes 🗵 No 🗆 | ebsite, if any, every Interactive Data Filing the preceding 12 months (or for such         |  |  |
| Indicate by check mark if discloswill not be contained, to the besthis Form 10-K or any amendment       | t of the registrant's knowledge,                                 | t to Item 405 of Regulation S-K (§229.405 of<br>in definitive proxy or information statement                        | f this chapter) is not contained herein, an<br>ts incorporated by reference in Part III of |  |  |
| Indicate by check mark whether<br>See the definitions of "large acco<br>Exchange Act.                   | the registrant is a large accelerated filer," "accelerated filer | ated filer, an accelerated filer, a non-accelera<br>""smaller reporting company," and "emergi                       | ted filer, or a smaller reporting company<br>ng growth company" in Rule 12b-2 of th        |  |  |
| Large accelerated filer   | Accelerated filer □  | Non-accelerated filer   (Do not che   | eck if a smaller reporting company)  |  |  |
| Smaller reporting company   | Emerging growth compar   | у 🗆   |  |  |  |
|   |  | registrant has elected not to use the extended to Section 13(a) of the Exchange Act.                                | transition period for complying with an  |  |  |

## As of February 21, 2018, the Registrant had 29,360,313 shares of common stock outstanding (less treasury shares). **DOCUMENTS INCORPORATED BY REFERENCE**

Part III: Excerpts from Argo Group International Holdings, Ltd.'s Proxy Statement for the Annual Meeting of Shareholders to be held on May 4, 2018

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  $\square$  No  $\boxtimes$  As of June 30, 2017, the aggregate market value of the common stock held by non-affiliates was approximately \$1,787.4 million.

### ARGO GROUP INTERNATIONAL HOLDINGS, LTD.

### Annual Report on Form 10-K For the Year Ended December 31, 2017

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#### **Forward Looking Statements**

Certain statements in this document are "forward-looking statements" as that term is defined in the Private Securities Litigation Reform Act of 1995 and are made pursuant to the safe harbor provisions of that act. Some of the forward-looking statements can be identified by the use of forward-looking words such as "believes", "expects", "potential", "continued", "may", "will", "should", "seeks", "approximately", "predicts", "intends", "plans", "estimates", "anticipates" or the negative version of those words or other comparable words. The forward-looking statements are based on the current expectations of Argo Group International Holdings, Ltd. ("Argo Group," "we" or the "Company") and our beliefs concerning future developments and their potential effects on Argo Group. There can be no assurance that actual developments will be those anticipated by Argo Group. Actual results may differ materially as a result of significant risks and uncertainties including but not limited to:

- changes in the pricing environment including those due to the cyclical nature of the insurance and reinsurance industry;
- increased competition;
- the adequacy of our projected loss reserves including:
  - development of claims that varies from that which was expected when loss reserves were established;
  - adverse legal rulings which may impact the liability under insurance and reinsurance contracts beyond that which was anticipated when the reserves were established;
  - development of new theories related to coverage which may increase liabilities under insurance and reinsurance contracts beyond that which were anticipated when the loss reserves were established;
  - reinsurance coverage being other than what was anticipated when the loss reserves were established;
- changes to regulatory and tax conditions and legislation;
- natural and/or man-made disasters, including terrorist acts;
- the inability to secure reinsurance;
- the inability to collect reinsurance recoverables;
- a downgrade in our financial strength ratings;
- changes in interest rates;
- changes in the financial markets that impact investment income and the fair market values of our investments;
- changes in asset valuations;
- failure to execute information technology strategies;
- failure to execute expense reductions;
- inability to successfully execute mergers or acquisitions; and
- other risks detailed in this Form 10-K or that may be detailed in other filings with the Securities and Exchange Commission.

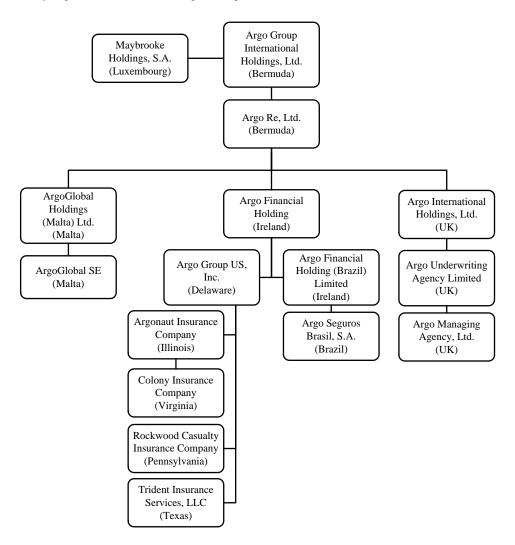
These risks and uncertainties are discussed in greater detail in Item 1A, "Risk Factors." We undertake no obligation to publicly update any forward-looking statements.

#### Item 1. Business

#### **Business Overview**

Argo Group International Holdings, Ltd. is an international underwriter of specialty insurance and reinsurance products in the property and casualty market. We target niches where we can develop a leadership position and where we believe we will generate superior underwriting profits. Our growth has been achieved both organically – through an operating strategy focused on disciplined underwriting – and as a result of strategic acquisitions.

The following is a summary organizational chart of Argo Group:



#### Acquisition of Maybrooke

Effective February 6, 2017, we acquired all of the issued and outstanding capital stock of Maybrooke Holdings, S.A. ("Maybrooke"), a holding company, and its subsidiaries which operate under the name "Ariel Re." Ariel Re is a global underwriter of specialty insurance and reinsurance business written primarily through its Lloyd's Syndicate 1910. The purchase price of \$235.3 million was paid in cash. Ariel Re provides Argo Group with enhanced scale in our London- and Bermuda-based platforms, which was a primary strategic objective associated with the acquisition. Subsequently, we placed Maybrooke into liquidation and began to collapse its subsidiaries into our structure to create operating efficiencies, including merging Ariel Reinsurance, Ltd. into Argo Re, Ltd. effective December 31, 2017. The restructuring is expected to be completed in the first half of 2018.

#### **Business Segments and Products**

For the year ended December 31, 2017, our operations included two reportable segments – U.S. Operations and International Operations. In addition to these main business segments, we have a Run-off Lines segment for certain products we no longer underwrite. For discussion of the operating results of each business segment, please refer to Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations," and Note 19, "Segment Information," in the Notes to the Consolidated Financial Statements.

#### U.S. Operations

This segment is a leader in the Excess and Surplus Lines focusing on U.S.-based risks that the standard (admitted) market is unwilling or unable to underwrite. The standard market's limited appetite for such coverage is often driven by the insured's unique risk characteristics, the perils involved, the nature of the business, and/or the insured's loss experience. This business is often able to underwrite these risks with more flexible policy terms. The business is underwritten on an admitted and non-admitted basis. Non-admitted carriers, while approved, are not licensed in the states in which they underwrite and, therefore, are subject to less regulation. By contrast, admitted carriers are licensed by states and are subject to all of the regulations and requirements of those states.

Our Excess and Surplus Lines business is sold through one operating platform: Colony Specialty. While focused primarily on non-admitted business, Colony may also underwrite certain classes of business on an admitted basis for risks that otherwise meet our underwriting standards.

Colony Specialty underwrites primary and excess casualty, property and professional liability coverage for hard-to-place risks and/or distressed businesses that typically fall outside of the standard insurance market's risk appetite. This business is underwritten through the following business units: Casualty, Transportation, Property, Contract and Environmental. Through these units, Colony Specialty provides coverage to a broad group of commercial enterprises, including contractors, manufacturers, distributors, property owners, retailers, restaurants and environmental consultants.

U.S. Operations also underwrites admitted business distributed directly through retail brokers/agents, including professional, property, casualty and surety coverages designed to meet the specialized insurance needs of U.S.-based businesses within certain well-defined markets. It targets business classes and industries with distinct risk profiles that can benefit from specially designed insurance programs, tailored loss control and expert claims handling. This segment serves its targeted niche markets with a narrowly focused underwriting profile and specialized knowledge of the businesses it serves. Under this focus, U.S. Operations includes the following risk-bearing business units: Argo Pro, Argo Insurance, Rockwood Casualty Insurance Company ("Rockwood"), U.S. Commercial Programs, Argo Surety and Trident Public Risk Solutions ("Trident").

#### Argo Pro

Argo Pro is our mid-market professional lines platform that provides a broad portfolio of errors and omissions, and management liability products for our wholesale and retail distribution partners. Argo Pro offers customized coverage on a primary and excess basis for risks on both an admitted and non-admitted basis, targeting commercial and select financial institution risks in the middle market and upper middle market segments. Our underwriting focus provides risk management solutions for accountants, architects and engineers, commercial crime, directors and officers, employment practices, fiduciary, lawyers, miscellaneous professionals, technology, privacy and security.

#### Argo Insurance

Argo Insurance offers insurance and risk management services to Grocery, Restaurants and other Specialty Retail industries. Argo Insurance provides property, liability, workers compensation, automobile and umbrella coverage throughout the United States.

### Rockwood

Rockwood is a specialty underwriter of workers compensation for the mining industry. It also underwrites coverage for small commercial businesses, including retail operations, light manufacturing, services and restaurants. Approximately 52% of its premiums are written in Pennsylvania. Rockwood underwrites policies on both a large-deductible basis and on a guaranteed-cost basis for smaller commercial accounts. In addition, Rockwood provides general liability and commercial automobile coverage, as well as coverage for pollution liability, umbrella liability, and surety to support its core clients' other mining and mining-related exposures.

#### U.S. Commercial Programs

U.S. Commercial Programs offers specialized commercial niche programs customized to meet the specific insurance needs of targeted businesses. The business includes both risk-bearing and non-risk bearing solutions, crafted specifically for each program opportunity. Its internal and external network includes experienced program administrators with successful track records in specialized programs. U.S. Commercial Programs seeks partners with deep expertise in specialty markets.

#### Argo Surety

Argo Surety offers surety products to a diverse range of U.S. businesses operating in numerous industries. Argo Surety provides surety solutions to businesses that must satisfy various eligibility conditions in order to conduct commerce, such as licensure requirements required by government statute or regulation, counterparty conditions found in private or public construction projects, or satisfactory performance of contracted services. Surety products are commonly grouped into two broad categories referred to as commercial bonds and contract bonds. Commercial bonds are generally required of businesses that guarantee their compliance with regulations and statutes, the payment and performance assurance for various forms of contractual obligations, or the completion of services. Contract bonds are typically third-party performance, payment or maintenance guarantees associated with construction projects. Argo Surety targets multiple industries, including construction (general, trade and service contractors), manufacturing, transportation, energy (coal, oil and gas), waste management, industrial equipment, technology, retail, public utilities and healthcare.

#### **Trident Public Risk Solutions**

Trident provides primary insurance products and risk management solutions for public-sector entities such as counties, municipalities, public schools, and other local government units and special districts. Its product lines include general liability, automobile liability, automobile physical damage, property, inland marine, crime, public officials liability, educators legal liability, employment practices liability, law enforcement liability and workers compensation coverage.

#### International Operations

International Operations specializes in insurance and reinsurance risks worldwide through the broker market, focusing on specialty property insurance, property catastrophe reinsurance, primary/excess casualty and professional liability insurance. This segment includes a multi-class Lloyd's Syndicate platform and under the umbrella of International Specialty business, a strong Bermuda trading platform and growing businesses in Continental Europe and Brazil.

This segment operates as ArgoGlobal in addition to other brands depending on product and jurisdiction, including Ariel Re, Argo Re, the Casualty and Professional Lines unit of Argo Insurance Bermuda, ArgoGlobal SE in Continental Europe, and Argo Seguros Brazil, S.A. ("Argo Seguros") in Brazil.

#### Lloyd's Syndicate Platform

Argo's Lloyd's Syndicate platform includes Syndicate 1200 and Syndicate 1910. Based in London, the syndicates have regional operations in Bermuda, Dubai, Singapore and Shanghai. The syndicates are managed by the Argo Managing Agency and trade under the Lloyd's of London capital and licensing framework.

Syndicate 1200 is focused on underwriting worldwide property, non-U.S. liability, marine and energy and specialty insurance. The property division of Syndicate 1200 concentrates mainly on North American commercial properties, but is also active in the residential sector, including collateral protection insurance programs for lending institutions. A large portion of business is underwritten through the use of binding authorities. The liability division underwrites professional indemnity, general liability, medical malpractice, casualty and motor treaty, and directors and officers and cyber insurance with emphasis on Canada, Australia and the U.K. The marine and energy division underwrites cargo, upstream and downstream energy, yachts, hull and marine liability insurance. The specialty division underwrites personal accident, credit and political risks, terrorism, livestock and contingency insurance. A number of multi-class portfolio deals are also written.

Syndicate 1200 obtains around half of its underwriting capital from third parties, including other (re)insurance groups who want to participate in our underwriting ("trade capital") and high net worth individuals ("Names"). Trade capital providers participate on a quota share basis behind an Argo-owned corporate member or directly through their own member. The flexibility in the sources of capital allows us to manage underwriting exposure over the insurance cycle. Our economic participation in each syndicate varies by year of account based on our risk appetite. This business earns a return on the underwriting capital that is provided by us and from fee income earned from the management of third-party capital.

Syndicate 1910 underwrites property insurance exposures through Argo Insurance Bermuda, a division of Argo Re, and reinsurance through our reinsurance division, Ariel Re, which operates in two areas – treaty property and specialty. This business is focused on mainly North American commercial properties and writes on both a primary and excess basis. Business is written on an open market basis through retail and wholesale brokers. Treaty property reinsurance is predominantly catastrophe-focused. Specialty reinsurance encompasses marine, energy, aviation, terrorism and property. This reinsurance portfolio is focused on treaties where high-quality exposure and experience data allow our underwriters to quantify the risk.

Syndicate 1910 obtains its underwriting capital from a variety of sources and seeks to maintain a balance between capital managed on our behalf and capital managed on behalf of third parties. The sources of the underwriting capital for Syndicate 1910 include our interest and capital from Names. The flexibility in the sources of capital allows us to manage underwriting exposure over the insurance cycle. Our economic participation in the syndicate varies by year of account based on our risk appetite and the level of third-party participation.

#### **International Specialty**

The International Specialty businesses include Argo Insurance Bermuda, ArgoGlobal SE and Argo Seguros business in Brazil.

Argo Insurance Bermuda offers casualty, property and professional lines, which serves the needs of global clients by providing the following coverages: property, general and products liability, directors and officers liability, errors and omissions liability and employment practices liability.

ArgoGlobal SE is based in Malta and underwrites professional liability, surety, and property and casualty business in continental Europe.

Argo Seguros is our property and casualty insurance company based in Sao Paolo, Brazil, which is focused on serving that country's domestic commercial insurance market. Argo Seguros provides a broad range of commercial property, casualty and specialty coverages. Its primary lines of business are cargo and marine, property, and engineering and financial lines. It also participates in Brazil's federal Motor Third-Party Liability insurance pool.

#### Run-off Lines

The Run-off Lines business includes outstanding liabilities associated with discontinued lines previously underwritten by our insurance subsidiaries, such as those arising from liability policies dating back to the 1960s, 1970s and into the 1980s; risk management policies written by a business unit that has since been sold to a third party; and other legacy accounts previously written by our reinsurance subsidiaries.

#### **Marketing and Distribution**

We provide products and services to well-defined niche markets. We use our capital strength and the Argo Group brands to cross-market the products offered by each of our segments among our operating platforms and divisions. We offer our distribution partners tailored, innovative solutions for managing risk using the full range of products and services we have available.

#### U.S. Operations

Within U.S. Operations, Colony Specialty distributes its products through a network of appointed wholesale agents and brokers specializing in excess and surplus lines and certain targeted admitted lines. Approximately two-thirds of Colony Specialty's premium volume in 2017 was produced by wholesale brokers who submit business and rely on Colony Specialty to produce quotes and handle policy issuance on such accounts. The remaining one-third of Colony Specialty's premium was produced through a select group of wholesale agents to whom Colony Specialty has delegated limited authority to act on its behalf. These agents are granted authority to underwrite, quote, bind and issue policies in accordance with predetermined guidelines and procedures prescribed by Colony Specialty.

Our admitted business uses a broad distribution platform to deliver specialty insurance products and services to our policyholders and agents. Argo Pro distributes its products through both wholesale brokers and retail agents. Argo Insurance products and services are distributed through selected independent agents, brokers, wholesalers and program managers with demonstrated expertise in one or more of its targeted niche markets. Rockwood distributes its product lines through a network of independent retail and wholesale agents. US Commercial Programs provides its products through selected MGAs and brokers. Trident provides its insurance products and related services through licensed retail agents, selected brokers and state program managers. Argo Surety distributes its products through selected surety specialty agents and brokers across the United States.

#### International Operations

International Operations' non-Lloyd's business obtains its business through brokers and third-party intermediaries. International Operations' marketing and distribution strategy is based on territories with employees in 13 countries around the world, including: the United Kingdom, Bermuda, Belgium, France, Germany, Brazil, Switzerland, China, Hong Kong, Singapore, Dubai, Malta and an office in the United States (Miami) serving the offshore needs of the Latin American market.

Syndicates 1200 and 1910 obtain insurance and reinsurance business from two main sources: the Lloyd's open market and underwriting agencies with delegated authority. In the Lloyd's open market, brokers approach the Syndicates directly with risk opportunities for consideration by our underwriters. Brokers also approach the Syndicates through selected underwriting agencies that are granted limited authority delegated by the Syndicates to make underwriting decisions on these risks. In general, risks written in the open market are larger than risks written on our behalf by authorized agencies in terms of both exposure and premium.

#### Competition

We compete in a wide variety of markets against numerous and varied competitors, depending on the nature of the risk and coverage being written. The competition for any one account may range from large international firms to smaller regional companies in the domiciles in which we operate.

To remain competitive, our strategy includes, among other elements: (1) focusing on rate adequacy and underwriting discipline while providing a competitively priced product; (2) leveraging our distribution network by providing product solutions; (3) controlling expenses; (4) maintaining financial strength and issuer credit ratings; (5) providing quality services to agents and policyholders, including claims handling, rate, quote, bind and issue technologies such as EDGE, Colony Rater and others to make it easier to write business; and (6) exploiting opportunities to acquire suitable books of business.

#### U.S. Operations

Competition within the excess and surplus lines marketplace comes from a wide range of carriers. In addition to mature companies that operate nationwide, competition comes from carriers formed in recent years. The Excess and Surplus Lines business may also compete with national and regional carriers from the standard market that are willing to underwrite policies on selected accounts on an admitted basis.

Due to the diverse nature of the products offered by our admitted businesses, competition comes from various sources, but largely from regional companies or regional subsidiaries of national carriers. National carriers tend to compete for larger accounts along all product lines. Competition for our public entity products comes from a wide range of commercial insurers, as well as from state and regional governmental risk pools.

#### International Operations

Competition for any one account may come from other Lloyd's syndicates, international firms or smaller regional companies. These competitors include independent insurance and reinsurance companies, subsidiaries or affiliates of established worldwide insurance companies, departments of certain commercial insurance companies, and underwriting syndicates.

#### **Ratings**

Ratings are an important factor in assessing our competitive position and our ability to meet our ongoing obligations. Ratings are not a recommendation to buy, sell or hold any security, and they may be revised or withdrawn at any time by the rating agency. Moreover, the ratings of each rating agency should be evaluated independently as the rating methodology and evaluation process may differ. The ratings issued on us or our subsidiaries by any of these agencies are announced publicly and are available on our website and the respective rating agency's websites. We have two types of ratings: (i) Financial Strength Ratings ("FSR") and (ii) Debt Ratings or Issuer Credit Ratings ("ICR").

Financial Strength Ratings reflect the rating agency's assessment of an insurer's ability to meet its financial obligations to policyholders. With the exception of Argo Seguros (which is not rated), all of our insurance and reinsurance companies have an FSR of "A" (Excellent) from A.M. Best Company ("A.M. Best"), and our U.S. insurance subsidiaries have an FSR of "A-" (Strong) from Standard & Poor's ("S&P"), with a stable outlook.

Debt Ratings and Issuer Credit Ratings reflect the rating agency's assessment of a company's prospects for repaying its debts and can be considered by lenders in connection with the setting of interest rates and terms for a company's short-term or long-term borrowings. Argo Group US, Inc. has an ICR and senior unsecured debt rating of "BBB-" from S&P. Argo Group International Holdings, Ltd. has an ICR and senior unsecured Debt Rating of "bbb" from A.M. Best. Except for ARIS Title and Argo Seguros, all of our insurance and reinsurance companies have an ICR of "a" from A.M. Best.

A.M. Best Financial Strength Ratings range from "A++" (Superior) to "S" (Suspended) and include 16 separate ratings categories. S&P Financial Strength Ratings range from "AAA" (Extremely Strong) to "R" (under regulatory supervision) and include 21 separate ratings categories.

Syndicates 1200 and 1910, our Lloyd's syndicates, receive the Lloyd's market FSR rating of "A" (Excellent) with a stable outlook by A.M. Best and "A+" (Strong) with a stable outlook by S&P.

#### Regulation

#### General

The business of insurance and reinsurance and related services is regulated in most countries, although the degree and type of regulation varies from one jurisdiction to another. The principal jurisdictions in which our insurance and reinsurance businesses operate are Bermuda, the United States, the European Union ("EU"), the United Kingdom, Brazil and Dubai. We are also regulated by other countries where we do business.

#### Bermuda

Insurance Company and Insurance Group Supervision and Regulation Scheme

Many of Bermuda's insurance groups subject to supervision are internationally active. Therefore, Bermuda's group supervision framework reflects international developments in this area and principles for insurance group supervision adopted by the International Association of Insurance Supervisors ("IAIS").

Based on the Bermuda Insurance Act 1978 ("the Insurance Act"), as amended from time to time, Bermuda maintains a progressive, risk-based supervisory system for registered (Re)Insurance Companies and for selected (Re)Insurance Groups.

A number of Bermuda registered (re)insurers operate within a group structure, meaning that a local insurer's financial position and risk profile, and its overall prudential position, may be impacted by being part of a group, both positively and negatively. Therefore, the Bermuda Monetary Authority ("BMA") has established a group supervision framework for insurance groups. The BMA conducts its responsibilities and powers as Group Supervisor under the Insurance Act, and the supporting legislation, the Insurance (Group Supervision) Rules 2011 and the Insurance (Prudential Standards) (Insurance Groups Solvency Requirement) Rules 2011.

The main objectives of group supervision include (a) policyholder protection, (b) ensuring at least one supervisor has an overall view of the group and its associated risks and (c) addressing any supervisory gaps, the risk of contagion and the impact of any unregulated entities within a group. Therefore, key areas of focus within the group supervision framework are (1) ensuring solvency at group level, (2) monitoring inter-group transactions and (3) assessing corporate governance, risk management and internal control processes of insurance groups. In conducting its function as Group Supervisor, the BMA, among other things, convenes and conducts supervisory colleges with other supervisory authorities that have regulatory oversight of entities within a group and coordinates the gathering and dissemination of relevant or essential information from groups for going concern or emergency situations.

In May 2011, the BMA gave notice that it had determined itself to be the proper group supervisor for us for purposes of its Group Supervision regime, and nominated Argo Re to serve as the designated insurer. Accordingly, we and our subsidiaries are deemed to be an affiliated group supervised by the BMA under applicable rules and regulations in Bermuda.

In 2017, the BMA held another regular annual supervisory college session related to us, alongside the UK Prudential Regulatory Authority and the Insurance Departments of the States of Illinois and Virginia. Argo Group management was asked to attend and present at the most recent supervisory college.

The BMA is also responsible for the supervision, regulation and inspection of Bermuda domiciled insurance companies and for the licensing of all insurance companies, brokers, agents and managers doing business in Bermuda. The Insurance Act and its supporting legislation, the Insurance (Prudential Standards) (Class 4 and 3B Solvency Requirement), the Insurance (Eligible Capital) Rules, as well as various other policies and guidance notes, including the Insurance Code of Conduct, provide the BMA with substantive licensing and intervention powers.

These rules provide for significant reporting requirements related to us and our consolidated financial condition.

#### Solvency Regulation Scheme

Bermuda continues to enhance its risk-based regulatory regime, to meet or exceed international standards, including Solvency II ("S II") as enacted by the EU in November 2009. On March 24, 2016, the European Commission's recommendation that Bermuda achieve full Solvency II equivalence was confirmed in the Official Journal of the European Union, with retroactive application to January 1, 2016. The European Commission announced its approval of Bermuda's commercial (re)insurance regime as being fully equivalent to the regulatory standards applied under Solvency II.

Many of the areas covered under this initiative have been phased in over recent years. The BMA has enhanced its existing regime consisting of three core components: (1) Capital Adequacy, (2) Governance and Risk Management and (3) Disclosure and Reporting. Most of these elements are interconnected and potentially influenced by developments in other international regimes. (Re)insurance companies as well as (re)insurance groups are also subject to the Bermuda Solvency Capital Requirement ("BSCR"), a risk-based capital system mandated by the above mentioned rules.

#### Regulation of Argo Re

#### Classification of Insurers

The Insurance Act distinguishes between special purpose insurers, insurers carrying on long-term business and insurers carrying on general business. There are various classifications of insurers carrying on general business, with Class 4 insurers subject to the highest level of regulation. Argo Re, which is incorporated to carry on general insurance and reinsurance business, is registered as a Class 4 insurer in Bermuda and is regulated as such under the Insurance Act. Under the Insurance Act, no distinction is made between insurance and reinsurance business.

#### Principal Representative and Principal Office

As an insurer, Argo Re is required to maintain a principal office and to appoint and maintain a principal representative in Bermuda. The principal representative is required to give notice to the BMA regarding certain events relating to solvency, significant losses, proposed changes in ownership and other material changes defined in the Insurance Act. In some instances, prior approval may be required for a proposed action that is the subject of a notice.

#### Controlling Shareholders of an Insurer; Effect on Ownership of Shares in the Company

The definition of a "shareholder controller" is set out in the Insurance Act, but generally refers to a person who holds 10% or more of the shares carrying rights to vote at a shareholders' meeting of the registered insurer or its parent company. More stringent requirements apply at certain thresholds to those holding, directly or indirectly, 10% or more. The BMA also has the power under the Insurance Act, at any time, by written notice, to object to any "controller" (including a shareholder controller) if it appears to the BMA that such person is not a fit and proper person to be such a controller. The BMA may require a shareholder controller to reduce its holding of our common shares and direct, among other things, that voting rights attaching to the common shares shall not be exercisable.

#### Dividends

Any dividend payments to Argo Re become part of the capital and surplus of Argo Re, at which point further upward distribution to Argo Group is subject to Bermuda insurance and solvency regulations as discussed above.

In December of 2016 and 2015, Argo Re paid a cash dividend to Argo Group of \$41.0 million and \$41.0 million, respectively. In 2017, Argo Re did not pay a dividend to Argo Group. The proceeds of the dividends were used to repay intercompany balances related primarily to the funding of dividend and interest payments and other corporate expenses.

#### Financial Condition Report

For the first time in 2017, Argo Group was required to file a Financial Condition Report ("FCR") with the BMA and on its public website under the Insurance (Public Disclosure) Rules 2015 pursuant to the Bermuda Act. The purpose of this Financial Condition Report for Argo Group is to provide a public disclosure of the measures governing the Company's business operations, corporate governance framework, solvency, financial performance and management of significant events. The FCR was reviewed by the Bermuda Monetary Authority and posted on the Argo public website in August 2017. The FCR is an annual filing which Argo Group anticipates replicating in 2018 and it provides additional information to the public in relation to the Company's business model. We plan to use the 2018 FCR to meet new NAIC Corporate Governance Annual Disclosures ("CGAD") reporting requirements applying to Argo Group US as a result of the passing of the CGAD Model Act.

#### **United States**

#### State Insurance Regulation

Argo Group US, Inc.'s insurance subsidiaries are subject to the supervision and regulation of the states in which they are domiciled. We currently have twelve insurance companies domiciled in five states (the "U.S. Insurance Entities"). Argo Group US, Inc., as the parent of the U.S. Insurance Entities, is subject to the insurance holding company laws of Illinois, New York, Ohio, Pennsylvania and Virginia. These laws generally require each of the U.S. Insurance Entities to submit annual holding company registration statements to its respective domestic state insurance department and to furnish annually financial and other information about the operations of the companies within the holding company group, including the filing of an Own Risk and Solvency Assessment Summary Report with the Illinois Director of Insurance, as the lead state regulator. In order to assess the business strategy, financial position, legal and regulatory position, risk exposure, risk management, and governance processes, the Illinois Director of Insurance may participate in a supervisory college with other regulators who are interested in the supervision of an Illinois domestic insurer or its affiliates, including other state, federal, and international regulatory agencies. Generally, all material transactions among companies in the holding company group to which any of the U.S. Insurance Entities is a party, including sales, loans, reinsurance agreements and service agreements, must be fair and, if material or of a specified category, require prior notice and approval by the insurance department where the subsidiary is domiciled. Transfers of assets among such affiliated companies, certain dividend payments from insurance subsidiaries and certain material transactions between companies within the holding company group may be subject to prior notice to, or prior approval by, state regulatory authorities. Such supervision and regulation is intended to primarily protect our policyholders. Matters relating to authorized lines of business, underwriting standards, financial condition standards, licensing of insurers, investment standards, premium levels, policy provisions, the filing of annual and other financial reports prepared on the basis of Statutory Accounting Principles, the filing and form of actuarial reports, dividends and a variety of other financial and non-financial matters are also areas that are regulated and supervised by the states in which our U.S. Insurance Entities are domiciled.

#### **Guaranty Associations**

Our licensed U.S. Insurance Entities are participants in the statutorily created insolvency guaranty associations in all states where they are licensed carriers. These associations were formed for the purpose of paying return of unearned premium and loss claims of licensed insolvent insurance companies. The licensed U.S. Insurance Entities are assessed their pro rata share of such claims based upon their written premiums, subject to a maximum annual assessment per line of insurance. Such costs may be recovered through surcharges on future premiums or premium tax offsets. Except in the state of New Jersey, non-admitted business is neither supported by nor subject to guaranty assessments.

#### Dividends

All of the U.S. Insurance Entities are subsidiaries of Argo Group US, Inc., meaning that any dividends from the U.S. Insurance Entities are payable in the first instance to Argo Group US, Inc. prior to being passed upward as dividends to Argo Group. The ability of our U.S. Insurance Entities to pay dividends is subject to certain restrictions imposed by the jurisdictions of domicile that regulate our U.S. Insurance Entities and each such jurisdiction's limitations upon the amount of dividends that an insurance company may pay without the approval of its insurance regulator.

Argo Group US, Inc. may receive dividends from its direct subsidiaries: Argonaut Insurance Company and Rockwood Casualty Insurance Company. During 2018, Argonaut Insurance Company may be permitted to pay dividends up to \$87.3 million without approval from the Illinois Department of Insurance, based on the application of the Illinois ordinary dividend calculation. Rockwood may be permitted, during 2018, to pay dividends up to \$33.2 million without approval from the Pennsylvania Department of Insurance, based on the application of Pennsylvania's ordinary dividend calculation. Business and regulatory considerations may impact the amount of dividends actually paid, and prior approval of extraordinary dividend payments is required.

State laws require prior notice or regulatory approval of direct or indirect changes in control of an insurer, reinsurer or its holding company, and certain significant inter-corporate transfers of assets within the holding company structure. An investor who acquires or attempts to acquire shares representing or convertible into more than 10% of the voting power of the securities of Argo Group would become subject to at least some of such regulations, would require approval by the five domiciliary regulators of the U.S. Insurance Entities prior to acquiring such shares and would be required to file certain notices and reports with the five domiciliary regulators prior to such acquisition.

#### The Terrorism Risk Insurance Program Reauthorization Act

On November 26, 2002, the President of the United States signed into law the Terrorism Risk Insurance Act of 2002 ("TRIA"). On January 12, 2015, the President of the United States signed into law the Terrorism Risk Insurance Program Reauthorization Act of 2014, which extends TRIA through December 31, 2020. Under TRIA commercial insurers are required to offer insurance coverage against terrorist incidents and are reimbursed by the federal government for paid claims subject to deductible and retention amounts. TRIA, and its related rules, contain certain definitions, requirements and procedures for insurers filing claims with the Treasury for payment of the Federal share of compensation for insured losses under the Terrorism Risk Insurance Program ("TRIP"). TRIP is a temporary federal program that has been extended by TRIA to provide for a transparent system of shared public and private compensation for insured losses resulting from acts of terrorism. The Treasury implements the program. On June 29, 2004, the Treasury issued a final Claims Procedures Rule, effective July 31, 2004, as part of its implementation of Title I of TRIA. TRIA also contains specific provisions designed to manage litigation arising out of, or resulting from, a certified act of terrorism, and on July 28, 2004, the Treasury issued a final Litigation Management Rule for TRIA. The Claims Procedures Rule specifically addresses requirements for Federal payment, submission of an initial notice of insured loss, loss certifications, timing and process for payment, associated recordkeeping requirements, as well as the Treasury's audit and investigation authority. These procedures will apply to all insurers that wish to receive their payment of the Federal share of compensation for insured losses under TRIA.

Additional materials addressing TRIA and TRIP, including Treasury issued interpretive letters, are contained on the Treasury's website.

#### European Union (EU)

The S II regulatory regime in the EU imposes solvency and governance requirements across all 28 EU Member States and consists of three pillars: (1) Pillar I – quantitative capital requirements, based on a valuation of the entire balance sheet; (2) Pillar II – qualitative regulatory review, which includes governance, internal controls, enterprise risk management and supervisory review process; and (3) Pillar III – market discipline, which is accomplished through reporting of the insurer's financial condition to regulators.

Our Lloyd's Managing Agency, Argo Managing Agency Limited, which manages Syndicate 1200 ("S1200"), Syndicate 1910 ("S1910") and Special Purpose Arrangement 6117 ("SPA6117") at Lloyd's, and ArgoGlobal SE (Malta) are required to comply with S II.

#### **United Kingdom**

Financial Services and Markets Act 2000 (including Amendments) and The Financial Services Act 2012

The Financial Services and Markets Act 2000 (including Amendments) and the Financial Services Act 2012 provide regulators with comprehensive powers to counter future risks to financial stability and to ensure that consumers are treated fairly.

The Bank of England has macro-prudential responsibility for oversight of the financial system and, through the Prudential Regulation Authority ("PRA"), for day-to-day prudential supervision of financial services firms managing significant balance-sheet risk. The Financial Conduct Authority ("FCA") protects consumers, promotes competition and ensures integrity in markets.

#### PRA and FCA Regulations

Argo Managing Agency Limited, managing agent of S1200, S1910 and SPA6117, is authorized by the PRA and regulated by the PRA and the FCA, as well as being supervised by Lloyd's. The PRA, FCA and Lloyd's have common objectives in ensuring that the Lloyd's market is appropriately regulated. To minimize duplication, there are arrangements with Lloyd's for co-operation on supervision and enforcement. Both the PRA and FCA have substantial powers of intervention in relation to the Lloyd's Managing Agents (such as Argo Managing Agency Limited) that they regulate, including the power to remove their authorization to manage Lloyd's Syndicates. In addition, each year the PRA requires Lloyd's to satisfy an annual solvency test that measures whether Lloyd's has sufficient assets in the aggregate to meet all outstanding liabilities of its members, both current and run-off. If Lloyd's fails this test, the PRA may require Lloyd's to cease trading and/or its members to cease or reduce underwriting.

#### Lloyd's Regulations and Requirements

The operations of S1200, S1910 and SPA6117 are supervised by Lloyd's. The Council of Lloyd's has wide discretionary powers to regulate members' underwriting at Lloyd's. The Lloyd's Franchise Board is responsible for setting risk management and profitability targets for the Lloyd's market and operates a business planning and monitoring process for all Syndicates, including reviewing and approving the Syndicates' annual business plans. The Lloyd's Franchise Board requires annual approval of S1200's, S1910's and SPA6117's business plans, including maximum underwriting capacity, and may require changes to any business plan presented to it or that additional capital be provided to support underwriting. Lloyd's also imposes various charges and assessments on its members.

The Argo Group predominantly participates in the Lloyd's Market as a Lloyd's corporate member on S1200 and S1910 through Argo (No 604) Ltd. By entering into a membership agreement with Lloyd's, Argo (No 604) Ltd undertakes to comply with all Lloyd's bylaws and regulations as well as the provisions of the Lloyd's Acts and Financial Services and Markets Act 2000 that are applicable to it. The underwriting capacity of a member of Lloyd's must be supported by providing a deposit (referred to as "Funds at Lloyd's") in the form of cash, securities or letters of credit in an amount determined by Lloyd's. The amount of such deposit is calculated for each member through the completion of an annual capital adequacy exercise. These requirements allow Lloyd's to evaluate that each member has sufficient assets to meet its underwriting liabilities plus a required solvency margin.

If a member of Lloyd's is unable to pay its claims to policyholders, such claims may be payable by the Lloyd's Central Fund. If Lloyd's determines that the Central Fund needs to be increased, it has the power to assess premium levies on current Lloyd's members. The Council of Lloyd's has discretion to call or assess up to 3% of a member's underwriting capacity in any one year as a Central Fund contribution.

Argo Managing Agency Limited owns three service companies, which produce business to Syndicate 1200 under delegated underwriting authority arrangements. They are:

• ArgoGlobal Underwriting (Dubai) Limited

ArgoGlobal Underwriting (Dubai) Ltd. is authorized as an "Authorized Firm" licensed to operate through Dubai International Financial Centre ("DIFC") as an insurance manager and insurance intermediary by the Dubai Financial Services Authority ("DFSA"). Although not subject to solvency requirements and other regulations that apply to insurance carriers and reinsurers generally in Dubai, ArgoGlobal (Dubai) Ltd. is subject to DFSA's laws and regulations relating to its business activities as an Authorized Firm (Category 4) operating in Dubai. The Company operates from the Lloyd's Dubai platform, which gives Lloyd's an underwriting base in the MENA region. ArgoGlobal Underwriting (Dubai) Limited therefore receives regulatory oversight from both Lloyd's and the DFSA.

• ArgoGlobal Underwriting Asia Pacific Pte Limited

ArgoGlobal Underwriting Asia Pacific Pte Limited is authorized by the Monetary Authority of Singapore (MAS) as a Lloyd's Asia Scheme Service Company. The Company operates from the Lloyd's Singapore platform, which provides Lloyd's with an insurance and reinsurance hub in Singapore writing business from across the region. The Company therefore receives regulatory oversight from both Lloyd's and the MAS.

• Argo Direct Limited

Argo Direct Limited ("ADL") is authorized and regulated by the Financial Conduct Authority. It is an approved Lloyd's coverholder service company. ADL has been given permission to provide regulated products and services to commercial and retail customers. The Company therefore receives regulatory oversight from both Lloyd's and the FCA.

Argo Group owns a fourth service company which produces business to S1910 under a delegated underwriting authority arrangement. It is:

• Ariel Re Bda Limited (domiciled in Bermuda)

Ariel Re Bda Limited is licensed by the Bermuda Monetary Authority ("BMA") as an Insurance Agent and an Insurance Manager. It is a Lloyd's approved service company coverholder. Ariel Re Bda Limited is subject to the laws of Bermuda and the supervision and regulatory requirements of the BMA.

#### Dividends

Dividend payments from Argo Managing Agency Limited to its immediate parent are not restricted by regulatory authority. Dividend payments from Argo Managing Agency Limited will be at the discretion of Argo Managing Agency Limited's Board of Directors and will be subject to the earnings, operations, financial condition, capital and general business requirements of S1200 and S1910. Dividends from a Lloyd's managing agent and a Lloyd's corporate member can be declared and paid provided it has sufficient capital available.

#### Malta

ArgoGlobal SE operates as an authorized insurance undertaking domiciled in Malta under the Malta Business Act (Cap. 403) and supervised by the Malta Financial Services Authority ("MFSA"). ArgoGlobal SE underwrites risks throughout the European Member States and European Economic Area, on an "Exercise of Passport Rights-Services/Establishment" basis. When payable, dividends from ArgoGlobal SE will be subject to applicable laws and regulations in Malta.

#### **Brazil**

Argo Seguros is authorized to operate as a licensed insurer domiciled in Brazil by the Superintendência de Seguros Privados, ("SUSEP") per Ordinance nº 4.316 issued in 2011. Argo Seguros is regulated as a domestic insurer by SUSEP and subject to Brazil's laws and regulations relating to insurance and solvency requirements. When payable, dividends from Argo Seguros will be subject to applicable laws and regulations in Brazil.

In April 2014, Argo Re Ltd. was registered by the SUSEP as an admitted reinsurer in Brazil, and established its representative office, Argo Re Escritório de Representação no Brasil Ltda. ("Argo Re Escritório") in São Paulo, Brazil, per Ordinance nº 5.795. Argo Re Escritório is focused on serving the domestic commercial reinsurance market. Argo Re Ltd. and Argo Re Escritório are subject to Brazil's laws and regulations relating to business activities as an admitted reinsurer.

#### Reinsurance

As is common practice within the insurance industry, Argo Group's insurance and reinsurance subsidiaries transfer a portion of the risks insured under their policies by entering into a reinsurance treaty with another insurance or reinsurance company. Purchasing reinsurance protects carriers against the frequency and/or severity of losses incurred on the policies they issue, such as an unusually large individual claim or serious occurrence in which a number of claims on one policy aggregate to produce an extraordinary loss or where a catastrophe generates a large number of claims on multiple policies at the same time. Reinsurance does not discharge the issuing primary carrier from its obligation to pay a policyholder for losses insured under its policy. Rather, the reinsured portion of each loss covered under a reinsurance treaty is ceded to the assuming reinsurer for reimbursement to the primary carrier. Because this creates a receivable owed by the reinsurer to the ceding carrier, there is credit exposure to the extent that any reinsurer is unable or unwilling to meet the obligations assumed under its reinsurance treaty. The ability to collect on reinsurance is subject to the solvency of the reinsurers, interpretation of contract language and other factors. We are selective in regard to our reinsurers, seeking out those with strong financial strength ratings from A.M. Best or S&P. However, the financial condition of a reinsurer may change over time based on market conditions. We perform credit reviews on our reinsurers, focusing on a number of criteria including, but not limited to, financial condition, stability, trends and commitment to the reinsurance business. In certain instances, we also require deposit of assets in trust, letters of credit or other acceptable collateral. This would be to support balances due from reinsurers whose financial strength ratings fall below a certain level or who transact business on a non-admitted basis in the case of the U.S. Insurance Entities in the state where the reinsured subsidiary is domiciled, or who provide reinsurance only on a collateralized basis.

At December 31, 2017, Argo Group's reinsurance recoverable balance totaled \$2,093.3 million, net of an allowance for doubtful accounts of \$2.1 million. The following table reflects the credit ratings for our reinsurance recoverable balance at December 31, 2017:

|  | 2017        |                      |        |
|--|-------------|----------------------|--------|
| (in millions)                          | Reinsurance |                      |        |
| Ratings per A.M. Best                  | Re          | Recoverables % of To |        |
| Reinsurers rated A+ or better          | \$          | 1,046.9              | 50.0%  |
| Reinsurers rated A                     |             | 633.9                | 30.3%  |
| Reinsurers rated A-                    |             | 86.3                 | 4.1%   |
| Reinsurers rated below A- or not rated |             | 326.2                | 15.6%  |
|  | \$          | 2,093.3              | 100.0% |

Nine of the top ten reinsurers, rated A or higher, accounted for \$1,209.7 million, or approximately 58% of the reinsurance recoverable balance as of December 31, 2017. Management has concluded that all balances (net of any allowances for doubtful accounts) are considered recoverable as of December 31, 2017. As of December 31, 2017, we hold collateral for 59% of the amounts recoverable from reinsurers rated below A- or not rated.

Additional information relating to our reinsurance activities is included under Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations" and Note 4, "Reinsurance," in the Notes to the Consolidated Financial Statements.

#### **Reserves for Losses and Loss Adjustment Expenses**

Argo Group records reserves for specific claims incurred and reported, as well as reserves for claims incurred but not reported ("IBNR"). The estimates of losses for reported claims are established judgmentally on an individual case basis. Such estimates are based on our particular experience with the type of risk involved and our knowledge of the circumstances surrounding each individual claim. Reserves for reported claims consider our estimate of the ultimate cost to settle the claims, including investigation and defense of the claim, and may be adjusted for differences between costs originally estimated and costs re-estimated or incurred.

Reserves for IBNR claims are based on the estimated ultimate cost of settling claims, including the effects of inflation and other social and economic factors, using past experience adjusted for current trends and any other factors that would modify past experience. We use a variety of statistical and actuarial techniques to analyze current claims costs, including frequency and severity data and prevailing economic, social and legal factors. Reserves established in prior years are adjusted as loss experience develops and new information becomes available.

The estimate of reinsurance recoverables related to reported and unreported losses and loss adjustment expenses represent the portion of the gross liabilities that are anticipated to be recovered from reinsurers. Amounts recoverable from reinsurers are recognized as assets at the same time as, and in a manner consistent with, the gross losses associated with the reinsurance treaty.

We are subject to claims arising out of catastrophes that may have a significant effect on our business, results of operations and/or financial condition. Catastrophes can be caused by various events, including hurricanes, windstorms, earthquakes, hailstorms, explosions, power outages, severe winter weather, fires and man-made events, such as terrorist attacks.

We have discontinued underwriting certain lines of business; however, we are still obligated to pay losses incurred on these lines. Certain lines currently in run-off are characterized by long elapsed periods between the occurrence of a claim and any ultimate payment to resolve the claim. Included in Run-off Lines segment are claims related to asbestos and environmental liabilities arising out of liability policies primarily written in the 1960s, 1970s and into the mid-1980s with a limited number of claims occurring on policies written in the early 1990s. Business formerly written in our Risk Management segment is also classified in the Run-off Lines segment. Additional discussion on the Run-off Lines segment can be found under Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations."

Additional information relating to our loss reserve development is included under Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations," and Note 5, "Reserves for Losses and Loss Adjustment Expenses," in the Notes to Consolidated Financial Statements.

#### **Investments**

Investment Strategy and Guidelines

Our investment portfolio is designed to ensure adequate liquidity for the prompt payment of our obligations, including any potential claims payments. To ensure adequate liquidity for payment of claims, we broadly seek to match the profile of our invested assets with those of our liabilities. We consider liquidity, anticipated duration, and the currency of our liabilities when making investment decisions. To meet our liquidity needs, our core bond portfolio consists primarily of investment grade, fixed-maturity securities. As of December 31, 2017, fixed maturities, along with cash and short-term investments, represented 79.0% of our total investments and cash equivalents.

In an effort to meet business needs and mitigate risks, our investment guidelines provide restrictions on our portfolio's composition, including issuer limits, sector limits, credit quality limits, portfolio duration, limits on the amount of investments in approved countries and permissible security types. Our investment managers may invest some of the investment portfolio in currencies other than the U.S. dollar based on where our business is underwritten, the currency in which our loss reserves are denominated, regulatory requirements, or our managers' point of view on a given currency.

The performance of our investment portfolio is subject to a variety of risks, including risks related to general economic conditions, market volatility, interest rate fluctuations, currency fluctuations, liquidity risk and credit and default risk. Investment guideline restrictions have been established in an effort to minimize the effect of these risks but may not always be effective due to factors beyond our control. A significant change in interest rates could result in losses, realized or unrealized, in the value of our investment portfolio. Additionally, with respect to some of our investments, we are subject to prepayment and possibly reinvestment risk. Certain investments are subject to restrictions on sale, transfer and redemption, which may limit our ability to withdraw funds or realize gains on such investments for some period of time after our initial investment. The values of, and returns on, such investments may also be more volatile.

Investment Committee and Investment Managers

The Investment Committee of our Board of Directors has approved an investment policy statement that contains investment guidelines and supervises our investment activity. The Investment Committee regularly monitors our overall investment results, compliance with investment objectives and guidelines and ultimately reports our overall investment results to the Board of Directors.

We currently use multiple professional investment managers to manage our portfolio. A small portion of the investment portfolio is managed internally.

Additional information relating to our investment portfolio is included under Item 7A, "Quantitative and Qualitative Disclosures about Market Risk," and Note 3, "Investments," in the Notes to Consolidated Financial Statements.

#### **Employees**

As of December 31, 2017, we had 1,368 employees. We provide a comprehensive benefits program for substantially all employees, including a 401(k) savings plan and other retirement plans, health, life and disability benefits and a tuition reimbursement program. Management believes our relationships with our employees are good.

#### **Available Information**

Our executive offices are located at 110 Pitts Bay Road, Pembroke HM08, Bermuda. The mailing address is P.O. Box HM 1282, Hamilton HM FX, Bermuda. The telephone number is (441) 296-5858. The website address is www.argolimited.com. None of the information contained on our website is part of this report or is incorporated in this report by reference. We file annual, quarterly and current reports, proxy statements and other information and documents with the Securities and Exchange Commission ("SEC"), which are made available to read and copy at the SEC's Public Reference Room at 100 F Street, N.E., Washington, D.C. 20549. You may obtain information on the operation of the Public Reference Room by contacting the SEC at 1-800-SEC-0330. Reports filed with the SEC are also made available at www.sec.gov. We make available free of charge on our website our annual report on Form 10-K, quarterly reports on Form 10-Q, interactive data files, current reports on Form 8-K and amendments to those reports filed with or furnished to the SEC pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 as soon as reasonably practical after we electronically file them with or furnish them to the SEC. Also available on our website, under the Investor Relations and Governance links, are copies of our Audit Committee Charter, Human Resources Committee Charter, Investment Committee Charter, Nominating Committee Charter, Risk & Capital Committee Charter, Corporate Governance Guidelines and Terms of Reference, and Code of Conduct and Business Ethics. Our Code of Conduct and Business Ethics applies to all of our board members, officers, third-party providers and employees, including our principal executive officer, principal financial officer and principal accounting officer. All of these documents will be provided without charge upon written request to the Senior Vice President, Investor Relations at our above address.

#### Item 1A. Risk Factors

An investment in our common shares involves various risks, including those mentioned below and those that are discussed from time to time in our other periodic filings with the SEC. Investors should carefully consider these risks, along with the other information filed in this report, before making an investment decision regarding our common shares. There may be additional risks of which we are currently unaware or consider immaterial. All of these risks could have a material adverse effect on our financial condition, results of operations and/or value of our common shares.

#### **Enterprise Risk Management and Governance Frameworks**

#### Purpose

The objective of our Enterprise Risk Management and Governance Frameworks are to ensure that:

- 1. All reasonably foreseeable material risks, including financial and non-financial, on and off-balance sheet and current and contingent exposures are identified;
- 2. The potential impact of such material risks, including material risks affecting capital requirements and capital management, short-term and long-term liquidity requirements, policyholder obligations and operational strategies and objectives are assessed; and
- 3. Policies and strategies are developed and maintained to manage, mitigate and report material risks effectively.

Our frameworks for managing enterprise risks are intended to meet standards that are not only consistent with the applicable laws and regulations, but which are commercially reasonable, aligned to international best practices and prudent taking into consideration the interests of our shareholders, policyholders and other counterparties.

Conducting our insurance and reinsurance business operations and related services in a prudent manner requires us to establish sound governance mechanisms, including a sound risk management and internal controls framework. This framework takes into consideration international best practice on enterprise risk management and internal controls and is overseen by our Board of Directors (the "Board").

The focus of our risk management framework is on "reasonably foreseeable material risks," meaning those exposures (financial and non-financial, on and off-balance sheet, current and contingent exposures) that we can identify in advance as having the potential, should they occur, to change the way relevant stakeholders would assess our solvency and/or liquidity position or risk profile. Relevant stakeholders include the Board, senior management, policyholders, investors and the various governmental and non-governmental authorities that monitor and regulate our business activities and securities.

#### Risk Strategy

Our "Risk Strategy" encompasses our Risk Appetite Framework and strategy for addressing and managing material business risks. The Risk Strategy is outlined and implemented through the respective policies, targets, guidelines, requirements and budgets approved by our Board Risk & Capital Committee on a periodic basis.

The Risk Appetite Framework brings together the overall approach for articulating and managing risk appetite, risk preferences, risk tolerances and risk limits. It describes how this is organized and what processes and procedures underpin its implementation in practice. The aim to provide clarity over the amount of risk that can be taken ensures accountability for decision-making.

Because we are subject to an increasingly complex environment for regulatory and financial oversight, we consider Enterprise Risk Management (ERM) and Compliance as key functions from an operational standpoint. However, maintaining a suitable and effective Risk Strategy is also viewed as a strategic imperative since it allows us to remain competitive through a better understanding of our own risks and overall solvency needs, on both a per risk and an aggregated enterprise wide basis.

#### Framework

Our risk management and internal controls framework is designed to enable us to achieve an accurate and timely understanding of (1) the nature, caliber and sensitivity of the material foreseeable risks to which we are exposed, (2) our ability to mitigate or avoid such risks and (3) to the extent that an identified risk falls outside of our Risk Appetite, what course of action is necessary to address such risk consistent with our business plans and risk tolerances.

Key elements of our risk management framework are summarized below:

- 1. Our risk management framework consists of three lines of defense and begins at the functional level. Each business function is charged with the task of identifying, assessing, measuring, monitoring, reporting and mitigating risks associated with the department's respective functions and responsibilities. The Chief Risk Officer, who reports on issues of risk management to the Risk & Capital Committee of the Board and leads the second line of defense, plays a key role in risk management by coordinating, facilitating and overseeing the effectiveness and integrity of our risk management activities. This risk management function is also charged with establishing, maintaining and enhancing the methodology and tools used to identify and evaluate risks and, where risks are outside our risk appetite, ensuring that there is an appropriate response applied by the respective risk owner. The Internal Audit department provides a third line of defense by assessing the effectiveness of our risk management processes, practices and internal controls and providing timely feedback and assurance to the Board on the adherence to our risk management framework. The Head of Internal Audit reports on issues related to the internal control framework to the Audit Committee of the Board.
- 2. We have established policies to identify and address known existing as well as evolving and emerging risks that have the potential to materially impact the adequacy of our financial resources, volatility of our results, expected shareholder returns or our ability to meet our commercial, legal and regulatory obligations.

#### 3. Our risk management framework is:

• Embedded in both the organizational structure and strategic oversight process, supported by appropriate internal control policies and procedures.

Our Board has Corporate Governance Guidelines and Terms of Reference that reflect local and international developments with regard to Risk and Capital Management. The Risk & Capital Committee of the Board is regularly briefed on emerging issues relevant to our international footprint as well as evolving regulatory developments, especially in Bermuda, the United States and the European Union.

The risk management function has responsibility across all of Argo Group for the implementation of the risk management framework.

Throughout the year, risk related aspects to our business are reviewed and evaluated at all levels. Based on these assessments, appropriate risk management actions have been taken to address and mitigate risks where necessary and to ensure that underwriting and investment activities remain consistent with management's strategic and business plans, as approved by the Board.

These risk management activities are subsequently monitored, reviewed and, if required, adjusted during the course of regularly scheduled operational meetings, reserve review meetings and other management meetings during the year to assure proper alignment with approved risk appetite and tolerance levels.

• Supported by information systems that capture underwriting, investment and operational data in order to provide relevant, accurate and timely information to the applicable business functions.

We employ various data sources and risk models and continue to evaluate and fortify our processes and protocols to assure the integrity of such tools.

• Designed to incorporate techniques necessary to identify, measure, respond to, monitor and report, on a continuous basis and on an individual and aggregate level, material foreseeable risks.

The risk management techniques, especially with regard to our internal economic capital model, are subject to ongoing review and challenge through independent model validation reviews led by the risk management function. This enables us to improve our quantitative and qualitative views of risks over time.

• Designed to specify objectives, risk appetite and tolerance levels, as well as appropriate delegation of oversight, reporting and operating responsibilities across all functions.

Our Risk Appetite Framework defines our ability to take risk through a series of qualitative risk appetite statements that are communicated across the organization, supported by risk tolerances and limits at the Argo Group level as well as on an operational unit level. The risk appetite is based on the available capital and liquidity and is reflected in the Board approved business plans. Risk tolerances define boundaries in terms of volatility and provide a term of reference for our operational units.

Our risk appetite is reflected in our strategic and business planning. In the event of capacity shortages or conflicts with the stipulated limits profile and internal guidelines, fixed escalation and decision-making processes are designed to ensure that business interests and risk management aspects are being surfaced, vetted and reconciled. If necessary, risks are ceded or hedged by means of reinsurance, derivatives or other forms of risk transfer.

Risk tolerances and limits encompassed in our Risk Appetite Framework include:

- Primary over-arching company-wide portfolio limits, which are based on our overall portfolio and designed to protect our capital and liquidity position and limit the likelihood of an economic loss for the year;
- Secondary, supplementary limits, which serve to limit losses that can arise out of individual risk types or
  accumulations, such as natural catastrophes and terrorism, and to limit market and credit risks that could
  materially impact our solvency were they to materialize;
- Other limits, which are designed to protect and preserve our reputation and strategic agility and thus protect
  our future business potential. These limits include parameters for individual risks that could cause
  permanent damage to how our customers, clients, shareholders and staff perceive us.

• Documented insofar as all significant policies and procedures associated with our risk management framework are in writing and available to the Board, Senior Management and employees.

Our Corporate Governance, Compliance, Risk Management and Internal Controls Policies are reviewed on at least an annual basis. Recommendations are made to the Board, its Committees and Senior Management for updates and upgrades as required on a timely basis.

We believe that the foregoing risk management framework and oversight activities are structured in a way that enables us to take an active approach to risk management in an ever changing legal, regulatory and business environment.

The risk management framework continues to be developed and enhanced over time in response to market developments, and tested against risk maturity standards. Argo Group received Risk Maturity Model recognition from RIMS (North American risk management society) for the third year in a row in 2017. Standard & Poor's (S&P) maintained their view - "The ratings are further supported by our satisfactory assessment of management and governance and enterprise risk management (ERM) that is adequate with strong risk controls. We view management-team strength, pursuit of strategic initiatives, and progress in the ERM program favorably." In addition, Argo Group won the "Operational Risk Initiative of the Year" award in 2017 from CIR Risk Management magazine in relation to the management of the Ariel Re acquisition integration risks. We also secured an honorable mention in RIMS's 2017 ERM award of distinction celebrating organizations that create value through their ERM programs.

Through the efforts of management, our internal risk management function and the Board, we seek to manage our risk exposures within agreed tolerances, while recognizing that taking appropriate risks enables us to exploit opportunities beneficial to the organization and to our shareholders.

#### **Significant Risks**

Our risk management framework covers the following categories of material foreseeable risks consistent with the guidance provided for each:

#### **Insurance Underwriting Risks**

Insurance Underwriting risks are defined as the risk of loss, or adverse change in the value of insurance liabilities, due to inadequate pricing and/or reserving practices. These risks may be caused by the fluctuations in timing, frequency and severity of insured events and claim settlements in comparison to the expectations at the time of underwriting.

The insurance and reinsurance business is historically cyclical, and we may experience periods with excess underwriting capacity and unfavorable premium rates; conversely, we may have a shortage of underwriting capacity when premium rates are strong both of which could adversely impact our results.

Historically, insurers and reinsurers have experienced significant fluctuations in operating results due to competition, frequency and severity of catastrophic events, levels of capacity, adverse trends in litigation, regulatory constraints, general economic conditions and other factors. The supply of insurance and reinsurance is related to prevailing prices, the level of insured losses and the level of capital available to the industry that, in turn, may fluctuate in response to changes in rates of return on investments being earned in the insurance and reinsurance industry. As a result, the insurance and reinsurance business historically has been a cyclical industry characterized by periods of intense price competition due to excessive underwriting capacity as well as periods when shortages of capacity increased premium levels. Demand for reinsurance depends on numerous factors, including the frequency and severity of catastrophic events, levels of capacity, introduction of new capital providers, general economic conditions and underwriting results of primary insurers. The supply of reinsurance is related to prevailing prices, recent loss experience and capital levels. All of these factors fluctuate and may contribute to price declines generally in the reinsurance industry.

We cannot predict with certainty whether market conditions will improve, remain constant or deteriorate. Negative market conditions may impair our ability to underwrite insurance and reinsurance at rates that we consider appropriate and commensurate relative to the risk assumed. If we cannot underwrite insurance or reinsurance at appropriate rates, our ability to transact business would be materially and adversely affected. Any of these factors could lead to an adverse effect on our business, results of operations and/or financial condition.

We operate in a highly competitive environment and no assurance can be given that we will continue to be able to compete effectively in this environment.

We compete with numerous companies that provide property, casualty and specialty lines of insurance and reinsurance and related services. Some of those companies have a larger capital base and are more highly rated than we are. No assurance can be given that we will be able to continue to compete successfully in the insurance and/or reinsurance market. Increased competition in these markets

could result in a change in the supply and/or demand for insurance or reinsurance, affect our ability to price our products at risk-adequate rates and retain existing business or underwrite new business on favorable terms. If this increased competition limits our ability to transact business, our operating results could be adversely affected.

Our insurance and reinsurance subsidiaries have exposure to unpredictable and unexpected changes in the claims environment or catastrophes and terrorist acts that can materially and adversely affect our business, results of operations and/or financial condition.

#### Emerging Claims

Changes in industry practices and legal, judicial, social, technological and other environmental conditions may have an unforeseeable adverse impact on claims and coverage issues. These issues may adversely affect our business, such as by extending coverage beyond the intended scope at the time of underwriting business or increasing the number or size of expected claims. In some instances, these changes may not become apparent until sometime after insurance or reinsurance contracts that are affected were issued and hence cannot be appropriately factored into the underwriting decision. As a result, the full extent of liability under such insurance or reinsurance contracts may not be known for many years after these contracts have been issued, and our financial position and results of operations may be materially and adversely affected in such future periods. We maintain an emerging risk identification, analysis and reporting process, overseen by our Emerging Risk Review Group, as part of our Enterprise Risk management framework which seeks to provide an early identification of such trends. The effects of these and other unforeseen evolving or emerging claims and coverage issues are inherently difficult to predict.

#### Catastrophic Losses

We are subject to claims arising out of catastrophes that may have a significant effect on our business, results of operations and/or financial condition. Catastrophes can be caused by various events, including tornadoes, hurricanes, windstorms, tsunamis, earthquakes, hailstorms, explosions, power outages, severe winter weather, wildfires and man-made events. The incidence and severity of such randomly occurring catastrophic events are inherently unpredictable. The extent of losses from a catastrophe is a function of both the total amount of insured values in the area affected by the event and severity of the event. Insurance companies are generally not permitted to reserve for probable catastrophic events until they occur. Therefore, although we will actively manage our risk exposure to catastrophes through underwriting limits and processes and further mitigate it through the purchase of reinsurance protection and other hedging instruments, an especially severe catastrophe or series of catastrophes could exceed our reinsurance or hedging protection and may have a material adverse impact on our business, results of operations and/or financial condition. Also, it is possible that a series of catastrophic events could occur with unusual frequency in a given period which, although individually not severe enough to trigger the reinsurance protection or other hedging instrument, in the aggregate could have a material adverse impact on us.

Further, as a provider of property catastrophe reinsurance coverage in the worldwide marketplace, Syndicate 1910 and Argo Re's operating results in any given period will depend to some extent on the number and magnitude of such natural and man-made catastrophes. While both Syndicate 1910 and Argo Re may, depending on market conditions, purchase catastrophe retrocessional coverage for their own protection. The occurrence of one or more major catastrophes in any given period could nevertheless have a material adverse impact on Syndicate 1910 and Argo Re's operating results and/or financial condition. This could, in turn, result in a material adverse impact on Argo Group's business, results of operations and/or financial condition.

#### Terrorism

We are exposed to the risk of losses resulting from acts of terrorism. Even if reinsurers are able to exclude coverage for terrorist acts or price that coverage at rates that we consider attractive, direct insurers, like our primary insurance company subsidiaries, might not be able to likewise exclude coverage of terrorist acts because of regulatory constraints. If this occurs, we, in our capacity as a primary insurer, would have a significant gap in our own reinsurance protection and would be exposed to potential losses as a result of any terrorist act. It is impossible to predict the occurrence of such events with statistical certainty and difficult to estimate the amount of loss per occurrence they will generate. If there is a future terrorist attack, the possibility exists that losses resulting from such event could prove to be material to our financial condition and results of operations. Terrorist acts may also cause multiple claims, and there is no assurance that our attempts to limit our liability through contractual policy provisions will be effective.

We deem terrorism peril to include the damage resulting from various terrorist attacks through either conventional weapons or weapons of mass destruction such as nuclear or radioactive explosive devices as well as chemical and biological contaminants. We continue to review our underwriting data in assessing aggregate exposure to this peril. We underwrite against the risk of terrorism with a philosophy of avoidance wherever possible to the extent permitted by applicable law. For both property and casualty exposures, this is accomplished through the use of portfolio tracking tools that identify high risk areas, as well as areas of potential concentration. We estimate the probable maximum loss from each risk as well as for the portfolio in total and factor this analysis into the underwriting and reinsurance

buying process. The probable maximum loss is model generated, and subject to assumptions that may not be reflective of ultimate losses incurred for a terrorist act.

Additionally, we have identified certain high risk locations and hazardous operations where there is a potential for an explosion or a rapid spread of fire due to a terrorist act. Through modeling, we continue to refine our estimates of the probable maximum loss from such an event and factor this analysis into the underwriting evaluation process and also seek to mitigate this exposure through various policy terms and conditions (where allowed by statute) and through the use of reinsurance, to the extent possible. Our current reinsurance arrangements either exclude terrorism coverage or significantly limit the level of coverage that is provided.

Terrorism exclusions are not permitted in the United States for workers compensation policies under United States federal law or under the laws of any state or jurisdiction in which we operate. When underwriting existing and new workers compensation business, we consider the added potential risk of loss due to terrorist activity, including foreign and domestic, and this may lead us to decline to underwrite or to renew certain business. However, even in lines where terrorism exclusions are permitted, because our clients may object to a terrorism exclusion in connection with business that we may still desire to underwrite without an exclusion. Some or many of our insurance policies may not include a terrorism exclusion. Given the retention limits imposed under the U.S. federal act and that some or many of our policies may not include a terrorism exclusion, future foreign or domestic terrorist attacks may result in losses that have a material adverse effect on our business, results of operations and/or financial condition.

On November 26, 2002, the President of the United States signed into law the Terrorism Risk Insurance Act of 2002 ("TRIA"). On January 12, 2015, the President of the United States signed into law the Terrorism Risk Insurance Program Reauthorization Act of 2014, which extends TRIA through December 31, 2020. Under TRIA commercial insurers are required to offer insurance coverage against terrorist incidents and are reimbursed by the federal government for paid claims subject to deductible and retention amounts. TRIA, and its related rules, contain certain definitions, requirements and procedures for insurers filing claims with the Treasury for payment of the Federal share of compensation for insured losses under the Terrorism Risk Insurance Program ("TRIP"). TRIP is a temporary federal program that has been extended by TRIA to provide for a transparent system of shared public and private compensation for insured losses resulting from acts of terrorism. The Treasury implements the program. On June 29, 2004, the Treasury issued a final Claims Procedures Rule, effective July 31, 2004, as part of its implementation of Title I of TRIA. TRIA also contains specific provisions designed to manage litigation arising out of, or resulting from, a certified act of terrorism, and on July 28, 2004, the Treasury issued a final Litigation Management Rule for TRIA. The Claims Procedures Rule specifically addresses requirements for Federal payment, submission of an initial notice of insured loss, loss certifications, timing and process for payment, associated recordkeeping requirements, as well as the Treasury's audit and investigation authority. These procedures will apply to all insurers that wish to receive their payment of the Federal share of compensation for insured losses under TRIA.

Additional materials addressing TRIA and TRIP, including Treasury issued interpretive letters, are contained on the Treasury's website.

#### Global climate change may have an adverse effect on our financial results.

Although uncertainty remains as to the nature and effect of future efforts to curb greenhouse gas ("GHG") emissions and thereby the mitigation of long-term GHG effects on climate, a broad spectrum of scientific evidence could suggest that man-made production of GHG has had an adverse effect on the global climate. Many sectors, to which we provide insurance coverage, might be affected by climate change. Some examples are coastal management, infrastructure, buildings, water, food and energy supply, land-planning, health and rescue preparedness. Assessing the risk of loss and damage associated with the adverse effects of climate change and the range of approaches to address loss and damage associated with the adverse effects of climate change, including impacts related to extreme weather events and slow onset events, which might adversely impact our business, results of operations and/or financial condition remains challenging. This uncertainty could give rise to new environmental liability claims in the energy, manufacturing and other industries we support. We continue to actively monitor and evaluate scientific and political developments through our emerging risk process and exposure management activities. We also recognize the increasing focus of investors through measures such as ESG (environmental, social and governance) indices and other stakeholders through initiatives such as the Task Force on Climate-related Financial Disclosures (TFFD), into the efforts made by the insurance industry to contribute to global resilience against the impact of storm and flood damage impacting population centers. We continue to contribute to industry-wide initiatives, such as 'ClimateWise,' in this regard.

### Because our business is dependent upon insurance and reinsurance agents and brokers, we are exposed to certain risks arising out of distribution channels that could cause our results to be adversely affected.

We market and distribute some of our insurance products and services through a select group of wholesale agents who have limited quoting and binding authority and who, in turn, sell our insurance products to insureds through retail insurance brokers. These agencies can bind certain risks that meet our pre-established guidelines. If these agents failed to comply with our underwriting guidelines and the terms of their appointment, we could be bound on a particular risk or number of risks that were not anticipated when we developed the

insurance products. Such actions could adversely affect our results of operations. Additionally, in any given period, we may derive a significant portion of our business from a limited number of agents and brokers and the loss of any of these relationships, or significant changes in distribution channels resulting in loss of access to market through those agents and brokers, could have a significant impact on our ability to market our products and services.

In accordance with industry practice, we may pay amounts owed on claims under our insurance and reinsurance contracts to brokers and/or third-party administrators who in turn remit these amounts to our insureds or reinsureds. Although the law is unsettled and depends upon the facts and circumstances of each particular case, in some jurisdictions in which we conduct business, if an agent or broker fails to remit funds delivered for the payment of claims, we may remain liable to our insured or reinsured ceding insurer for the deficiency. Likewise, in certain jurisdictions, when the insured or reinsured pays the remitting funds to our agent or broker in full, our premiums are considered to have been paid in full, notwithstanding that we may or may not have actually received the premiums from the agent or broker. Consequently, we assume a degree of credit risk associated with certain agents and brokers with whom we transact business.

We may incur income statement charges (or benefits) if the reserves for losses and loss adjustment expenses are insufficient (or redundant). Such income statement charges (or benefits) could be material, individually or in the aggregate, to our financial condition and operating results in future periods.

#### General Loss Reserves

We maintain reserves for losses and loss adjustment expenses to cover estimated ultimate unpaid liabilities with respect to reported and unreported claims incurred as of the end of each balance sheet date. Reserves do not represent an exact calculation of liability, but instead represent management's best estimates, which take into account various statistical and actuarial projection techniques as well as other influencing factors. These reserve estimates represent management's expectations of what the ultimate settlement and administration of claims will cost based on an assessment of known facts and circumstances, review of historical settlement patterns, estimates of trends in claims severity and frequency, changing legal theories of liability and other factors. Variables in the reserve estimation process can be affected by both internal and external events, such as changes in claims handling procedures, economic inflation, legal precedent and legislative changes. Many of these items are not directly quantifiable, particularly on a prospective basis. Additionally, there may be significant reporting lags between the occurrence of an insured event and the time it is actually reported to the insurer. Reserve estimates are continually reevaluated in a regular ongoing process as historical loss experience develops and additional claims are reported and settled, and consequently, management's estimates may change from time to time. Because the calculation and setting of the reserves for losses and loss adjustment expenses is an inherently uncertain process dependent on estimates, our existing reserves may be insufficient or redundant and estimates of ultimate losses and loss adjustment expenses may increase or decrease over time.

#### Asbestos and Environmental Liability Loss Reserves

We have received asbestos and environmental liability claims arising out of liability coverage primarily written in the 1960s, 1970s and into the mid-1980s. Beginning in 1986, nearly all standard liability policies contained an express exclusion for asbestos and environmental related claims. All standard policies currently being issued by our US Subsidiaries contain this exclusion. Certain of our specialty units offer coverage for environmental damages on a restrictive, contained basis with fixed sub-limit caps. In addition to the previously described general uncertainties encountered in estimating reserves, there are significant additional uncertainties in estimating the amount of our potential losses from asbestos and environmental claims. Reserves for asbestos and environmental claims cannot be estimated with traditional loss reserving techniques that rely on historical accident year development factors due to the uncertainties surrounding these types of claims.

Among the uncertainties impacting the estimation of such losses are:

- potentially long waiting periods between exposure and emergence of any bodily injury or property damage;
- difficulty in identifying sources of environmental or asbestos contamination;
- difficulty in properly allocating responsibility and/or liability for environmental or asbestos damage;
- changes in underlying laws and judicial interpretation of those laws;
- potential for an environmental or asbestos claim to involve many insurance providers over many policy periods;
- long reporting delays from insureds to insurance companies;
- historical data concerning asbestos and environmental losses, which is more limited than historical information on other types of claims;

- questions concerning interpretation and application of insurance coverage; and
- uncertainty regarding the number and identity of insureds with potential asbestos or environmental exposure.

Management believes these factors continue to render traditional actuarial methods less effective at estimating reserves for asbestos and environmental losses than reserves on other types of losses. We establish reserves to the extent that, in the judgment of our management, the facts and prevailing law reflect an exposure for us not dissimilar to those results the industry has experienced with regard to asbestos and environmental related claims. We have annually reviewed our loss and loss adjustment expense reserves for our run-off lines of business, including asbestos and environmental claims. The review entails a detailed analysis of our direct and assumed exposure. We will continue to monitor industry trends and our own experience in order to determine the adequacy of our environmental and asbestos reserves. There is no assurance that future adverse development will not occur, and such development may have an adverse effect on our results of operations.

#### Black Lung Disease Loss Reserves

Through workers compensation coverage provided to coal mining operations by our subsidiary Rockwood, we have exposure to claims for black lung disease. Those diagnosed with black lung disease are eligible to receive workers compensation benefits from various U.S. federal and state programs. These programs are continually being reviewed by the governing bodies and may be revised without notice in such a way as to increase our level of exposure.

Because of all of the above, estimates of ultimate losses and loss adjustment expenses may increase in the future. Income statement charges that would result from such increases, if any, cannot now be reasonably estimated. Such charges could be material, individually or in the aggregate, to our future operating results and financial condition. Adjustments to reserves are reflected in the results in the periods in which management's best estimates are changed.

Additional information relating to our reserves for losses and loss adjustment expense is included under Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations" and Note 5, "Reserves for Losses and Loss Adjustment Expenses," in the Notes to Consolidated Financial Statements.

#### Operational Risk

Operational risk refers to the risk of loss arising from inadequate or failed internal processes, people, systems or the operational impact of external events. This risk encompasses all exposures faced by functions and services rendered in the course of conducting business including, but not limited to, underwriting, accounting and financial reporting, business continuity, claims management, information technology and data processing, legal and regulatory compliance, outsourcing and reinsurance purchasing.

#### We may be unable to attract and retain qualified employees and key executives.

We depend on our ability to attract and retain experienced underwriting talent and other skilled employees and seasoned key executives who are knowledgeable about our business. The pool of highly skilled employees available to fill our key positions may fluctuate based on market dynamics specific to our industry and independent of overall economic conditions. As such, higher demand for employees having desired talents within a particular geographic region or business segment in which we operate could lead to increased compensation expectations for existing and prospective personnel, making it difficult for us to recruit and retain key employees and/or maintain labor costs at desired levels. If we are unable to attract and retain such talented management, we may be unable to maintain our current competitive position in the specialized markets in which we operate and be unable to expand our operations into new markets, which could adversely affect our results.

Argo Group and its subsidiaries, Argo Re and Ariel Re Bda Limited, acting on behalf of Syndicate 1910, have operations that require highly skilled personnel to work in Bermuda. Given that the pool of applicants available to fill certain highly skilled key positions is limited, we are often required to recruit and retain qualified non-Bermudians to work in Bermuda. Our ability to do so is constrained by Bermuda law, which provides that non-Bermudians are not permitted to engage in any occupation in Bermuda without an approved work permit from the Bermuda Department of Immigration. The Bermuda Department of Immigration will issue a work permit after proper public advertisements have been published and no Bermudian, spouse of a Bermudian or holder of a permanent resident certificate is available who meets the required education, skills and experience for the advertised position. In January 2013, the Bermuda Department of Immigration amended the term of these Standard Work Permits and this potentially impacts Argo Group's ability to renew such permits for key staff members. A significant number of our Bermuda based employees are employed pursuant to these work permits granted by The Bermuda Department of Immigration. These individuals are considered key employees. If the Bermuda Department of Immigration changes its policies with regard to work permits, and as a result these key employees had to leave the island, our operations could be disrupted and our financial performance could be adversely affected.

Offices in foreign jurisdictions, such as Dubai, Malta, Singapore and Brazil, may have residence and other mandatory requirements that affect the composition of its local boards of directors, executive teams and choice of third-party service providers. Due to the competition for available talent in such jurisdictions, we may not be able to attract and retain personnel as required by our business plans, which could disrupt operations and adversely affect our financial performance.

#### Our internal controls may fail and have an adverse effect on our business.

We use a number of strategies and processes to mitigate our insurance risk exposure including:

- engaging in disciplined and rigorous underwriting within clearly defined risk parameters and subject to various levels of oversight by experienced underwriting professionals;
- undertaking technical analysis to inform pricing decisions
- carefully evaluating terms and conditions of our policies;
- focusing on our risk aggregations by geographic zones, industry type, credit exposure and other bases; and
- ceding insurance risk to reinsurance companies.

However, there are inherent limitations to the effectiveness of these strategies and processes. No assurance can be given that a failure to maintain or follow such processes or controls, an unanticipated event or series of such events will not result in loss levels that could have a material adverse effect on our financial condition or results of operations.

Our strategies and processes to mitigate insurance risk may fail and have an adverse effect on our business.

We continually enhance our operating procedures and internal controls to effectively support our business and comply with our regulatory and financial reporting requirements. As a result of the inherent limitations in all control systems, no system of controls can provide absolute assurance that all control objectives have been or will be met, and that instances of fraud, if any, within the Company have been detected. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of a simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons or by collusion of two or more persons. The design of any system of controls is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Over time, controls may become inadequate because of changes in conditions or the degree of compliance with policies or procedures may deteriorate. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. As a result of the inherent limitations in a cost-effective control system, misstatement due to error or fraud may occur and not be detected. Accordingly, our disclosure controls and procedures are designed to provide reasonable, not absolute, assurance that the disclosure controls and procedures are met. Our management does not expect that our disclosure controls or our internal controls will prevent all errors or fraud.

#### We have a risk of dependency upon the stability and security of our information technology systems.

Our business is highly dependent upon the successful and uninterrupted functioning of our computer and data processing systems. Incidents of publicly reported cyber security incidents have increased recently and the insurance sector as a whole is more exposed than in the past. The failure of our systems could interrupt our operations, which could result in a material adverse effect on our business results. We rely on these systems to perform accounting, policy administration, actuarial and other modeling functions necessary for underwriting business, as well as to process and make claims and other payments. We retain highly trained staff committed to the development and maintenance of these systems. We maintain and regularly review recovery plans which are intended to enable us to restore critical systems with minimal disruption. We operate a Global Information Security Council to oversee and steer risk management plans to manage these exposures on an ongoing basis.

In addition, a security breach of our computer systems could disrupt business operations, result in a loss of confidential information, damage our reputation or result in financial liability. Cyber-security threats extend from individual attempts to gain unauthorized access to our information technology systems to coordinated, elaborate and targeted activity.

We recognize the potential for new risks arising alongside the benefits we derive from technological and digital development and while we employ technological security measures to prevent, detect and mitigate such threats (including independent and in-house vulnerability assessments, access controls, data encryption, continuous monitoring of our information technology networks and systems, maintenance of backup and protective systems) the infrastructure may be vulnerable to security incidents which could result in the disruption of business operations and the corruption, unavailability, misappropriation or destruction of critical data and confidential

information (both our own and that of third parties). The compromising of personal and confidential information could lead to legal liability or regulatory action under evolving cyber-security, data protection and privacy laws and regulations enacted in the various jurisdictions in which we operate. In this respect on March 1, 2017, new cyber security rules were implemented by the New York Department of Financial Services (the "NYS Cybersecurity Regulation"). These NYS Cybersecurity Regulations impose additional regulatory requirements that seek to protect confidentiality, integrity and availability of information systems. We also anticipate additional NAIC regulations as a result of the Insurance Data Security Model Law which will require insurers to meet State requirements beyond those imposed by New York State. In the European Union the General Data Protection Regulation (the "GDPR") will come into force on May 25, 2018. We will therefore be subject to the provisions of these GPDR regulations in the provision of services within the European Union. The implementation of these various regulations impose additional compliance obligations which have necessitated ongoing review of our policies and procedures.

As a result, we also employ comprehensive employee engagement and training programs to guard against the potential for malicious attempts to extort sensitive information from our systems by targeting our staff using social engineering techniques (also known as "phishing") and have increased our cyber liability insurance to seek to minimize our post-event financial impacts. The potential consequences of a material cyber-security incident include reputational damage, litigation with third parties, and remediation costs, which in turn could have a material impact on our results of operation or financial condition. However, we recognize that even if we successfully protect our infrastructure and confidential information, we could suffer harm to our reputation if attempted security breaches are publicized.

## We may experience issues with outsourcing relationships which might impact our ability to conduct business in a prudent manner and could negatively impact our operations, results and financial condition.

We outsource certain technology and business process functions to third-party providers and have increased the extent to which we do this during 2017. We may continue to do so in the future as we review the effectiveness of our organization. If we do not effectively select, develop, implement and monitor our outsourcing relationships, or if we experience technological or other issues with transition, or if third-party providers do not perform as anticipated we may not realize productivity improvements or cost efficiencies and may experience operational difficulties, increased costs and a loss of business that may have an adverse effect upon on our operations or financial condition.

Our outsourcing of certain technology and business process functions to third parties may expose us to enhanced risk related to data security, which could result in adverse monetary, reputational and/or regulatory consequences, which in turn could have an adverse effect on our operations or financial condition.

In addition, our ability to receive services from third-party providers based in different countries might be impacted by political instability, unanticipated regulatory requirements or policies inside or outside of the United States. As a result, our ability to conduct our business might be adversely affected.

#### Market, Credit, Investment and Liquidity Risk

Market Risk is the risk of loss or adverse change in the financial position due to fluctuations in the level and volatility of market prices of assets, liabilities and financial instruments. This risk may be caused by fluctuations in interest rates, foreign exchange rates or equity, property and securities values.

Credit Risk is the risk of loss or adverse change in the financial position due to fluctuations in the credit standing of issuers of securities, counterparties or any other debtors, including risk of loss arising from an insurer's inability to collect funds from policyholders, reinsurers and other debtors.

Investment Risk is the uncertainty associated with making an investment that may not yield the expected returns or performance, including the risk that an investment will decline in value, result in a loss or result in liability or other adverse consequences for the investor.

Liquidity Risk is the risk of loss or our inability to realize investments and other assets in order to meet our financial obligations when they fall due or the inability to meet such obligations except at excessive cost.

In an effort to meet business needs and mitigate risks, our investment guidelines provide restrictions on our portfolio's composition, including issuer limits, sector limits, credit quality limits, portfolio duration, limits on the amount of investments in approved countries and permissible security types. Our investment managers may invest some of the investment portfolio in currencies other than the U.S. dollar based on where our business is underwritten, the currency in which our loss reserves are denominated, regulatory requirements,

or our managers' point of view on a given currency. As such, there can be no assurance that changes in currency values will not have an adverse impact on our results of operations or financial position.

The performance of our investment portfolio is subject to a variety of risks, including risks related to general economic conditions, market volatility, interest rate fluctuations, liquidity risk and credit and default risk. Investment guideline restrictions have been established in an effort to minimize the effect of these risks but may not always be effective due to factors beyond our control. A significant change in interest rates could result in losses, realized or unrealized, in the value of our investment portfolio. Additionally, with respect to some of our investments, we are subject to prepayment and possibly reinvestment risk. Certain investments outside our highly rated fixed income portfolio, which includes high yield fixed maturity securities, equities and other alternative investments are subject to restrictions on sale, transfer and redemption, which may limit our ability to withdraw funds or realize gains on such investments for some period of time after our initial investment. The values of, and returns on, such investments may also be more volatile.

### A prolonged recession or a period of significant turmoil in the U.S. and international financial markets, could adversely affect our business, liquidity and financial condition and our share price.

U.S. and international financial market disruptions such as the ones experienced in the last global financial crisis, along with the possibility of a prolonged recession, may potentially affect various aspects of our business, including the demand for and claims made under our products, our counterparty credit risk and the ability of our customers, counterparties and others to establish or maintain their relationships with us, our ability to access and efficiently use internal and external capital resources and our investment performance. Volatility in the U.S. and other securities markets may also adversely affect our share price. Depending on future market conditions, we could incur substantial realized and unrealized losses in future periods, which may have an adverse impact on our results of operations, financial condition, debt and financial strength ratings, insurance subsidiaries' capital levels and our ability to access capital markets.

## Our investment portfolio is subject to significant market and credit risks which could result in an adverse impact on our financial position or results.

We hold a diversified portfolio of investments. These investments are managed in accordance with our investment policy by professional investment management firms and internally, under the direction of our Investment Committee, Chief Executive Officer, Chief Financial Officer and Chief Investment Officer. Although our investment policies stress diversification of risks, conservation of principal and liquidity, our investments are subject to general economic conditions and market risks as well as risks inherent to particular securities.

During an economic downturn, our investment portfolio could be subject to higher risk. The value of our investment portfolio is subject to the risk that certain investments may default or become impaired due to deterioration in the financial condition of one or more issuers of the securities held or due to deterioration in the financial condition of an insurer that guarantees an issuer's payments of such investments. Such defaults and impairments could reduce our net investment income and result in realized investment losses.

As of December 31, 2017, we held \$207.1 million of investments in the energy and mining sector, or 4.4% of our total investment portfolio. Fluctuations in oil prices may disrupt the market values for this sector, particularly for oil exploration, production and servicing companies. Additionally, environmental concerns may have an adverse impact on the mining sector. We recognize through our membership in "ClimateWise" that over time, increased global scrutiny of energy sector holdings, may potentially cause illiquidity of specific assets. We continue to closely monitor and evaluate these developing trends. Continued instability in these sectors could have an adverse impact on our results of operations and financial position.

Our investment portfolio is also subject to increased valuation uncertainties when investment markets are illiquid. The valuation of investments is more subjective when markets are illiquid, thereby increasing the risk that the portion of the investment portfolio that is carried at fair value as reflected in our consolidated financial statements is not reflective of prices at which actual transactions would occur for certain investments.

Additionally, our portfolio of investments in fixed maturity and short-term securities may be adversely affected by changes in inflation and/or interest rates which, in turn, may adversely affect operating results. The fair value and investment income of these assets fluctuate with general economic and market conditions. Generally the fair value of fixed maturity securities decreases as interest rates increase. Some fixed maturity securities have call or prepayment options, which represent possible reinvestment risk in declining rate environments. Other fixed maturity securities such as mortgage-backed and asset-backed securities carry prepayment risk.

We also invest in marketable equity securities. These securities are carried on our balance sheet at fair value and are subject to potential losses and declines in market value. Our invested assets also include investments in limited partnerships, privately held securities and other alternative investments. Such investments entail substantial risks.

Risks for all types of securities are managed through application of the investment policy, which establishes investment parameters that include, but are not limited to, maximum percentages of investment in certain types of securities, minimum levels of credit quality and option-adjusted duration guidelines. There is no guarantee of policy effectiveness.

There can be no assurance that our investment objectives will be achieved, and results may vary substantially over time. In addition, although we seek investment strategies that are correlated with our insurance and reinsurance exposures, losses in our investment portfolio may occur at the same time as underwriting losses and, therefore, exacerbate such losses' adverse effect on us.

#### We may be adversely affected by foreign currency fluctuations.

Although our foreign subsidiaries' functional currency is the U.S. Dollar, with the exception of our Brazilian subsidiary whose functional currency is the Brazilian Real and our Malta subsidiary whose functional currency is the Euro, certain premium receivables and loss reserves include business denominated in currencies other than U.S. Dollars. We are exposed to the possibility of significant claims in currencies other than U.S. Dollars. We may, from time to time, experience losses in the form of increased claims costs or devaluation of assets available for paying claims resulting from fluctuations in these non-U.S. currencies, which could materially and adversely affect our operating results.

#### We may be adversely affected by changes in economic and political conditions, including inflation and changes in interest rates.

The effects of inflation could cause the cost of claims to rise in the future. Our reserve for losses and LAE includes assumptions about future payments for settlement of claims and claims handling expenses, such as medical treatments and litigation costs. To the extent inflation causes these costs to increase above reserves established for these claims, we will be required to increase our loss reserves with a corresponding reduction in our net income in the period in which the deficiency is identified. Furthermore, if we experience deflation or a lack of inflation going forward and interest rates remain very low or continue to decline, we could experience low portfolio returns because we hold fixed income investments of fairly short duration.

Additionally, our operating results are affected, in part, by the performance of our investment portfolio. Our investment portfolio may be adversely affected by inflation or changes in interest rates. Such adverse effects include the potential for realized and unrealized losses in a rising interest rate environment or the loss of income in an environment of prolonged low interest rates. Such effects may be further impacted by decisions made regarding such things as portfolio composition and duration given the prevailing market environment. Interest rates are affected by many factors, including the fiscal and monetary policies of the U.S. and other major economies, inflation, economic and political conditions and other factors beyond our control. Although we attempt to take measures to manage the risks of investing in changing interest rate environments, we may not be able to mitigate interest rate sensitivity effectively. Despite our mitigation efforts, which include duration targets for asset portfolios, compliance monitoring of these targets and means to reasonably and effectively match asset duration to the duration of our liabilities, fluctuation in interest rates could have a material adverse effect on our business, results of operations and/or financial condition.

## We face a risk of non-availability/non-collectability of reinsurance, which could materially and adversely affect our business, results of operations and/or financial condition.

As is common practice within the insurance industry, we transfer a portion of the risks insured under our policies to other companies through the purchase of reinsurance or other, similar risk mitigating hedging instruments. This reinsurance is maintained to protect the insurance and reinsurance subsidiaries against the severity of losses on individual claims, unusually serious occurrences in which a number of claims produce an aggregate extraordinary loss and catastrophic events. Although reinsurance does not discharge our subsidiaries from their primary obligation to pay for losses insured under the policies they issue, reinsurance does make the assuming reinsurer liable to the insurance and reinsurance subsidiaries for the reinsured portion of the risk. A credit exposure exists with respect to ceded losses to the extent that any reinsurer is unable or unwilling to meet the obligations assumed under the reinsurance contracts. The collectability of reinsurance is subject to the solvency of the reinsurers, interpretation and application of contract language and other factors. We are selective in regard to our reinsurers, placing reinsurance with those reinsurers with strong financial strength ratings from A.M. Best, S&P or a combination thereof. Despite strong ratings, the financial condition of a reinsurer may change based on market conditions. In certain instances we also require assets in trust, letters of credit or other acceptable collateral to support balances due, however, there is no certainty that we can collect on these collateral agreements in the event of a reinsurers default. It is not always standard business practice to require security for balances due; therefore, certain balances are not collateralized. A reinsurer's insolvency or inability to make payments under the terms of a reinsurance contract could have a material adverse effect on our business, results of operations and/or financial condition.

#### Concentration Risk

Concentration Risk is the risk of exposure to losses associated with inadequate diversification of portfolios of assets or obligations. Concentration risk can arise in both the asset and liability side of the balance sheet as well as in off-balance sheet items and can originate from a series of sources such as natural or man-made catastrophes or unprecedented economic events, individual risk exposure, or a combination of risk exposures such as credit, investment, underwriting and liquidity.

We offer a variety of insurance products across different operational units and geographic regions. As such, diversification is a key component to our business model. Risk diversification helps us manage our capital allocation by limiting the impact of any single event to our economic, financial and regulatory condition. The degree to which the diversification effect can be realized depends not only on the correlation between risks but also on the level of relative concentration of those risks. Based on these assumptions, our goal is to maintain an appropriately balanced risk profile by avoiding any disproportionately large risks. At the Argo Group level, we identify, measure, manage and monitor pre-defined concentration risk scenarios across the operational business units, including our own outward reinsurance placements. With respect to investments, top-down indicators such as strategic asset allocation thresholds are defined and closely monitored to ensure balanced investment portfolios. Disproportionately large risks that might accumulate and have the potential to produce substantial losses, such as, major natural catastrophic or credit events, are modeled, budgeted and monitored on a standalone basis.

Despite the introduction of identification, modeling and monitoring protocols and in light of the inherent limitations to the tools and applications used, it is possible that an unknown, undetected or underestimated accumulation event could occur and result in a material financial loss.

For more details, see also above Insurance and Market/Credit Risk sections.

#### Strategic Risk

Strategic Risk means the risk of our inability to implement appropriate business plans and strategies, make decisions, allocate resources or adapt to changes in the business environment. Strategic Risk includes the risk of the current or prospective adverse impact on earnings or capital arising from business decisions, improper execution of decisions or lack of responsiveness to industry changes.

#### Deterioration of the macroeconomic environment in the U.S., Eurozone and worldwide

Economic imbalances and financial market turmoil could result in a widening of credit spreads and volatility in share prices. Certain financial and economic data may deteriorate. These circumstances could lead to a decline in asset value and potentially reduce the demand for insurance due to limited economic growth prospects. The ultimate impact of such conditions on the insurance industry in general, and on our operations in particular, cannot be fully or accurately quantified at this time.

Adverse developments in the broader economy could create significant challenges to the insurance industry. If policy responses in Europe, the U.S. and internationally are not effective in mitigating these conditions, the insurance sector could be adversely affected by the resulting financial and economic environment. The sovereign debt crisis in certain Eurozone countries could also negatively impact insurers' balance sheets, resulting in associated solvency issues. Further, insurance regulators worldwide have responded to the sovereign credit risk, equity risk and current economic cycle by imposing or contemplating new or stricter regulatory measures and increased solvency requirements, all of which could have an adverse effect on us.

The financial crisis has created substantial financial performance challenges associated with the prolonged low interest rate environment. In response, we have adjusted the duration and composition of our asset portfolio. Should these challenges continue for an extended period of time, the risk of achieving adequate returns will be greater and could have an adverse effect on our business, results of operations and competiveness of our products in the market.

#### United Kingdom's vote to leave the European Union

On June 23, 2016, the United Kingdom held a referendum in which voters approved an exit from the European Union ("E.U."), commonly referred to as "Brexit." As a result of the referendum, the British government is evaluating the terms of the United Kingdom's future relationship with the E.U. Although it is unknown what those terms will be, it may create, in the short-term, regulatory and foreign exchange rate uncertainty with respect to ArgoGlobal Syndicate 1200 and Ariel Re's Syndicate 1910.

### Our insurance and reinsurance subsidiaries are subject to risk-based capital and solvency requirements in their respective regulatory domiciles.

A risk-based capital system is designed to measure whether the amount of available capital is adequate to support the inherent specific risks of each insurer. Risk-based regulatory capital is calculated at least annually. Authorities use the risk-based capital formula to identify insurance companies that may be undercapitalized and thus may require further regulatory attention. The formulas prescribe a series of risk measurements to determine a minimum capital amount for an insurance company, based on the profile of the individual company. The ratio of a company's actual policyholder surplus to its minimum capital requirements will determine whether any regulatory action is required based on the respective local thresholds.

Whereas the majority of our operations operate on the basis of 'standard formula' risk-based capital systems, S1200, S1910 and SPA6117 have secured approval from Lloyd's for the use of customized Economic Capital Models, known as the Internal Models. These models are used to calculate regulatory capital requirements based on each Syndicate's unique risk profile. The Internal Models have been subject to extensive internal and external scrutiny including independent validation activities. The use of any complex mathematical model however exposes the organization to the risk that these models are not built correctly, contain coding or formulaic errors or rely on unreliable or inadequate data.

As a result of these and other requirements, we may have future capital requirements that may not be available to us on commercially favorable terms. Regulatory capital and solvency requirements for our future capital requirements depend on many factors, including our ability to underwrite new business, risk propensity and ability to establish premium rates and accurately set reserves at levels adequate to cover expected losses. To the extent that the funds generated by insurance premiums received and sale proceeds and income from our investment portfolio are insufficient to fund future operating requirements and cover incurred losses and loss expenses, we may need to raise additional funds through financings or curtail our growth and reduce in size. The prolonged effects of the most recent financial market crisis created uncertainty in the equity and fixed maturity securities markets and could have affected our ability, and the ability of others within our industry, to raise additional capital in the public or private markets. Any future financing, if available at all, may be on terms that are not favorable to us and our shareholders. In the case of equity financing, dilution to current shareholdings could result, and the securities issued may have rights, preferences and privileges that are senior or otherwise superior to those of our common shares.

#### **United States**

Argo Group's U.S. Insurance Entities are subject to the risk-based capital system outlined in the Risk-Based Capital for Insurers Model Act. The Risk-Based Capital for Insurers Model Act provides four levels of regulatory activity if the risk-based capital ratio yielded by the calculation falls below specified minimums. At each of four successively lower risk-based capital ratios specified by statute, broader regulatory remedies become available. The four levels are: (i) Company Action Level Event, (ii) Regulatory Action Level Event, (iii) Authorized Control Level Event and (iv) Mandatory Control Level Event. If we fall below the minimum acceptable risk-based capital level, we would be subject to additional regulatory actions.

#### European Union

S II is the enhanced EU regulatory regime providing for a risk-based system for the supervision of European insurance and reinsurance undertakings. It imposes new solvency and governance requirements across all 27 European Union Member States to be implemented through the European Insurance and Occupational Pensions Agency.

#### United Kingdom

S1200, S1910 & SPA6117 managed by Argo Managing Agency are subject to the risk-based capital requirements administered by the Prudential Regulation Authority ("PRA"), and are subject to S II risk-based capital requirements, as discussed above. Lloyd's has introduced its own implementation plan and requirements for S II with which S1200, S1910 & SPA6117 have to date complied and in the future will be expected to comply.

#### Bermuda

#### Argo Group, Argo Re and Ariel Reinsurance, Ltd.

As discussed in the summary of regulatory provisions above relating to Argo Group and Argo Re in Bermuda, Argo Re is subject to the Bermuda Solvency Capital Requirement ("BSCR"), a risk-based capital system mandated by the Bermuda Insurance (Prudential Standards) (Class 4 and Class 3B Solvency Requirement) Rules, as amended from time to time. Similarly, Argo Group is subject to the Insurance (Prudential Standards) (Insurance Group Solvency Requirement) Rules 2011 as amended from time to time. The application

and methods of calculating the BSCR required by the Bermuda Monetary Authority ("BMA") are subject to change, and the ultimate impact on our solvency position from any future material changes cannot be determined at this time.

During 2017 Ariel Reinsurance, Ltd. was also subject to Bermuda's BSCR regime; however, prior to the end of 2017 this Class 3B reinsurer we combined with Argo Re, Ltd and is no longer regulated by the BMA for 2018.

#### Minimum Solvency Margin

Argo Re must ensure that the value of its general business assets exceeds the amount of its general business liabilities by an amount greater than the prescribed minimum solvency margin ("MSM") pertaining to its general business. As a Class 4 insurer, Argo Re is required, with respect to its general business, to maintain a minimum solvency margin equal to the greatest of (A) \$100 million, (B) 50% of net premiums written (being gross premiums written less any premiums ceded by Argo Re, but Argo Re may not deduct more than 25% of gross premiums when computing net premiums written) and (C) 15% of net discounted aggregate losses and loss expense provisions and other insurance reserves. As a Class 3B insurer, Ariel Reinsurance Ltd was required to maintain a minimum capital and surplus of \$1 million during 2017, although, as noted above, this company will no longer be regulated during 2018. Argo Group is supervised by the BMA as an Insurance Group, and must ensure that the value of the Insurance Group's assets exceeds the Insurance Group's liabilities by the aggregate MSM of each qualifying member of the Insurance Group.

#### **Enhanced Capital Requirement**

Argo Group, as a BMA supervised Insurance Group, and Argo Re, as a Class 4 insurer, are required to maintain available statutory capital and surplus pertaining to its general business at a level equal to or in excess of its enhanced capital requirement ("ECR"). These requirements also applied to Ariel Reinsurance Ltd. as a Class 3B insurer during 2017. The ECR is established by reference to either the BSCR model or an approved internal capital model, but must be equal to or exceed the MSM for the insurer. The BSCR is a risk-based capital model which provides a method for determining an insurer's capital requirements (statutory capital and surplus) by taking into account the risk characteristics of different aspects of the insurer's business. The BMA may, subject to compliance with the relevant provisions of the Insurance Act, make such adjustments to an insurer's ECR and available statutory capital and surplus requirements as it considers appropriate.

#### Target Capital Level

Although not a metric specifically defined in the Insurance Act, the BMA has the authority to establish a target capital level ("TCL") for each Class 4 insurer. The TCL is equal to 120% of an insurer's ECR. The purpose of the TCL is to serve as an early warning tool for the BMA. Failure to maintain statutory capital at or above the TCL will likely result in increased regulatory oversight.

#### Eligible Capital

Under the respective systems applied to Argo Re as a re(insurer) and Argo Group as an Insurance Group supervised by the BMA, all capital instruments at Argo Group and Argo Re will be classified as either basic or ancillary capital, which in turn will be classified into one of three tiers based on their "loss absorbency" characteristics. These rules also applied to Ariel Reinsurance Ltd. during 2017. Highest quality capital will be classified Tier 1 Capital; lesser quality capital will be classified as either Tier 2 Capital or Tier 3 Capital. Under this regime, not less than 80% of Tier 1 Capital and up to 20% of Tier 2 Capital may be used to support the company's minimum solvency margin for the filing entity's general business. Thereafter, a minimum of 60% of Tier 1 Capital and a maximum of 15% of Tier 3 Capital may be used to satisfy the filing entity's ECR. Any combination of Tier 1, 2 or 3 Capital may be used to meet the TCL. With respect to Argo Group, the Insurance (Prudential Standards) (Insurance Group Solvency Requirement) Amendment Rules 2012 provide for a phase-in over a period of six years, starting at 50% of the amount determined and increasing in 10% increments. Where the BMA has previously approved the use of certain instruments for capital purposes, the BMA's consent must be obtained if such instruments are to remain eligible for use in satisfying the minimum margin of solvency pertaining to the filing entity general business and it's ECR. The BMA has during 2017 provided further guidance on how the Insurance (Eligible Capital) Rules 2012 ("Eligible Capital Rules") will be applied in practice to insurers. Market practice on the application of these Eligible Capital Rules remain subject to change and no assurance can be provided over the ongoing regulatory treatment of Argo Group and Argo Re's capital structures.

#### Minimum Liquidity Ratio

Argo Re is required to maintain a minimum liquidity ratio for general business equal to the value of its relevant assets at not less than 75% of the amount of its relevant liabilities. These requirements also applied to Ariel Reinsurance, Ltd. during 2017. Relevant assets include cash and time deposits, quoted investments, unquoted bonds and debentures, first liens on real estate, investment income due and accrued, accounts and premiums receivable and reinsurance balances receivable. The relevant liabilities are total general business insurance reserves and total other liabilities less deferred income tax and sundry liabilities (by interpretation, those not specifically defined).

#### Restrictions on Dividends and Distributions

Argo Re is prohibited from declaring or paying any dividends during any financial year if it is in breach of its ECR, general business solvency margin or minimum liquidity ratio or if the declaration or payment of such dividends would cause such a breach. If it has failed to meet its minimum margin of solvency or minimum liquidity ratio on the last day of any financial year, Argo Re will be prohibited, without the approval of the BMA, from declaring or paying any dividends during the next financial year. In addition, Argo Re is prohibited from declaring or paying in any financial year dividends of more than 25% of its total statutory capital and surplus (as shown on its previous financial year's statutory balance sheet) unless it files (at least 7 days before payment of such dividends) with the BMA an affidavit stating that it will continue to meet the required margins. These requirements also applied to Ariel Reinsurance Ltd. during 2017.

#### Argo Group

As discussed in the regulatory section above, Argo Group and its various subsidiaries are considered to be an affiliated group for purposes of the BMA's Group Supervision regime. This Group Supervision regime stipulates solvency margins, capital requirements and eligible capital requirements at the consolidated Argo Group level that may affect the calculation of similar solvency and capital requirements at the Argo Re level. The methodology for applying these solvency and capital requirements, particularly in regard to the eligibility, and classification of certain capital instruments within an affiliated group, is subject to ongoing refinement and interpretation by the BMA. The applicable rules and regulations for this regime, and the manner in which they will be applied to Argo Group, are subject to change, and it is not possible to predict the ultimate impact of future changes on Argo Group's operations and financial condition.

#### We may incur significant additional indebtedness.

We may seek to incur additional indebtedness either through the issuance of public or private debt or through bank or other financing. The funds raised by the incurrence of such additional indebtedness may be used to repay existing indebtedness, including amounts borrowed under our credit facility, outstanding subordinated debt and floating rate loan stock or for our general corporate purposes, including additions to working capital, capital expenditures, investments in subsidiaries or acquisitions.

This additional indebtedness, particularly if not used to repay existing indebtedness, could limit our financial and operating flexibility, including as a result of the need to dedicate a greater portion of our cash flows from operations to interest and principal payments. It may also be more difficult for us to obtain additional financing on favorable terms, if at all, limiting our ability to capitalize on significant business opportunities and making us more vulnerable to economic downturns.

## Argo Group is a holding company and if its subsidiaries do not make dividend payments to Argo Group, Argo Group may not be able to pay dividends or other obligations.

Argo Group is a holding company with no significant operations or significant assets other than the share capital of its subsidiaries. Argo group relies primarily on cash dividends from its subsidiaries to pay operating expenses and obligations. It is expected that future distributions from these subsidiaries will be the principal source of funds to meet financial obligations and pay shareholder dividends. The payment of dividends by the insurance and reinsurance subsidiaries is limited under the laws and regulations of the respective domicile. These regulations stipulate the maximum amount of annual dividends or other distributions available to shareholders without prior approval of the relevant regulatory authorities. Thus, cash resources located in subsidiaries may not be readily available to Argo Group in whole or in part to address its liquidity needs.

## There can be no assurance that we and our subsidiaries will not experience a ratings downgrade, which may result in an adverse effect on our business, financial condition and operating results.

Ratings with respect to claims paying ability and financial strength are important factors in establishing the competitive position of insurance companies and will also impact the cost and availability of capital to an insurance company. Ratings by A.M. Best and S&P represent an important consideration in maintaining customer confidence in us and in our ability to market insurance products. Rating organizations regularly analyze the financial performance and condition of insurers.

All of our insurance and reinsurance subsidiaries, except for Argo Seguros, have a Financial Strength Rating of "A" (Excellent) (3rd highest rating out of 16 rating classifications) with a stable outlook from A.M Best. Our U.S. Insurance Entities, other than ARIS Title Insurance Corporation, have an S&P Financial Strength Rating of "A-" (Strong) and with an outlook of stable. Argo Group US, Inc. has an Issuer Credit Rating of "BBB-" (Good) with a stable outlook from S&P. Syndicates 1200 and 1910 receive the Lloyd's market FSR rating of "A" (Excellent) with a neutral outlook by A.M. Best and "A+" (Strong) with a stable outlook by S&P.

Our ratings are subject to periodic review by these agencies and the maintenance of those ratings cannot be assured. A significant downgrade in these ratings could adversely affect our competitive position in the insurance industry, make it more difficult for us to market our products, result in a material loss of business as policyholders move to other companies with higher claims-paying and financial strength ratings and may require us to raise additional capital.

#### Our merger and acquisition strategy may not succeed.

Our strategy for growth may include mergers and acquisitions. This strategy presents risks that could have a material adverse effect on our business and financial performance, including: (i) the diversion of management's attention, (ii) our ability to execute a transaction effectively, including the integration of operations and the retention of employees and (iii) the contingent and latent risks associated with the past operations of and other unanticipated problems arising from a transaction partner. We cannot predict whether we will be able to identify and complete a future transaction on terms favorable to us. We cannot know if we will realize the anticipated benefits of a completed transaction or if there will be substantial unanticipated costs associated with such a transaction.

A future merger or acquisition may result in tax consequences at either or both the shareholder and Argo Group level, potentially dilutive issuances of our equity securities, the incurrence of additional debt and the recognition of potential impairment of goodwill and other intangible assets. Each of these factors could adversely affect our financial position.

#### Argo Re's inability to provide the necessary collateral could affect Argo Re's ability to offer reinsurance in certain markets.

Argo Re, the Bermuda Class 4 risk bearing entity, is not licensed or admitted as an insurer in any jurisdiction other than Bermuda. Because many jurisdictions do not permit insurance companies to take credit for reinsurance obtained from unlicensed or non-admitted insurers in statutory financial statements unless appropriate security is in place, Argo Re anticipates that its reinsurance clients will typically require it to post a letter of credit or other collateral for incurred losses. If Argo Re is unable to arrange for security on commercially reasonable terms, Argo Re could be limited in its ability to underwrite business for certain of its clients.

#### Reputational Risk

Reputational Risk is the risk of potential loss through a deterioration of our reputation or standing due to a negative perception of our image among customers, counterparties, shareholders or supervisory authorities, and includes risk of adverse publicity regarding our business practices and associations. While we assess the reputational impact of all reasonably foreseeable material risks within our risk management processes we also recognize a number of specific reputational risks.

### We may be adversely affected by misconduct of our personnel or failure to identify transactions that are in violation of local and international trade sanctions.

We maintain strong oversight and control over our internal Group-wide Corporate Governance Guidelines and Code of Conduct and Business Ethics, and we maintain an ongoing education and training program and monitor compliance on an ongoing basis. However, there can be no ultimate assurance that these measures will be sufficient in all instances to prevent an undetected violation of internal or external rules of conduct, which might lead to a financial loss and/or reputational damage.

#### Legal, Regulatory and Litigation Risks

Legal and Regulatory Risk means the risk arising from our (a) failure to comply with statutory or regulatory obligations; (b) failure to comply with our bye-laws; or (c) failure to comply with any contractual agreement.

Litigation Risk means the risk that acts or omissions or other business activity of Argo Group and our key functionaries and employees could result in legal proceedings to which we are a party, the uncertainty surrounding the outcome of such legal proceedings and the risk of an adverse impact on us resulting from such legal proceedings.

#### Litigation and legal proceedings against us could have an adverse effect on our financial condition.

Our subsidiaries are parties to legal actions incidental to their business. Adverse outcomes could materially affect our financial condition or results of operations.

#### Regulatory constraints may restrict our ability to operate our business.

General Regulatory Constraints

#### Restrictions on Ownership

Argo Group's ownership of U.S. Insurance Entities can, under applicable state insurance company laws and regulations, delay or impede a change of control of Argo Group. Under applicable insurance regulations, any proposed purchase of 10% or more of Argo Group's voting securities would require the prior approval of the relevant insurance regulatory authorities.

Except as provided below, shareholders have one vote for each common share held by them and are entitled to vote at all meetings of shareholders. However, for so long as the shares of a shareholder are treated as "controlled shares" (as determined under section 958 of the Internal Revenue Code) of any U.S. Person (that owns shares directly or indirectly through non-U.S. entities) and such controlled shares constitute 9.5% or more of the votes conferred by our issued shares, the voting rights with respect to the controlled shares of such U.S. Person, which we refer to as a 9.5% U.S. Shareholder, will be limited, in the aggregate, to a voting power of less than 9.5% under a formula specified in our bye-laws. The formula is applied repeatedly until the voting power of all 9.5% U.S. Shareholders has been reduced to less than 9.5%. In addition, our Board may limit a shareholder's voting rights where it deems it appropriate to do so to (i) avoid the existence of any 9.5% U.S. Shareholder and (ii) avoid certain material adverse tax, legal or regulatory consequences to Argo Group, any of its subsidiaries or any direct or indirect shareholder or its affiliates. "Controlled shares" include, among other things, all shares of Argo Group that such U.S. Person is deemed to own directly, indirectly or constructively (within the meaning of section 958 of the Internal Revenue Code).

Under these provisions, certain shareholders may have their voting rights limited, while other shareholders may have voting rights in excess of one vote per share. Moreover, these provisions could have the effect of reducing the votes of certain shareholders who would not otherwise be subject to the 9.5% limitation by virtue of their direct share ownership.

#### Regulation of Subsidiaries

#### General

Our insurance and reinsurance subsidiaries and insurance-related services subsidiaries may not be able to obtain or maintain necessary licenses, permits or authorizations, or may be able to do so only at significant cost. In addition, we may not be able to comply with, or obtain appropriate exemptions from the wide variety of laws and regulations applicable to insurance or reinsurance companies or insurance-related services companies or holding companies. Failure to comply with or to obtain appropriate authorizations and/or exemptions under any applicable laws could result in restrictions on our ability to do business or certain activities that are regulated in one or more of the jurisdictions and could subject us to fines and other sanctions, which could have a material adverse effect on our business.

#### Argo Group International Holdings, Ltd

Argo Group is supervised by the BMA as an Insurance Group, and as such, is subject to specific laws, rules and regulations promulgated by the Bermudian authorities according to the Insurance Act. Changes in Bermuda's statutes, regulations and policies could result in restrictions on our ability to pursue our business plans, strategic objectives, execute our investment strategy and fulfill other shareholders' obligations.

#### Argo Group's U.S. Insurance Entities

Our U.S. insurance subsidiaries are subject to regulation, which may reduce our profitability or inhibit our growth. If we fail to comply with these regulations, we may be subject to penalties, including fines and suspensions, which may adversely affect our financial condition and results of operations. Finally, changes in the level of regulation of the insurance industry or changes in laws or regulations themselves or interpretations by regulatory authorities could adversely affect our ability to pursue our business plan and operate our U.S. insurance subsidiaries.

Our insurance subsidiaries are subject to the supervision and regulation of each of the states in which they are domiciled and do business. Such supervision and regulation is designed to protect our policyholders rather than our shareholders. These regulations are generally administered by a department of insurance in each state and relate to various aspects of our business. State insurance departments also conduct periodic examinations of the affairs of insurance and reinsurance companies and require the filing of annual and other reports relating to financial condition, holding company issues and other matters. These regulatory requirements may adversely affect or inhibit our ability to achieve some or all of our business objectives.

In addition, regulatory authorities have relatively broad discretion to deny, suspend or revoke licenses for various reasons, including the violation of regulations. If we do not have the requisite licenses and approvals or do not comply with applicable regulatory requirements,

insurance regulatory authorities may preclude or temporarily suspend us from carrying on some or all of our activities or otherwise penalize us. This could adversely affect our ability to operate our business.

From time to time, various laws and regulations are proposed for application to the U.S. insurance industry, some of which could adversely affect the results of reinsurers and insurers. Among the proposals that have been considered are those that would establish a federal system of regulation in addition to or in lieu of a state-based system of regulation and repeal the McCarran-Ferguson Act and/or measures under the Dodd-Frank Act that have established the Federal Insurance Office. Additionally, the National Association of Insurance Commissioners ("NAIC") has undertaken the Solvency Modernization Initiative ("SMI"), the primary focus of which is the review of insurer solvency regulations throughout the U.S. and the development of long-term solvency modernization objectives. Included within NAIC's scope of review for SMI purposes, is the U.S. insurer solvency framework, group solvency issues, capital requirements, international accounting and regulatory standards, reinsurance and corporate governance. We are unable to predict the potential effect, if any, such legislative or regulatory developments may have on our future operations or financial condition.

#### Argo Group's Bermuda Subsidiary

Argo Re is registered as a Class 4 Bermuda insurance company and is subject to regulation and supervision in Bermuda by the BMA. Changes in Bermuda insurance statutes, regulations and policies could result in restrictions on Argo Re's ability to pursue its business plans, issue reinsurance policies, distribute funds and execute its investment strategy.

#### U.K. Prudential Regulation Authority and Financial Conduct Authority Regulations

Since 2014 regulatory supervision over of Argo Managing Agency Limited, the managing agent of S1200, S1910 and SPA6117 have been conducted by the PRA and FCA. The operations of S1200, S1910 and SPA6117 also supervised by Lloyd's. The PRA, FCA and Lloyd's have common objectives in ensuring that the Lloyd's market is appropriately regulated. To minimize duplication, there are arrangements with Lloyd's for co-operation on supervision and enforcement. Both the PRA and FCA have substantial powers of intervention in relation to the Lloyd's Managing Agents (such as Argo Managing Agency Limited) that they regulate, including the power to remove their authorization to manage Lloyd's Syndicates. In addition, each year the PRA requires Lloyd's to satisfy an annual solvency test that measures whether Lloyd's has sufficient assets in the aggregate to meet all outstanding liabilities of its members, both current and run-off. If Lloyd's fails this test, the PRA may require Lloyd's to cease trading and/or its members to cease or reduce underwriting. Future regulatory changes or rulings by the PRA and/or FCA could interfere with the business strategy or financial assumptions of the Syndicates, possibly resulting in an adverse effect on the financial condition and operating results of the Syndicates.

#### Lloyd's Regulations and Requirements

The operations of S1200, S1910 and SPA6177 are supervised by Lloyd's. The Lloyd's Franchise Board requires annual approval of the S1200 and S1910 business plans, including maximum underwriting capacity, and may require changes to any business plan presented to it or additional capital to be provided to support underwriting. Lloyd's also imposes various charges and assessments on its member companies. If Lloyd's were to require material changes in the Syndicate business plans, or if charges and assessments payable by S1200, S1910 and SPA6117 to Lloyd's were to increase significantly, these events could have an adverse effect on the operations and financial results of S1200, S1910 and SPA6117. In addition, no assurances can be given as to how much business Lloyd's will permit the Syndicates to underwrite in 2018 and subsequent years nor the viability and cost of the capital structure we may use as a substitute for the external capital and reinsurance used by the Syndicates in 2017 and prior underwriting years.

The financial security of the Lloyd's market is regularly assessed by three independent rating agencies (A.M. Best, S&P and Fitch Ratings). A satisfactory credit rating issued by an accredited rating agency is necessary for Lloyd's Syndicates to be able to trade in certain classes of business or certain jurisdictions at current levels. S1200, S1910 and SPA6117 would be adversely affected if Lloyd's current ratings were downgraded.

#### Other Applicable Laws

Lloyd's worldwide insurance and reinsurance business is subject to various regulations, laws, treaties and other applicable policies of the EU, as well as each nation, state and locality in which it operates. Material changes in governmental requirements and laws could have an adverse effect on Lloyd's and its member companies, including S1200, S1910 and SPA6117.

#### Malta Financial Services Authority ("MFSA")

ArgoGlobal SE is authorized by the MFSA to carry on the business of insurance under the Insurance Business Act (Cap. 403). In addition, ArgoGlobal SE is subject to regulation by the EU and its branch office in Switzerland is subject to regulation by the Swiss Financial Market Supervisory Authority FINMA. Changes in the applicable laws, regulations and supplementing rules could interfere

with ArgoGlobal SE's business strategy or financial assumptions, possibly resulting in an adverse effect on ArgoGlobal SE's financial condition and operating results.

#### Brazil's Superintendência de Seguros Privados, Superintendence of Private Insurance, ("SUSEP")

Argo Seguros is authorized to operate as a licensed insurer domiciled in Brazil by the Superintendência de Seguros Privados, ("SUSEP") per Ordinance nº 4.316 issued in 2011. Brazil's insurance regulatory regime contains provisions which restrict the amount of reinsurance a domestic insurer may place with reinsurers and places limits on the amount of reinsurance that may be placed with affiliates. Such restrictions constrain the size and category of risks that Argo Seguros can retain and require that Argo Seguros be capitalized at a level that is comparatively higher than in other jurisdictions in which Argo Group has subsidiaries. Failure to manage the impact of such restrictions within its business plan, as well as changes in the applicable laws, rules and supplementing resolutions, could result in restrictions on Argo Seguros's ability to pursue its mandate.

Argo Re Ltd. Is registered by the SUSEP as an admitted reinsurer under the applicable laws and regulations of Brazil and is authorized to carry on such business through its representative office, Argo Re Escritório de Representação no Brasil Ltda. ("Argo Re Escritório") in São Paulo, Brazil, per Ordinance nº 5.795. Changes in the applicable laws and regulations could result in restrictions on Argo Re to conduct business as an admitted reinsurer in Brazil.

#### Dubai Financial Services Authority ("DFSA")

ArgoGlobal Underwriting (Dubai) Ltd. is licensed to operate as an Authorized Firm (Category 4) to carry on financial services in the area of "insurance management" and "insurance intermediation." Changes in the applicable laws and regulations could result in restrictions on ArgoGlobal Underwriting (Dubai) Ltd.'s ability to pursue its business strategy.

#### Special Selected Risk Factors

An impairment in the carrying value of goodwill and other intangible assets could negatively impact our consolidated results of operations and shareholders' equity.

Goodwill and other intangible assets are originally recorded at fair value. Goodwill is not amortized while certain other intangible assets are amortized over their estimated useful lives or have indefinite useful lives. Goodwill and other intangible assets are reviewed for impairment at least annually or more frequently if indicators are present. Management, in evaluating the recoverability of such assets, relies on estimates and assumptions related to margin, growth rates, discount rates and other data. There are inherent uncertainties related to these factors and management's judgment in applying these factors. Goodwill and other intangible asset impairment charges can result from declines in operating results, divestitures or sustained market capitalization declines and other factors. Impairment charges could materially affect our financial results in the period in which they are recognized. As of December 31, 2017, goodwill and other intangible assets represented approximately 14% of shareholders' equity. We continue to monitor relevant internal and external factors and their potential impact on the fair value of our reporting segments, and if required, we will update our impairment analysis.

Some aspects of our corporate structure and applicable insurance regulations may discourage or impede the sale of the Company, tender offers or other mechanisms of control.

#### Restrictions in Bye-Laws on Stock Transfers

Our bye-laws generally permit transfers of our common shares unless the Board determines a transfer may result in a non-de minimus adverse tax, legal or regulatory consequence to us, any of our subsidiaries or any direct or indirect shareholder of Argo Group or its affiliates. We may refuse to register on our share transfer records, any transfer that does not comply with these share transfer restrictions. A transferee will be permitted to promptly dispose of any of our shares purchased that violate the restrictions and as to the transfer of which registration is refused.

#### Restrictions on Voting Rights

In the event that we become aware of a U.S. Person (that owns our shares directly or indirectly through non-U.S. entities) owning more than the permitted 9.5% level of voting power of our outstanding shares after a transfer of shares has been registered, our bye-laws provide that, subject to certain exceptions and waiver procedures, the voting rights with respect to our shares owned by any such shareholder will be limited to the permitted level of voting power, subject only to the further limitation that no other shareholder allocated any such voting rights may exceed the permitted level of voting power as a result of such limitation.

We also have the authority under our bye-laws to request information from any shareholder for the purpose of determining whether a shareholder's voting rights are to be reallocated under the bye-laws. If a shareholder fails to respond to such a request for information

or submits incomplete or inaccurate information in response to such a request, we may, at our sole discretion, eliminate such shareholder's voting rights.

#### Election of Board of Directors

Our bye-laws provide for a classified board of directors. The directors of the class elected at each annual general meeting hold office for a term of three years, with the term of each class expiring at successive annual general meetings of shareholders. Under our bye-laws, the vote of two-thirds of the outstanding shares entitled to vote and approval of a majority of the Board are required to amend bye-laws regarding appointment and removal of directors, indemnification of directors and officers, directors' interests and procedures for amending bye-laws.

#### Insurance laws and other applicable regulations regarding change of control

Because a person who acquires control of Argo Group would thereby acquire indirect control of the same percentage of the stock in its insurance company subsidiaries, change of control provisions in the laws and other rules applicable to our insurance subsidiaries in various jurisdictions would apply to such a transaction. Such change of control provisions generally apply to transactions involving the acquisition of direct or indirect control over 10% or more of our outstanding shares. No assurance can be given that an applicable regulatory body would approve of any future change of control. These changes of control provisions may discourage potential acquisition proposals and may delay, deter or prevent a change of control of Argo Group, including transactions that some or all of our shareholders might consider to be desirable.

#### Restrictions on Third-Party Takeovers

The provisions described above may have the effect of making it more difficult or discouraging unsolicited takeover bids from third parties. To the extent that these effects occur, shareholders could be deprived of opportunities to realize takeover premiums for their shares and the market price of their shares could be depressed. In addition, these provisions could also result in the entrenchment of incumbent management and Board members.

### We are a Bermuda company and it may be difficult for you to enforce judgments against us and/or our directors and executive officers.

We are organized under the laws of Bermuda and headquartered in Bermuda. The Companies Act 1981 of Bermuda, and its subsequent amendments, which applies to us, differs in certain material respects from laws generally applicable to U.S. corporations and their shareholders. These differences include the manner in which directors must disclose transactions in which they have an interest, rights of shareholders to bring class action and derivative lawsuits, our right to enter into business transactions with shareholders without prior approval from shareholders, committee organization and scope of indemnification available to directors and officers.

In addition, certain of our directors and officers reside outside the U.S. As such, it may be difficult for investors to effect service of process within the U.S. on our directors and officers who reside outside the U.S. or to enforce against us or our directors and officers judgments of U.S. courts predicated upon civil liability provisions of the U.S. federal securities laws.

We have been advised that there is doubt as to whether:

- a holder of our common shares would be able to enforce, in the courts of Bermuda, judgments of U.S. courts against persons who reside in Bermuda based upon the civil liability provisions of the U.S. federal securities laws;
- a holder of our common shares would be able to enforce, in the courts of Bermuda, judgments of U.S. courts based upon the civil liability provisions of the U.S. federal securities laws; and
- a holder of our common shares would be able to bring an original action in the Bermuda courts to enforce liabilities against us or our directors or officers, as well as our independent accountants, who reside outside the U.S. based solely upon U.S. federal securities laws.

Further, we have been advised that there is no treaty in effect between the U.S. and Bermuda providing for the enforcement of judgments of U.S. courts, and there are grounds upon which Bermuda courts may not enforce judgments of U.S. courts. Because judgments of U.S. courts are not automatically enforceable in Bermuda, it may be difficult for our shareholders to recover against us based on such judgments.

#### Tax Risks Associated with Argo Group

#### U.S. Tax Risks

# Argo Group and Argo Group's non-U.S. subsidiaries may be subject to U.S. tax, which may have a material adverse effect on our financial condition and operating results.

Argo Group and Argo Group's non-U.S. subsidiaries have operated and intend to continue to operate in a manner that should not cause them to be treated as engaged in a trade or business in the U.S. (and, in the case of those non-U.S. companies qualifying for treaty protection, in a manner that should not cause any of such non-U.S. subsidiaries to be doing business through a permanent establishment in the U.S.) and, thus, we believe that we and our non-U.S. subsidiaries should not be subject to U.S. federal income taxes or branch profits tax (other than withholding taxes on certain U.S. source investment income and excise taxes on insurance or reinsurance premiums). However, because there is uncertainty as to the activities that constitute being engaged in a trade or business within the U.S., and as to what constitutes a permanent establishment under the applicable tax treaties, there can be no assurances that the United States Internal Revenue Service ("IRS") will not contend successfully that one or more of the non-U.S. subsidiaries is engaged in a trade or business, or carrying on business through a permanent establishment, in the U.S.

# The reinsurance agreements between us and our U.S. Insurance Entities may be subject to re-characterization or other adjustment for U.S. federal income tax purposes, which may have a material adverse effect on our financial condition and operating results.

Under Section 845 of the Internal Revenue Code, the IRS may allocate income, deductions, assets, reserves, credits and any other items related to a reinsurance agreement among certain related parties to the reinsurance agreement, re-characterize such items or make any other adjustment in order to reflect the proper source, character or amount of the items for each party. No regulations have been issued under Section 845 of the Internal Revenue Code. Accordingly, the application of such provisions is uncertain and we cannot predict what impact, if any, such provisions may have on us and our subsidiaries.

# Changes in U.S. federal income tax law could be retroactive and may subject us or our non-U.S. subsidiaries to U.S. federal income taxation.

The Tax Cuts and Jobs Act ("TCJA") was signed into law by the President of the United States on December 22, 2017 attempting to eliminate certain perceived tax advantages of companies (including insurance companies) that have legal domiciles outside the U.S. but have certain U.S. affiliates. The TCJA could have a material adverse effect on us or our shareholders. For example, legislation introduced the Base Erosion and Anti-abuse Tax ("BEAT") to limit the deductibility of reinsurance premiums paid by U.S. companies to foreign affiliates that could adversely impact our results. The TCJA also lowered the corporate federal income tax rate from 35% to 21%. We are currently evaluating all the numerous provisions of the TJCA and awaiting Congressional interpretation where the law is ambiguous. It is possible that certain broader-based portions of the act could emerge in the future as interpretations are finalized that could have an adverse effect on us or our shareholders.

The tax laws and interpretations thereof are subject to change, possibly on a retroactive basis. We are not able to predict if, when or in what form such changes will be provided and whether such guidance will be applied on a retroactive basis. Under current GAAP reporting guidance, there is potential variability in our effective tax rate due to the manner in which changes in corporate tax rates are reported on items reported in accumulated other comprehensive income ("AOCI"), particularly the tax related to unrealized gains and losses on fixed maturity and equity securities.

#### Bermuda Tax Risks

#### Argo Group and Argo Group's Bermuda subsidiaries may become subject to Bermuda taxes after 2035.

Bermuda currently imposes no income tax on corporations. In addition, we have obtained an assurance from the Bermuda Minister of Finance, under The Exempted Undertakings Tax Protection Act 1966 of Bermuda, that if any legislation is enacted in Bermuda that would impose tax computed on profits or income, or computed on any capital asset, gain or appreciation or any tax in the nature of estate duty or inheritance tax, then the imposition of any such tax will not be applicable to us or our Bermuda subsidiaries, until March 31, 2035.

#### U.K. Tax Risks

## Our non-U.K. companies may be subject to U.K. tax.

We intend to operate in such a manner so that none of our companies other than those companies incorporated in the United Kingdom should be resident in the U.K. for tax purposes or have a permanent establishment in the U.K. Accordingly, we expect that none of our companies other than Argo Global Syndicate 1200 and Ariel Re Syndicate 1910 should be subject to U.K. taxation. However, since

applicable law and regulations do not conclusively define the activities that constitute conducting business in the U.K. through a permanent establishment, the U.K. Inland Revenue might contend successfully that one or more of our other companies is conducting business in the U.K. through a permanent establishment in the U.K.

Any arrangements between U.K.-resident entities of Argo Group and other members of Argo Group are subject to the U.K. transfer pricing regime. Consequently, if any agreement between a U.K. resident entity of Argo Group and any other Argo Group entity (whether that entity is resident in or outside the U.K.) is found not to be on arm's length terms and as a result a U.K. tax advantage is being obtained, an adjustment will be required to compute U.K. taxable profits as if such an agreement were on arm's length terms. Any transfer pricing adjustment could adversely impact the tax charge incurred by the relevant U.K. resident entities of Argo Group.

#### Irish Tax Risks

# Dividends paid by Argo Group US to Argo Ireland may not be eligible for benefits under the U.S.-Ireland income tax treaty.

Under U.S. federal income tax law, dividends paid by a U.S. corporation to a non-U.S. shareholder are generally subject to a 30% withholding tax, unless reduced by treaty. The income tax treaty between the Republic of Ireland and the United States ("the Irish Treaty") reduces the rate of withholding tax on certain dividends to 5%. Were the IRS to contend successfully that Argo Financial Holding (Ireland) UC ("Argo Ireland") is not eligible for benefits under the Irish Treaty, any dividends paid by Argo Group US to Argo Ireland would be subject to the 30% withholding tax. Such a result could have a material adverse effect on our financial condition and operating results.

# Tax Risks Associated with Our Shareholders

If you are a U.S. non-corporate shareholder, dividends you receive from us will not be eligible for reduced rates of tax upon enactment of certain legislative proposals.

Legislation has been enacted in the U.S. that would deny the applicability of reduced rates to dividends paid by any corporation organized under the laws of a foreign country that does not have a comprehensive income tax system, such as Bermuda. Therefore, we cannot assure you that any dividends paid by us in the future would qualify for reduced rates of tax.

# If we are classified as a passive foreign investment company ("PFIC"), your taxes would increase.

In order to avoid significant potential adverse U.S. federal income tax consequences for any U.S. person who owns our common shares, we must not constitute a PFIC in any year in which such U.S. person is a shareholder. Those consequences could include increasing the tax liability of the investor, accelerating the imposition of the tax and causing a loss of the basis step-up on the death of the investor. The TCJA changed the definition of how PFIC status is determined. Under the previous law, there was an exception that passive income does not include income derived in the active conduct of an insurance business by a company that is predominantly engaged in an insurance business. This exception was intended to ensure that income derived by a bona fide insurance company is not treated as passive income, except to the extent such income is attributable to financial reserves in excess of the reasonable needs of the insurance business. The TCJA removed this exception. We are evaluating how this change under enactment of the TCJA will impact our business. We believe that we should not be, and currently do not expect to become, a PFIC for U.S. federal income tax purposes; however, we cannot assure you that we will not be deemed a PFIC by the IRS. New regulations or pronouncements interpreting or clarifying these rules may be forthcoming. We cannot predict what impact, if any, such guidance would have on persons subject to U.S. federal income tax that directly or indirectly own our shares.

# If you acquire 10% or more of our shares and we or one or more of our non-U.S. subsidiaries is classified as a controlled foreign corporation ("CFC") your taxes could increase.

Each U.S. person who, directly, indirectly or through attribution rules, owns 10% or more of our common shares should consider the possible application of the controlled foreign corporation rules.

Each U.S. 10% shareholder of a controlled foreign corporation on the last day of the controlled foreign corporation's taxable year generally must include in its gross income for U.S. federal income tax purposes its pro-rata share of the controlled foreign corporation's subpart F income, even if the subpart F income has not been distributed. In general, a non-U.S. insurance company is treated as a controlled foreign corporation only if such U.S. 10% shareholders collectively own more than 25% of the total combined voting power or total value of the company's capital stock for an uninterrupted period of 30 days or more during any year. We believe that, because of the anticipated dispersion of share ownership among holders and because of the restrictions in our bye-laws on transfer, issuance or repurchase of our common shares, shareholders will not be subject to treatment as U.S. 10% shareholders of a controlled foreign corporation. In addition, because under our bye-laws no single shareholder is permitted to exercise 9.5% or more of the total combined voting power, unless such provision is waived by the unanimous consent of the Board, we believe that our shareholders should not be

viewed as U.S. 10% shareholders of a controlled foreign corporation for purposes of the controlled foreign corporation rules. Notwithstanding the above, it is possible that the CFC rules could be construed by the IRS in the future, or amended, in such a way as to apply to our shareholders.

We cannot assure you that we or our non-U.S. subsidiaries will not be classified as CFCs. We believe that because of the anticipated dispersion of our common share ownership, provisions in our organizational documents that limit voting power and other factors, no United States person who (i) owns our shares directly or indirectly through one or more non-U.S. entities and (ii) has not received a waiver from our Board of provisions in our organizational documents that limit voting power, should be treated as owning (directly, indirectly through non-U.S. entities or constructively) 10% or more of the total voting power of all classes of the shares of Argo Group or any of our non-U.S. subsidiaries.

Due to the attribution provisions of the Internal Revenue Code regarding determination of beneficial ownership, there is a risk that the IRS could assert that Argo Group or one or more of our non-U.S. subsidiaries are CFCs and that U.S. holders of our shares who own 10% or more of the value of our shares should be treated as owning 10% or more of the total voting power of Argo Group and/or our non-U.S. subsidiaries notwithstanding the reduction of voting power discussed above.

# If one or more of our non-U.S. subsidiaries is determined to have related person insurance income ("RPII"), you may be subject to U.S. taxation on your pro rata share of such income.

If the RPII of any of our non-U.S. insurance subsidiaries were to equal or exceed 20% of such company's gross insurance income in any taxable year and direct or indirect insureds (and persons related to such insureds) own, directly or indirectly through entities, 20% or more of our voting power or value, then a U.S. person who owns our shares (directly or indirectly through non-U.S. entities) on the last day of the taxable year would be required to include in its income for U.S. federal income tax purposes such person's pro rata share of such non-U.S. insurance subsidiary's RPII for the entire taxable year, determined as if such RPII were distributed proportionately only to U.S. persons at that date regardless of whether such income is distributed. In addition, any RPII that is includible in the income of a U.S. tax-exempt organization may be treated as unrelated business taxable income. The amount of RPII earned by the non-U.S. insurance subsidiaries (generally, premium and related investment income from the direct or indirect insurance or reinsurance of any direct or indirect U.S. holder of common shares or any person related to such holder) will depend on a number of factors, including the identity of persons directly or indirectly insured or reinsured by the non-U.S. insurance subsidiaries. We believe that the gross RPII of each non-U.S. insurance subsidiary did not in prior years of operation and is not expected in the foreseeable future to equal or exceed 20% of such subsidiary's gross insurance income. Additionally, we do not expect the direct or indirect insureds of our non-U.S. insurance subsidiaries (and persons related to such insureds) to directly or indirectly own 20% or more of either the voting power or value of our shares. No assurance can be given that this will be the case because some of the factors that determine the existence or extent of RPII may be beyond our knowledge and/or control.

The RPII rules provide that if a U.S. person disposes of shares in a non-U.S. insurance corporation in which U.S. persons own 25% or more of the shares (even if the amount of RPII is less than 20% of the corporation's gross insurance income and the ownership of its shares by direct or indirect insureds and related persons is less than the 20% threshold), any gain from the disposition will generally be treated as ordinary income to the extent of the U.S. person's share of the corporation's undistributed earnings and profits that were accumulated during the period that the U.S. person owned the shares (whether or not such earnings and profits are attributable to RPII). In addition, such U.S. person will be required to comply with certain reporting requirements, regardless of the amount of shares owned by the U.S. person. These RPII rules should not apply to dispositions of our shares because we will not ourselves be directly engaged in the insurance business. The RPII provisions, however, have never been interpreted by the courts or the U.S. Treasury Department in final regulations, and regulations interpreting the RPII provisions of the Internal Revenue Code exist only in proposed form. It is not certain whether these regulations will be adopted in their proposed form or what changes or clarifications might ultimately be made thereto or whether any such changes, as well as any interpretation or application of RPII by the IRS, the courts or otherwise, might have retroactive effect. The U.S. Treasury Department has authority to impose, among other things, additional reporting requirements with respect to RPII. Accordingly, the meaning of the RPII provisions and application of those provisions to us and our non-U.S. subsidiaries are uncertain.

### U.S. tax-exempt organizations that own our shares may recognize unrelated business taxable income.

A U.S. tax-exempt organization may recognize unrelated business taxable income if a portion of our insurance income is allocated to the organization. In general, insurance income will be allocated to a U.S. tax-exempt organization if either we are a CFC and the tax-exempt shareholder is a 10% U.S. Shareholder or there is RPII and certain exceptions do not apply. Although we do not believe that any U.S. persons should be allocated such insurance income, we cannot be certain that this will be the case. U.S. tax-exempt investors should consult their tax advisors as to the U.S. tax consequences of any allocation of our insurance income.

#### Item 1B. Unresolved Staff Comments

None.

# **Item 2. Properties**

We lease office space in Bermuda, where our principal executive offices are located. Argo Group US, Inc. leases office space in San Antonio, Texas, for its U.S. headquarters and certain operational and support functions. We also lease space in the following locations:

- New York City, New York (Argo Group US, Inc. and Colony Specialty)
- Chicago, Illinois (Argo Group US, Inc.)
- Richmond, Virginia (Colony Specialty)
- Portland, Oregon (Grocers Insurance and Argo Insurance)
- San Francisco, California (Argonaut Insurance Company)
- Houston, Texas (Argo Surety)
- Boston and Springfield, Massachusetts (Trident Insurance Service, LLC)
- Seattle, Washington (Argo Group US, Inc.)
- Denver, Colorado (Colony Specialty)
- Scottsdale, Arizona (Colony Specialty)
- Hamilton, New Jersey (Argo Surety)
- Alpharetta, Georgia (Colony Specialty)
- Las Vegas, Nevada (Argo Group US, Inc.)
- Irvine, California (Argo Group US, Inc.)
- Miami, Florida (Argo Group US, Inc.)
- London, England (Argo International)
- Brussels, Belgium (Argo Solutions)
- Sao Paulo, Brazil (Argo Brasil Participações Ltda.)
- Dubai, UAE (ArgoGlobal Underwriting (Dubai) Ltd.)
- Paris, France (Argo Assurances)
- Zurich, Switzerland (ArgoGlobal SE and Argonaut Services GmbH)
- St. Julian's, Malta (ArgoGlobal SE)
- Singapore (ArgoGlobal Asia)

In addition, we have entered into other leases in conjunction with our operations at various geographic locations throughout the world. The properties are leased on terms and for durations that are reflective of commercial standards in the communities where these properties are located. We believe the facilities we occupy are adequate for the purposes in which they are currently used and are well maintained.

# **Item 3. Legal Proceedings**

Our subsidiaries are parties to legal actions incidental to their business. Based on the opinion of counsel, management believes that the resolution of these matters will not materially affect our financial condition or results of operations.

# **Item 4. Mine Safety Disclosure**

Not applicable.

#### PART II

# Item 5. Market for Registrant's Common Equity, Related Shareholder Matters and Issuer Purchases of Equity Securities Market Information

Our common stock trades on the NASDAQ Global Select Market under the symbol "AGII." The following table sets forth the range of daily high and low sales prices for our common shares and dividends declared per share for the periods indicated:

| Years Ended December 31, | High        |    | Low   | Dividends |      |
|--------------------------|-------------|----|-------|-----------|------|
| 2017                     |             |    |       |           |      |
| First Quarter            | \$<br>69.03 | \$ | 63.10 | \$        | 0.27 |
| Second Quarter           | 68.70       |    | 56.20 |           | 0.27 |
| Third Quarter            | 65.00       |    | 56.15 |           | 0.27 |
| Fourth Quarter           | 64.80       |    | 58.00 |           | 0.27 |
| 2016                     |             |    |       |           |      |
| First Quarter (1)        | \$<br>56.94 | \$ | 41.55 | \$        | 0.20 |
| Second Quarter           | 55.32       |    | 49.10 |           | 0.22 |
| Third Quarter            | 57.96       |    | 51.19 |           | 0.22 |
| Fourth Quarter           | 67.60       |    | 54.40 |           | 0.22 |

On May 3, 2016, our Board of Directors declared a 10% stock dividend, payable on June 15, 2016, to shareholders of record at the close of business on June 1, 2016. The sales prices and dividends declared per share have been adjusted to reflect the effect of the stock dividend.

On February 21, 2018, the closing price of our common stock was \$59.05.

#### **Holders of Common Stock**

The number of holders of record of our common stock as of February 21, 2018 was 1,384.

### **Dividends**

Our dividend policy is determined by the Board of Directors and depends, among other factors, upon our earnings, operations, financial condition, capital requirements and general business outlook at the time the policy is considered.

The declaration and payment of future dividends to our shareholders will be at the discretion of our Board of Directors and will depend upon the factors noted above.

On February 20, 2018, our Board of Directors declared a quarterly cash dividend in the amount of \$0.27 on each share of common stock outstanding. The dividend will be paid on March 23, 2018 to our shareholders of record on March 7, 2018. In addition, our Board declared a 15% stock dividend to be paid on March 23, 2018 to shareholders of record at the close of business on March 7, 2018.

On May 3, 2016, our Board of Directors declared a 10% stock dividend, payable on June 15, 2016, to shareholders of record at the close of business on June 1, 2016. For the years ended December 31, 2017 and 2016, we paid cash dividends to our shareholders totaling \$33.2 million and \$26.6 million, respectively.

#### Sale of Unregistered Securities

During the year ended December 31, 2017, we did not sell or issue any unregistered securities.

# **Use of Proceeds from Sale of Registered Securities**

During the year ended December 31, 2017, we did not sell or issue any registered securities.

#### **Issuer Purchases of Equity Securities**

On May 3, 2016, our Board authorized the repurchase of up to \$150.0 million of our common shares ("2016 Repurchase Authorization"). The 2016 Repurchase Authorization supersedes all the previous repurchase authorizations.

For the year ended December 31, 2017, we repurchased a total of 756,252 shares of our common stock for a total cost of \$45.2 million. Since the inception of all the repurchase authorizations through December 31, 2017, we have repurchased 10,785,007 shares of our common stock at an average price of \$39.26 for a total cost of \$423.4 million. These shares are being held as treasury shares in accordance with the provisions of the Bermuda Companies Act 1981. As of December 31, 2017, availability under the 2016 Repurchase Authorization for future repurchases of our common shares was \$85.0 million.

The following table provides information with respect to shares of our common stock that were repurchased or surrendered during the three months ended December 31, 2017:

|   |                            |           |                        | Total             | Approximate                 |
|---|----------------------------|-----------|------------------------|-------------------|-----------------------------|
|   |                            |           |                        | Number of         | Dollar                      |
|   |                            |           |                        | Shares            | Value of                    |
|   |                            |           |                        | Purchased         | Shares                      |
|   |                            |           |                        | as Part of        | That May                    |
|   |                            |           |                        | Publically        | Yet Be                      |
|   | Total                      |           |                        | Announced         | Purchased                   |
|   | Number                     | A         | verage                 | Plan              | Under the                   |
|   |                            |           |                        |                   |                             |
|   | of Shares                  | Pr        | rice Paid              | or Program        | Plan or                     |
| Period                                    | of Shares<br>Purchased (a) |           | rice Paid<br>Share (b) | or Program<br>(c) | Plan or<br>Program (d)      |
| Period October 1 through October 31, 2017 |                            |           |                        |                   |                             |
|   | Purchased (a)              | per       | Share (b)              | (c)               | Program (d)                 |
| October 1 through October 31, 2017        | Purchased (a) 3,335        | per<br>\$ | Share (b) 62.80        | (c)               | Program (d)<br>\$93,662,284 |

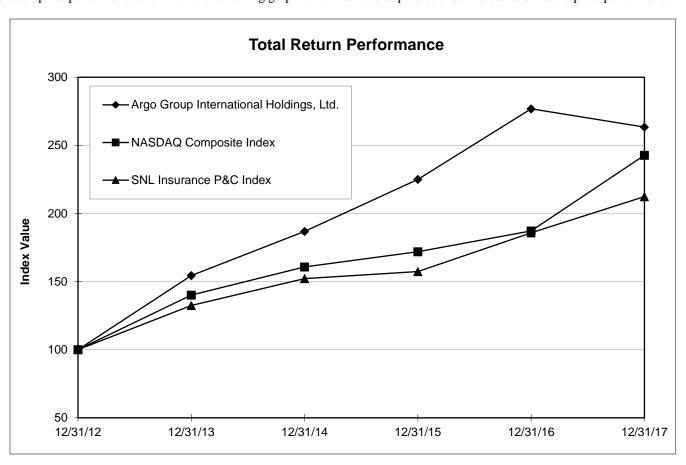
Employees are allowed to surrender shares to settle the tax liability incurred upon the vesting or exercise of shares under the various employee equity compensation plans. For the three months ended December 31, 2017, we received 7,801 shares of our common stock, with an average price paid per share of \$61.75, that were surrendered by employees in payment for the minimum required withholding taxes. In the above table, these shares are included in columns (a) and (b), but excluded from columns (c) and (d). These shares do not reduce the number of shares that may yet be purchased under the repurchase plan.

For the year ended December 31, 2017, we received 125,887 shares of our common stock, with an average price paid per share of \$65.39, that were surrendered by employees in payment for the minimum required withholding taxes due to the vesting/exercise of equity compensation awards.

### **Performance Graph**

The following performance graph compares the performance of our common stock during the five-year period from December 31, 2012 through December 31, 2017 with the performance of the NASDAQ Composite Index and the SNL Property & Casualty Insurance Index.

The graph plots the changes in value of an initial \$100 investment over the indicated time periods, assuming all dividends are reinvested. The stock price performance shown on the following graph is not intended to predict or be indicative of future price performance.



|   | For the Years Ended December 31, |           |           |           |           |           |  |  |  |  |
|---|----------------------------------|-----------|-----------|-----------|-----------|-----------|--|--|--|--|
| Index                                   | 2012                             | 2013      | 2014      | 2015      | 2016      | 2017      |  |  |  |  |
| Argo Group International Holdings, Ltd. | \$ 100.00                        | \$ 154.47 | \$ 186.84 | \$ 224.99 | \$ 276.82 | \$ 263.46 |  |  |  |  |
| NASDAQ Composite                        | \$ 100.00                        | \$ 140.12 | \$ 160.78 | \$ 171.97 | \$ 187.22 | \$ 242.71 |  |  |  |  |
| SNL Property & Casualty Insurance Index | \$ 100.00                        | \$ 132.48 | \$ 152.15 | \$ 157.39 | \$ 185.75 | \$ 212.37 |  |  |  |  |

#### Item 6. Selected Financial Data

The following selected financial data is derived from our consolidated financial statements. The information set forth below should be read in conjunction with "Management's Discussion and Analysis of Financial Condition and Results of Operations," included under Item 7 and the consolidated financial statements and notes thereto, included in Item 8, "Financial Statements and Supplementary Data."

|   | For the Years Ended December 31, |         |    |         |    |         |    |         |    |         |
|---|----------------------------------|---------|----|---------|----|---------|----|---------|----|---------|
| (in millions, except per share amounts)         |                                  | 2017    |    | 2016    |    | 2015    |    | 2014    |    | 2013    |
| Statement of Operations Data                    |                                  |         |    |         |    |         |    |         |    |         |
| Gross written premiums                          | \$                               | 2,697.2 | \$ | 2,164.8 | \$ | 2,012.1 | \$ | 1,905.4 | \$ | 1,888.4 |
| Earned premiums                                 |                                  | 1,572.3 |    | 1,410.8 |    | 1,371.9 |    | 1,338.1 |    | 1,303.8 |
| Net investment income                           |                                  | 140.0   |    | 115.1   |    | 88.6    |    | 106.1   |    | 119.2   |
| Total revenue                                   |                                  | 1,774.1 |    | 1,576.5 |    | 1,506.8 |    | 1,539.4 |    | 1,497.7 |
| Net income                                      |                                  | 50.3    |    | 146.7   |    | 163.2   |    | 183.2   |    | 143.2   |
| Net income per diluted common share (a)         |                                  | 1.64    |    | 4.75    |    | 5.20    |    | 5.70    |    | 4.25    |
| Cash dividends declared per common share (a)    |                                  | 1.08    |    | 0.86    |    | 0.73    |    | 0.57    |    | 0.49    |
| Balance Sheet Data                              |                                  |         |    |         |    |         |    |         |    |         |
| Invested assets                                 | \$                               | 4,742.9 | \$ | 4,320.3 | \$ | 4,108.4 | \$ | 4,096.9 | \$ | 4,080.6 |
| Total assets                                    |                                  | 8,764.0 |    | 7,205.0 |    | 6,625.6 |    | 6,351.6 |    | 6,587.5 |
| Other indebtedness                              |                                  | 184.5   |    | 55.4    |    | 55.2    |    | 62.0    |    | 66.3    |
| Junior subordinated debentures                  |                                  | 256.6   |    | 172.7   |    | 172.7   |    | 172.7   |    | 193.3   |
| Senior unsecured fixed rate notes               |                                  | 139.6   |    | 139.5   |    | 139.3   |    | 139.1   |    | 138.9   |
| Shareholders' equity                            |                                  | 1,819.7 |    | 1,792.7 |    | 1,668.1 |    | 1,646.7 |    | 1,563.0 |
| Other Select data                               |                                  |         |    |         |    |         |    |         |    |         |
| Cash provided by (used in) operating activities | \$                               | 165.0   | \$ | 182.0   | \$ | 283.2   | \$ | 130.6   | \$ | -       |
| Book value per share (a)                        |                                  | 61.48   |    | 59.73   |    | 54.31   |    | 52.93   |    | 48.73   |
| Combined ratio (b)                              |                                  | 107.2%  |    | 96.2%   | )  | 95.0%   | )  | 96.0%   | )  | 97.5%   |

Per share amounts adjusted for the effects of the 10% stock dividends declared in May 2013, February 2015 and May 2016. Book value per share is calculated by taking total shareholders' equity divided by total issued shares less treasury shares.

# Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion should be read in conjunction with the consolidated financial statements and related notes beginning on page F-1. This discussion contains forward-looking statements that involve risks and uncertainties. Our actual results could differ materially from those anticipated in the forward looking statements as a result of various factors described in this report.

#### **Consolidated Results of Operations**

For the year ended December 31, 2017, we reported net income of \$50.3 million, or \$1.64 per fully diluted share. Effective February 6, 2017, we completed the acquisition of Maybrooke Holdings, S.A., and its subsidiaries, including Ariel Reinsurance, Ltd. (collectively "Ariel Re"). Included in our consolidated results of operations for the year ended December 31, 2017 is activity specifically attributable to Ariel Re from the date of acquisition. For the year ended December 31, 2016, we reported net income of \$146.7 million, or \$4.75 per fully diluted share. For the year ended December 31, 2015 we reported net income of \$163.2 million, or \$5.20 per fully diluted share.

<sup>(</sup>b) For the year ended December 31, 2013, in determining the combined ratio, "Earned premiums" is reduced by the "Other reinsurance-related expense" as management views this transaction as ceded premium.

The following is a comparison of select data from our results of operations:

|   | <u></u> | For the Years Ended December 31, |    |         |        |         |  |  |  |  |  |
|---|---------|----------------------------------|----|---------|--------|---------|--|--|--|--|--|
| (in millions)                           |         | 2017                             |    | 2016    |        | 2015    |  |  |  |  |  |
| Gross written premiums                  | \$      | 2,697.2                          | \$ | 2,164.8 | \$     | 2,012.1 |  |  |  |  |  |
| Earned premiums                         | \$      | 1,572.3                          | \$ | 1,410.8 | \$     | 1,371.9 |  |  |  |  |  |
| Net investment income                   |         | 140.0                            |    | 115.1   |        | 88.6    |  |  |  |  |  |
| Fee and other income                    |         | 22.5                             |    | 24.5    |        | 22.2    |  |  |  |  |  |
| Net realized investment and other gains |         | 39.3                             |    | 26.1    |        | 24.1    |  |  |  |  |  |
| Total revenue                           | \$      | 1,774.1                          | \$ | 1,576.5 | \$     | 1,506.8 |  |  |  |  |  |
| Income before income taxes              | \$      | 39.9                             | \$ | 181.9   | \$     | 177.5   |  |  |  |  |  |
| Income tax (benefit) provision          |         | (10.4)                           |    | 35.2    |        | 14.3    |  |  |  |  |  |
| Net income                              | \$      | 50.3                             | \$ | 146.7   | \$     | 163.2   |  |  |  |  |  |
| Loss ratio                              |         | 66.8%                            | ó  | 57.4%   | ,<br>) | 55.8%   |  |  |  |  |  |
| Expense ratio                           |         | 40.4%                            | ó  | 38.8%   | ,<br>D | 39.2%   |  |  |  |  |  |
| Combined ratio                          |         | 107.2%                           | ó  | 96.2%   | ,<br>) | 95.0%   |  |  |  |  |  |

Consolidated gross written and earned premiums by our four primary insurance lines were as follows:

|               | For the Years Ended December |            |                  |            |                  |            |  |  |  |  |  |
|---------------|------------------------------|------------|------------------|------------|------------------|------------|--|--|--|--|--|
|               | 20                           | 17         | 20               | 16         | 2015             |            |  |  |  |  |  |
| (in millions) | Gross<br>Written             | Net Earned | Gross<br>Written | Net Earned | Gross<br>Written | Net Earned |  |  |  |  |  |
| Property      | \$ 689.2                     | \$ 337.7   | \$ 561.7         | \$ 330.5   | \$ 492.8         | \$ 337.5   |  |  |  |  |  |
| Liability     | 1,109.4                      | 698.8      | 940.6            | 661.9      | 924.4            | 658.3      |  |  |  |  |  |
| Professional  | 346.3                        | 212.2      | 299.5            | 182.0      | 270.8            | 154.6      |  |  |  |  |  |
| Specialty     | 552.3                        | 323.6      | 363.0            | 236.4      | 324.1            | 221.5      |  |  |  |  |  |
| Total         | \$ 2,697.2                   | \$ 1,572.3 | \$ 2,164.8       | \$ 1,410.8 | \$ 2,012.1       | \$ 1,371.9 |  |  |  |  |  |

The increase in consolidated gross written premiums for the year ended December 31, 2017 as compared to the same period in 2016 was attributable to growth across all product lines as we continue to focus on introducing new products and increasing renewal retention. Additionally, Ariel Re contributed gross written premiums of \$298.1 million for the year ended December 31, 2017. During 2017, all product lines experienced increased competition and pressure on rates due to market conditions. Consolidated earned premiums increased for the year ended December 31, 2017 as compared to the same period in 2016 due to the growth in gross written premiums. The increase in consolidated earned premiums for the year ended December 31, 2017 includes Ariel Re earned premiums of \$123.3 million. Partially offsetting these increases was the reduction in our participation percentage for our Lloyd's Syndicate 1200 operations, to 46.0% in 2017 as compared to 53.5% in 2016. Additionally, during the last six months of 2017, we recorded reinsurance premium adjustments associated with the third quarter 2017 catastrophe events which reduced net earned premiums by \$18.9 million. We also purchased additional reinsurance contracts in connection with risk management activities following the acquisition of Ariel Re which reduced net earned premiums by \$20.8 million, all within our property lines. The increase in consolidated gross written and earned premiums for the year ended December 31, 2016 as compared to the same period in 2015 was primarily the result of growth in the U.S. Operations segment and across most of our product lines. The International Operations segment was adversely impacted to some degree by increasing competition and, in some cases, declining rates.

The increase in consolidated net investment income for the year ended December 31, 2017 as compared to the same period in 2016 was primarily attributable to a \$25.6 million increase in the net investment income of our alternative investment portfolio and an \$8.2 million increase in income from our fixed maturities portfolio, partially offset by increased investment related expenses. Included in net investment income was \$12.1 million of net investment gains relating to net asset sales initiated by an equity investee during the year ended December 31, 2017. The increase in consolidated net investment income for the year ended December 31, 2016 as compared to the same period ended 2015 was primarily attributable to a \$20.9 million increase in the return on our alternative investment portfolio, from \$3.0 million for the year ended December 31, 2015 to \$23.9 million for the same period ended 2016. Absent the results of the alternative investments, consolidated net investment income increased \$5.6 million from \$85.6 million for the year ended December 31, 2015 to \$91.2 million for the same period ended 2016, primarily attributable to an increase in income on our fixed maturity portfolio, partially offset by increased investment related expenses. Total invested assets at December 31, 2017 were \$4,612.1 million, net of \$130.8 million of invested assets attributable to Syndicate 1200's trade capital providers. Total invested assets at December 31, 2016 were \$4,188.4 million, net of \$131.9 million of invested assets attributable to Syndicate 1200's trade capital providers. Total invested assets attributable to Syndicate 1200's trade capital providers. Total invested assets attributable to Syndicate 1200's trade capital providers.

Consolidated net realized investment and other gains for the year ended December 31, 2017 consisted of \$60.1 million in realized gains primarily from the sale of fixed maturity and equity securities. Partially offsetting these realized gains was \$17.6 million of realized foreign currency exchange losses, including \$8.6 million on our foreign currency forward contracts and \$9.0 million on our fixed maturity and equity securities portfolios, as well as \$0.7 million of losses from other invested assets, primarily overseas deposits. Additionally, for the year ended December 31, 2017, we recognized a \$2.5 million other-than-temporary impairment loss within our equity and fixed maturity portfolios. Consolidated net realized investment and other gains for the year ended December 31, 2016 consisted of \$62.0 million in realized gains primarily from the sale of equity and fixed maturity securities. Partially offsetting these realized gains was \$25.7 million of realized foreign currency exchange losses, primarily from our fixed maturity portfolio. Additionally, for the year ended December 31, 2016, we recognized a \$10.2 million other-than-temporary impairment loss within our equity and fixed maturity portfolios. Consolidated net realized investment and other gains for the year ended December 31, 2015 consisted of \$38.9 million in realized gains from the sale of equity and fixed maturity securities. Partially offsetting these realized gains was \$3.1 million of realized foreign currency exchange losses, primarily from our fixed maturity portfolio. For the year ended December 31, 2015, we recognized an \$11.9 million other-than-temporary impairment loss within our equity and fixed maturity portfolios.

Consolidated losses and loss adjustment expenses were \$1,050.2 million, \$810.1 million and \$766.1 million for the years ended December 31, 2017, 2016 and 2015, respectively. The increase in the consolidated loss ratio for the year ended December 31, 2017 as compared to the same period ended 2016 was attributable to an increase in the current accident year loss ratio including catastrophe losses and lower net favorable development on prior accident year loss reserves. The increase in the consolidated loss ratio for the year ended December 31, 2016 as compared to the same period ended 2015 was attributable to increased catastrophe losses.

Included in losses and loss adjustment expense for the year ended December 31, 2017 was \$107.6 million related to Ariel Re. Net catastrophe losses for the year ended December 31, 2017 totaled \$127.2 million resulting from Hurricanes Harvey, Irma and Maria, the California wildfires, other storm losses primarily in the United States and the Mexican earthquakes. Partially offsetting these catastrophe losses was \$8.2 million of net favorable development on prior accident year loss reserves, which is presented in the table below. We also experienced higher than anticipated non-catastrophe current accident year property losses in 2017.

Included in losses and loss adjustment expenses for 2016 were \$63.9 million in catastrophe losses resulting from storm activity in the United States, including Hurricane Matthew and the Louisiana floods, the Alberta wildfires and the Taiwan and New Zealand earthquakes. Partially offsetting these current accident year losses was \$33.3 million of net favorable development on prior accident year loss reserves, primarily attributable to favorable development in our commercial automobile, property reinsurance, surety and commercial multiple peril lines, partially offset by unfavorable development in our general liability line.

Included in losses and loss adjustment expenses for 2015 were \$24.9 million in catastrophe losses resulting from United States and other storm activity, and the Tianjin explosion. Partially offsetting these current accident year losses was \$32.4 million of net favorable development on prior accident year loss reserves, primarily attributable to favorable development in our general liability line, our Syndicate 1200 liability lines and our commercial automobile lines, partially offset by unfavorable development in our workers compensation and commercial multi-peril lines.

The following table summarizes the above referenced loss reserve development as respects prior year loss reserves by line of business for the year ended December 31, 2017:

| (in millions)                                  | Net | 2016<br>t Reserves | Net Reso<br>Developi<br>(Favoral<br>Unfavor | nent<br>ble)/ | Percent of<br>2016 Net<br>Reserves |
|--|-----|--------------------|---|---------------|------------------------------------|
| General liability                              | \$  | 1,028.9            | \$  | 4.0           | 0.4%                               |
| Workers compensation                           |     | 312.9              |   | (9.7)         | -3.1%                              |
| Lloyd's liability                              |     | 198.1              |   | 12.6          | 6.4%                               |
| Commercial auto liability                      |     | 113.6              |   | (7.5)         | -6.6%                              |
| Property                                       |     | 83.6               |   | 7.4           | 8.9%                               |
| Reinsurance - nonproportional assumed property |     | 65.6               |   | (10.0)        | -15.2%                             |
| Fidelity/Surety                                |     | 38.4               |   | (8.8)         | -22.9%                             |
| Lloyd's specialty                              |     | 13.7               |   | 3.7           | 27.0%                              |
| All other lines                                |     | 325.4              |   | 0.1           | 0.0%                               |
| Total  | \$  | 2,180.2            | \$  | (8.2)         | -0.4%                              |

In determining appropriate reserve levels for the year ended December 31, 2017, we maintained the same general processes and disciplines that were used to set reserves at prior reporting dates. No significant changes in methodologies were made to estimate the

reserves since the last reporting date; however, at each reporting date we reassess the actuarial estimate of the reserve for loss and loss adjustment expenses and record our best estimate. Consistent with prior reserve valuations, as claims data becomes more mature for prior accident years, actuarial estimates were refined to weigh certain actuarial methods more heavily in order to respond to any emerging trends in the paid and reported loss data. While prior accident years' net reserves for losses and loss adjustment expenses for some lines of business have developed favorably in recent years, this does not imply that more recent accident years' reserves also will develop favorably; pricing, reinsurance costs, legal environment, general economic conditions including changes in inflation and many other factors impact our ultimate loss estimates.

Consolidated gross reserves for loss and loss adjustment expenses were \$4,201.0 million (including \$226.8 million of reserves attributable to Syndicate 1200's trade capital providers), \$3,350.8 million (including \$156.1 million of reserves attributable to Syndicate 1200's trade capital providers) and \$3,123.6 million (including \$102.3 million of reserves attributable to Syndicate 1200's trade capital providers) as of December 31, 2017, 2016 and 2015, respectively. Management has recorded its best estimate of loss reserves at each date based on current known facts and circumstances. Due to the significant uncertainties inherent in the estimation of loss reserves, there can be no assurance that future loss development, favorable or unfavorable, will not occur.

Consolidated underwriting, acquisition and insurance expenses were \$635.4 million, \$547.0 million and \$536.7 million for the years ended December 31, 2017, 2016 and 2015, respectively. Ariel Re contributed \$31.6 million in underwriting expenses for the year ended December 31, 2017. The expense ratio for the year ended December 31, 2017 as compared to the same period in 2016 was negatively impacted by the aforementioned reduction to earned premiums for catastrophe-related reinsurance premium adjustments and additional group reinsurance contracts purchased in connection with risk management activities following the acquisition of Ariel Re. These adjustments increased the expense ratio by 1.0 percentage point. The remaining increase in the expense ratio was primarily attributable to increased information technology costs and higher personnel expenses in our strategic growth units. Additionally, included in our non-acquisition expenses for the year ended December 31, 2017 was \$2.5 million in transaction costs related to the Ariel Re acquisition. The decline in the expense ratio for 2016 as compared to 2015 was primarily attributable to increased ceding commissions received, reduced contingent commissions payable and lower equity stock compensation expenses, partially offset by increased premium taxes and assessment expenses.

Consolidated interest expense was \$27.7 million, \$19.6 million and \$19.0 million for the years ended December 31, 2017, 2016 and 2015, respectively. Included in consolidated interest expense for the year ended December 31, 2017 was \$4.2 million from the operations of Ariel Re. The remaining increase was primarily attributable to interest expense on a \$125.0 million term loan entered into to fund a portion of the acquisition price of Ariel Re and to a lesser extent, an increase in short-term LIBOR rates. The increase in consolidated interest expense in 2016 as compared to 2015 was the result of slightly higher interest rates on our variable rate debt instruments.

Consolidated foreign currency exchange losses were \$6.3 million for the year ended December 31, 2017 as compared to gains of \$4.5 million and \$18.3 million for the years ended December 31, 2016 and 2015, respectively. The changes in the foreign currency exchange gains/losses were due to fluctuations of the U.S. Dollar, on a weighted average basis, against the currencies in which we transact our business. For the year ended December 31, 2017, the foreign currency exchange losses were driven by the U.S. Dollar weakening against the British Pound, the Euro, the Canadian Dollar and the Australian Dollar. For the year ended December 31, 2016, the foreign currency exchange gain was primarily due to the U.S. Dollar strengthening against the British Pound and the Euro. The gains recognized for the year ended December 31, 2015 were due to the U.S. Dollar strengthening against all major currencies in which we transact our business.

The consolidated income tax benefit was \$10.4 million for the year ended December 31, 2017 compared to income tax expense of \$35.2 million and \$14.3 million for the years ended December 31, 2016 and 2015, respectively. The consolidated income tax provision represents the income tax expense or benefit associated with our operations based on the tax laws of the jurisdictions in which we operate. Therefore, the consolidated provision for income taxes represents taxes on net income for our Belgium, Brazil, Ireland, Luxembourg, Malta, Switzerland, United Kingdom and United States operations. The consolidated effective tax rates were -26.1%, 19.4% and 8.1% for the years ended December 31, 2017, 2016 and 2015, respectively. The decrease in the effective tax rate for the year ended December 31, 2017 as compared to the same period in 2016 was primarily related to the revaluation of our net deferred tax liability due to the reduction of the U.S. corporate statutory income tax rate from 35% to 21% (primarily related to the unrealized gains on our investment portfolio) benefiting our 2017 tax provision by \$20.2 million. This benefit, recognized in the fourth quarter of 2017, primarily offset the year-to-date U.S. tax expense. The remaining decrease in our effective tax rate was primarily attributable to a higher pretax loss from our United Kingdom operations in 2017, with an associated income tax benefit of \$10.3 million for the year ended December 31, 2017. The increase in the effective tax rate for the year ended December 31, 2016 as compared to the same period ended 2015 was primarily attributable to an increase in pretax income in the United States. Pretax income for our United States operations increased to \$115.2 million for the year ended December 31, 2016 from \$64.8 million for the same period ended 2015.

# **Segment Results**

As discussed in Note 1 "Basis of Presentation" and Note 19 "Segment Information," during the first quarter of 2017, we evaluated and modified the presentation of our reportable segments to reflect our new operating framework and management structure. As a result, we

have organized our business into two ongoing reporting segments: U.S. Operations and International Operations. U.S. Operations includes the former Excess & Surplus and Commercial Specialty reportable segments. International Operations includes the former Syndicate 1200 and International Specialty reportable segments, and the Ariel Re business which we acquired during the first quarter of 2017. (See Note 3 "Acquisition of Maybrooke" for further information related to the acquisition.) Consistent with prior periods, Runoff Lines and Corporate segments include all other activity of Argo Group and are included in our consolidated financial results. It is the business unit that produces the risk and not the location of the underlying exposure that is the primary characteristic in distinguishing U.S. Operations from International Operations. For example, a U.S. property exposure underwritten through our Syndicate platform would be included in our International Operations.

Our reportable segments include four primary insurance and reinsurance services and offerings as follows:

- **Property** includes both property insurance and reinsurance products. Insurance products cover commercial properties primarily in North America with some residential and international covers. Reinsurance covers underlying exposures that are located throughout the world, including the United States. These offerings include coverages for man-made and natural disasters.
- Liability includes a broad range of primary and excess casualty products for risks on both an admitted and non-admitted basis in the United States. Internationally, Argo underwrites worldwide casualty risks primarily exposed in the United Kingdom, Canada, and Australia.
- Professional includes various professional lines products including Errors and Omissions, Management Liability (including Directors and Officers) and Cyber coverages.
- Specialty includes niche insurance coverages including Marine & Energy, Accident & Health and Surety product offerings.

The results of operations for prior periods have been reclassified to conform to the current presentation.

In evaluating the operating performance of our segments, we focus on core underwriting and investing results before consideration of realized gains or losses from the sales of investments. Intersegment transactions are allocated to the segment that initiated the transaction. Realized investment gains and losses are reported as a component of the Corporate and Other segment, as decisions regarding the acquisition and disposal of securities reside with the corporate investment function and are not under the control of the individual business segments. Although this measure of profit (loss) does not replace net income (loss) computed in accordance with GAAP as a measure of profitability, management uses this measure of profit (loss) to focus our reporting segments on generating operating income.

Since we generally manage and monitor the investment portfolio on an aggregate basis, the overall performance of the investment portfolio, and related net investment income, is discussed above on a combined basis under consolidated net investment income rather than within or by segment.

#### U.S. Operations

The following table summarizes the results of operations for the U.S. Operations segment:

|  | For the Years Ended December 31, |         |    |         |    |         |  |  |  |  |  |
|--|----------------------------------|---------|----|---------|----|---------|--|--|--|--|--|
| (in millions)                                    |                                  | 2017    |    | 2016    |    | 2015    |  |  |  |  |  |
| Gross written premiums                           | \$                               | 1,509.8 | \$ | 1,277.7 | \$ | 1,145.2 |  |  |  |  |  |
| Earned premiums                                  | \$                               | 936.6   | \$ | 849.5   | \$ | 815.4   |  |  |  |  |  |
| Losses and loss adjustment expenses              |                                  | 528.1   |    | 467.5   |    | 471.1   |  |  |  |  |  |
| Underwriting, acquisition and insurance expenses |                                  | 319.1   |    | 270.5   |    | 259.4   |  |  |  |  |  |
| Underwriting income                              |                                  | 89.4    |    | 111.5   |    | 84.9    |  |  |  |  |  |
| Net investment income                            |                                  | 87.2    |    | 71.9    |    | 52.2    |  |  |  |  |  |
| Interest expense                                 |                                  | (14.1)  |    | (9.2)   |    | (9.2)   |  |  |  |  |  |
| Fee and other income                             |                                  | 16.2    |    | 19.1    |    | 18.2    |  |  |  |  |  |
| Fee and other expense                            |                                  | (9.3)   |    | (18.9)  |    | (21.7)  |  |  |  |  |  |
| Income before income taxes                       | \$                               | 169.4   | \$ | 174.4   | \$ | 124.4   |  |  |  |  |  |
| Loss ratio                                       |                                  | 56.4%   |    | 55.0%   |    | 57.8%   |  |  |  |  |  |
| Expense ratio                                    |                                  | 34.1%   |    | 31.9%   |    | 31.8%   |  |  |  |  |  |
| Combined ratio                                   |                                  | 90.5%   |    | 86.9%   |    | 89.6%   |  |  |  |  |  |
| Loss reserves at December 31                     | \$                               | 2,196.1 | \$ | 2,028.4 | \$ | 1,888.6 |  |  |  |  |  |

#### Gross Written and Earned Premiums

Gross written and earned premiums by our four primary insurance lines were as follows:

|               | For the Years Ended December 31, |         |       |          |    |         |    |          |       |         |     |          |
|---------------|----------------------------------|---------|-------|----------|----|---------|----|----------|-------|---------|-----|----------|
|               | 2017                             |         |       |          |    | 20      | 16 |          | 2015  |         |     |          |
|               |                                  | Gross   | Gross |          |    | Gross   |    |          | Gross |         |     |          |
| (in millions) |                                  | Written | Ne    | t Earned |    | Written | Ne | t Earned |       | Written | Net | t Earned |
| Property      | \$                               | 246.7   | \$    | 113.4    | \$ | 239.8   | \$ | 124.9    | \$    | 185.9   | \$  | 138.0    |
| Liability     |                                  | 946.7   |       | 619.2    |    | 794.8   |    | 575.3    |       | 772.7   |     | 570.9    |
| Professional  |                                  | 176.5   |       | 111.3    |    | 140.4   |    | 79.3     |       | 117.0   |     | 54.1     |
| Specialty     |                                  | 139.9   |       | 92.7     |    | 102.7   |    | 70.0     |       | 69.6    |     | 52.4     |
| Total         | \$                               | 1,509.8 | \$    | 936.6    | \$ | 1,277.7 | \$ | 849.5    | \$    | 1,145.2 | \$  | 815.4    |

#### **Property**

The increase in gross written premiums for the year ended December 31, 2017 as compared to the same period in 2016 was due to launching new programs in 2017, partially offset by reductions from the termination of a fronted program in 2017, as well as planned underwriting actions taken to optimize our underwriting results. Earned premiums were reduced by \$9.2 million during the year ended December 31, 2017 due to reinsurance premium adjustments associated with the third quarter 2017 catastrophe events and additional group reinsurance contracts purchased in connection with risk management activities following the acquisition of Ariel Re. Underwriting actions taken in certain programs to optimize results also account for the reduction in earned premiums during the year ended December 31, 2017 as compared to the same period in 2016.

The increase in gross written premiums for the year ended December 31, 2016 as compared to the same period in 2015 was primarily due to growth in one of our fronting programs, which did not impact earned premiums, but resulted in a ceding commission received. The decrease in earned premiums for the year ended December 31, 2016 as compared to the same period in 2015 was primarily due to planned decisions to exit certain classes of business and underwriting actions in risk bearing programs.

#### Liability

The increase in gross written and earned premiums for the year ended December 31, 2017 as compared to the same period in 2016 was primarily due to new programs launched in 2017 and late 2016 that capitalized on targeted growth initiatives in the specialty and general casualty lines. Our workers compensation business grew during the comparative periods, benefiting from the improving U.S. economy and the upturn in the coal market.

The growth in gross written and earned premiums for the year ended December 31, 2016 as compared to the same period in 2015 was due to strategic growth in our specialty and general casualty lines, partially offset by reductions from planned exits in certain programs.

# **Professional**

The increase in gross written and earned premiums for the year ended December 31, 2017 as compared to the same period in 2016 was driven by the introduction of new coverage products in all U.S. professional lines and higher production associated with increasing our underwriting staff.

More than half of the increase in gross written premiums for the year ended December 31, 2016 as compared to the same period in 2015 was driven by our management liability products. Our cyber liability and lawyers' professional liability lines also contributed significantly to the increase. The growth in earned premiums was due to changes in reinsurance structure, which resulted in more earned premiums being retained in 2016.

#### Specialty

The increase in gross written and earned premiums for the year ended December 31, 2017 as compared to the same periods in 2016 and 2015 was driven by growth from new business in our surety lines and new specialty risk programs that were introduced throughout the comparative periods.

#### Loss and Loss Adjustment Expenses

The increase in the loss ratio for the year ended December 31, 2017 as compared to the same period in 2016 was primarily due to increased non-catastrophe current accident year property losses in 2017. The decrease in the loss ratio for the year ended December 31, 2016 compared to the same period in 2015 was primarily attributable to higher net favorable loss reserve development on prior accident years and improvement in non-catastrophe current accident year results, partially offset by increased catastrophe losses.

Included in losses and loss adjustment expense for the year ended December 31, 2017 was \$16.8 million in catastrophe losses from Hurricanes Harvey and Irma, other smaller storms and the California wildfires. Offsetting the catastrophe losses was \$38.7 million of net favorable loss reserve development on prior accident years which was primarily concentrated in our general liability, workers compensation, surety and commercial automobile lines. We also experienced increased non-catastrophe current accident year property losses in 2017.

Included in losses and loss adjustment expense for the year ended December 31, 2016 was \$14.2 million in catastrophe losses from Hurricane Matthew, the Louisiana floods and various storm activity in the United States. Offsetting the catastrophe losses was \$35.9 million of net favorable loss reserve development on prior accident years primarily attributable to favorable development in our commercial automobile, workers compensation, surety and commercial multiple peril lines, partially offset by unfavorable development in our general liability lines.

Included in losses and loss adjustment expense for the year ended December 31, 2015 was \$10.7 million in catastrophe losses from storm activity in the United States. Offsetting the catastrophe losses was \$23.0 million of net favorable loss reserve development on prior accident years primarily due to favorable development in the general liability, commercial auto liability and surety lines, partially offset by unfavorable development in the commercial multiple peril and workers compensation lines.

# **Underwriting, Acquisition and Insurance Expenses**

The increase in the expense ratio for the year ended December 31, 2017 as compared to the same period in 2016 was primarily attributable to higher acquisition expenses due to changes in certain reinsurance agreements and programs that resulted in declines in ceding commissions and fronting fees earned, as well as increased non-acquisition expenses. The increase in non-acquisition expenses was primarily attributable to higher information technology and occupancy costs. The expense ratios for the years ended December 31, 2016 and December 31, 2015 were consistent at 31.9% and 31.8%, respectively.

#### Fee and Other Income/Expense

Fee and other income, and the associated fee and other expense, decreased for the year ended December 31, 2017 as compared to the same period in 2016 primarily due to closing a transaction in the third quarter of 2017 related to transferring to a third party the distribution rights and operations of certain business managed on behalf of unaffiliated insurance companies, as the fee income and expense related to this program were previously recorded as part of our fee and other income and expense, respectively. The decrease in fee and other income in 2017 was net of the \$8.5 million gain recognized upon the completion of this transaction. Fee and other income increased for the year ended December 31, 2016 as compared to the same period ended 2015 due to the recognition of a \$1.7 million gain on the sale of certain business units. The decline in fee and other expenses was primarily attributable to certain programs that were previously non-risk bearing converting to risk bearing programs.

### **International Operations**

The following table summarizes the results of operations for the International Operations segment:

|  | For the Years Ended December 31, |         |    |         |    |       |  |  |  |  |
|--|----------------------------------|---------|----|---------|----|-------|--|--|--|--|
| (in millions)                                    |                                  | 2017    |    | 2016    |    | 2015  |  |  |  |  |
| Gross written premiums                           | \$                               | 1,187.3 | \$ | 886.8   | \$ | 866.4 |  |  |  |  |
| Earned premiums                                  | \$                               | 635.8   | \$ | 560.9   | \$ | 556.1 |  |  |  |  |
| Losses and loss adjustment expenses              |                                  | 504.8   |    | 324.0   |    | 286.4 |  |  |  |  |
| Underwriting, acquisition and insurance expenses |                                  | 242.2   |    | 211.1   |    | 220.4 |  |  |  |  |
| Underwriting (loss) income                       |                                  | (111.2) |    | 25.8    |    | 49.3  |  |  |  |  |
| Net investment income                            |                                  | 32.7    |    | 28.7    |    | 20.3  |  |  |  |  |
| Interest expense                                 |                                  | (9.7)   |    | (5.3)   |    | (5.6) |  |  |  |  |
| Fee and other income                             |                                  | 3.7     |    | 3.1     |    | 3.2   |  |  |  |  |
| Fee and other expense                            |                                  | (2.2)   |    | (0.7)   |    | (2.8) |  |  |  |  |
| (Loss) income before income taxes                | \$                               | (86.7)  | \$ | 51.6    | \$ | 64.4  |  |  |  |  |
| Loss ratio                                       |                                  | 79.4%   |    | 57.8%   |    | 51.5% |  |  |  |  |
| Expense ratio                                    |                                  | 38.1%   |    | 37.6%   |    | 39.6% |  |  |  |  |
| Combined ratio                                   |                                  | 117.5%  |    | 95.4%   |    | 91.1% |  |  |  |  |
| Loss reserves at December 31                     | \$                               | 1,723.0 | \$ | 1,031.5 | \$ | 928.7 |  |  |  |  |

# **Gross Written and Earned Premiums**

Gross written and earned premiums by our four primary insurance lines were as follows:

|               | For the Years Ended Decen |                  |            |       |                  |       |            |       |                  |       |     |        |
|---------------|---------------------------|------------------|------------|-------|------------------|-------|------------|-------|------------------|-------|-----|--------|
|               | 2017                      |                  |            |       | 20               |       | 2015       |       |                  |       |     |        |
| (in millions) |                           | Gross<br>Vritten | Net Earned |       | Gross<br>Written |       | Net Earned |       | Gross<br>Written |       | Net | Earned |
| Property      | \$                        | 442.6            | \$         | 224.3 | \$               | 321.9 | \$         | 205.6 | \$               | 307.1 | \$  | 199.7  |
| Liability     |                           | 162.6            |            | 79.6  |                  | 145.5 |            | 86.2  |                  | 151.0 |     | 86.8   |
| Professional  |                           | 169.7            |            | 100.9 |                  | 159.1 |            | 102.7 |                  | 153.8 |     | 100.5  |
| Specialty     |                           | 412.4            |            | 231.0 |                  | 260.3 |            | 166.4 |                  | 254.5 |     | 169.1  |
| Total         | \$                        | 1,187.3          | \$         | 635.8 | \$               | 886.8 | \$         | 560.9 | \$               | 866.4 | \$  | 556.1  |

Ariel Re contributed \$298.1 million of gross written premiums and \$123.3 million of earned premiums for the year ended December 31, 2017.

#### **Property**

The increase in gross written and earned premiums for the year ended December 31, 2017 as compared to the same period in 2016 was due to premiums written by Ariel Re and Argo Re, partially offset by planned premium reductions within Syndicate 1200. Ariel Re's property business contributed \$161.0 million and \$64.5 million of gross written and earned premiums, respectively, while the growth at Argo Re was driven by reinstatement premiums received as a result of catastrophe activity during the year. Partially offsetting these increases were reduced gross written and earned premiums in Syndicate 1200 due to the combination of changes in our risk appetite, reducing exposures as part of our overall underwriting corrective actions following recent elevated loss activity. In addition, our ownership percentage for Syndicate 1200 decreased to 46.0% in 2017 as compared to 53.5% in 2016. Earned premiums were also reduced by \$30.5 million during the year ended December 31, 2017 due to the previously mentioned reinsurance premium adjustments associated with the third quarter 2017 catastrophe events and additional group reinsurance contracts purchased in connection with risk management activities following the acquisition of Ariel Re.

The increase in gross written and earned premiums for the year ended December 31, 2016 as compared to the same period in 2015 was primarily attributable to growth in our Lloyd's Syndicate 1200 driven by the addition of a new international direct and facultative property line in 2016, as well as growth in Asia following the startup of those operations in 2015.

### Liability

The increase in gross written premiums for the year ended December 31, 2017 as compared to the same period in 2016 was primarily attributable to growth in our Bermuda casualty business due to the introduction of new products and a rate increase on a large policy that renewed during the third quarter of 2017. We also experienced growth from our European operations where we diversified and expanded our liability business in 2017. The decline in earned premiums for the year ended December 31, 2017 as compared to the same period in 2016 was primarily attributable to changes to the reinsurance structure in 2017, whereby we increased the amount of premiums we cede to external reinsurers.

The decline in gross written and earned premiums for the year ended December 31, 2016 as compared to the same period in 2015 was primarily attributable to our Lloyd's Syndicate 1200 where we reduced our ownership participation in 2016 as compared to 2015 and materially reduced exposures in international general liability business, as we reduced exposures for underperforming classes of business.

# **Professional**

The increase in gross written premiums for professional lines for the year ended December 31, 2017 as compared to the same period in 2016 was primarily attributable to growth in our Bermuda, Brazil and European professional lines. Growth in Bermuda professional was driven by new wage and hour and cyber accounts. In Europe, gross written premiums increased due to new business in the German market, as well as capitalizing on additional cyber and directors and officers opportunities in the United Kingdom. Our Brazil business experienced growth through our digital platform. Earned premiums were slightly lower for the year ended December 31, 2017 as compared to the same period in 2016 primarily due to increased ceded reinsurance and the reduction in our ownership participation in Syndicate 1200. For the year ended December 31, 2017, Ariel Re's professional lines business contributed \$2.1 million and \$0.5 million of gross written and earned premiums, respectively

The increase in gross written and earned premiums for the year ended December 31, 2016 as compared to the same period in 2015 was primarily attributable to growth in our Bermuda operation as a result of new and expanded business, as well as additional premium coming from our European and Brazil platforms.

#### Specialty

The increase in gross written and earned premiums for the year ended December 31, 2017 as compared to the same period in 2016 was primarily attributable to premiums written by Ariel Re. For the year ended December 31, 2017, Ariel Re contributed specialty lines gross written and earned premiums of \$135.0 million and \$58.3 million, respectively. Additionally, gross written and earned premiums were favorably impacted by increases within the surety and marine liability lines. Partially offsetting these increases were planned reductions in the aerospace division, and offshore energy due to continuing soft market conditions.

The increase in gross written premiums for the year ended December 31, 2016 as compared to the same period in 2015 was primarily attributable to growth in new lines including marine liability, political risks and contingency. We also saw growth in yachts and hull business, as new underwriters were added to the team during 2016. These increases were partially offset by our reduced ownership participation in Syndicate 1200 in 2016. Earned premiums were relatively flat for the comparative periods.

#### Loss and Loss Adjustment Expenses

The increase in the loss ratio for the year ended December 31, 2017 as compared to the same period in 2016 was primarily attributable to increased catastrophe losses concentrated in the second half of 2017, higher than anticipated non-catastrophe current accident year losses and net unfavorable development on prior accident year loss reserves in 2017. The increase in the loss ratio for the year ended December 31, 2016 as compared to the same period in 2015 was primarily attributable to increased catastrophe losses.

Included in losses and loss adjustment expense for the year ended December 31, 2017 was \$107.6 million related to Ariel Re. Net catastrophe losses for the year ended December 31, 2017 (including Ariel Re) totaled \$110.4 million, attributable to Hurricanes Harvey, Irma and Maria, the California wildfires, other storms primarily in the United States and the Mexican earthquakes. Losses and loss adjustment expenses also included \$13.2 million of net unfavorable loss reserve development on prior accident years, concentrated in the property and liability lines, primarily due to the first quarter 2017 Ogden rate change and newly reported claims from Hurricane Matthew. Partially offsetting this unfavorable development was favorable development on the property reinsurance lines.

Included in losses and loss adjustment expense for the year ended December 31, 2016 was \$49.7 million in catastrophe losses primarily from Hurricane Matthew, the Louisiana floods, other storm activity in the United States, the Alberta wildfires and the Taiwan and New Zealand earthquakes. Partially offsetting these catastrophe losses was \$16.0 million of net favorable loss reserve development on prior

accident years, primarily attributable to the property reinsurance lines, as well as general liability and property facultative business underwritten by our Lloyd's Syndicate 1200.

Included in losses and loss adjustment expense for the year ended December 31, 2015 was \$14.2 million in catastrophe losses resulting from the Tianjin explosion and other storms primarily in the United States. Offsetting the catastrophe losses was \$18.0 million in net favorable loss reserve development on prior accident years, primarily attributable to general liability lines, various liability lines underwritten by our Lloyd's Syndicate 1200 and the property reinsurance lines.

# **Underwriting, Acquisition and Insurance Expenses**

The increase in the expense ratio for the year ended December 31, 2017 as compared to the same period in 2016 was due in large part to the aforementioned \$30.5 million reduction to earned premiums for catastrophe-related reinsurance premium adjustments and additional group reinsurance contracts purchased in connection with risk management activities following the acquisition of Ariel Re. These adjustments increased the expense ratio by 1.7 percentage points. Ariel Re contributed \$31.6 million in underwriting expenses for the year ended December 31, 2017.

The decline in the expense ratio for the year ended December 31, 2016 as compared to the same period in 2015 was primarily attributable to reduced compensation related expenses partially offset by increased acquisition cost resulting from higher broker expenses due to the competitive Lloyd's market conditions.

### Fee and Other Income/Expense

Fee and other income represents amounts we receive in connection with the management of third party capital for our underwriting Syndicates at Lloyd's. Fee and other income increased for the year ended December 31, 2017 as compared to the same period ended 2016 primarily due to fee income earned by Ariel Re's Syndicate 1910, as well as additional fee income earned by Syndicate 1200 due to the increase in ownership participation by third party capital providers in 2017.

The increase in fee and other expenses for the year ended December 31, 2017 as compared to the same period in 2016 is primarily due to the costs incurred in 2017 associated with the startup of our digital affinity group business. In addition, the reduction to profit commissions payable to trade capital providers were less than in 2017 when compared to the reductions in 2016. These reduced profit commissions for the year ended December 31, 2016 were also the primary driver behind the decline in fee and other expenses as compared to the same period in 2015.

# Run-off Lines

The following table summarizes the results of operations for the Run-off Lines segment:

|  | <br>For the  | Years | Ended December | 31,    |
|--|--------------|-------|----------------|--------|
| (in millions)                                    | 2017         |       | 2016           | 2015   |
| Earned premiums                                  | \$<br>(0.1)  | \$    | 0.4 \$         | 0.4    |
| Losses and loss adjustment expenses              | 17.3         |       | 18.6           | 8.6    |
| Underwriting, acquisition and insurance expenses | <br>8.3      |       | 6.9            | 5.9    |
| Underwriting loss                                | (25.7)       |       | (25.1)         | (14.1) |
| Net investment income                            | 9.3          |       | 11.3           | 8.1    |
| Interest expense                                 | (1.5)        |       | (1.4)          | (1.4)  |
| Loss before income taxes                         | \$<br>(17.9) | \$    | (15.2) \$      | (7.4)  |

Earned premiums for the years ended December 31, 2017, 2016 and 2015 were primarily attributable to final audits, reinstatement premiums and other adjustments on policies previously underwritten.

Through our subsidiary Argonaut Insurance Company, we are exposed to asbestos liability at the primary level through claims filed against our direct insureds, as well as through its position as a reinsurer of other primary carriers. Argonaut Insurance Company has direct liability arising primarily from policies issued from the 1960s to the early 1980s, which pre-dated policy contract wording that excluded asbestos exposure. The majority of the direct policies were issued on behalf of small contractors or construction companies. We believe that the frequency and severity of asbestos claims for such insureds is typically less than that experienced for large, industrial manufacturing and distribution concerns.

Argonaut Insurance Company also assumed risk as a reinsurer, primarily for the period from 1970 to 1975, a portion of which was assumed from the London market. Argonaut Insurance Company also reinsured risks on policies written by domestic carriers. Such

reinsurance typically provided coverage for limits attaching at a relatively high level, which are payable only after other layers of reinsurance are exhausted. Some of the claims now being filed on policies reinsured by Argonaut Insurance Company are on behalf of claimants who may have been exposed at some time to asbestos incorporated into buildings they occupied, but have no apparent medical problems resulting from such exposure. Additionally, lawsuits are being brought against businesses that were not directly involved in the manufacture or installation of materials containing asbestos. We believe that a significant portion of claims generated out of this population of claimants may result in incurred losses generally lower than the asbestos claims filed over the past decade and could be below the attachment level of Argonaut Insurance Company.

# Losses and Loss Adjustment Expenses

Losses and loss adjustment expenses for the year ended December 31, 2017 included \$17.3 million of net unfavorable loss reserve development on prior accident years driven by \$13.6 million for our asbestos exposure due to increasing defense costs and an increase in the time claims remain open, and \$5.9 million in other run-off lines, partially offset by net favorable loss reserve development on prior accident years of \$2.2 million for the run-off risk management lines.

Losses and loss adjustment expenses for the year ended December 31, 2016 included \$18.6 million of net unfavorable loss reserve development on prior accident years primarily attributable to \$9.1 million from our asbestos exposure, \$6.5 million from our run-off risk management lines and \$3.0 million from our other run-off lines. The unfavorable development from our asbestos exposure was due to increased defense costs and a final settlement with a large primary insured.

Losses and loss adjustment expenses for the year ended December 31, 2015 included \$8.6 million of net unfavorable loss reserve development on prior accident years primarily driven by \$5.9 million of unfavorable development in our run-off workers compensation lines due to increasing medical costs on older claims and the unwind of reserve discount, \$4.2 million of unfavorable development in our asbestos and environmental exposures driven by increased defense costs in our primary asbestos exposure and \$1.2 million of unfavorable development in our other assumed business. Partially offsetting this unfavorable development was \$2.7 million of net favorable development in our run-off property catastrophe reinsurance lines.

The following table represents a reconciliation of total gross and net reserves for the Run-off Lines. Amounts in the net column are reduced by reinsurance recoverables.

|   | For the Years Ended December 31, |         |         |         |         |         |  |  |  |
|---|----------------------------------|---------|---------|---------|---------|---------|--|--|--|
|   | 20                               | 17      | 20      | 16      | 20      | 15      |  |  |  |
| (in millions)                               | Gross                            | Net     | Gross   | Net     | Gross   | Net     |  |  |  |
| Asbestos and environmental:                 |                                  |         |         |         |         |         |  |  |  |
| Loss reserves, beginning of the year        | \$ 48.4                          | \$ 40.6 | \$ 46.4 | \$ 43.5 | \$ 53.9 | \$ 50.4 |  |  |  |
| Incurred losses                             | 12.8                             | 15.4    | 16.0    | 10.9    | 6.3     | 4.3     |  |  |  |
| Losses paid                                 | (5.3)                            | (8.8)   | (14.0)  | (13.8)  | (13.8)  | (11.2)  |  |  |  |
| Loss reserves - asbestos and environmental, |                                  |         |         |         |         |         |  |  |  |
| end of year                                 | 55.9                             | 47.2    | 48.4    | 40.6    | 46.4    | 43.5    |  |  |  |
| Risk management reserves                    | 219.6                            | 136.9   | 236.9   | 148.0   | 252.2   | 156.7   |  |  |  |
| Run-off reinsurance reserves                | 1.8                              | 1.8     | 1.9     | 1.9     | 3.0     | 3.0     |  |  |  |
| Other run-off lines                         | 4.6                              | 4.6     | 3.7     | 3.7     | 4.7     | 4.3     |  |  |  |
| Total loss reserves - Run-off Lines         | \$281.9                          | \$190.5 | \$290.9 | \$194.2 | \$306.3 | \$207.5 |  |  |  |

The following table represents the components of gross loss reserves for the Run-off Lines:

|  | For the Years Ended December 31, |       |    |       |    |       |  |  |
|--|----------------------------------|-------|----|-------|----|-------|--|--|
| (in millions)                                | 2017 2016                        |       |    |       |    | 2015  |  |  |
| Asbestos:                                    |                                  |       |    |       |    |       |  |  |
| Direct                                       |                                  |       |    |       |    |       |  |  |
| Case reserves                                | \$                               | 2.1   | \$ | 2.8   | \$ | 2.0   |  |  |
| Unallocated loss adjustment expense ("ULAE") |                                  | 0.5   |    | 0.5   |    | 0.5   |  |  |
| Incurred but not reported ("IBNR")           |                                  | 18.8  |    | 12.1  |    | 8.2   |  |  |
| Total direct written reserves                | ·                                | 21.4  |    | 15.4  |    | 10.7  |  |  |
| Assumed domestic                             |                                  |       |    |       |    |       |  |  |
| Case reserves                                |                                  | 9.8   |    | 10.5  |    | 12.2  |  |  |
| ULAE   |                                  | 0.8   |    | 0.8   |    | 0.8   |  |  |
| IBNR   |                                  | 13.7  |    | 10.5  |    | 13.7  |  |  |
| Total assumed domestic reserves              |                                  | 24.3  |    | 21.8  |    | 26.7  |  |  |
| Assumed London                               |                                  |       |    |       |    |       |  |  |
| Case reserves                                |                                  | 2.3   |    | 3.3   |    | 4.0   |  |  |
| ULAE   |                                  | _     |    | _     |    | _     |  |  |
| IBNR   |                                  | 0.6   |    | 1.4   |    | 1.4   |  |  |
| Total assumed London reserves                |                                  | 2.9   |    | 4.7   |    | 5.4   |  |  |
| Total asbestos reserves                      |                                  | 48.6  |    | 41.9  |    | 42.8  |  |  |
| Environmental reserves                       | •                                | 7.3   |    | 6.5   |    | 3.6   |  |  |
| Risk management reserves                     |                                  | 219.6 |    | 236.9 |    | 252.2 |  |  |
| Run-off reinsurance reserves                 |                                  | 1.8   |    | 1.9   |    | 3.0   |  |  |
| Other run-off lines                          |                                  | 4.6   |    | 3.7   |    | 4.7   |  |  |
| Total loss reserves - Run-off Lines          | \$                               | 281.9 | \$ | 290.9 | \$ | 306.3 |  |  |

We perform an extensive actuarial analysis of the asbestos and environmental reserves on at least an annual basis. We continually monitor the status of the claims and may make adjustments outside the annual review period. The review entails a detailed analysis of our direct and assumed exposure. We consider the indications from the various actuarial methods from the review to determine our best estimate of the asbestos and environmental losses and loss adjustment expense reserves. We primarily relied on a method that projects future reported claims and severities, with some weight given to other methods. This method relies most heavily on our historical claims and severity information, whereas other methods rely more heavily on industry information. The method produces an estimate of IBNR losses based on projections of future claims and the average severity for those future claims. The severities were calculated based on our specific data and in our opinion best reflect our liabilities based upon the insurance policies issued.

The following table represents a reconciliation of the number of asbestos and environmental claims outstanding:

|                                    | For the Ye | For the Years Ended December 31, |       |  |  |  |  |
|------------------------------------|------------|----------------------------------|-------|--|--|--|--|
|                                    | 2017       | 2016                             | 2015  |  |  |  |  |
| Open claims, beginning of the year | 964        | 1,111                            | 1,275 |  |  |  |  |
| Claims closed during the year      | 204        | 280                              | 278   |  |  |  |  |
| Claims opened during the year      | 86         | 133                              | 114   |  |  |  |  |
| Open claims, end of the year       | 846        | 964                              | 1,111 |  |  |  |  |

The following table represents gross payments on asbestos and environmental claims:

|                                 | For the Years Ended December 31. |      |    |      |    |      |
|---------------------------------|----------------------------------|------|----|------|----|------|
| (in millions)                   | 2                                | 2017 |    | 2016 |    | 2015 |
| Gross payments on closed claims | \$                               | 5.0  | \$ | 8.6  | \$ | 7.2  |
| Gross payments on open claims   |                                  | 0.3  |    | 5.5  |    | 6.6  |
| Total gross payments            | \$                               | 5.3  | \$ | 14.1 | \$ | 13.8 |

Because of the types of coverage within the Run-off Lines of business still being serviced by Argonaut Insurance Company, a significant amount of subjectivity and uncertainty exists in establishing the reserves for losses and loss adjustment expenses. Factors that increase these uncertainties are: (1) lack of historical data, (2) inapplicability of standard actuarial projection techniques, (3) uncertainties

regarding ultimate claim costs, (4) coverage interpretations and (5) the judicial, statutory and regulatory environments under which these claims may ultimately be resolved. Significant uncertainty remains as to our ultimate liability due to the potentially long waiting period between exposure and emergence of any bodily injury or property damage and the resulting potential for involvement of multiple policy periods for individual claims. Due to these uncertainties, the current trends may not be indicative of future results. Although we have determined and recorded our best estimate of the reserves for losses and loss adjustment expenses for Run-off Lines, current judicial and legislative decisions continue to broaden liability, expand policy scopes and increase the severity of claims payments. As a result of these and other recent developments, the uncertainties inherent in estimating ultimate loss reserves are heightened, further complicating the already complex process of determining loss reserves. The industry as a whole is involved in extensive litigation over these coverages and liability issues continue to make it difficult to quantify these exposures.

### **Underwriting, Acquisition and Insurance Expenses**

Underwriting, acquisition and insurance expenses for the Run-off Lines segment consists primarily of administrative expenses. Underwriting expense for the year ended December 31, 2017 was unfavorably impacted by increased overhead expenses and policyholder dividends. Underwriting expense for the year ended December 31, 2016 was favorably impacted by reduced policyholder dividends and outside services fees, as well as a reduction in bad debt expenses due to the collection of a premiums receivable balance that was previously written off. Underwriting expense for the year ended December 31, 2015 was favorably impacted by a \$2.3 million reduction in the premiums and insolvency assessment accruals.

# **Liquidity and Capital Resources**

The primary sources of our cash flows are premiums, reinsurance recoveries, proceeds from sales and redemptions of investments and investment income. The primary cash outflows are claim payments, loss adjustment expenses, reinsurance costs, underwriting, acquisition and insurance expenses, and income taxes. Management believes that cash receipts from premiums, proceeds from investment sales and redemptions and investment income are sufficient to cover cash outflows in the foreseeable future. We believe we have access to additional sources of liquidity should the need for additional cash arise.

Cash provided by operating activities can fluctuate due to timing difference in the collection of premiums and reinsurance recoveries and the payment of losses and expenses. For the years ended December 31, 2017, 2016 and 2015, cash provided by operating activities was \$165.0 million, \$182.0 million and \$283.2 million, respectively. The decrease in cash flows provided by operating activities in 2017 compared to 2016 and in 2016 compared to 2015 was driven by the timing of reinsurance recoveries and premium cash receipts in the respective periods.

For the years ended December 31, 2017, 2016 and 2015, net cash used in investing activities was \$121.3 million, \$145.1 million and \$193.6 million, respectively. Included in cash used in investing activities in 2017 was the \$235.3 million cash outflow related to the purchase of Maybrooke, net of \$130.1 million of cash acquired. The decrease in cash used in investing from 2016 to 2017 was mainly the result of the increase in the proceeds from sales of fixed maturities and short-term investments, partially offset by an increase in cash used to purchase equity investments. The decrease in cash flows used in investing activities from 2015 to 2016 was mainly the result of maturities and sales of fixed maturity investments and equity securities, partially offset by an increase in cash used to purchase fixed maturities and short-term investments. Included in purchases of fixed assets for the year ended December 31, 2015 was \$42.0 million associated with the acquisition of real estate holdings, which were purchased on our behalf by a third-party intermediary using funds held in escrow from the fourth quarter 2014 sale of the Torrance, California real estate holdings, as previously disclosed in our December 31, 2014 Form 10-K. As of December 31, 2017, 2016 and 2015, \$368.5 million, \$405.5 million, and \$210.8 million, respectively, of the investment portfolio were invested in short-term investments.

For the years ended December 31, 2017, 2016 and 2015, net cash provided by (used in) financing activities was \$48.0 million, (\$72.7) million, and (\$50.6) million, respectively. During 2017, 2016 and 2015, we repurchased approximately 0.8 million, 0.8 million and 0.6 million shares, respectively, of our common shares for a total cost of \$45.2 million, \$47.1 million and \$29.7 million, respectively. We paid dividends to our shareholders totaling \$33.2 million, \$26.6 million and \$22.7 million during the years ended December 31, 2017, 2016 and 2015, respectively.

Argo Group and its other holding company subsidiaries are dependent on dividends and other permitted payments from their insurance and reinsurance subsidiaries to pay cash dividends to their shareholders, for debt service and for their operating expenses. The ability of our insurance and reinsurance subsidiaries to pay dividends to us is subject to certain restrictions imposed by the jurisdictions of domicile that regulate our immediate insurance and reinsurance subsidiaries and each jurisdiction has calculations for the amount of dividends that an insurance and reinsurance company can pay without the approval of the insurance regulator.

In addition, our ability to receive dividends from our downstream subsidiaries is subject to the ability of each parent corporation within the corporate ownership structure to receive dividends from its respective subsidiary(ies) based upon the subsidiary's domiciliary regulations. Argo Re is the primary direct subsidiaries of Argo Group and are subject to Bermuda insurance laws. As part of the Maybrooke liquidation, Ariel Re Insurance, Ltd. was merged into Argo Re, Ltd effective December 31, 2017 (see Note 2, "Acquisition of Maybrooke"). Argo Ireland is indirectly owned by Argo Re and is a mid-level holding company subject to Irish laws, and its primary subsidiary is Argo Group US, Inc. Argo Group US, Inc. is a mid-level holding company subject to Delaware laws. Argo Group US, Inc. is the parent of all of our U.S. insurance subsidiaries.

Argo Group and Argo Group US did not receive dividends from their subsidiaries in 2017.

The payment of dividends by Argo Re is limited under Bermuda insurance laws which require Argo Re to maintain certain measures of solvency and liquidity. As of December 31, 2017, the unaudited statutory capital and surplus of Argo Re was \$1,694.4 million, and the amount required to be maintained was \$403.8 million, thereby allowing Argo Re the potential to pay dividends or capital distributions within the parameters of the solvency and liquidity margins. We believe that the dividend and capital distribution capacity of Argo Re will provide us with sufficient liquidity to meet the operating and debt service commitments, as well as other obligations.

During 2018, Argo Group US, Inc. may be permitted to receive dividends from its subsidiaries as follows: Argonaut Insurance Company – \$87.3 million and Rockwood – \$33.2 million. Business and regulatory considerations may impact the amount of dividends actually paid and prior approval of dividend payments may be required.

Effective February 6, 2017, we completed the acquisition of Maybrooke Holdings, S.A. for \$235.3 million. We drew \$125.0 million under our Credit Agreement in order to help fund the acquisition and paid the remaining \$110.3 million with available cash on hand. In addition to the cash needs related to this acquisition, we will have continuing cash needs for administrative expenses, the payment of principal and interest on borrowings, shareholder dividends and taxes. Funds to meet these obligations will come primarily from parent company cash, dividends and other payments from our insurance company subsidiaries.

On March 3, 2017, each of Argo Group, Argo Group US, Inc., Argo International Holdings Limited, and Argo Underwriting Agency Limited (the "Borrowers") entered into a \$325.0 million credit agreement ("Credit Agreement") with JPMorgan Chase Bank, N.A., as administrative agent. The Credit Agreement replaced and terminated the original \$175.0 million credit agreement. The Credit Agreement provides for a \$200.0 million revolving credit facility with a maturity date of March 3, 2022 unless extended in accordance with the terms of the Credit Agreement. In addition, the Credit Agreement includes a \$125.0 million term loan borrowing, which Argo Group used to pay off in its entirety the \$125.0 million borrowing drawn on January 31, 2017 under the prior credit agreement to help fund the acquisition of Maybrooke. At December 31, 2017, the \$125.0 million drawn on this term loan remained outstanding, with a maturity date of March 3, 2019. The term loan bears interest based on a variable rate, which resets and is payable based on reset options we select pursuant to the terms of the Credit Agreement. As of December 31, 2017, the interest rate on this debt was equal to the two-month LIBOR (1.44% at December 31, 2017) plus 150 basis points, or 2.94%.

Borrowings under the Credit Agreement may be used for general corporate purposes, including working capital and permitted acquisitions, and each of the Borrowers has agreed to be jointly and severally liable for the obligations of the other Borrowers under the Credit Agreement.

The Credit Agreement contains customary events of default. If an event of default occurs and is continuing, the Borrowers could be required to repay all amounts outstanding under the Credit Agreement. Lenders holding at least a majority of the loans and commitments under the Credit Agreement could elect to accelerate the maturity of the loans and/or terminate the commitments under the Credit Agreement upon the occurrence and during the continuation of an event of default. No defaults or events of defaults have occurred as of the date of this filing.

Included in the Credit Agreement is a provision that allows up to \$200.0 million of the revolving credit facility to be used for letters of credit ("LOCs"), subject to availability. As of December 31, 2017, there were no borrowings outstanding and \$0.5 million in LOCs against the revolving credit facility.

LOCs have been filed with Lloyd's by trade capital providers as part of the terms of whole account quota share reinsurance contracts entered into by the trade capital providers. In the event such LOCs are funded, the outstanding balance would be the responsibility of the trade capital providers.

Under certain insurance programs (i.e., large deductible programs and surety bonds) and various reinsurance agreements, collateral and LOCs are held for our benefit to secure performance of insureds and reinsurers in meeting their obligations. At December 31, 2017, the amount of such collateral and LOCs held under insurance and reinsurance agreements were \$841.9 million and \$904.8 million, respectively. Collateral can be provided in the form of trust accounts. As we are the beneficiary of these trust accounts only to secure future performance, these amounts are not reflected in our Consolidated Balance Sheets. Collateral provided by an insured or reinsurer may exceed or fall below their total outstanding obligation.

Through a series of trusts, that are wholly-owned subsidiaries (non-consolidated), we issued trust preferred securities. The interest on the underlying debentures is variable with the rates being reset quarterly and subject to certain interest rate ceilings. Interest payments are payable quarterly. The debentures are all unsecured and are subordinated to other indebtedness. All are redeemable subject to certain terms and conditions at a price equal to 100% of the principal plus accrued and unpaid interest.

A summary of our outstanding junior subordinated debentures at December 31, 2017 is presented below:

(in millions)

|               |                                     |            | <b>.</b>         | Interest Rate at  |          |
|---------------|-------------------------------------|------------|------------------|-------------------|----------|
| Issue Date    | Trust Preferred Pools               | Maturity   | Rate Structure   | December 31, 2017 | Amount   |
| Argo Group    |                                     |            |                  |                   |          |
| 05/15/2003    | PXRE Capital Statutory Trust II     | 05/15/2033 | 3M LIBOR + 4.10% | 5.52%             | \$ 18.1  |
| 11/06/2003    | PXRE Capital Trust VI               | 09/30/2033 | 3M LIBOR + 3.90% | 5.59%             | 10.3     |
| Argo Group US |                                     |            |                  |                   |          |
| 05/15/2003    | Argonaut Group Statutory Trust I    | 05/15/2033 | 3M LIBOR + 4.10% | 5.52%             | 15.5     |
| 12/16/2003    | Argonaut Group Statutory Trust III  | 01/08/2034 | 3M LIBOR + 4.10% | 5.46%             | 12.3     |
| 04/29/2004    | Argonaut Group Statutory Trust IV   | 04/29/2034 | 3M LIBOR + 3.85% | 5.27%             | 13.4     |
| 05/26/2004    | Argonaut Group Statutory Trust V    | 05/24/2034 | 3M LIBOR + 3.85% | 5.30%             | 12.3     |
| 05/12/2004    | Argonaut Group Statutory Trust VI   | 05/12/2034 | 3M LIBOR + 3.80% | 5.40%             | 13.4     |
| 09/17/2004    | Argonaut Group Statutory Trust VII  | 12/15/2034 | 3M LIBOR + 3.60% | 5.19%             | 15.5     |
| 09/22/2004    | Argonaut Group Statutory Trust VIII | 09/22/2034 | 3M LIBOR + 3.55% | 5.21%             | 15.5     |
| 10/22/2004    | Argonaut Group Statutory Trust IX   | 12/15/2034 | 3M LIBOR + 3.60% | 5.19%             | 15.5     |
| 09/15/2005    | Argonaut Group Statutory Trust X    | 09/15/2035 | 3M LIBOR + 3.40% | 4.99%             | 30.9     |
|               | <b>Total Outstanding</b>            |            |                  |                   | \$ 172.7 |

Unsecured junior subordinated debentures with a principal balance of \$91.8 million were assumed through the acquisition of Maybrooke ("the Maybrooke debt"). As part of the liquidation of the Maybrooke holding company and the organizational restructuring of its former subsidiary companies, the acquired debt was ultimately assigned to Argo Re and is carried on our consolidated balance sheet at \$83.9 million, which represents the debt's fair value at the date of acquisition plus accumulated accretion of discount to par value, as required by accounting for business combinations under ASC 805 (see Note 2, "Acquisition of Maybrooke"). At December 31, 2017, the Maybrooke debt was eligible for redemption at par. Interest accrues on the Maybrooke debt based on a variable rate, which is reset quarterly. Interest payments are payable quarterly. A summary of the terms of the Maybrooke debt outstanding at December 31, 2017 is presented below:

|  | lions) |
|--|--------|
|  |        |
|  |        |
|  |        |

| Issue Date Maturity Rate Structure |           | Interest Rate at<br>December 31, 2017 | Principal at<br>December 31, 201 |        | Carrying Value at December 31, 2017 |      |  |
|------------------------------------|-----------|---------------------------------------|----------------------------------|--------|-------------------------------------|------|--|
| 9/15/2007                          | 9/15/2037 | 3  month LIBOR + 3.15%                | 4.74%                            | \$ 91. | .8 \$                               | 83.9 |  |

We assumed debt through the acquisition of Syndicate 1200. These notes are unsecured. All are redeemable subject to certain terms and conditions at a price up to 100% of the principal plus accrued and unpaid interest. Interest on the U.S. Dollar and Euro notes is due semiannually and quarterly, respectively. A summary of the notes outstanding at December 31, 2017 is presented below:

(in millions)

| Issue Date | Currency    | Maturity   | Rate Structure       | Interest Rate at<br>December 31, 2017 | Ar | nount |
|------------|-------------|------------|----------------------|---------------------------------------|----|-------|
| 12/08/2004 | U.S. Dollar | 11/15/2034 | 6 month LIBOR + 4.2% | 5.66%                                 | \$ | 6.5   |
| 09/06/2005 | Euro        | 08/22/2035 | 3 month LIBOR + 4.0% | 3.67%                                 |    | 14.1  |
| 10/31/2006 | U.S. Dollar | 01/15/2036 | 6 month LIBOR + 4.0% | 5.46%                                 |    | 10.0  |
| 10/31/2006 | Euro        | 11/22/2036 | 3 month LIBOR + 4.0% | 3.67%                                 |    | 12.4  |
| 06/08/2007 | Euro        | 09/15/2037 | 3 month LIBOR + 3.9% | 3.57%                                 |    | 15.9  |
|            |             |            |                      |                                       | \$ | 58.9  |

Throughout 2017, 2016 and 2015, we had no preferred shares outstanding.

For the year ended December 31, 2017, our Board declared quarterly dividends in the aggregate amount of \$1.08 per share. Cash dividends paid for the year ended December 31, 2017 totaled \$33.2 million. On February 20, 2018, our Board declared a quarterly cash dividend in the amount of \$0.27 on each share of common stock outstanding. The dividend will be paid on March 23, 2018 to our shareholders of record on March 7, 2018. In addition, our Board declared a 15% stock dividend, payable on March 21, 2018, to shareholders of record at the close of business on March 7, 2018. The cash dividend will be paid on the adjusted number of common shares outstanding. The declaration and payment of future dividends to our shareholders is at the discretion of our Board and will depend upon our financial results, cash requirements, future prospects and other factors deemed relevant by our Board.

On May 3, 2016, our Board of Directors declared a 10% stock dividend, payable on June 15, 2016, to shareholders of record at the close of business on June 1, 2016. As a result of the stock dividend, 2,735,542 additional shares were issued. Cash was paid in lieu of fractional shares of our common shares. All references to share and per share amounts in this document and related disclosures have been adjusted to reflect the stock dividend for all periods presented.

On February 17, 2015, our Board of Directors declared a 10% stock dividend, payable on March 16, 2015, to shareholders of record at the close of business on March 2, 2015. Shareholders received cash in lieu of fractional shares.

On May 3, 2016, our Board authorized the repurchase of up to \$150.0 million of our common shares ("2016 Repurchase Authorization"). The 2016 Repurchase Authorization supersedes all the previous repurchase authorizations. As of December 31, 2017, availability under the 2016 Repurchase Authorization for future repurchases of our common shares was \$85.0 million.

We invest excess cash in a variety of investment securities. As of December 31, 2017, our investment portfolio consisted of 70.5% fixed maturities, 10.3% equity securities, 11.4% other investments 7.8% short-term investments (based on fair value) compared to 67.9% fixed maturities, 10.3% equity securities, 12.4% other investments and 9.4% short-term investments as of December 31, 2016. We classify the majority of our investment portfolio as available-for-sale; resulting in these investments being reported at fair market value with unrealized gains and losses, net of tax, being reported as a component of shareholders' equity. At December 31, 2017, no investments were designated as trading. No issuer (excluding United States Government and United States Governmental agencies) of fixed maturity or equity securities represents more than 5.1% of shareholders' equity at December 31, 2017.

Our insurance and reinsurance subsidiaries require liquidity and adequate capital to meet ongoing obligations to policyholders and claimants and fund operating expenses. During the year ended December 31, 2017, cash flow provided by operations was \$165.0 million. Based on current premium volumes and other measures of capital deployed in our business, we determined we had excess capital and, therefore, returned capital to our shareholders through the share buy-back program and through dividend payments to our shareholders. We believe our liquidity generated from operations and, if required, from our investment portfolio, will be sufficient to meet our obligations for the foreseeable future. We believe we have access to various sources of liquidity including cash, investments and the ability to borrow under our revolving credit facility.

We believe we maintain sufficient liquidity to pay claims and expenses, as well as satisfy our commitments in the event of unforeseen events such as reinsurer insolvencies, inadequate premium rates or reserve deficiencies.

We maintain a comprehensive reinsurance program at levels management considers adequate to diversify risk and safeguard our financial position. Increases in the costs of this program, or the failure of our reinsurers to meet their obligations in a timely fashion, may have a negative impact on liquidity.

#### **Transactions with Related Parties**

The discussion of transactions with related parties is included in Note 22, "Transactions with Related Parties" in the Notes to the Consolidated Financial Statements, included in Item 8, "Financial Statements and Supplementary Data" beginning on page F-1.

## **Off-Balance Sheet Arrangements**

We have committed to invest up to a total of \$454.7 million in a series of hedge funds, private equity and long only funds, of which \$324.8 million was funded and included in Other invested assets in our consolidated balance sheet. As of December 31, 2017, we have a remaining obligation to the private equity partnerships to invest up to an additional \$129.9 million, which can be called at any time. We have not recorded this commitment in our consolidated financial statements. The investment will be recorded at such time as the capital partnership requires the additional investment. Additionally, we have not recorded the liabilities for our operating leases in our consolidated financial statements.

Other than as described in the immediately preceding paragraph, we have not entered into any off-balance sheet arrangements, as defined by Item 303(a)(4) of Regulation S-K at December 31, 2017.

# **Contractual Obligations**

Our estimated contractual obligations and commitments as of December 31, 2017 were as follows:

|                                       |               | Payments Due by Period |                    |    |           |    |           |    |           |
|---------------------------------------|---------------|------------------------|--------------------|----|-----------|----|-----------|----|-----------|
| (in millions)                         | Total         | Le                     | ess Than 1<br>Year | 1  | - 3 Years | 3  | - 5 Years | Tl | nereafter |
| Long-term debt:                       |               |                        |                    | ·  |           | -  |           |    |           |
| Junior subordinated debentures (1)    | \$<br>411.8   | \$                     | 13.6               | \$ | 27.3      | \$ | 28.8      | \$ | 342.1     |
| Senior unsecured fixed rate notes (2) | 375.0         |                        | 9.3                |    | 18.7      |    | 18.7      |    | 328.3     |
| Floating rate loan stock (3)          | 103.9         |                        | 2.5                |    | 4.9       |    | 4.9       |    | 91.6      |
| Term Loan (4)                         | 129.3         |                        | 3.7                |    | 125.6     |    | _         |    | _         |
| Note payable                          | 0.6           |                        | _                  |    | 0.6       |    |           |    |           |
| Operating leases                      | 111.1         |                        | 16.2               |    | 24.4      |    | 17.7      |    | 52.8      |
| Purchase obligations (5)              | 58.2          |                        | 17.8               |    | 28.5      |    | 11.9      |    |           |
| Other long-term liabilities:          |               |                        |                    |    |           |    |           |    |           |
| Claim payments (6)                    | 4,201.0       |                        | 1,392.4            |    | 1,468.5   |    | 630.1     |    | 710.0     |
| Multi-year reinsurance contract (7)   | 82.5          |                        | 27.5               |    | 55.0      |    |           |    | _         |
| Partnership commitments (8)           | 129.9         |                        | 129.9              |    |           |    |           |    | _         |
| Total contractual obligations         | \$<br>5,603.3 | \$                     | 1,612.9            | \$ | 1,753.5   | \$ | 712.1     | \$ | 1,524.8   |

- Interest only on Junior Subordinated Debentures through 2037. Interest calculated based on the rate in effect at December 31, 2017. Principal due beginning May 2033.
- <sup>(2)</sup> Interest only on Senior Unsecured Fixed Rate Notes through 2042. Interest calculated based on the rate in effect at December 31, 2017. Principal due September 2042.
- (3) Interest only on Floating Rate Loan Stock through 2034. Interest calculated based on the rate in effect at December 31, 2017. Principal due beginning November 2034.
- <sup>(4)</sup> Interest only on Term Loan through 2019. Interest calculated based on the rate in effect at December 31, 2017. Principal due March 2019.
- (5) Purchase obligations consist primarily of software, hardware and equipment servicing and software licensing fees.
- Claim payments do not have a contractual maturity; exact timing of claim payments cannot be predicted with certainty. The above table estimates timing of claim payments based on historical payment patterns and excludes the benefits of reinsurance recoveries.
- Multi-year contract's base terms, as reflected in the above table, include premium per annum of \$27.5 million during the coverage period of January 1, 2017 to December 31, 2020.
- (8) Argo Group has invested in multiple limited partnership agreements and can be called to fulfill the obligations at any time.

# **Recent Accounting Pronouncements**

The discussion of the adoption and pending adoption of recently issued accounting policies is included in Note 1, "Business and Significant Accounting Policies" in the Notes to the Consolidated Financial Statements, included in Item 8, "Financial Statements and Supplementary Data" beginning on page F-1.

#### **Critical Accounting Estimates**

### Reserves for Losses and Loss Adjustment Expenses

We establish reserves for the estimated total unpaid costs of losses including loss adjustment expenses ("LAE"), for claims that have been reported as well as claims that have been incurred but not yet reported. Unless otherwise specified below, the term "loss reserves" encompasses reserves for both losses and LAE. Loss reserves reflect management's best estimate. Loss reserves established are not an exact calculation of our liability. Rather, loss reserves represent management's best estimate of our liability based on application of actuarial techniques and other projection methodologies and taking into consideration other facts and circumstances known at the balance sheet date. The process of establishing loss reserves is complex and necessarily imprecise, as it involves using judgment that is impacted by many internal and external variables such as past loss experience, current claim trends and the prevailing social, economic and legal environments. In determining loss reserves, we give careful consideration to all available data and applicable actuarial analyses.

The relevant factors and methodologies used to estimate loss reserves vary significantly by product line due to differences in loss exposure and claim complexity. Much of our business is underwritten on an occurrence basis, which can lead to a significant time lag between the event that gives rise to a claim and the date on which the claim is reported to us. Additional time may be required to resolve the claim once it is reported to us. During these time lags, which can span several years for complex claims, new facts and information specific to the claim become known to us. In addition, general econometric and societal trends including inflation may change. Any one of these factors may require us to refine our loss reserve estimates on a regular basis. We apply a strict regimen to assure that review of these facts and trends occurs on a timely basis so that this information can be factored into our estimate of future liabilities. However, due to the number and potential magnitude of these variables, actual paid losses in future periods may differ materially from our estimates as reflected in current reserves. These differences can be favorable or unfavorable. A more precise estimation of loss reserves is also hindered by the effects of growth in a line of business and uncertainty as to how new business performs in relation to expectations established through analysis of the existing portfolio. In addition to reserving for known claim events, we also establish loss reserves for IBNR. Loss reserves for IBNR are set using our actuarial estimates for events that have occurred as of the balance sheet date but have not yet been reported to us. Estimation of IBNR loss reserves is subject to significant uncertainty.

Following is a summary of gross and net loss reserves we recorded by line of business:

|                                       | December 31, 2017 |         |    |         |    | 2016    |    |         |
|---------------------------------------|-------------------|---------|----|---------|----|---------|----|---------|
| (in millions)                         |                   | Gross   |    | Net     |    | Gross   |    | Net     |
| General liability                     | \$                | 1,681.0 | \$ | 1,142.1 | \$ | 1,529.7 | \$ | 1,028.9 |
| Workers compensation                  |                   | 566.9   |    | 308.7   |    | 571.3   |    | 312.9   |
| Special property                      |                   | 411.8   |    | 80.9    |    | 15.2    |    | 10.8    |
| Syndicate 1200 liability              |                   | 329.5   |    | 196.4   |    | 323.3   |    | 198.1   |
| Commercial multi-peril                |                   | 237.0   |    | 147.5   |    | 270.6   |    | 156.6   |
| Syndicate 1200 property               |                   | 194.4   |    | 104.2   |    | 107.9   |    | 72.8    |
| Reinsurance - nonproportional assumed |                   |         |    |         |    |         |    |         |
| property                              |                   | 167.9   |    | 80.7    |    | 99.9    |    | 65.6    |
| Syndicate 1200 marine & energy        |                   | 152.7   |    | 99.5    |    | 84.8    |    | 53.8    |
| Commercial auto liability             |                   | 113.2   |    | 99.9    |    | 123.7   |    | 113.6   |
| Syndicate 1200 Aerospace              |                   | 107.5   |    | 44.2    |    | 33.2    |    | 23.7    |
| Fidelity/Surety                       |                   | 58.8    |    | 44.1    |    | 48.5    |    | 38.4    |
| All other lines                       |                   | 180.3   |    | 139.9   |    | 142.7   |    | 105.0   |
| Total reserves                        | \$                | 4,201.0 | \$ | 2,488.0 | \$ | 3,350.8 | \$ | 2,180.2 |

#### Loss Reserve Estimation Methods

The process for estimating our loss reserves begins with the collection and analysis of claim data. The data collected for actuarial analyses includes reported claims, paid losses and case reserve estimates sorted by the year the loss occurred. The data sets are sorted into homogeneous groupings, exhibiting similar loss and exposure characteristics. We primarily use internal data in the analysis but also consider industry data in developing factors and estimates. We analyze loss reserves on a quarterly basis.

We use a variety of actuarial techniques and methods to determine loss reserves for all lines of business. Each method has its own set of assumptions, and each has strengths and weaknesses depending on the exposures being evaluated. Since no single estimation method is superior to another method in all situations, the methods and assumptions used to project loss reserves will vary by line of business and, when appropriate, by where we attach on a risk. We use what we believe to be the most appropriate set of actuarial methods and assumptions for each product line grouping. While the loss projection methods may vary by product line, the general approach for calculating IBNR remains the same: ultimate losses are forecasted first, and that amount is reduced by the amount of cumulative paid claims and case reserves.

When we initially establish IBNR reserves at the beginning of an accident year for each line of business, we often use the expected loss ratio method. This method is based upon our analyses of historical loss ratios incorporating adjustments for pricing changes, anticipated loss ratio trends, changes in mix of business and any other factors that may impact loss ratio expectations. At the end of each quarter, we review the loss ratio selections and the emerged loss experience to determine if deviating from the loss ratio method is appropriate. In general, we continue to use the loss ratio method until we deem it appropriate to begin to rely on the experience of the accident year ("AY") being evaluated. This weighing in of the AY experience is typically done by employing the Bornhuetter-Ferguson ("BF") reserving methodology. The BF methods compute IBNR through a blend of the expected loss ratio method and traditional loss development methods. The BF methods estimate IBNR for an accident year as the product of expected losses (earned premium multiplied by an expected loss ratio) plus an expected percentage of unreported losses. The expected percentage of unreported losses is derived from age-to-ultimate loss development factors that result from our analyses of loss development triangles. As accident years mature to the point at which the reported loss experience is more credible, we assign increasing weight to the paid and incurred loss development methods.

For short-tail lines of business such as property, we generally defer to the AY loss experience more quickly as the time from claim occurrence to reporting is generally short. In the event there are large claims incurred, we will analyze large loss information separately to ensure that the loss reserving methods appropriately recognize the magnitude of these losses in the evaluation of ultimate losses.

For long-tail lines such as general liability and automobile liability, the loss experience is not deemed fully credible for several years. At the end of the accident year, we rely primarily on the BF methods and continue to rely on those methods for several years. We assign greater weight to the paid and incurred development methods as the data matures.

Workers compensation is also a long-tail line of business, and is reserved for in keeping with other long-tailed business. However, a portion of the outstanding reserves correspond to scheduled indemnity payments and are not subject to extreme volatility. The portion of reserves that is not scheduled or annuitized is subject to potentially large variations in ultimate loss cost due to the uncertainty of medical cost inflation. Sources of medical cost inflation include increased utilization, new and more expensive medical testing procedures and prescription drugs costs.

We have a Run-off Lines segment that includes reserves for asbestos, environmental and other latent exposures. These latent exposures are typically characterized by extended periods of time between the dates an insured is first exposed to a loss, a claim is reported and the claim is resolved. For our Run-off Lines segment long-tail loss reserves, there is significant uncertainty involved in estimating reserves for asbestos, environmental and other latent injury claims. We use several methods to estimate reserves for these claims including an approach that projects future calendar period claims and average claim costs, a report year method which estimates loss reserves based on the pattern and magnitude of reported claims and ground-up analysis that relies on an evaluation of individual policy terms and conditions. We also consider survival ratio and market share methods which compare our level of loss reserves and loss payments to that of the industry for similar exposures. We apply greatest weight to the method that projects future calendar period claims and average claim costs because we believe it best captures the unique claim characteristics of our underlying exposures and loss development potential. We perform a full review of our Run-off Lines asbestos, environmental and other latent exposures loss reserves at least once a year and review loss activity quarterly for significant changes that might impact management's best estimate.

Each business segment is analyzed individually, with development characteristics for each short-tail and long-tail line of business identified and applied accordingly. In comparing loss reserve methods and assumptions used at December 31, 2017 as compared with methods and assumptions used at December 31, 2016, management has not changed or adjusted methodologies or assumptions in any significant manner.

In conducting our actuarial analyses, we generally assume that past patterns demonstrated in the data will repeat themselves and that the data provides a basis for estimating future loss reserves. In the event that we become aware of a material change that may render past experience inappropriate for the purpose of estimating current loss reserves, we will attempt to quantify the effect of the change and use informed management judgment to adjust loss reserve forecasts appropriately.

#### Uncertainties in Loss Reserve Estimation

The causes of uncertainty will vary for each product line reviewed. For short-tail property lines of business, we are exposed to catastrophe losses, both natural and manmade. Due to the nature of certain catastrophic loss events, such as hurricanes, earthquakes or terrorist attacks, our normal claims resolution processes may be impaired due to factors such as difficulty in accessing impacted areas and other physical, legal and regulatory impediments. These factors can make establishment of accurate loss reserve estimates difficult and render such estimates subject to greater uncertainty. Additionally, if the catastrophe occurs near the end of a financial reporting period, there are additional uncertainties in loss reserve estimates due to the lack of sufficient time to conduct a thorough analysis. Long-tail casualty lines of business also present challenges in establishing appropriate loss reserves, for example if changes in the legal environment occur over time which broaden our liability or scope of policy coverage and increase the magnitude of claim payments.

In all lines, final claim payments may differ from the established loss reserve. Due to the uncertainties discussed above, the ultimate losses may vary materially from current loss reserves and could have a material adverse or beneficial effect on our future financial condition, results of operations and cash flows. Any adjustments to loss reserves are reflected in the results for the year during which the adjustments are made.

In addition to the previously described general uncertainties encountered in estimating loss reserves, there are significant additional uncertainties in estimating the amount of our potential losses from asbestos and environmental claims. Loss reserves for asbestos and environmental claims normally cannot be estimated with traditional loss reserving techniques that rely on historical accident year development factors due to the uncertainties surrounding these types of claims. Among the uncertainties impacting the estimation of such losses are:

- potentially long waiting periods between exposure and emergence of any bodily injury or property damage;
- difficulty in identifying sources of environmental or asbestos contamination and in properly allocating responsibility and/or liability for damage;
- changes in underlying laws and judicial interpretation of those laws;
- potential for an environmental or asbestos claim to involve many insurance providers over many policy periods;
- long reporting delays from insureds to insurance companies;
- historical data concerning asbestos and environmental losses which is more limited than historical information on other types
  of claims:
- questions concerning interpretation and application of insurance coverage; and
- uncertainty regarding the number and identity of insureds with potential asbestos or environmental exposure.

Case reserves and expense reserves for costs of related litigation have been established where sufficient information has been developed. Additionally, IBNR has been established to cover additional exposure on known and unknown claims.

We underwrite environmental and pollution coverage on a limited number of policies and underground storage tanks. We establish loss reserves to the extent that, in the judgment of management, the facts and prevailing law reflect an exposure for us.

# Risk Factors by Line of Business in Loss Reserve Estimation

The following section details reserving considerations and loss and LAE risk factors for the lines representing most of our loss reserves. Each risk factor presented will have a different impact on required loss reserves. Also, risk factors can have offsetting or compounding effects on required loss reserves. For example, introduction and approval of a more expensive medical procedure may result in higher estimates for medical costs. But in the workers compensation context, the availability of that same medical procedure may enable workers to return to work more quickly, thereby lowering estimates for indemnity costs for that line of business. As a result, it usually is not possible to identify and measure the impact that a change in one discrete risk factor may have or construct a meaningful sensitivity expectation around it. We do not make explicit estimates of the impact on loss reserve estimates for the assumptions related to the risk factors described below.

Loss adjustment expenses used in connection with our loss reserves are comprised of both allocated and unallocated expenses. Allocated loss adjustment expenses generally relate to specific claim files. We often combine allocated loss adjustment expenses with losses for purposes of projecting ultimate liabilities. For some types of claims, such as asbestos, environmental and professional liability, allocated loss adjustment expenses consisting primarily of legal defense costs may be significant, sometimes exceeding the liability to indemnify claimants for losses. Unallocated loss adjustment expenses generally relate to the administration and handling of claims in the ordinary course of business. We typically calculate unallocated loss adjustment expense reserves using a percentage of unpaid losses for each line of business.

# **General Liability**

General liability is considered a long-tail line, as it takes a relatively long period of time to finalize and resolve all claims from a given accident year. The speed at which claims are received and then resolved is a function of the specific coverage provided, jurisdiction in which the claim is located and specific policy provisions. There are numerous components underlying the general liability product line. Some of these have relatively moderate payout patterns with most of the claims for a given accident year closed within five to seven years, while others are characterized by extreme time lags for both reporting and payment of claims. In addition, this line includes asbestos and environmental claims, which are reviewed separately because of the unique character of these exposures. Allocated loss adjustment expenses in this line consist primarily of legal costs and may exceed the total amount of the indemnity loss on some claims.

Major factors contributing to uncertainty in loss reserve estimates for general liability include reporting lags (i.e., the length of time between the event triggering coverage and the actual reporting of the claim), the number of parties involved in the underlying tort action, events triggering coverage that are spread over multiple time periods, the inability to know in advance what actual indemnity costs will be associated with an individual claim, the potential for disputes over whether claims were reasonably foreseeable and intended to be covered at the time the contracts were underwritten and the potential for mass tort claims and class actions. Generally, claims with a longer reporting lag time are characterized by greater inherent risk of uncertainty.

Examples of loss and LAE risk factors associated with general liability claims that can change over time and result in adjustments to loss reserves include, but are not limited to, the following:

#### Claims risk factors:

- Changes in claim handling procedures;
- Changes in policy provisions or court interpretation of such provisions;
- New theories of liability;
- Trends in jury awards;
- Changes in the propensity to sue, in general and with specificity to particular issues;
- Changes in statutes of limitations;
- Changes in the underlying court system;
- Changes in tort law;
- Shifts in law suit mix between U.S. federal and state courts; and
- Changes in inflation.

# Book of Business risk factors:

- Changes in policy provisions (e.g., deductibles, policy limits, endorsements);
- Changes in underwriting standards; and
- Product mix (e.g., size of account, industries insured, jurisdiction mix).

# Workers Compensation

Workers compensation is generally considered a long-tail coverage as it takes a relatively long period of time to finalize claims from a given accident year. Certain payments, such as initial medical treatment or temporary wage replacement for the injured worker, are generally disbursed quickly. Other payments may be made over the course of several years, such as awards for permanent partial injuries. Some payments continue to take place throughout the injured worker's life, such as permanent disability benefits and on-going medical

care. Although long-tail in nature, claims generally are not subject to long reporting lags, settlements are generally not complex and most of the liability exposure is characterized by high frequency and moderate severity. The largest reserve risks are generally associated with low frequency, high severity claims that require lifetime coverage for medical expense arising from a worker's injury.

Examples of loss and LAE risk factors that can change over time and cause workers compensation loss reserves to fluctuate include, but are not limited to, the following:

#### Indemnity claims risk factors:

- Time required to recover from the injury;
- Degree of available transitional jobs;
- Degree of legal involvement;
- Changes in the interpretations and processes of the workers compensation commissions' oversight of claim;
- Future wage inflation for U.S. states that index benefits;
- Changes in the administrative policies of second injury funds; and
- Changes in benefit levels.

### Medical claims risk factors:

- Changes in the cost of medical treatments, including prescription drugs, and underlying fee schedules;
- Frequency of visits to health providers;
- Number of medical procedures given during visits to health providers;
- Types of health providers used;
- Type of medical treatments received;
- Use of preferred provider networks and other medical cost containment practices;
- Availability of new medical processes and equipment;
- Changes in life expectancy;
- Changes in the use of pharmaceutical drugs; and
- Degree of patient responsiveness to treatment.

# Book of Business risk factors:

- Injury type mix;
- Changes in underwriting standards; and
- Changing product mix based on insured demand.

#### Syndicate 1200 Liability and Property

Syndicate 1200 Liability is a long-tail line, and the risk factors are the same as discussed for General Liability except that Syndicate 1200 Liability does not include asbestos and environmental claims. Syndicate 1200 Property is a short-tail line. In general, paid and incurred loss development methods are used to forecast property losses.

We perform our loss reserve analysis on a syndicate basis, which represents 100% of the business underwritten by the syndicate. We use reinsurance to cede a proportion of its premium income and incurred losses to reinsurers. The percentage of the cession differs for each underwriting year of account. The reinsurers' share of provisions for claims is based on calculated amounts of outstanding claims and projections for IBNR, net of estimated unrecoverable amounts. Syndicate 1200 evaluates the reinsurance program in place for the class of business, claims experience for the year and security rating of the reinsurance companies involved.

#### Commercial Multiple Peril

Commercial multiple peril lines insure a combination of property and liability exposures, and therefore, include both short and long-tail coverage. Property coverage claims are generally resolved in a short period of time, while liability coverage claims generally require more time to resolve. The risk of fluctuation in loss reserves for this line is predominately associated with liability coverage with risk factors similar to other general liability lines described above.

Because commercial multiple peril lines involve both short-tail and long-tail coverage, we give weight to different methodologies in deriving estimated loss reserves based on the coverage being evaluated. In general, paid and incurred loss development methods are used to forecast property losses. For liability losses, due to the Claims and Book of Business risk factors described in the General Liability section above, we use several loss reserving methods to capture the development characteristics associated with these lines of business. Paid and incurred loss development, paid and incurred BF methods and a loss frequency/severity method are used in deriving estimated loss reserves.

# Commercial Automobile Liability

The commercial automobile liability product line is a long-tail coverage, mainly due to exposures arising out of bodily injury claims. Losses in this line associated with bodily injury claims generally are more difficult to accurately estimate and take longer to resolve. Claim reporting lags also can occur. Examples of loss and LAE risk factors that can change over time and result in adjustments to commercial automobile liability loss reserves include, but are not limited to, the following:

#### Claims risk factors:

- Trends in jury awards;
- Changes in the underlying court system;
- Changes in case law;
- Litigation trends;
- Subrogation opportunities;
- Changes in claim handling procedures;
- Frequency of visits to health providers;
- Number of medical procedures given during visits to health providers;
- Types of health providers used;
- Types of medical treatments received;
- Changes in cost of medical treatments; and
- Degree of patient responsiveness to treatment.

# Book of Business risk factors:

- Changes in policy provisions (e.g., deductibles, policy limits, endorsements, etc.);
- Changes in mix of insured vehicles; and
- Changes in underwriting standards.
- Gasoline prices.
- Changes in macroeconomic factors including but not limited to unemployment statistics.

#### Reinsurance – Nonproportional Assumed Property

As a property catastrophe reinsurer, incurred losses are inherently more volatile than those of primary insurers and reinsurers of risks that have an established historical pattern of loss development. The most significant uncertainty in reserves involves estimates of catastrophe losses. In reserving for catastrophe losses, estimates are influenced by underwriting and claim information provided by clients, clients' market shares, industry catastrophe models, industry loss estimates and internal analyses of this information. This reserving approach can cause significant development from initial loss estimates in the immediate wake of a catastrophe event due to the limited information available to us as a reinsurer regarding the actual underlying losses. This process can cause the ultimate estimates to differ significantly from initial projections.

The loss estimation process often begins with the identification of events with characteristics similar to the recent catastrophe (geographic location, wind speed, damageability, etc.), which then results in a list of the expected losses by contract from our proprietary risk management system. Third-party modeling software is embedded in our proprietary risk management system.

Concurrently, underwriting teams employ a market share approach as well as perform a thorough contract by contract analysis to identify potential changes to the expected loss estimates including IBNR by contract. The results of this initial process are updated when additional information becomes available. This information comes in the form of publicly available announcements, informal contact with brokers and/or clients, submission data and formal claim notices. As catastrophic events mature and reporting loss methods become more credible, sometimes as much as six to twelve months after the event or more, estimates of ultimate loss will rely more heavily on the actual claim experience arising from the event. In evaluating the loss estimates for catastrophic events, we use internal databases to establish projected reporting and payment patterns. Industry patterns from the Reinsurance Association of America ("RAA"), an insurance industry organization, are also employed.

### Impact of changes in key assumptions on reserve volatility

We estimate reserves using a variety of methods, assumptions and data elements. The reserve estimation process includes explicit assumptions about a number of factors in the internal and external environment. Across most lines of business, the most important assumptions are future loss development factors applied to paid or reported losses to date. The trend in loss costs is also a key assumption, particularly in the most recent accident years, where loss development factors are less credible.

The following discussion includes disclosure of possible variations from current estimates of loss reserves due to a change in certain key assumptions. Each of the impacts described below is estimated individually, without consideration for any correlation among other key assumptions or among lines of business. Therefore, it could be misleading to take each of the amounts described below and add them together in an attempt to estimate volatility for reserves in total. The estimated variations in reserves due to changes in key assumptions discussed below are a reasonable estimate of possible variations that may occur in the future, likely over a period of several calendar years. It is important to note that the variations discussed herein are not exhaustive and are not meant to be a worst or best case scenario, and therefore, it is possible that future variations may be more than amounts discussed below.

Recorded gross reserves for general liability were \$1,681.0 million, with approximately 3% of that amount related to run-off asbestos and environmental exposures as of December 31, 2017. For general liability losses relating to ongoing operations, reported loss development patterns are a key assumption for this line of business. Historically, assumptions on reported loss development patterns have been impacted by, among other things, emergence of new types of claims (e.g., construction defect claims) or a shift in the mixture between smaller, more routine claims and larger, more complex claims. We have reviewed the historical variation in reported loss development patterns for general liability losses deriving from continuing operations. If the reported loss development patterns change by 10%, a change that we have experienced in the past and that management considers possible, the estimated net reserve could change by \$75.0 million, in either direction.

Similar to general liability, commercial multiple peril reserves are affected by reported loss development pattern assumptions. Recorded gross reserves for commercial multiple peril business were \$237.0 million as of December 31, 2017. If the development patterns underlying our net reserves for this line of business change by 10%, the estimated net reserve could change by \$10.0 million, in either direction.

Recorded gross reserves for workers compensation were \$566.9 million as of December 31, 2017. The two most important assumptions for workers compensation reserves are loss development factors and loss cost trends, particularly medical cost inflation. Loss development patterns are dependent on medical cost inflation. Approximately 55% of the workers compensation net reserves are related to future medical costs. A review of National Council on Compensation Insurance data suggests that the annual growth in industry medical claim costs has varied from -2% to +13% since 1991. Across the entire reserve base, a 1% change in calendar year medical inflation could change the estimated net reserve by \$15.0 million, in either direction.

Recorded gross reserves for commercial auto liability were \$113.2 million as of December 31, 2017. A key assumption for commercial lines auto liability is the annual loss cost trend, particularly the severity trend component of loss costs. A 3% change in assumed annual severity is within the range of our historical experience and which management considers possible. A 3% change in assumed annual severity could change the estimated net reserve by \$15.0 million, in either direction.

Recorded gross reserves for our Lloyd's Syndicate 1200 business were \$849.1 million as of December 31, 2017. Estimation of our international liability reserves are subject to late emergence and mix shifts between smaller, more routine claims and larger, more complex claims. Our international property reserves are analyzed by the characteristics of the underlying exposures. Property loss reserves are characterized by relatively short periods between occurrence, reporting, determination of coverage and ultimate claims settlement. These property loss reserves tend to be the most predictable. Catastrophic loss reserves tend to exhibit more volatility due to the nature of the underlying loss event which may cause delays and complexity in estimating ultimate loss exposure.

With respect to asbestos and environmental general liability losses, we wrote several different categories of insurance contracts that may cover asbestos and environmental claims. First, we wrote primary policies providing the first layer of coverage in an insured's general liability insurance program. Second, we wrote excess policies providing higher layers of general liability insurance coverage for losses that exhaust the limits of underlying coverage. Third, we acted as a reinsurer assuming a portion of those risks from other insurers underwriting primary, excess and reinsurance coverage. Fourth, we participated in the London Market, underwriting both direct insurance and assumed reinsurance business. With regard to both environmental and asbestos claims, significant uncertainty limits the ability of insurers and reinsurers to estimate the ultimate reserves necessary for unpaid losses and related expenses. Traditional actuarial reserving techniques cannot reasonably estimate the ultimate cost of these claims, particularly during periods where theories of law are in a state of continued uncertainty. The degree of variability of reserve estimates for these types of exposures is significantly greater than for other more traditional general liability exposures, and as such, we believe there is a high degree of uncertainty inherent in the estimation of asbestos and environmental loss reserves.

In the case of the reserves for asbestos exposures, factors contributing to the high degree of uncertainty include inadequate loss development patterns, plaintiffs' expanding theories of liability, the risks inherent in major litigation and inconsistent emerging legal outcomes. Furthermore, over time, insurers, including Argo Group, have experienced significant changes in the rate at which asbestos claims are brought, claims experience of particular insureds and value of claims, making predictions of future exposure from past experience uncertain. For example, in the past, insurers in general, including Argo Group, have experienced an increase in the number of asbestos-related claims due to, among other things, plaintiffs' increased focus on new and previously peripheral defendants and an increase in the number of insureds seeking bankruptcy protection as a result of asbestos-related liabilities. Plaintiffs and insureds have sought to use bankruptcy proceedings, including "pre-packaged" bankruptcies, to accelerate the funding and amount of loss payments by insurers. In addition, some policyholders continue to assert new classes of claims for coverage to which an aggregate limit of liability may not apply. Further uncertainties include insolvencies of other insurers and reinsurers, delays in the reporting of new claims by insurers and reinsurers and unanticipated issues influencing our ability to recover reinsurance for asbestos and environmental claims. Management believes these issues are not likely to be resolved in the near future.

In the case of the reserves for environmental exposures, factors contributing to the high degree of uncertainty include expanding theories of liability and damages, the risks inherent in major litigation, inconsistent decisions concerning the existence and scope of coverage for environmental claims and uncertainty as to the monetary amount being sought by the claimant from the insured.

The reporting pattern for assumed reinsurance claims, including those related to asbestos and environmental claims is much longer than for direct claims. In many instances, it takes months or years to determine that the policyholder's own obligations have been met and how the reinsurance in question may apply to such claims. The delay in reporting reinsurance claims and exposures adds to the uncertainty of estimating the related reserves.

The factors discussed above affect the variability of estimates for asbestos and environmental reserves including assumptions with respect to the frequency of claims, average severity of those claims settled with payment, dismissal rate of claims with no payment and expense to indemnity ratio. The uncertainty with respect to the underlying reserve assumptions for asbestos and environmental adds a greater degree of variability to these reserve estimates than reserve estimates for more traditional exposures. While this variability is reflected in part in the size of the range of reserves we have developed, that range may still not be indicative of the potential variance between the ultimate outcome and the recorded reserves. The process of estimating asbestos and environmental reserves, which is detailed in Note 6, "Run-off Lines," of Notes to Consolidated Financial Statements, remains subject to a wide variety of uncertainties. Due to these uncertainties, further developments could cause us to change our estimates and ranges of our asbestos and environmental reserves, and the effect of these changes could be material to our consolidated operating results, financial condition and liquidity.

### Loss Reserve Estimation Variability

After reviewing the output from various loss reserving methodologies, we select our best estimate of reserves. We believe that the aggregate loss reserves at December 31, 2017 were adequate to cover claims for losses that have occurred, including both known claims and claims yet to be reported. As of December 31, 2017, we recorded gross loss reserves of \$4,201.0 million and loss reserves net of reinsurance of \$2,488.0 million. Although our financial reports reflect our best estimate of reserves, it is unlikely that the final amount paid will exactly equal our best estimate. In order to provide an indication of the variability in loss reserve estimates, we develop reserve ranges by evaluating the variability implied by the results of the various methods and impact of changing the assumptions and factors used in the loss reserving process.

We estimate our range of reserves, net of reinsurance, at approximately \$2,285.0 million to \$2,750.0 million as of December 31, 2017. In determining this range, we evaluated the variability of the loss reserves for each of our major operating segments, comprising both ongoing operations and run-off businesses. Our estimated range does not make a specific provision for sources of unknown or unanticipated correlated events such as potential sources of liability not anticipated at the time coverage was afforded, such as asbestos. These events in combination with other events which may not be contemplated by management in developing our range may cause reserves to develop either more or less favorably than indicated by assumptions that we consider reasonable. This means that the range of reserve values does not represent the range of all possible favorable or unfavorable reserve outcomes, and actual ultimate paid losses may fall outside this range. No one risk factor has been isolated for the purpose of performing a sensitivity or variability analysis on that particular risk factor.

In establishing our best estimate for reserves, we consider facts currently known and the present judicial and legislative environment. However, given the expansion of coverage and liability by the courts, legislatures in the recent past and possibility of similar interpretations in the future, particularly with regard to asbestos and environmental claims, additional loss reserves may develop in future periods. These potential increases cannot be reasonably estimated at the present time. Any increases could have an adverse impact on future operating results, liquidity, risk-based capital ratios and ratings assigned to our insurance subsidiaries by the nationally recognized insurance rating agencies.

### Valuation of Investments

Our investments in fixed maturities and stocks are classified as available-for-sale and reported at fair value under GAAP. Changes in the fair value of investments classified as available-for-sale are not recognized in income during the period, but rather are recognized as a separate component of shareholders' equity until realized. Fair values of these investments are estimated using prices obtained from third-party pricing services, where available. For securities where we are unable to obtain fair values from a pricing service or broker, fair values are estimated using information obtained from investment advisors. Management performed several processes to ascertain the reasonableness of investment values included in our consolidated financial statements at December 31, 2017, including i) obtaining and reviewing internal control reports for our accounting service providers that obtain fair values from third-party pricing services, ii) discussing with our investment managers their process for reviewing and validating pricing obtained from outside services and obtained values for all securities from our investment managers and iii) comparing the security pricing received from the investment managers with the prices used in our consolidated financial statements and obtained additional information for variances that exceeded a certain threshold. As of December 31, 2017, investments classified as available-for-sale for which we did not receive a fair value from a pricing service or broker accounted for less than 1% of our investment portfolio. The actual value at which such securities could be sold or settled with a willing buyer or seller may differ from such estimated fair values depending on a number of factors including, but not limited to, current and future economic conditions, the quantity sold or settled, the presence of an active market and the availability of a willing buyer or seller. Our investments in hedge and private equity funds and other private equity direct investments are accounted for under the equity method of accounting, with changes in the value of investments recognized in net investment income during the period. We have one available-for-sale private equity investment with changes in the value of investment recognized as a separate component of shareholders' equity. We also have three small private equity investments accounted for at cost.

We regularly monitor the difference between the estimated fair values of our investments and their cost or book values to identify underperforming investments and whether declines in value are temporary in nature or "other-than-temporary." If a decline in the value of a particular investment is believed to be temporary, the decline is recorded as an unrealized loss, net of tax, in other comprehensive income as a separate component of shareholders' equity. If the decline is believed to be "other-than-temporary," the carrying value of the investment is written down and recorded as a realized loss in our Consolidated Statements of Income. We evaluate our investments for impairment. For fixed maturities securities, the evaluation for a credit loss is generally based on the present value of expected cash flows of the security as compared to the amortized book value. For mortgage-backed securities, frequency and severity inputs are used in projecting future cash flows of the securities. Loss frequency is measured as the credit default rate, which includes such factors as loan-to-value ratios and credit scores of borrowers. Loss severity includes such factors as trends in overall housing prices and house prices that are obtained at foreclosure. For equity securities, the length of time and the amount of decline in fair value are the principal

factors in determining other-than-temporary impairment. For the years ended December 31, 2017, 2016 and 2015, we recorded \$2.5 million, \$10.2 million and \$11.9 million, respectively, of realized losses due to the recognition of other-than-temporary impairments.

# **Deferred Tax Assets and Liabilities**

Deferred tax assets and liabilities are determined based on the differences between the financial reporting and tax bases of Argo Group's United States, Brazil, Ireland, Switzerland, Belgium, Malta and United Kingdom subsidiaries' assets and liabilities. Deferred tax liabilities are recognized for temporary differences that will result in taxable amounts in future years. Deferred tax assets are recognized for deductible temporary differences and tax operating loss and tax credit carryforwards. The deferred tax assets and liabilities are measured by applying the enacted tax rates and laws in effect for the years in which such differences are expected to reverse. The components of our deferred tax asset are temporary differences primarily attributable to loss reserve discounting and unearned premium reserves. Our deferred tax liabilities resulted primarily from unrealized gains in the investment portfolio, deferred acquisition costs and depreciable fixed assets.

The evaluation of the recoverability of our gross deferred tax asset and the need for a valuation allowance requires us to weigh all positive and negative evidence to reach a conclusion that it is more likely than not that all or some portion of the net deferred tax asset will not be realized. The weight given to the evidence is commensurate with the extent to which it can be objectively verified. The more negative evidence that exists, the more positive evidence is necessary and the more difficult it is to support a conclusion that a valuation allowance is not needed. At each balance sheet date, management assesses the need to establish a valuation allowance that reduces deferred tax assets when it is more likely than not that all, or some portion, of the deferred tax assets will not be realized. The valuation allowance is based on all available information including projections of future taxable income from each tax-paying component in each tax jurisdiction, principally derived from business plans and available tax planning strategies. If our assumptions and estimates that resulted in our forecast of future taxable income for each tax-paying component prove to be incorrect, an additional valuation allowance could become necessary, which could have a material adverse effect on our financial condition, results of operations, and liquidity.

On December 22, 2017, the TCJA was enacted. Among many changes resulting from TCJA, the new law (i) reduces the corporate tax rate to 21% effective January 1, 2018, (ii) eliminates the corporate alternative minimum tax for tax years beginning after December 31, 2017, (iii) allows businesses to immediately expense, for tax purposes, the cost of new investments in certain qualified depreciable assets, (iv) modifies the computation of loss reserve discounting for tax purposes, (v) modifies the recognition of income rules by requiring the recognition of income for certain items no later than the tax year in which an item is taken into account as income on an applicable financial statement and (vi) significantly modifies the United States international tax system.

For additional information regarding our deferred tax assets and liabilities, please see Note 15 "Income Taxes" in the Notes to the Consolidated Financial Statements, included in Item 8, "Financial Statements and Supplementary Data" beginning on page F-1.

# Indefinite-Lived Intangible Assets, including Goodwill

We perform annual impairment tests of our indefinite-lived intangible assets, including goodwill, or more frequently when impairment indicators exist. We have elected to perform our goodwill impairment test on the first day of the fourth quarter of each year. The goodwill impairment test is determined using a two-step process. The first step is to identify if a potential impairment exists by comparing the fair value of a reporting unit with its carrying amount, including goodwill ('Step 1"). If the fair value of a reporting unit exceeds its carrying value amount, goodwill of the reporting unit is not considered to have a potential impairment and the second step is not necessary. However, if the carrying amount of the reporting unit exceeds its fair value, the second step ("Step 2") is performed to determine if goodwill is impaired and to measure the amount of impairment loss to recognize, if any. Step 2 compares the implied fair value of goodwill with the carrying amount of goodwill. If the implied value of goodwill is less than the carrying amount of goodwill, then a charge is recorded to reduce goodwill to the implied goodwill. The implied goodwill is calculated based on a hypothetical purchase price allocation, similar to the requirements in the accounting guidance for business combinations, whereby the implied fair value of the reporting unit is allocated to the fair value of the assets and liabilities of the reporting unit.

At December 31, 2017, we had goodwill of \$161.4 million assigned to the following reporting units: U.S. Operations – \$123.5 million, and International Operations – \$37.9 million. Additionally, at December 31, 2017, we had other intangible assets totaling \$96.8 million, including indefinite-lived intangible assets of \$89.0 million relating to our Lloyd's Syndicates 1200 and 1910, including \$28.5 million recognized as part of the Maybrooke acquisition, as described in further detail in Note 3 "Acquisition of Maybrooke" in the Consolidated Financial Statements. Due to the nature of our Lloyd's Syndicates' business, for purposes of the annual impairment evaluation, we have aggregated the fair values between the indefinite-lived intangible asset and goodwill.

For purposes of evaluating goodwill for impairment, we determined that our reporting units are the same as our business segments because all components of each segment are similar and none of the components were determined to be separate reporting units. Additionally, each business segment has discrete financial information available that is regularly reviewed by the chief operating decision maker to make decisions about resources to be allocated and to assess performance. We allocated the assets, including goodwill, and liabilities of our reporting units consistent with our business segment reporting and prior periods. No material changes in the accounting methodology used to evaluate goodwill were made during 2017.

The fair value of reporting units was estimated using an average of three valuation methods: a comparable company analysis, precedent transaction analysis and discounted cash flow analysis. All three methods require us to make various judgments and assumptions including but not limited to: (i) market dynamics affecting each segment such as the competitive environment, pricing cycle and pricing outlook; the economy and interest rates, (ii) projections of earned premiums, losses, expenses and cash flows, and (iii) discount rates and valuation multiples. Assumptions about future cash flows are based on our budgets, business plans, economic projections, anticipated future cash flows and market data. Finally, the comparable company analysis and precedent transaction analysis required judgment in selecting comparable companies and comparable transactions for use in the calculations. These judgments and assumptions, and the outcomes in which they result, are potentially subject to material change based on factors, dynamics and influences outside our control. In all instances, future changes in these judgments and assumptions could cause impairment of goodwill.

For the years ended December 31, 2017, 2016 and 2015, all of our reporting units passed Step 1 of the goodwill impairment analysis as the fair value of each reporting unit was in excess of their carrying values. Therefore, Step 2 of the goodwill impairment analysis was not required. Any decline in the fair value of these reporting units could result in the carrying value of the reporting unit being in excess of fair value, triggering Step 2 of the impairment testing model, which could result in an impairment of goodwill.

As noted above, we have elected to make the first day of the fourth quarter the annual impairment assessment date for goodwill and other indefinite-lived intangible assets. An impairment analysis subsequent to this date has not been performed as we believe that no additional indicators of impairment have arisen, such as significant additional pricing competition, unexpected significant declines in operating results, divestiture of a significant component of the business or further significant decline in market capitalization.

Our market capitalization has increased in 2017, as our stock has traded at or above book value in the fourth quarter of 2017. We considered the market capitalization as one of the data points in performing our annual impairment test. We consider the changes in our market capitalization to be primarily attributable to global financial market conditions, as well as current trends within the insurance industry. The valuation analysis discussed above supports our view that goodwill and other indefinite-lived intangible assets are not impaired at October 1, 2017. Through December 31, 2017, there have been no indicators of impairment of goodwill and other indefinite-lived intangible assets. During 2018, we will monitor relevant internal and external factors and their potential impact on the fair value of our reporting segments, and if required, we will update our impairment analysis.

While we believe the estimates and assumptions are reasonable in determining the fair value of reporting units, it is possible a material change could occur. If our actual results are not consistent with our estimates and assumptions used to calculate fair value, we may be required to perform Step 2 in future periods and impairment of goodwill and/or other indefinite-lived assets could result. We cannot predict future events that might impact the fair value of reporting units and goodwill impairment. Such events include, but are not limited to, increased competition in insurance markets and global economic changes.

We evaluated our definite lived intangibles for indicators of impairment. If indicators of impairment had been identified, we would have been required to test definite lived intangible assets for impairment. As of October 1, 2017, the testing date, no indicators of impairment were identified. Therefore, we were not required to test for impairment. As with the indefinite-lived intangible assets, we will continue to monitor for indicators of impairment and test as required.

# Item 7A. Quantitative and Qualitative Disclosures about Market Risk

We believe we are principally exposed to four types of market risk: interest rate risk, credit risk, equity price risk and foreign currency risk.

#### Interest Rate Risk

Our primary market risk exposure is the exposure of our fixed maturity investment portfolio to interest rate risk and the changes in interest rates. Fluctuations in interest rates have a direct impact on the fair value of these securities. As interest rates rise, the fair value of our fixed maturity portfolio falls and the converse is also true. We manage interest rate risk through an active portfolio management strategy that involves the selection of investments with appropriate characteristics such as duration, yield, currency and liquidity that are tailored to the anticipated cash outflow characteristics of our liabilities. A significant portion of our investment portfolio matures

each year, allowing for reinvestment at current market rates. The model duration of the assets comprising our fixed maturity investment portfolio was 2.57 years and 2.58 years at December 31, 2017 and 2016, respectively.

Based upon a pricing model, we determine the estimated change in fair value of our fixed maturity and short-term investments assuming immediate parallel shifts in the U.S. Treasury yield curve while keeping spreads between the individual securities and treasuries static. The following tables present the estimated pre-tax impact on the fair value of our fixed maturity and short-term investments resulting from changes of 50 to 100 basis points in market rates at December 31, 2017 and 2016.

| Decem | hon | 21  | 20 | 1 | 7 |
|-------|-----|-----|----|---|---|
| Decem | ner | ЭI. | 20 | " | 1 |

|                                  | -100          |    | -50     |    | Base    | +50 |         | +100          |
|----------------------------------|---------------|----|---------|----|---------|-----|---------|---------------|
| Market Yield                     | 1.9%          |    | 2.2%    |    | 2.6%    |     | 3.0%    | 3.3%          |
| Average Life (years)             | 3.0           |    | 3.0     |    | 3.1     |     | 3.1     | 3.2           |
| Option Adjusted Duration (years) | 2.1           |    | 2.1     |    | 2.1     |     | 2.2     | 2.2           |
| Fair Value (in millions)         | \$<br>3,824.0 | \$ | 3,777.6 | \$ | 3,711.9 | \$  | 3,687.3 | \$<br>3,640.0 |
| Gain (Loss) (in millions)        | \$<br>112.1   | \$ | 65.7    | \$ | _       | \$  | (24.6)  | \$<br>(72.0)  |

#### December 31, 2016

|                                  | <br>-100      |    | -50     |    | Base    |    | +50     |    | +100    |
|----------------------------------|---------------|----|---------|----|---------|----|---------|----|---------|
| Market Yield                     | 1.6%          |    | 1.9%    |    | 2.2%    |    | 2.6%    |    | 3.0%    |
| Average Life (years)             | 2.9           |    | 2.9     |    | 3.0     |    | 3.0     |    | 3.0     |
| Option Adjusted Duration (years) | 2.1           |    | 2.1     |    | 2.1     |    | 2.1     |    | 2.1     |
| Fair Value (in millions)         | \$<br>3,444.5 | \$ | 3,399.2 | \$ | 3,337.9 | \$ | 3,321.4 | \$ | 3,286.1 |
| Gain (Loss) (in millions)        | \$<br>106.6   | \$ | 61.3    | \$ | _       | \$ | (16.5)  | \$ | (51.8)  |

#### Credit Risk

We have exposure to credit risk on losses recoverable from reinsurers and receivables from insureds. Our controls to mitigate this risk include limiting our exposure to any one counterparty, evaluating the financial strength of our reinsurers, generally requiring minimum credit ratings and in certain cases receiving collateral from our reinsurers and insureds.

We also have exposure to credit risk in our investment holdings. Our risk management strategy and investment policy attempts to mitigate this risk by primarily investing in debt instruments of high credit quality issuers, limiting credit concentration, monitoring the credit quality of issuers and counterparties and diversifying issuers. The weighted average rating of our fixed maturity investments was A+ with 88.3% and 87.1% rated investment grade or better (BBB- or higher) at December 31, 2017 and 2016, respectively.

Our portfolio includes alternative investments with a carrying value at December 31, 2017 and 2016 of \$543.6 million and \$535.0 million (11.5% and 12.4% of total invested assets) respectively. These assets may invest in both long and short equities, corporate debt securities, currencies, real estate, commodities and derivatives. We attempt to mitigate our risk by selecting managers with extensive experience, proven track records and robust controls and processes. We also mitigate our risk by diversifying through multiple managers and different types of assets and asset classes.

#### Equity Price Risk

We hold a diversified investment of equity securities with a fair value of \$487.4 million and \$447.4 million (10.3% and 10.4% of total invested assets) at December 31, 2017, respectively. Our equity securities are exposed to equity price risk which is defined as the potential for loss in fair value due to a decline in equity prices. We believe our diversified portfolio of equity securities among various industries, market segments and company sizes mitigate our exposure to equity price risk.

#### Foreign Currency Risk

We have exposure to foreign currency risk in our insurance contracts, invested assets and to a lesser extent, a portion of our debt. We attempt to manage our foreign currency risk by seeking to match our liabilities under insurance and reinsurance contracts that are payable in currencies other than the U.S. Dollar with investments that are denominated in such currencies. We also use foreign exchange forward contracts to mitigate this risk. We recognized \$16.1 million and \$23.3 million in losses from movements in foreign currency rates for the years ended December 31, 2017 and 2016, respectively. We recognized \$8.4 million in losses and \$2.0 million in gains on our foreign currency forward contracts for the years ended December 31, 2017 and 2016, respectively.

#### **Item 8. Financial Statements and Supplementary Data**

The report of the independent auditors, consolidated financial statements of Argo Group International Holdings, Ltd. and supplementary financial statements called for by this Item 8 are included in this report beginning on page F-1 and are incorporated herein by reference.

#### Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

None.

#### Item 9A. Controls and Procedures

Argo Group, under the supervision and with the participation of its management, including the Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of the design and operation of our "disclosure controls and procedures" (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended ("Exchange Act")) as of the end of the period covered by this report. In designing and evaluating these disclosure controls and procedures, Argo Group and its management recognize that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management necessarily was required to apply its judgment in evaluating and implementing possible controls and procedures. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the disclosure controls and procedures were effective at the reasonable assurance level to ensure that information required to be disclosed by Argo Group in the reports filed or submitted under the Exchange Act are recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms.

On February 6, 2017, we completed the acquisition of Maybrooke Holdings, S.A., and its subsidiaries, including Ariel Reinsurance, Ltd. (collectively "Ariel Re"). As permitted, Ariel Re has been excluded from management's assessment of internal control over financial reporting.

There were no changes in the internal control over financial reporting made during the quarter ended December 31, 2017 that materially affected, or are reasonably likely to materially affect, our internal control over financial reporting. We review our disclosure controls and procedures, which may include internal controls over financial reporting, on an ongoing basis. From time to time, management makes changes to enhance the effectiveness of these controls and ensure that they continue to meet the needs of our business activities over time.

# Management's Report on Internal Control Over Financial Reporting

The management of Argo Group is responsible for establishing and maintaining adequate internal control over financial reporting. Our internal control over financial reporting is a process designed under the supervision of the Chief Executive Officer and Chief Financial Officer to provide reasonable assurance regarding the reliability of financial reporting and the preparation of our financial statements for external purposes in accordance with generally accepted accounting principles.

On February 6, 2017, we completed the acquisition of Maybrooke Holdings, S.A. As permitted by the Securities and Exchange Commission, management excluded the operations of Maybrooke Holdings, S.A. from our assessment of internal control over financial reporting as of December 31, 2017. The operations of Maybrooke Holdings, S.A. constituted approximately 7.2% of our consolidated revenues for the year ended December 31, 2017 and approximately 11.7% and 9.7% of our consolidated total and net assets, respectively, at December 31, 2017. The operations of Maybrooke Holdings, S.A. will be included in management's assessment as of December 31, 2018. Refer to Note 2 to the consolidated financial statements for further discussion of this acquisition.

As of December 31, 2017, management assessed the effectiveness of our internal control over financial reporting based on the criteria for effective internal control over financial reporting established in "Internal Control — Integrated Framework," issued by the Committee of Sponsoring Organizations ("COSO") of the Treadway Commission (2013 framework). As a result of the assessment, management determined that we maintained effective internal control over financial reporting as of December 31, 2017, based on those criteria.

Ernst & Young LLP, the independent registered public accounting firm that audited our consolidated financial statements included in this Annual Report on Form 10-K, has issued an attestation report on our internal control over financial reporting as of December 31, 2017. The report, which expresses unqualified opinions on the effectiveness of our internal control over financial reporting as of December 31, 2017, is included in this Item under the heading "Attestation Report of Independent Registered Public Accounting Firm."

# Attestation Report of Independent Registered Public Accounting Firm Report of Ernst & Young LLP

#### Report of Independent Registered Public Accounting Firm

The Board of Directors and Shareholders of Argo Group International Holdings, Ltd.

# **Opinion on Internal Control over Financial Reporting**

We have audited Argo Group International Holdings, Ltd. internal control over financial reporting as of December 31, 2017, based on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework) (the COSO criteria). In our opinion, Argo Group International Holdings, Ltd. (the Company) maintained, in all material respects, effective internal control over financial reporting as of December 31, 2017, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (the PCAOB), the consolidated balance sheets as of December 31, 2017 and 2016, and the related consolidated statements of income, comprehensive income, stockholders' equity and cash flows for each of the three years in the period ended December 31, 2017 of the Company and our report dated February 27, 2018 expressed an unqualified opinion thereon.

As indicated in the accompanying Management's Report on Internal Control Over Financial Reporting, management's assessment of and conclusion on the effectiveness of internal control over financial reporting did not include the internal controls of Maybrooke Holdings, S.A., which is included in the 2017 consolidated financial statements of the Company and constituted 11.7% and 9.7% of total and net assets, respectively, as of December 31, 2017 7.2% of revenues, respectively, for the year then ended. Our audit of internal control over financial reporting of the Company also did not include an evaluation of the internal control over financial reporting of Maybrooke Holdings, S.A.

# **Basis for Opinion**

The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Management Report on Internal Control Over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

#### **Definition and Limitations of Internal Control Over Financial Reporting**

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ Ernst & Young LLP

San Antonio, Texas February 27, 2018

# **Item 9B. Other Information**

None.

#### **PART III**

#### Item 10. Directors, Executive Officers and Corporate Governance

Incorporated herein by reference is the information appearing under the captions "Election of Directors," "Named Executive Officers," "Audit Committee," "Audit Committee Financial Experts," "Code of Business Ethics and Conduct" and "Section 16(a) Beneficial Ownership Reporting Compliance" in our Proxy Statement to be filed with the SEC relating to our Annual Meeting of Shareholders to be held on May 4, 2018.

#### **Item 11. Executive Compensation**

Incorporated herein by reference is the information appearing under the captions "Compensation of Executive Officers," "Non-Employee Director Compensation" and "Human Resources Committee Interlocks and Insider Participation" in our Proxy Statement to be filed with the SEC relating to our Annual Meeting of Shareholders to be held on May 4, 2018.

# Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Shareholder Matters

# **Equity Based Compensation Plans**

In November 2007, our shareholders approved the 2007 Long-Term Incentive Plan, which provided for an aggregate of 4.5 million shares to be available for the issuance of our common shares to executives, non-employee directors and other key employees. In May 2014, our shareholders approved the 2014 Long-Term Incentive Plan which provides an additional 2.8 million shares of our common shares to be available for issuance, bringing the total number of shares available for issuance to 4.3 million.

Number of

The following table sets forth information as of December 31, 2017 concerning our equity compensation plans:

| Plan Category  | Number of<br>Securities to<br>be Issued Upon<br>Exercise of<br>Outstanding,<br>Warrants<br>and Rights | Weighted-A<br>Per<br>Share Exe<br>Price of<br>Outstan<br>Option<br>Warrants<br>Rights | ercise<br>of<br>ling<br>is, | Securities Remaining Available For Future Issuance Under Equity Compensation Plans (Excluding Securities Reflected in the First Column) |
|--|---|---|-----------------------------|---|
| Equity compensation plans approved by shareholders:              |   |   |                             |   |
| Argo Group International Holdings, Ltd. Long-Term Incentive Plan | 1,979,155   | \$  | 35.40                       | 2,293,343   |
| Equity compensation plans not approved by shareholders           | _   | \$  | _                           | _   |
| Total  | 1,979,155   | \$  | 35.40                       | 2,293,343   |

Under the terms of the Long-Term Incentive Plans, only awards that are to be settled in shares are included in the totals above. At December 31, 2017, 167,296 cash-settled stock appreciation rights are issued and outstanding. Additional information relating to our equity compensation plans is included in Note 13, "Share-based Compensation" in the Notes to Consolidated Financial Statements.

Incorporated herein by reference is the information appearing under the caption "Security Ownership of Principal Stockholders and Management" in our Proxy Statement to be filed with the SEC relating to our Annual Meeting of Shareholders to be held on May 4, 2018.

# Item 13. Certain Relationships and Related Transactions and Director Independence

Incorporated herein by reference is the information appearing under the captions "Human Resources Committee Interlocks and Insider Participation," "Related Persons Transactions" and "Director Independence" in our Proxy Statement to be filed with the SEC relating to our Annual Meeting of Shareholders to be held on May 4, 2018.

# **Item 14. Principal Accounting Fees and Services**

Incorporated herein by reference is the information appearing under the caption "Relationship with Independent Auditors" in our Proxy Statement to be filed with the SEC relating to our Annual Meeting of Shareholders to be held on May 4, 2018.

#### PART IV

#### Item 15. Exhibits, Financial Statement Schedules

#### (a) 1. Financial Statements

Selected Financial Data

Report of Independent Registered Public Accounting Firm

Consolidated Balance Sheets—December 31, 2017 and 2016

Consolidated Statements of Income

For the Years Ended December 31, 2017, 2016 and 2015

Consolidated Statements of Comprehensive Income

For the Years Ended December 31, 2017, 2016 and 2015

Consolidated Statements of Shareholders' Equity

For the Years Ended December 31, 2017, 2016 and 2015

Consolidated Statements of Cash Flows

For the Years Ended December 31, 2017, 2016 and 2015

Notes to Consolidated Financial Statements

#### (a) 2. Financial Statement Schedules

Schedule II—Condensed Financial Information of Registrant

December 31, 2017 and 2016

Schedule III—Supplemental Insurance Information

For the Years Ended December 31, 2017, 2016 and 2015

Schedule V-Valuation and Qualifying Accounts

For the Years Ended December 31, 2017, 2016 and 2015

Schedule VI—Supplemental Information for Property-Casualty Insurance Companies

For the Years Ended December 31, 2017, 2016 and 2015

All other schedules and notes specified under Regulation S-X are omitted because they are either not applicable, not required or the information called for therein appears in response to the items of Form 10-K or in the Consolidated Financial Statements and the related Notes to Consolidated Financial Statements of Argo Group International Holdings, Ltd. and its subsidiaries listed on the above index.

# (a) 3. Exhibits

The following exhibits are numbered in accordance with Item 601 of Regulation S-K and, except as noted, are filed herewith.

| Exhibit<br>Number | <b>Description</b>  |
|-------------------|---|
| 3.1               | Amended and Restated Memorandum of Association of Argo Group (incorporated by reference to Exhibit 3.1 to the Current Report of Argo Group on Form 8-K filed with the Securities and Exchange Commission on August 8, 2007).  |
| 3.2               | Amended and Restated Bye-Laws of Argo Group (incorporated by reference to Appendix I to Argo Group's Proxy Statement for the 2010 Annual General Meeting of Shareholders filed with the Securities and Exchange Commission on March 15, 2010).  |
| 4.1               | Form of Certificate of Common Shares of Argo Group (incorporated by reference to Exhibit 4.1 to the Current Report of Argo Group on Form 8-K filed with the Securities and Exchange Commission on August 8, 2007).  |
| 4.2               | Junior Subordinated Debentures <sup>1</sup>   |
| 4.3               | Form of Senior Indenture among the Company, Argo Group US, Inc. and Wells Fargo Bank, National Association, as Trustee (incorporated by reference to Exhibit 4.3 of Argo Group's registration statement on Form S-3 filed with the Securities and Exchange Commission on September 18, 2012). |
| 4.4               | Form of First Supplemental Indenture among the Company, Argo Group US, Inc. and Wells Fargo Bank, National Association, as Trustee (incorporated by reference to Exhibit 4.2 of Argo Group's Form 8-A filed with the Securities and Exchange Commission on September 21, 2012).               |
| 4.5               | Form of 6.500% Senior Notes due September 15, 2042 (incorporated by reference to Exhibit 4.2 of Argo Group's Form 8-A filed with the Securities and Exchange Commission on September 21, 2012).   |
| 10.1              | Deed Poll Guarantee of Argo Group in respect of PXRE Reinsurance Ltd., dated as of September 1, 2002 (incorporated by reference to Exhibit 10.3a to Argo Group's Quarterly Report on Form 10-Q for the quarter ended September 30, 2002).   |
| 10.2              | Argo Group International Holdings, Ltd. 2007 Employee Share Purchase Plan (incorporated by reference to Exhibit 99.1 to Argo Group's Registration Statement on Form S-8 filed with the Securities and Exchange Commission on December 10, 2007).*   |
| 10.2A             | Argo Group International Holdings, Ltd. Employee Share Purchase Plan, amended and restated effective as of May 3, 2016 (incorporated by reference to Exhibit 10.1 to Argo Group's Quarterly Report on Form 10-Q for the quarter ended March 31, 2016).*                                       |
| 10.3              | Argo Group International Holdings, Ltd. 2007 Annual Incentive Compensation Plan (incorporated by reference to Appendix II to Argo Group's Proxy Statement for the 2007 Annual General Meeting of Shareholders filed with the Securities and Exchange Commission on October 2, 2007).*         |
| 10.3A             | Material Terms of the 2006 Annual Incentive Compensation Plan (incorporated by reference to Exhibit 10.20 to Argonaut Group, Inc.'s Form 10-K filed with the Securities and Exchange Commission on March 1, 2007).*   |
| 10.4              | Argo Group International Holdings, Ltd. 2007 Long-Term Incentive Plan (incorporated by reference to Exhibit 99.2 to Argo Group's Registration Statement on Form S-8 filed with the Securities and Exchange Commission on December 10, 2007).*   |
| 10.5              | Argonaut Group, Inc. Amended and Restated Stock Incentive Plan (incorporated by reference to Exhibit 99.1 to Argo Group's Registration Statement on Form S-8 filed with the Securities and Exchange Commission on November 29, 2007).*  |
| 10.6              | Argonaut Group, Inc. Retirement Plan (incorporated by reference to Exhibit 10.2 to Argonaut Group, Inc.'s Form 10 Registration Statement dated September 3, 1986, filed with the Securities and Exchange Commission on September 4, 1986).* (P)   |

Argo Group and its subsidiary, Argo Group US, Inc., have several series of outstanding junior subordinated debentures as described in the footnotes to our consolidated financial statements filed with our Annual Report on Form 10-K. We will provide the SEC with copies of the instruments governing such junior subordinated debentures upon the SEC's request in accordance with Regulation S-K Item 601(b)(4)(iii)(A).

| Exhibit<br>Number | <b>Description</b>  |
|-------------------|---|
| 10.7              | 401(k) Retirement Savings Plan (incorporated by reference to the Exhibit 10.4 to Argonaut Group, Inc.'s Form 10-K filed with the Securities and Exchange Commission on February 28, 1989).* (P)   |
| 10.8              | Argonaut Group, Inc. Amended and Restated Non-Employee Director Stock Option Plan (incorporated by reference to Exhibit 99.2 to Argo Group's Registration Statement on Form S-8 filed with the Securities and Exchange Commission on November 29, 2007).*   |
| 10.9              | \$175,000,000 Credit Agreement, dated as of March 7, 2014, among Argo Group International Holdings, Ltd., Argo Group US, Inc., Argo International Holdings Limited and Argo Underwriting Agency Limited, the Lenders party thereto, JPMorgan Chase Bank, N.A., as administrative agent, Wells Fargo Bank, N.A., as syndication agent, and the other parties thereto (incorporated by reference to Exhibit 10.1 to Argo Group's Current Report on Form 8-K filed with the Securities and Exchange Commission on March 10, 2014). |
| 10.9A             | \$325,000,000 Credit Agreement, dated as of March 3, 2017, among Argo Group International Holdings, Ltd., Argo Group US, Inc., Argo International Holdings Limited and Argo Underwriting Agency Limited, the Lenders party thereto, JPMorgan Chase Bank, N.A., as administrative agent, Wells Fargo Bank, N.A., as syndication agent, and the other parties thereto (incorporated by reference to Exhibit 10.1 to Argo Group's Current Report on Form 8-K filed with the Securities and Exchange Commission on March 9, 2017).  |
| 10.10             | Executive Employment Agreement, effective as of November 5, 2013, between Argo Group International Holdings, Ltd. and Mark E. Watson III (incorporated by reference to Exhibit 10.1 to Argo Group's Quarterly Report on Form 10-Q for the quarter ended September 30, 2013).*   |
| 10.11             | Argo Group International Holdings, Ltd. Deferred Compensation Plan for Non-Employee Directors, effective February 12, 2008 (incorporated by reference to Exhibit 10.1 to Argo Group's Current Report on Form 8-K filed with the Securities and Exchange Commission on February 15, 2008).*  |
| 10.12             | First Amendment, effective November 2, 2009, to Argo Group International Holdings, Ltd. Deferred Compensation Plan for Non-Employee Directors (incorporated by reference to Exhibit 10.13 to Argo Group's Annual Report on Form 10-K filed with the Securities and Exchange Commission on March 1, 2010).*  |
| 10.13             | Executive Employment Agreement, effective February 19, 2015, between Argo Group and Jay S. Bullock (incorporated by reference to Exhibit 10.1 to Argo Group's Current Report on Form 8-K filed with the Securities and Exchange Commission on February 23, 2015).*  |
| 10.14             | Employment Contract, dated May 12, 2014, between Argo Group International Holdings, Ltd. and Axel Schmidt (incorporated by reference to Exhibit 10.11 to Argo Group's Annual Report on Form 10-K filed with the Securities and Exchange Commission on February 27, 2015).*  |
| 10.15             | Compensation Clawback Policy (incorporated by reference to Exhibit 10.1 to Argo Group's Quarterly Report on Form 10-Q for the quarter ended June 30, 2012).   |
| 10.16             | Second Amendment, effective December 16, 2013, to Argo Group International Holdings, Ltd. Deferred Compensation Plan for Non-Employee Directors (incorporated by reference to Exhibit 10.18 to Argo Group's Annual Report on Form 10-K filed with the Securities and Exchange Commission on February 28, 2014.)*  |
| 10.17             | Executive Employment Agreement, effective as of March 1, 2013, between Argo Group US, Inc. and Kevin J. Rehnberg (incorporated by reference to Exhibit 10.19 to Argo Group's Annual Report on Form 10-K filed with the Securities and Exchange Commission on February 28, 2014.)*   |
| 10.18             | Argo Group International Holdings, Ltd. 2014 Long-Term Incentive Plan (incorporated by reference to Appendix I to Argo Group's Proxy Statement for the 2014 Annual General Meeting of Shareholders filed with the Securities and Exchange Commission on March 7, 2014).*  |
| 10.19             | Form of Cash-Settled Share Appreciation Rights Agreement (incorporated by reference to Exhibit 10.2 to Argo Group's Quarterly Report on Form 10-Q for the quarter ended March 31, 2014).*   |
| 10.20             | Form of Stock-Settled Share Appreciation Right Agreement (incorporated by reference to Exhibit 10.3 to Argo Group's Quarterly Report on Form 10-Q for the quarter ended March 31, 2014).*   |

| Exhibit<br>Number | Description  |
|-------------------|--|
| 10.21             | Form of Restricted Share Agreement (incorporated by reference to Exhibit 10.4 to Argo Group's Quarterly Report on Form 10-Q for the quarter ended March 31, 2014).*  |
| 10.22             | Form of Restricted Share Unit Grant Agreement (incorporated by reference to Exhibit 10.5 to Argo Group's Quarterly Report on Form 10-Q for the quarter ended March 31, 2014).*   |
| 10.23             | Form of Performance Award Agreement (incorporated by reference to Exhibit 10.2 to Argo Group's Quarterly Report on Form 10-Q for the quarter ended March 31, 2015).*   |
| 10.24             | Executive Employment Agreement, dated October 1, 2016, between Argo Group International Holdings, Ltd. and Jose Hernandez (incorporated by reference to Exhibit 10.1 to Argo Group's Quarterly Report on Form 10-Q filed with the Securities and Exchange Commission on May 5, 2017).* |
| 12                | Statements of Computation of Ratios of Earnings to Fixed Charges and Earnings to Combined Fixed Charges and Preferred Share Dividends.   |
| 21                | Subsidiaries of Registrant, as amended.  |
| 23                | Consent of Independent Registered Public Accounting Firm.  |
| 31.1              | Rule 13a—14(a)/15d – 14(a) Certification of Chief Executive Officer.   |
| 31.2              | Rule 13a—14(a)/15d – 14(a) Certification of Chief Financial Officer.   |
| 32.1              | Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.   |
| 32.2              | Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.   |
| 101.INS           | XBRL Instance Document   |
| 101.SCH           | XBRL Taxonomy Extension Schema Document  |
| 101.CAL           | XBRL Taxonomy Extension Calculation Linkbase Document  |
| 101.DEF           | XBRL Taxonomy Extension Definition Linkbase Document   |
| 101.LAB           | XBRL Taxonomy Extension Label Linkbase Document  |
| 101.PRE           | XBRL Taxonomy Extension Presentation Linkbase Document   |
| *                 | A management contract or compensatory plan required to be filed herewith.  |

## **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

# ARGO GROUP INTERNATIONAL HOLDINGS, LTD.

By /s/ Mark E. Watson III

Mark E. Watson III
President and Chief Executive Officer

Date: February 27, 2018

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

| Signature              | Title  | Date              |
|------------------------|--|-------------------|
| /s/ Mark E. Watson III | President, Chief Executive   | February 27, 2018 |
| Mark E. Watson III     | Officer and Director (principal executive officer)                   |                   |
| /s/ Jay S. Bullock     | Executive Vice President and   | February 27, 2018 |
| Jay S. Bullock         | Chief Financial Officer (principal financial and accounting officer) |                   |
| /s/ Gary V. Woods      | Director   | February 27, 2018 |
| Gary V. Woods          |  |                   |
| /s/ F. Sedgwick Browne | Director   | February 27, 2018 |
| F. Sedgwick Browne     |  |                   |
| /s/ H. Berry Cash      | Director   | February 27, 2018 |
| H. Berry Cash          |  |                   |
| /s/ Hector DeLeon      | Director   | February 27, 2018 |
| Hector DeLeon          |  |                   |
| /s/ Dee Lehane         | Director   | February 27, 2018 |
| Dee Lehane             |  |                   |
| /s/ Mural R. Josephson | Director   | February 27, 2018 |
| Mural R. Josephson     |  |                   |
| /s/ Kathleen A. Nealon | Director   | February 27, 2018 |
| Kathleen A. Nealon     |  |                   |
| /s/ John R. Power, Jr. | Director   | February 27, 2018 |
| John R. Power, Jr.     |  |                   |
| /s/ Al-Noor Ramji      | Director   | February 27, 2018 |
| Al-Noor                |  |                   |
| /s/ John H. Tonelli    | Director   | February 27, 2018 |
| John H. Tonelli        |  |                   |

# INDEX TO CONSOLIDATED FINANCIAL STATEMENTS

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#### Report of Independent Registered Public Accounting Firm

The Board of Directors and Shareholders of Argo Group International Holdings, Ltd.

#### **Opinion on the Financial Statements**

We have audited the accompanying consolidated balance sheets of Argo Group International Holdings, Ltd. (the Company) as of December 31, 2017 and 2016, and the related consolidated statements of income, comprehensive income, stockholders' equity and cash flows for each of the three years in the period ended December 31, 2017, and the related notes and financial statement schedules listed in the Index at Item 15 (collectively referred to as the financial statements). In our opinion, the financial statements present fairly, in all material respects, the consolidated financial position of the Company at December 31, 2017 and 2016, and the consolidated results of its operations and its cash flows for each of the three years in the period ended December 31, 2017, in conformity with U.S. generally accepted accounting principles.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (the PCAOB), the Company's internal control over financial reporting as of December 31, 2017, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework), and our report dated February 27, 2018 expressed an unqualified opinion thereon.

# **Basis for Opinion**

These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the Company's financial statements based on our audits. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

/s/ Ernst & Young LLP

We have served as the Company's auditor since 2002.

San Antonio, Texas

February 27, 2018

# ARGO GROUP INTERNATIONAL HOLDINGS, LTD. CONSOLIDATED BALANCE SHEETS

(in millions, except number of shares and per share amounts)

|  | De | ecember 31,<br>2017 |    | December 31,<br>2016 |
|--|----|---------------------|----|----------------------|
| Assets   |    |                     |    |                      |
| Investments:   |    |                     |    |                      |
| Fixed maturities available-for-sale, at fair value (cost: 2017 - \$3,320.6; 2016 -   |    |                     |    |                      |
| \$2,938.8)   | \$ | 3,343.4             | \$ | 2,932.4              |
| Equity securities available-for-sale, at fair value (cost: 2017 - \$338.2; 2016 - \$335.2)   |    | 487.4               |    | 447.4                |
| Other investments (cost: 2017 - \$534.1; 2016 - \$527.6)   |    | 543.6               |    | 535.0                |
| Short-term investments, at fair value (cost: 2017 - \$368.5; 2016 - \$405.5)   |    | 368.5               |    | 405.5                |
| Total investments  | _  | 4,742.9             |    | 4,320.3              |
| Cash   |    | 176.6               |    | 86.0                 |
| Accrued investment income  |    | 23.5                |    | 20.7                 |
| Premiums receivable  |    | 598.6               |    | 463.8                |
| Reinsurance recoverables   |    | 2,093.3             |    | 1,385.6              |
| Goodwill   |    | 161.4               |    | 152.2                |
| Intangible assets, net of accumulated amortization   |    | 96.8                |    | 67.7                 |
| Current income taxes receivable, net   |    | 1.4                 |    | _                    |
| Deferred acquisition costs, net  |    | 160.4               |    | 139.1                |
| Ceded unearned premiums  |    | 399.5               |    | 302.8                |
| Other assets   |    | 309.6               |    | 266.8                |
| Total assets   | \$ | 8,764.0             | \$ | 7,205.0              |
| Liabilities and Shareholders' Equity   |    |                     |    |                      |
| Reserves for losses and loss adjustment expenses   | \$ | 4,201.0             | \$ | 3,350.8              |
| Unearned premiums  |    | 1,207.7             |    | 970.0                |
| Accrued underwriting expenses  |    | 115.3               |    | 115.0                |
| Ceded reinsurance payable, net   |    | 734.0               |    | 466.6                |
| Funds held   |    | 42.7                |    | 77.1                 |
| Senior unsecured fixed rate notes  |    | 139.6               |    | 139.5                |
| Other indebtedness   |    | 184.5               |    | 55.4                 |
| Junior subordinated debentures   |    | 256.6               |    | 172.7                |
| Current income taxes payable, net  |    | _                   |    | 8.1                  |
| Deferred tax liabilities, net  |    | 31.3                |    | 24.1                 |
| Other liabilities  |    | 31.6                |    | 33.0                 |
| Total liabilities  |    | 6,944.3             |    | 5,412.3              |
| Commitments and contingencies (Note 17)  |    |                     |    | 0,112.0              |
| Shareholders' equity:  |    |                     |    |                      |
| Common shares - \$1.00 par, 500,000,000 shares authorized; 40,385,309 and 40,042,330 shares issued at December 31, 2017 and December 31, 2016, |    |                     |    |                      |
| respectively   |    | 40.4                |    | 40.0                 |
| Additional paid-in capital   |    | 1,129.1             |    | 1,123.3              |
| Treasury shares (10,785,007 and 10,028,755 shares at December 31, 2017 and December 31, 2016, respectively)                                    |    | (423.4)             |    | (378.2)              |
| Retained earnings  |    | 977.0               |    | 959.9                |
| Accumulated other comprehensive income, net of taxes   |    | 96.6                |    | 47.7                 |
| Total shareholders' equity   |    | 1,819.7             |    | 1,792.7              |
| Total liabilities and shareholders' equity   | \$ | 8,764.0             | \$ | 7,205.0              |
| Total habilities and shareholders equity   | Ψ  | 0,704.0             | φ  | 1,203.0              |

# ARGO GROUP INTERNATIONAL HOLDINGS, LTD. CONSOLIDATED STATEMENTS OF INCOME

(in millions, except number of shares and per share amounts)

|  | For the Years Ended December 31, |            |       |                  |        |            |
|--|----------------------------------|------------|-------|------------------|--------|------------|
|  |                                  | 2017       | 2015  |                  |        |            |
| Premiums and other revenue:                                    |                                  |            |       |                  |        |            |
| Earned premiums  | \$                               | 1,572.3    | \$    | 1,410.8          | \$     | 1,371.9    |
| Net investment income  |                                  | 140.0      |       | 115.1            |        | 88.6       |
| Fee and other income   |                                  | 22.5       |       | 24.5             |        | 22.2       |
| Net realized investment and other gains                        |                                  | 39.3       |       | 26.1             |        | 24.1       |
| Total revenue  |                                  | 1,774.1    |       | 1,576.5          |        | 1,506.8    |
| Expenses:  |                                  |            |       |                  |        |            |
| Losses and loss adjustment expenses                            |                                  | 1,050.2    |       | 810.1            |        | 766.1      |
| Underwriting, acquisition and insurance expenses               |                                  | 635.4      |       | 547.0            |        | 536.7      |
| Interest expense   |                                  | 27.7       |       | 19.6             |        | 19.0       |
| Fee and other expense  |                                  | 14.6       |       | 22.4             |        | 25.8       |
| Foreign currency exchange losses (gains)                       |                                  | 6.3        |       | (4.5)            |        | (18.3)     |
| Total expenses   |                                  | 1,734.2    |       | 1,394.6          |        | 1,329.3    |
| Income before income taxes                                     |                                  | 39.9       |       | 181.9            |        | 177.5      |
| Income tax (benefit) provision                                 |                                  | (10.4)     |       | 35.2             |        | 14.3       |
| Net income   | \$                               | 50.3       | \$    | 146.7            | \$     | 163.2      |
| Net income per common share:                                   |                                  | _          |       |                  | ·      |            |
| Basic  | \$                               | 1.68       | \$    | 4.86             | \$     | 5.31       |
| Diluted  | \$                               | 1.64       | \$    | 4.75             | \$     | 5.20       |
| Dividend declared per common share                             | \$                               | 1.08       | \$    | 0.86             | \$     | 0.73       |
| Weighted average common shares:                                |                                  |            |       |                  |        |            |
| Basic  |                                  | 29,962,524 |       | 30,166,440       |        | 30,769,089 |
| Diluted  |                                  | 30,757,234 |       | 30,845,710       |        | 31,385,460 |
|  |                                  |            |       | _                |        |            |
|  |                                  |            | e Yea | ars Ended Decemb | oer 31 |            |
| Net realized investment and other gains before                 |                                  | 2017       |       | 2016             |        | 2015       |
| other-than-temporary impairment losses                         | \$                               | 41.8       | \$    | 36.3             | \$     | 36.0       |
| Other-than-temporary impairment losses recognized in earnings: | Ψ                                | 71.0       | Ψ     | 30.3             | Ψ      | 30.0       |
| Other-than-temporary impairment losses on fixed maturities     |                                  | (0.8)      |       | (1.7)            |        | (2.2)      |
| Other-than-temporary impairment losses on equity securities    |                                  | (1.7)      |       | (8.5)            |        | (9.7)      |
| Impairment losses recognized in earnings                       | _                                | (2.5)      |       | (0.3)            | _      | (11.9)     |
| Net realized investment and other gains                        | \$                               | 39.3       | \$    | 26.1             | \$     | 24.1       |
| 140t featized investment and other gains                       | Ψ                                | 37.3       | Ψ     | 20.1             | Ψ      | ۷٦.1       |

# ARGO GROUP INTERNATIONAL HOLDINGS, LTD. CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(in millions)

For the Years Ended December 31, 2017 2016 2015 Net income 50.3 146.7 \$ 163.2 Other comprehensive income: Foreign currency translation adjustments (1.4)4.0 (6.0)Defined benefit pension plans: Net gain (loss) arising during the year 1.2 (0.3)0.4 Unrealized gains (losses) on securities: Gains (losses) arising during the year 105.7 58.1 (121.1)Reclassification adjustment for gains included in net income (41.6)(23.2)(7.2)Other comprehensive income (loss) before tax 63.9 38.6 (133.9)Income tax provision related to other comprehensive income: Defined benefit pension plans: 0.4 0.3 Net gain (loss) arising during the year (0.1)Unrealized gains (losses) on securities: Gains (losses) arising during the year 28.0 15.7 (31.3)Reclassification adjustment for gains included in net income (13.4)(13.2)(6.3)Income tax provision (benefit) related to other comprehensive income 15.0 2.4 (37.3)Other comprehensive income (loss), net of tax 48.9 36.2 (96.6)Comprehensive income 99.2 182.9 \$ 66.6

# ARGO GROUP INTERNATIONAL HOLDINGS, LTD. CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY (in millions, except number of shares and per share amounts)

| Balance, January 1, 2015   \$ 34.3   \$ 836.3   \$ (301.4)   \$ 969.4   \$ 108.1   \$ 1,646.7   Net income  |  | Common<br>Shares |    | Additional<br>Paid-In<br>Capital |    | Treasury<br>Shares |    | Retained<br>Earnings | Cor | ccumulated<br>Other<br>nprehensive<br>come (Loss) |    | areholders'<br>Equity |
|---|--|------------------|----|----------------------------------|----|--------------------|----|----------------------|-----|---|----|-----------------------|
| Other comprehensive loss, net of tax         —         —         —         —         —         (96.6)         (96.6)           Repurchase of common shares         (375,155 at a weighted average price of \$51.58)         —         —         —         —         —         29.2           Activity under stock incentive plans         0.3         8.9         —         —         —         9.2           Retirement of common shares         (tax payments on equity<br>compensation)         —         0.6         —         —         —         0.6           Employee stock purchase plan         —         0.6         —         —         —         1.5           10% stock dividend         2.6         121.6         —         (124.2)         —         —         —         1.5         —         —         —         1.5         —         —         —         1.5         —         —         —         —         —         1.5         —         —         —         —         —         1.5         —         —         —         1.5         —         —         —         1.5         —         —         —         1.5         —         —         —         1.5         —         —         — <th>Balance, January 1, 2015</th> <th>\$</th> <th>\$</th> <th></th> <th>\$</th> <th></th> <th>\$</th> <th></th> <th></th> <th></th> <th></th> <th></th>  | Balance, January 1, 2015                                   | \$               | \$ |                                  | \$ |                    | \$ |                      |     |   |    |                       |
| Repurchase of common shares (575,155 at a weighted average price of \$51.58)  | Net income   | _                |    | _                                |    | _                  |    | 163.2                |     | _   |    | 163.2                 |
| C75,155 at a weighted average price of S51.58   Activity under stock incentive plans   0.3   8.9   -   -   -     -     9.2  | Other comprehensive loss, net of tax                       | _                |    | _                                |    | _                  |    | _                    |     | (96.6)  |    | (96.6)                |
| Retirement of common shares ((ax payments on equity compensation) (0.1) (4.0) — — — — (4.1) Deferred tax - share-based payments — 0.6 — — — 0.6 Employee stock purchase plan — 2.6 — 12.5 — — — — — — — — — — — — — — — — — — —   | (575,155 at a weighted average price of \$51.58)           | _                |    | _                                |    | (29.7)             |    | _                    |     | _   |    | (29.7)                |
| (tax payments on equity compensation)         (0.1)         (4.0)         —         —         (4.1)           Deferred tax - share-based payments         —         0.6         —         —         0.6           Employee stock purchase plan         —         1.5         —         —         —         1.5           10% stock dividend         2.6         121.6         —         (124.2)         —         —         —         —         —         —         1.5         10% stock dividend declared - common         —         <  | Activity under stock incentive plans                       | 0.3              |    | 8.9                              |    | _                  |    | _                    |     | _   |    | 9.2                   |
| Deferred tax - share-based payments   | (tax payments on equity                                    | (0.1)            |    | (4.0)                            |    |                    |    |                      |     |   |    | (4.1)                 |
| Employee stock purchase plan  |  | (0.1)            |    |                                  |    | <del></del>        |    |                      |     | <u> </u>  |    |                       |
| 10% stock dividend declared - common shares (\$0.73/share)  |  | <del>_</del>     |    |                                  |    | <del></del> -      |    | <del></del>          |     | <del></del>                                       |    |                       |
| Cash dividend declared - common shares (\$0.73/share)         —         —         —         (22.7)         —         (22.7)           Balance, December 31, 2015         37.1         964.9         (331.1)         985.7         11.5         1,668.1           Net income         37.1         964.9         (331.1)         985.7         11.5         1,668.1           Other comprehensive income, net of tax         —         —         —         36.2         36.2           Repurchase of common shares (847,111 at a weighted average price of \$55.64)         —         —         —         (47.1)         —         —         (47.1)           Activity under stock incentive plans         0.2         15.2         —         —         —         (47.1)           Activity under stock dividend stock dividend stock dividend stock dividend stock dividend         —         —         —         (2.1)           Deferred tax - share-based payments         —         0.7         —         —         —         (2.1)           Deferred tax - share-based payments         —         0.7         —         —         —         0.7           Employee stock purchase plan         —         1.4         —         —         —         1.4           10% stock dividend <td></td> <td>2.6</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>(124.2)</td> <td></td> <td></td> <td></td> <td></td>  |  | 2.6              |    |                                  |    |                    |    | (124.2)              |     |   |    |                       |
| shares (\$0.73/share)         —         —         —         (22.7)         —         (22.7)           Balance, December 31, 2015         37.1         964.9         (331.1)         988.7         11.5         1.668.1           Net income         146.7         146.7         146.7           Other comprehensive income, net of tax         —         —         —         36.2         36.2           Repurchase of common shares         (847,111 at a weighted average price of \$\$5.64)         (47.1)         —         —         (47.1)           Activity under stock incentive plans         0.2         15.2         —         —         —         15.4           Retirement of common shares         (tax payments on equity compensation)         —         (2.1)         —         —         —         15.4           Retirement of common shares         —         0.7         —         —         —         0.7           Employee stock purchase plan         —         1.4         —   |  | 2.0              |    | 121.0                            |    | <del></del>        |    | (124.2)              |     | _   |    | _                     |
| Net income Other comprehensive income, net of tax Other comprehensive income, net of tax Repurchase of common shares (847,111 at a weighted average price of \$55.64) Activity under stock incentive plans O.2 15.2 — — — (47.1) Activity under stock incentive plans Retirement of common shares (tax payments on equity compensation) — (2.1) — — — (2.1) Deferred tax - share-based payments — 0.7 — — — 0.7 Employee stock purchase plan — 1.4 — — — — 1.4 10% stock dividend — 2.7 143.2 — (145.9) — — — 1.4 10% stock dividend — 2.7 143.2 — (145.9) — — — (26.6) Balance, December 31, 2016 — 4.0 — 1.23.3 (378.2) 959.9 47.7 1,792.7 Net income — — — — 50.3 — 50.3 Other comprehensive income, net of tax — — — — 50.3 — 50.3 Other comprehensive income, net of tax — — — — 48.9 48.9 Repurchase of common shares (756,252 at a weighted average price of \$59.76) — (45.2) — — (45.2) Activity under stock incentive plans — (0.1) — — — (82.2) Employee stock purchase plan — (0.1) — — — (82.2) Employee stock purchase plan — (0.1) — — — — (82.2) Employee stock purchase plan — (0.1) — — — — (82.2) Employee stock purchase plan — (0.1) — — — — (82.2) Employee stock purchase plan — (0.1) — — — — (82.2) Employee stock purchase plan — (0.1) — — — — (83.2) — (26.6) — — — (82.2) Employee stock purchase plan — (0.1) — — — — (83.2) — (26.6) — — — (26.6) — (26.6) — — (26.6) — (26.6) — — — (26.6) — (26.6) — — — (26.6) — (26.6) — — — (26.6) — (26.6) — — — (26.6) — (26.6) — (26.6) — (26.6) — — — (26.6) — — — (26.6) — — — (26.6) — — — (26.6) — — — (26.6) — — — (26.6) — — — (26.6) — — — (26.6) — — — — (26.6) — — — — (26.6) — — — — (26.6) — — — — (26.6) — — — — (26.6) — — — — (26.6) — — — — — (26.6) — — — — — (26.6) — — — — — (26.6) — — — — — — — — (26.6) — — — — — — — — — — — — — — — — — — — | shares (\$0.73/share)                                      | <br><u> </u>     | _  | <u> </u>                         |    |                    |    |                      |     | <u> </u>  |    |                       |
| Other comprehensive income, net of tax         —         —         —         36.2         36.2           Repurchase of common shares         (847,111 at a weighted average price of \$55.64)         (47.1)         —         —         (47.1)           Activity under stock incentive plans         0.2         15.2         —         —         —         15.4           Retirement of common shares         (tax payments on equity         —         —         —         —         15.4           Retirement of common shares         —         0.7         —         —         —         15.4           Retirement of common shares         —         0.7         —         —         —         0.7           Employee stock purchase plan         —         1.4         —         —         —         0.7           Employee stock purchase plan         —         1.4         —         —         —         1.4           10% stock dividend         2.7         143.2         —         (145.9)         —         —         —           Cash dividend declared -         —         —         —         —         (26.6)         —         (26.6)           Balance, December 31, 2016         40.0         1,123.3         (378.2)<   |  | 37.1             |    | 964.9                            |    | (331.1)            |    | 985.7                |     | 11.5  |    | 1,668.1               |
| Repurchase of common shares (847,111 at a weighted average price of \$55.64)  Activity under stock incentive plans  0.2  15.2  15.4  Retirement of common shares (tax payments on equity compensation)  - (2.1)  Deferred tax - share-based payments  Employee stock purchase plan  - 1.4  10% stock dividend  2.7  143.2  - (145.9)  1.4  10% stock dividend  2.7  143.2  - (145.9)  1.4  10% stock dividend  2.7  Retincome  Cash dividend declared common shares (\$0.86/share)  Retincome  (26.6)  Balance, December 31, 2016  A0.0  1,123.3  Other comprehensive income, net of tax  Repurchase of common shares  (756,252 at a weighted average price of \$59.76)  Activity under stock incentive plans  0.4  12.0  (45.2)  Activity under stock incentive plans  0.4  Retirement of common shares  (tax payments on equity compensation)  (0.1)  (8.1)  (8.2)  Employee stock purchase plan  0.1  1.9  (33.2)  - (33.2)  | Net income   |                  |    |                                  |    |                    |    | 146.7                |     |   |    | 146.7                 |
| (847,111 at a weighted average price of \$55.64)         (47.1)         —         —         (47.1)           Activity under stock incentive plans         0.2         15.2         —         —         15.4           Retirement of common shares (tax payments on equity compensation)         —         (2.1)         —         —         (2.1)           Deferred tax - share-based payments         —         0.7         —         —         0.7           Employee stock purchase plan         —         1.4         —         —         —         1.4           10% stock dividend         2.7         143.2         —         (145.9)         —         —         —           Cash dividend declared - common shares (\$0.86/share)         —         —         —         (26.6)         —         (26.6)           Balance, December 31, 2016         40.0         1,123.3         (378.2)         959.9         47.7         1,792.7           Net income         —         —         —         50.3         —         50.3           Other comprehensive income, net of tax         —         —         —         48.9         48.9           Repurchase of common shares         (756,252 at a weighted average price of \$59.76)         (45.2)         —         — <td>-</td> <td>_</td> <td></td> <td>_</td> <td></td> <td>_</td> <td></td> <td>_</td> <td></td> <td>36.2</td> <td></td> <td>36.2</td>   | -  | _                |    | _                                |    | _                  |    | _                    |     | 36.2  |    | 36.2                  |
| Retirement of common shares (tax payments on equity compensation) — (2.1) — — — (2.1) — — — (2.1) Deferred tax - share-based payments — 0.7 — — — 0.7 Employee stock purchase plan — 1.4 — — — 1.4 10% stock dividend — 2.7 143.2 — (145.9) — — — — 1.4 10% stock dividend declared — — — — — — — — — — — — — — — — — — —   | (847,111 at a weighted average                             |                  |    |                                  |    | (47.1)             |    | _                    |     | _   |    | (47.1)                |
| (tax payments on equity compensation)         —         (2.1)         —         —         (2.1)           Deferred tax - share-based payments         —         0.7         —         —         0.7           Employee stock purchase plan         —         1.4         —         —         —         1.4           10% stock dividend         2.7         143.2         —         (145.9)         —         —         —           Cash dividend declared - common shares (\$0.86/share)         —         —         —         —         (26.6)         —  | Activity under stock incentive plans                       | 0.2              |    | 15.2                             |    |                    |    |                      |     |   |    | 15.4                  |
| Deferred tax - share-based payments   | (tax payments on equity                                    | _                |    | (2.1)                            |    | _                  |    | _                    |     | _   |    | (2.1)                 |
| Employee stock purchase plan         —         1.4         —         —         —         1.4           10% stock dividend         2.7         143.2         —         (145.9)         —         —           Cash dividend declared - common shares (\$0.86/share)         —         —         —         —         (26.6)         —         (26.6)           Balance, December 31, 2016         40.0         1,123.3         (378.2)         959.9         47.7         1,792.7           Net income         —         —         —         50.3         —         50.3           Other comprehensive income, net of tax         —         —         —         50.3         —         50.3           Other comprehensive income, net of tax         —         —         —         48.9         48.9           Repurchase of common shares         (756,252 at a weighted average         —         —         —         48.9         48.9           Activity under stock incentive plans         0.4         12.0         —         —         —         —         12.4           Retirement of common shares         (tax payments on equity         —         —         —         —         —         —         —         —         —   |  | _                |    |                                  |    |                    |    |                      |     |   |    |                       |
| 10% stock dividend       2.7       143.2       —       (145.9)       —       —         Cash dividend declared - common shares (\$0.86/share)       —       —       —       —       (26.6)       —       (26.6)         Balance, December 31, 2016       40.0       1,123.3       (378.2)       959.9       47.7       1,792.7         Net income       —       —       —       50.3       —       50.3         Other comprehensive income, net of tax       —       —       —       48.9       48.9         Repurchase of common shares       (756,252 at a weighted average price of \$59.76)       (45.2)       —       —       —       (45.2)         Activity under stock incentive plans       0.4       12.0       —       —       —       12.4         Retirement of common shares       (tax payments on equity compensation)       (0.1)       (8.1)       —       —       —       (8.2)         Employee stock purchase plan       0.1       1.9       —       —       —       2.0         Cash dividend declared - common shares       —       —       —       —       —       —       —       2.0   |  | <u> </u>         |    |                                  |    |                    |    |                      |     |   |    |                       |
| Cash dividend declared - common shares (\$0.86/share)       —       —       —       (26.6)       —       (26.6)         Balance, December 31, 2016       40.0       1,123.3       (378.2)       959.9       47.7       1,792.7         Net income       —       —       —       50.3       —       50.3         Other comprehensive income, net of tax       —       —       —       48.9       48.9         Repurchase of common shares       (756,252 at a weighted average price of \$59.76)       (45.2)       —       —       —       (45.2)         Activity under stock incentive plans       0.4       12.0       —       —       —       —       12.4         Retirement of common shares       (tax payments on equity compensation)       (0.1)       (8.1)       —       —       —       (8.2)         Employee stock purchase plan       0.1       1.9       —       —       —       2.0         Cash dividend declared - common shares       —       —       —       —       —       —       (33.2)       —       (33.2)  |  | 2.7              |    |                                  |    | _                  |    | (145.9)              |     |   |    | _                     |
| Balance, December 31, 2016         40.0         1,123.3         (378.2)         959.9         47.7         1,792.7           Net income         —         —         —         50.3         —         50.3           Other comprehensive income, net of tax         —         —         —         48.9         48.9           Repurchase of common shares         (756,252 at a weighted average price of \$59.76)         —         —         —         —         (45.2)         —         —         —         (45.2)           Activity under stock incentive plans         0.4         12.0         —         —         —         —         12.4           Retirement of common shares (tax payments on equity compensation)         (0.1)         (8.1)         —         —         —         (8.2)           Employee stock purchase plan         0.1         1.9         —         —         —         2.0           Cash dividend declared - common shares (\$1.08/share)         —         —         —         —         (33.2)         —         (33.2)   | Cash dividend declared -                                   |                  |    | _                                |    | _                  |    | , ,                  |     |   |    | (26.6)                |
| Net income       —       —       —       50.3       —       50.3         Other comprehensive income, net of tax       —       —       —       48.9       48.9         Repurchase of common shares       (756,252 at a weighted average price of \$59.76)       —       —       —       —       —       —       (45.2)       —       —       —       (45.2)         Activity under stock incentive plans       0.4       12.0       —       —       —       12.4         Retirement of common shares       (tax payments on equity compensation)       (0.1)       (8.1)       —       —       —       (8.2)         Employee stock purchase plan       0.1       1.9       —       —       —       2.0         Cash dividend declared - common shares (\$1.08/share)       —       —       —       —       (33.2)       —       (33.2)  |  | 40.0             | _  | 1 123 3                          | _  | (378.2)            | _  |                      |     | 47 7  | _  |                       |
| Other comprehensive income, net of tax       —       —       —       48.9       48.9         Repurchase of common shares       (756,252 at a weighted average       —       —       —       —       —       —       —       —       (45.2)       —       —       —       —       —       —       —       12.4         Retirement of common shares         (tax payments on equity         compensation)       (0.1)       (8.1)       —       —       —       —       8.2)         Employee stock purchase plan       0.1       1.9       —       —       —       2.0         Cash dividend declared - common shares (\$1.08/share)       —       —       —       —       (33.2)       —       (33.2)   |  | _                |    |                                  |    | (876. <u>2</u> )   |    |                      |     |   |    |                       |
| Repurchase of common shares (756,252 at a weighted average price of \$59.76)  Activity under stock incentive plans (12.0 — — — 12.4) Retirement of common shares (tax payments on equity compensation)  Cash dividend declared - common shares (\$1.08/share)  Repurchase of common shares (45.2)  (45.2)  — — — (45.2)  — — — — (45.2)  — — — — — (8.2)  (8.1)  — — — — — — — — — — — — — — — — — — —  |  | _                |    |                                  |    |                    |    |                      |     | 48.9  |    |                       |
| Activity under stock incentive plans       0.4       12.0       —       —       —       12.4         Retirement of common shares       (tax payments on equity       —       —       —       —       (8.2)         compensation)       (0.1)       (8.1)       —       —       —       (8.2)         Employee stock purchase plan       0.1       1.9       —       —       —       2.0         Cash dividend declared - common shares (\$1.08/share)       —       —       —       (33.2)       —       (33.2)   | Repurchase of common shares (756,252 at a weighted average |                  |    |                                  |    | (45.2)             |    |                      |     | 10.9  |    |                       |
| Retirement of common shares  (tax payments on equity compensation) (0.1) (8.1) — — — (8.2)  Employee stock purchase plan 0.1 1.9 — — — 2.0  Cash dividend declared - common shares (\$1.08/share) — — — — (33.2) — (33.2)   |  | 0.4              |    | 12.0                             |    | (43.2)             |    |                      |     |   |    |                       |
| Employee stock purchase plan       0.1       1.9       —       —       2.0         Cash dividend declared - common shares (\$1.08/share)       —       —       —       —       (33.2)       —       (33.2)  | Retirement of common shares                                | 0.4              |    | 12.0                             |    | _                  |    | _                    |     | _   |    | 12.4                  |
| Employee stock purchase plan       0.1       1.9       —       —       2.0         Cash dividend declared - common shares (\$1.08/share)       —       —       —       —       (33.2)       —       (33.2)  | compensation)  | (0.1)            |    | (8.1)                            |    | _                  |    | _                    |     | _   |    | (8.2)                 |
| shares (\$1.08/share) —   |  | 0.1              |    | 1.9                              |    | _                  |    | _                    |     | _   |    | 2.0                   |
|   |  |                  |    | _                                |    | _                  |    | (33.2)               |     | _   |    | (33.2)                |
|   | Balance, December 31, 2017                                 | \$<br>40.4       | \$ | 1,129.1                          | \$ | (423.4)            | \$ |                      | \$  | 96.6  | \$ |                       |

# ARGO GROUP INTERNATIONAL HOLDINGS, LTD. CONSOLIDATED STATEMENTS OF CASH FLOWS (in millions)

|   |    |           |    | s Ended December 31, |      |           |  |
|---|----|-----------|----|----------------------|------|-----------|--|
| Cook flows from an autima activities.                                 | 2( | 017       | 2  | 016                  | 2015 |           |  |
| Cash flows from operating activities:  Net income                     | \$ | 50.3      | \$ | 146.7                | \$   | 163.2     |  |
| Adjustments to reconcile net income to net cash provided by (used in) | Ψ  | 50.5      | ψ  | 140.7                | ψ    | 103.2     |  |
| operating activities:   |    |           |    |                      |      |           |  |
| Amortization and depreciation   |    | 33.8      |    | 35.4                 |      | 38.7      |  |
| Share-based payments expense  |    | 12.3      |    | 19.8                 |      | 29.1      |  |
| Deferred income tax (benefit) provision, net                          |    | (17.9)    |    | (1.1)                |      | 8.3       |  |
| Net realized investment and other gains                               |    | (39.3)    |    | (26.1)               |      | (24.1)    |  |
| Undistributed earnings from alternative investment portfolio          |    | (49.5)    |    | (23.9)               |      | (3.0)     |  |
| Loss (gains) on disposals of fixed assets, net                        |    | 2.1       |    | (0.1)                |      | 0.2       |  |
| Change in:  |    |           |    | ,                    |      |           |  |
| Accrued investment income   |    | (2.7)     |    | 0.9                  |      | 0.5       |  |
| Receivables   |    | (602.7)   |    | (318.0)              |      | (182.6)   |  |
| Deferred acquisition costs  |    | (11.5)    |    | (6.4)                |      | (8.5)     |  |
| Ceded unearned premiums   |    | (4.2)     |    | (51.2)               |      | (45.9)    |  |
| Reserves for losses and loss adjustment expenses                      |    | 653.9     |    | 220.2                |      | 94.3      |  |
| Unearned premiums   |    | 85.5      |    | 80.1                 |      | 76.5      |  |
| Ceded reinsurance payable and funds held                              |    | 88.8      |    | 153.6                |      | 157.2     |  |
| Income taxes  |    | (8.9)     |    | 19.9                 |      | 3.3       |  |
| Accrued underwriting expenses   |    | (24.4)    |    | (18.9)               |      | (24.6)    |  |
| Other, net  |    | (0.6)     |    | (48.9)               |      | 0.6       |  |
| Cash provided by operating activities                                 |    | 165.0     |    | 182.0                |      | 283.2     |  |
| Cash flows from investing activities:                                 | •  |           |    |                      | •    |           |  |
| Sales of fixed maturity investments                                   |    | 1,433.3   |    | 1,138.4              |      | 787.5     |  |
| Maturities and mandatory calls of fixed maturity investments          |    | 678.3     |    | 1,002.7              |      | 843.9     |  |
| Sales of equity securities  |    | 201.1     |    | 208.3                |      | 122.0     |  |
| Sales of other investments  |    | 95.5      |    | 96.8                 |      | 58.4      |  |
| Purchases of fixed maturity investments                               |    | (2,464.1) |    | (2,137.3)            |      | (1,842.8) |  |
| Purchases of equity securities  |    | (157.7)   |    | (146.9)              |      | (114.1)   |  |
| Purchases of other investments  |    | (39.0)    |    | (96.3)               |      | (77.2)    |  |
| Change in foreign regulatory deposits and voluntary pools             |    | (7.2)     |    | (1.3)                |      | 3.5       |  |
| Change in short-term investments                                      |    | 306.7     |    | (193.9)              |      | 46.1      |  |
| Settlements of foreign currency exchange forward contracts            |    | (2.9)     |    | (5.4)                |      | (10.1)    |  |
| Acquisition of subsidiaries, net of cash acquired                     |    | (105.2)   |    | _                    |      | _         |  |
| Purchases of fixed assets   |    | (30.6)    |    | (32.1)               |      | (18.9)    |  |
| Other, net  |    | (29.5)    |    | 21.9                 |      | 8.1       |  |
| Cash used in investing activities                                     |    | (121.3)   |    | (145.1)              |      | (193.6)   |  |
| Cash flows from financing activities:                                 |    |           |    |                      |      |           |  |
| Additional long-term borrowings                                       |    | 125.0     |    | _                    |      |           |  |
| Activity under stock incentive plans                                  |    | 1.4       |    | 1.0                  |      | 1.8       |  |
| Repurchase of Company's common shares                                 |    | (45.2)    |    | (47.1)               |      | (29.7)    |  |
| Payment of cash dividends to common shareholders                      |    | (33.2)    |    | (26.6)               |      | (22.7)    |  |
| Cash provided by (used in) financing activities                       |    | 48.0      |    | (72.7)               |      | (50.6)    |  |
| Effect of exchange rate changes on cash                               |    | (1.1)     |    | 0.1                  |      | 1.7       |  |
| Change in cash  |    | 90.6      |    | (35.7)               |      | 40.7      |  |
| Cash, beginning of year   | _  | 86.0      |    | 121.7                |      | 81.0      |  |
| Cash, end of period   | \$ | 176.6     | \$ | 86.0                 | \$   | 121.7     |  |

# ARGO GROUP INTERNATIONAL HOLDINGS, LTD. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### 1. Business and Significant Accounting Policies

#### **Business**

Argo Group International Holdings, Ltd. ("Argo Group," "we" or the "Company") is an international underwriter of specialty insurance and reinsurance products in the property and casualty market. Argo Group US, Inc. ("Argo Group US") is a subsidiary of Argo Financial Holding (Ireland) UC ("Argo Ireland"). Argo Underwriting Agency Limited ("Syndicate 1200") is a subsidiary of Argo International Holdings, Ltd. Argo Re, Ltd. ("Argo Re"), a Bermuda based company, is the parent of both Argo Ireland and Argo International Holdings, Ltd. Argo Re is directly owned by Argo Group. Effective February 6, 2017, we acquired all of the issued and outstanding capital stock of Maybrooke Holdings, S.A. ("Maybrooke"), a holding company, and its subsidiaries, which operates under the name "Ariel Re." As of December 31, 2017, Ariel Reinsurance, Ltd. was dissolved and merged into Argo Re, unifying the two reinsurance platforms as one functional unit. See Note 2, "Acquisition of Maybrooke" for additional detail related to the acquisition.

During the first quarter of 2017, we evaluated and modified the presentation of our reportable segments to better reflect our new operating framework and management structure. Under this model, Argo Group's chief operating decision maker – Mark E. Watson III, President and Chief Executive Officer – evaluates performance and allocates resources based on the review of the U.S. Operations and the International Operations. The business unit that produces the risk and not the location of the underlying exposure is the primary characteristic in distinguishing operating and reportable segments. For example, a U.S. property exposure underwritten through our Syndicate platform would be included in International Operations. Consistent with prior periods, the Run-off Lines and Corporate segments include all other activity of Argo Group and are included in our consolidated financial results. Segment results for the years ended December 31, 2016 and 2015 have been reclassified to conform to the current presentation.

The two segments are further described below.

*U.S. Operations* is comprised of the former Excess and Surplus Lines and Commercial Specialty reporting segments. Excess and Surplus Lines products are underwritten by Colony Insurance Company ("Colony"). Commercial Specialty represents our admitted specialty businesses and consists of the following operations: Argo Insurance, Rockwood Casualty Insurance Company ("Rockwood"), Argo Pro, Argo Surety, Trident Insurance Services, Alteris and ARIS Title Insurance Corporation ("ARIS").

International Operations is comprised of the former Syndicate 1200 and International Specialty reporting segments, and the recently acquired Ariel Re business. International Specialty products are provided by our Bermuda operations, which include Argo Re and Argo Insurance – Casualty and Professional Lines and Argo Seguros Brasil S.A. based in Brazil. Syndicate 1200 products are underwritten by Argo Underwriting Agency Limited based in London, on behalf of one underwriting syndicate under the Lloyd's of London ("Lloyd's") global franchise. Ariel Re products are primarily underwritten by Ariel Corporate Member Limited in London, on behalf of Syndicate 1910 under Lloyd's.

Our *Run-off Lines* segment includes liabilities associated with other liability policies that were issued in the 1960s, 1970s and into the 1980s, as well as the former risk management business and other business no longer underwritten.

#### **Basis of Presentation and Use of Estimates**

The consolidated financial statements of Argo Group and its subsidiaries have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP"). The preparation of consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. The major estimates reflected in our consolidated financial statements include, but are not limited to, reserves for losses and loss adjustment expenses; reinsurance recoverables, including the reinsurance recoverables allowance for doubtful accounts; estimates of written and earned premiums; reinsurance premium receivable; fair value of investments and assessment of potential impairment; valuation of goodwill and other intangibles and our deferred tax asset valuation allowance. Actual results could differ from those estimates.

Specifically, estimates for reserves for losses and loss adjustment expenses are based upon past claim experience modified for current trends as well as prevailing economic, legal and social conditions. Although management believes that amounts included in the accompanying consolidated financial statements are reasonable, such estimates may be more or less than the amounts ultimately paid when the claims are settled. The estimates are continually reviewed and any changes are reflected in current operating results. Further, the nature of loss exposures involves significant variability due to the nature of the long-tailed payments on certain claims. As such, losses and loss adjustment expenses could vary significantly from the recorded amounts.

The consolidated financial statements include the accounts and operations of Argo Group and its subsidiaries. All material intercompany accounts and transactions have been eliminated. Certain amounts in prior years' financial statements have been reclassified to conform to the current presentation. Amounts related to trade capital providers, who are third-party capital participants that provide underwriting capital to the Syndicate 1200 segment, are included in the balance sheet. Trade capital providers participate on a quota share basis, assuming 100% of their contractual participation in the underwriting syndicate results and with such results settled on a year of account basis.

We have evaluated our investment in our twelve statutory trusts (collectively, the "Trusts") and two charitable foundations (collectively, the "Foundations") under the Financial Accounting Standards Board's ("FASB's") provisions for consolidation of variable interest entities under Accounting Standards Codification ("ASC") Topic 810-10, "Consolidation," as amended. We determined that the Trusts and Foundations are variable interest entities due to the fact that the Trusts and Foundations do not have sufficient equity to finance their activities without additional subordinate financial support from other parties. We do not have any power to direct the activities that impact the Trusts' or Foundations' economic performance. We are not entitled to receive a majority of the residual returns of the Trusts and U.S. charitable foundations. Additionally, we are not responsible for absorbing the majority of the expected losses of the Trusts or U.S. charitable foundations; therefore, we are not the primary beneficiary and, accordingly, the Trusts and U.S. charitable foundations are not included in our consolidated financial statements. The expenses and donations of the charitable foundations in Bermuda are paid by Argo Group and have been included in the consolidated results.

We have used a series of special purpose reinsurance companies to provide reinsurance coverage through a series of transactions, including insurance-linked securities. Under the provisions of ASC Topic 810-10, these reinsurance companies are variable interest entities. However, we do not have a variable interest in these entities, and therefore are not required to consolidate them in our consolidated financial statements.

#### **Stock Dividends**

On February 20, 2018, our Board of Directors declared a 15% stock dividend, payable on March 21, 2018, to shareholders of record at the close of business on March 7, 2018. The share numbers and per share amounts disclosed in the Consolidated Financial Statements and Notes to the Consolidated Financial Statements have not been retroactively adjusted to give effect to the stock dividend. For additional details regarding the stock dividend, see Note 25, "Subsequent Event."

On May 3, 2016, our Board of Directors declared a 10% stock dividend, payable on June 15, 2016, to shareholders of record at the close of business on June 1, 2016. As a result of the stock dividend, 2,735,542 additional shares were issued. Cash was paid in lieu of fractional shares of our common shares. All references to share and per share amounts in this document and related disclosures have been adjusted to reflect the stock dividend for all periods presented.

On February 17, 2015, our Board of Directors declared a 10% stock dividend, payable on March 16, 2015, to shareholders of record at the close of business on March 2, 2015. As a result of the stock dividend, 2,554,506 additional shares were issued. Cash was paid in lieu of fractional shares of our common shares. All references to share and per share amounts in this document and related disclosures have been adjusted to reflect the stock dividend for all periods presented.

#### Cash

Cash consists of cash deposited in banks, generally in concentration and operating accounts. Interest-bearing cash accounts are classified as short-term investments.

#### **Investments**

Investments in fixed maturities at December 31, 2017 and 2016 include bonds and structured securities. Equity securities include common stocks, preferred stocks and mutual funds. Other investments consist of foreign regulatory deposits, hedge funds, private equity funds, private equity direct investments, and voluntary pools. Short-term investments consist of money market funds, certificates of deposit, bonds, sovereign debt and interest-bearing cash accounts. Investments maturing in less than one year are classified as short-term investments in our consolidated financial statements.

The amortized cost of fixed maturity securities is adjusted for amortization of premiums and accretion of discounts. This amortization or accretion is included in "Net investment income" in our Consolidated Statements of Income.

For the structured securities portion of the fixed maturity securities portfolio, we recognize income using a constant effective yield based on anticipated prepayments and the estimated economic life of the securities. Premium or discount on high investment grade securities (rated AA or higher) is amortized into income using the retrospective method. Premium or discount on lower grade securities (rated less than AA) is amortized into income using the prospective method.

Our investments in fixed maturities and equity securities are considered available-for-sale and are carried at fair value. Changes in the fair value of investments classified as available-for-sale are not recognized in income during the period, but rather are recognized as a separate component of shareholders' equity until realized. Fair value of these investments is estimated using prices obtained from third-party pricing services, where available. For securities where we were unable to obtain fair values from a pricing service or broker, fair values were estimated using information obtained from investment advisors. We performed several processes to ascertain the reasonableness of these investment values by i) obtaining and reviewing internal control reports for our service providers that obtain fair values from third-party pricing services, ii) discussing with our investment managers their process for reviewing and validating pricing obtained from outside services and obtaining values for all securities from our investment managers and iii) comparing the security pricing received from the investment managers with the prices used in the consolidated financial statements and obtaining additional information for variances that exceeded a certain threshold. As of December 31, 2017, investments we hold for which we did not receive a fair value from a pricing service or broker accounted for less than 1% of our investment portfolio. The actual value at which these securities could actually be sold or settled with a willing buyer or seller may differ from our estimated fair values depending on a number of factors including, but not limited to, current and future economic conditions, quantity sold or settled, presence of an active market and availability of a willing buyer or seller. The cost of securities sold is based on the specific identification method.

Changes in the value of other investments consisting of hedge funds, private equity funds, private equity direct investments and voluntary pools are principally recognized to income during the period using the equity method of accounting. Our foreign regulatory deposits are assets held in trust in jurisdictions where there is a legal and regulatory requirement to maintain funds locally in order to protect policyholders. Lloyd's is the appointed investment manager for the funds. The underlying assets are invested in government securities, agency securities and corporate bonds whose values are obtained from Lloyd's. Foreign currency future contracts held by us are valued by our counterparties using market driven foreign currency exchange rates.

We regularly evaluate our investments for other-than-temporary impairment. For fixed maturity securities, the evaluation for a credit loss is generally based on the present value of expected cash flows of the security as compared to the amortized book value. For structured securities, frequency and severity of loss inputs are used in projecting future cash flows of the securities. Loss frequency is measured as the credit default rate, which includes such factors as loan-to-value ratios and credit scores of borrowers. Loss severity includes such factors as trends in real estate values and proceeds at foreclosure. We also recognize other-than-temporary losses on our fixed maturity securities that we intend to sell.

All investment balances include amounts relating to trade capital providers. The results of operations and other comprehensive income exclude amounts relating to trade capital providers. Trade capital providers' participation in the syndicate results are included in reinsurance recoverable for ceded losses and reinsurance payable for ceded premiums.

#### Receivables

Premiums receivable, representing amounts due from insureds, are presented net of an allowance for doubtful accounts. The allowances for doubtful accounts were \$0.6 million and \$2.7 million at December 31, 2017 and 2016, respectively. Premiums receivable include amounts relating to the trade capital providers' quota share.

Reinsurance recoverables represent amounts of paid losses and loss adjustment expenses, case reserves and incurred but not reported ("IBNR") amounts ceded to reinsurers under reinsurance treaties. Reinsurance recoverables also reflect amounts that are due from trade capital providers. Reinsurance recoverables are presented in our Consolidated Balance Sheets net of an allowance for doubtful accounts of \$2.1 million and \$2.1 million at December 31, 2017 and 2016, respectively (see Note 4, "Reinsurance" for related disclosures).

An estimate of amounts that are likely to be charged off is established as an allowance for doubtful accounts as of the balance sheet date. Our estimate includes specific insured and reinsurance balances that are considered probable to be charged off after all collection efforts have ceased and in accordance with historical write-off trends based on aging categories. Premiums receivable and reinsurance recoverables on paid losses written off, net of recoveries against the allowance for doubtful accounts or directly to the income statement are as follows:

| For the Years Ended December 31, |          |                        |      |    | : 31, |
|----------------------------------|----------|------------------------|------|----|-------|
| 2                                | 017      |                        | 2016 |    | 2015  |
| \$                               | 1.5      | \$                     | 1.1  | \$ | 1.0   |
|                                  |          |                        |      |    | 0.2   |
| \$                               | 1.5      | \$                     | 1.1  | \$ | 1.2   |
|                                  | \$<br>\$ | For the Y 2017  \$ 1.5 |      |    |       |

Recoveries occur when subsequent collection or litigation results in the receipt of amounts previously written off. Amounts recovered are applied against the bad debt expense account.

#### **Earned Premiums**

Premium revenue is generally recognized ratably over the policy period. Premiums that have yet to be earned are reported as "Unearned premiums" in our Consolidated Balance Sheets.

Unearned premium balances include cessions to reinsurers including trade capital providers, while the earned premium recognized in our Consolidated Statements of Income excludes amounts relating to trade capital providers. The trade capital providers' quota share amount is included in "Ceded reinsurance payable, net".

Assumed reinstatement premiums that reinstate coverage are written and earned at the time the associated loss event occurs. The original premium is earned over the remaining exposure period of the contract. Reinstatement premiums are estimated based upon contract terms for reported losses and estimated for incurred but not reported losses.

#### **Retrospectively Rated Policies**

We have written a number of workers compensation, property and other liability policies that are retrospectively rated. Under this type of policy, the policyholder or coverholder may be entitled, subsequent to coverage expiration, to a refund or may owe additional premiums based on the amount of losses incurred under the policy. The retrospective premium adjustments on certain policies are limited to a minimum or maximum premium adjustment, which is calculated as a percentage of the standard amount of premium charged during the life of the policy. Accrued retrospectively rated premiums have been determined based on estimated ultimate loss experience of the individual policyholder accounts. The estimated liability for return of premiums under retrospectively rated policies is included in "Unearned premiums" in our Consolidated Balance Sheets and was \$7.9 million and \$5.7 million at December 31, 2017 and 2016, respectively. The estimated amount included in premiums receivables for additional premiums due under retrospectively rated policies was \$0.1 million and \$0.1 million at December 31, 2017 and 2016, respectively.

#### **Deferred Acquisition Costs**

Policy acquisition costs, which include commissions, premium taxes, fees and certain other costs of underwriting policies, are deferred, when such class of policies are profitable, and amortized over the same period in which the related premiums are earned. To qualify for capitalization, the policy acquisition cost must be directly related to the successful acquisition of an insurance contract. Anticipated investment income is considered in determining whether the deferred acquisition costs are recoverable and whether a premium deficiency exists. We continually review the methods of making such estimates and establishing the deferred costs with any adjustments made in the accounting period in which the adjustment arose.

The 2017 and 2016 net amortization of policy acquisition costs will not equal the change in our Consolidated Balance Sheets as the trade capital providers' share is not reflected in our Consolidated Statements of Income and differences arise from foreign currency exchange rates applied to deferred acquisition costs which are treated as a nonmonetary asset.

#### Reserves for Losses and Loss Adjustment Expenses

Liabilities for unpaid losses and loss adjustment expenses include the accumulation of individual case estimates for claims reported as well as estimates of IBNR claims and estimates of claim settlement expenses. Reinsurance recoverables on unpaid claims and claim expenses represent estimates of the portion of such liabilities that will be recoverable from reinsurers. Amounts recoverable from reinsurers are recognized as assets at the same time and in a manner consistent with the unpaid claims liabilities associated with the reinsurance policy.

#### Reinsurance

In the normal course of business, our insurance and reinsurance subsidiaries cede risks above certain retention levels to other insurance companies. Reinsurance recoverables include claims we paid and estimates of unpaid losses and loss adjustment expenses that are subject to reimbursement under reinsurance and retrocessional contracts. The method for determining reinsurance recoverables for unpaid losses and loss adjustment expenses involves reviewing actuarial estimates of gross unpaid losses and loss adjustment expenses to determine our ability to cede unpaid losses and loss adjustment expenses under our existing reinsurance contracts. This method is continually reviewed and updated and any resulting adjustments are reflected in earnings in the period identified. Reinsurance premiums, commissions and expense reimbursements are accounted for on a basis consistent with those used in accounting for the original policies issued and the term of the reinsurance contracts. Amounts recoverable from reinsurers for losses and loss adjustment expenses for which our insurance and reinsurance subsidiaries have not been relieved of their legal obligations to the policyholder are reported as assets.

#### **Goodwill and Intangible Assets**

Goodwill and intangible assets are allocated to the segment in which the results of operations for the acquired company are reported (see Note 19, "Segment Information" for further discussion). Intangible assets with a finite life are amortized over the estimated useful

life of the asset. Goodwill and intangible assets with an indefinite useful life are not amortized. Goodwill and intangible assets are tested for impairment on an annual basis or more frequently if events or changes in circumstances indicate that the carrying amount may not be recoverable. For goodwill, we may perform a qualitative test to determine whether it is more-likely-than-not that the fair value of a reporting unit is less than its carrying amount. A quantitative impairment test was performed in 2017. The first step of the quantitative test is to identify if a potential impairment exists by comparing the fair value of a reporting unit with its carrying amount, including goodwill ("Step 1"). If the fair value of a reporting unit exceeds its carrying value amount, goodwill of the reporting unit is not considered to have a potential impairment and the second step is not necessary. However, if the carrying amount of the reporting unit exceeds its fair value, the second step ("Step 2") is performed to determine if goodwill is impaired and to measure the amount of impairment loss to recognize, if any. Step 2 compares the implied fair value of goodwill with the carrying amount of goodwill. If the implied value of goodwill is less than the carrying amount of goodwill, it is written down to its fair value with a corresponding expense reflected in the Consolidated Statements of Income. The implied goodwill is calculated based on a hypothetical purchase price allocation, similar to the requirements in the accounting guidance for business combinations, whereby the implied fair value of the reporting unit is allocated to the fair value of the assets and liabilities of the reporting unit.

We perform our goodwill impairment test on the first day of the fourth quarter of each year, or October 1 of each year. In performing Step 1 of the impairment test, we estimated the fair value of reporting units using an average of three valuation methods: a comparable company analysis, a precedent transaction analysis and a discounted cash flow analysis. All three methods require management to make various judgments and assumptions. The discounted cash flow analysis included projections of earned premiums, loss ratios, expense growth and discount rates for each reporting unit. Assumptions about such future cash flows are based on our budgets, business plans, economic projections, anticipated future cash flows and market data. Finally, the comparable company analysis and precedent transaction analysis required judgment in selecting comparable companies and comparable transactions for use in the calculations. In all instances, future changes in these judgments and assumptions could cause impairment of goodwill.

For the years ended December 31, 2017, 2016 and 2015, all of our reporting units passed Step 1 of the goodwill impairment analysis as the fair value of each reporting unit were in excess of their carrying values. Therefore, Step 2 of the goodwill impairment analysis was not required. Any future decline in the fair value of these reporting units could result in the carrying value of the reporting unit being in excess of fair value, triggering Step 2 of the impairment testing model, which could result in an impairment of goodwill.

As noted above, we have elected to make the first day of the fourth quarter the annual impairment assessment date for goodwill and indefinite-lived intangible assets. A quantitative impairment analysis subsequent to this date has not been performed as we have concluded that no additional indicators of impairment have arisen through December 31, 2017.

The following table presents our intangible assets and accumulated amortization at December 31:

|                             | December 31, 2017 |                     |                             | December               | r 31, 2016                  |  |
|-----------------------------|-------------------|---------------------|-----------------------------|------------------------|-----------------------------|--|
| (in millions)               |                   | s Carrying<br>mount | Accumulated<br>Amortization | oss Carrying<br>Amount | Accumulated<br>Amortization |  |
| Lloyd's capacity            | \$                | 89.0                | n/a                         | \$<br>60.5             | n/a                         |  |
| Distribution network        |                   | 50.2                | 44.1                        | 45.5                   | 38.5                        |  |
| Additional Lloyd's capacity |                   | 4.8                 | 4.8                         | 4.8                    | 4.8                         |  |
| Other                       |                   | 3.3                 | 1.6                         | 1.4                    | 1.2                         |  |
|                             | \$                | 147.3               | \$ 50.5                     | \$<br>112.2            | \$ 44.5                     |  |

Included in the table above is the \$35.1 million of intangible assets acquired from the acquisition of Maybrooke (see Note 2, "Acquisition of Maybrooke").

The weighted average useful life by category at December 31, 2017 was 8.9 years for the distribution network, 5.0 years for the additional Lloyd's capacity and 6.4 years for other. The weighted average useful life for all categories was 8.5 years at December 31, 2017.

During the years ended December 31, 2017, 2016 and 2015, amortization expense was \$5.9 million, \$5.5 million and \$7.5 million, respectively, and is included in "Underwriting, acquisition and insurance expenses" in our Consolidated Statements of Income.

The estimated amortization expense for the years ended December 31, 2018, 2019, 2020, 2021 and 2022 is \$3.5 million, \$1.7 million, \$1.3 million, \$1.3 million, and \$0.1 million, respectively.

#### **Property and Equipment**

Property and equipment used in operations, including certain costs incurred to develop or obtain computer software for internal use, are capitalized and carried at cost less accumulated depreciation and are reported in "Other assets" in our Consolidated Balance Sheets. Depreciation is calculated using a straight-line method over the estimated useful lives of the assets, generally three to thirty nine years.

The accumulated depreciation for property and equipment was \$124.1 million and \$101.6 million at December 31, 2017 and 2016, respectively. The net book value of our property and equipment at December 31, 2017 and 2016 was \$151.0 million and \$142.2 million, respectively. The depreciation expense at December 31, 2017, 2016 and 2015 was \$24.1 million, \$20.9 million and \$17.5 million, respectively.

#### **Derivative Instruments**

We enter into short-term, currency spot and forward contracts to mitigate foreign exchange rate exposure in our non-U.S. Dollar denominated fixed maturity investments. The forward contracts used are typically thirty to ninety days and are renewed as long as the non-U.S. Dollar denominated fixed maturity investments are held in our portfolio. Forward contracts are designated as hedges for accounting purposes. We also enter into foreign currency exchange forward contracts to manage currency exposure on losses related to global catastrophe events. These foreign currency forward contracts are carried at fair value in our Consolidated Balance Sheets in "Other liabilities" and "Other assets" at December 31, 2017 and 2016, respectively. The realized and unrealized gains and losses are included in "Net realized investment and other gains" in our Consolidated Statements of Income.

#### **Share-Based Payments**

Compensation expense for share-based payments is recognized based on the measurement-date fair value for awards that will settle in shares. Awards that are expected to be settled in cash are accounted for as liability awards, resulting in the fair value of the award being measured at each reporting date until the award is exercised, forfeited or expires unexercised. Compensation expense for awards that are settled in equity are recognized on a straight line pro rata basis over the vesting period, adjusted for expected forfeitures. See Note 13, "Share-based Compensation" for related disclosures.

#### Foreign Currency Exchange Gain (Loss)

The U.S. Dollar is the functional currency of all but two of our foreign operations. Monetary assets and liabilities in foreign operations that are denominated in foreign currencies are revalued at the exchange rates in effect at the balance sheet date. The resulting gains and losses from changes in the foreign exchange rates are reflected in net income. Revenues and expenses denominated in foreign currencies are translated at the prevailing exchange rate during the period with the resulting foreign exchange gains and losses included in net income for the period. In the case of our foreign currency denominated available-for-sale investments, the change in exchange rates between the local currency and our functional currency at each balance sheet date represents an unrealized appreciation or depreciation in value of these securities and is included as a component of accumulated other comprehensive gain.

Translation gains and losses related to our operations in Brazil and Malta are recorded as a component of shareholders' equity in our Consolidated Balance Sheets. At December 31, 2017 and 2016, the foreign currency translation adjustments were a loss of \$19.0 million and \$17.6 million, respectively.

#### **Income Taxes**

On December 22, 2017, the Tax Cuts and Jobs Act ("TCJA") was enacted. Among many changes resulting from TCJA, the new law (i) reduces the corporate tax rate to 21% effective January 1, 2018, (ii) eliminates the corporate alternative minimum tax for tax years beginning after December 31, 2017, (iii) allows businesses to immediately expense, for tax purposes, the cost of new investments in certain qualified depreciable assets, (iv) modifies the computation of loss reserve discounting for tax purposes, (v) modifies the recognition of income rules by requiring the recognition of income for certain items no later than the tax year in which an item is taken into account as income on an applicable financial statement and (vi) significantly modifies the United States international tax system.

Deferred tax assets and liabilities are recognized for the estimated future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates in effect for the year in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in net income in the period in which the change is enacted.

We recognize potential accrued interest and penalties within our global operations in "Interest expense" and "Underwriting, acquisition and insurance expenses," respectively, in our Consolidated Statements of Income related to unrecognized tax benefits.

# **Supplemental Cash Flow Information**

*Income taxes paid.* We paid income taxes of \$16.5 million, \$16.6 million and \$10.9 million in 2017, 2016 and 2015, respectively.

*Income taxes recovered.* We recovered income taxes of \$2.5 million, \$0.5 million and \$11.7 million in 2017, 2016 and 2015, respectively.

#### Interest paid as follows:

|                                   | For the Years Ended December 31, |      |    |      |    |      |
|-----------------------------------|----------------------------------|------|----|------|----|------|
| (in millions)                     |                                  | 2017 |    | 2016 |    | 2015 |
| Senior unsecured fixed rate notes | \$                               | 9.3  | \$ | 9.3  | \$ | 9.3  |
| Junior subordinated debentures    |                                  | 12.6 |    | 7.7  |    | 7.0  |
| Other indebtedness                |                                  | 4.9  |    | 2.3  |    | 2.4  |
| Revolving credit facility         |                                  | 0.3  |    | _    |    |      |
| Total interest paid               | \$                               | 27.1 | \$ | 19.3 | \$ | 18.7 |

#### **Recently Issued Accounting Pronouncements**

On February 14, 2018, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2018-02, "Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income" that allows a reclassification from accumulated other comprehensive income to retained earnings of the stranded tax effects in AOCI resulting from the TCJA. Current guidance required the effect of a change in tax laws or rates on deferred tax balances to be reported in income from continuing operations in the accounting period that includes the period of enactment, even if the related income tax effects were originally charged or credited directly to AOCI. The amount of the reclassification would include the effect of the change in the US federal corporate income tax rate on the gross deferred tax amounts and related valuation allowances, if any, at the date of the enactment of TCJA related to items in AOCI. The updated guidance is effective for reporting periods beginning after December 15, 2018 and is to be applied retrospectively to each period in which the effect of the TCJA related to items remaining in AOCI are recognized or at the beginning of the period of adoption. Early adoption is permitted, including adoption in any interim period for public business entities for reporting periods for which financial statements have not yet been issued. We have adopted the guidance effective January 1, 2018. The adoption of this ASU will not affect the Company's results of operations, financial position, or liquidity.

On December 22, 2017, the SEC staff issued Staff Accounting Bulletin No. 118 (SAB 118) which provides guidance on accounting for the effects of the TCJA. We have adopted this guidance within our 2017 consolidated financial statements.

In May 2017, the FASB issued ASU 2017-09, "Compensation – Stock Compensation" (Topic 718): Scope of Modification Accounting. ASU 2017-09 clarifies when changes to the terms or conditions of a share-based payment award must be accounted for as modifications. The guidance requires entities to apply the modification accounting guidance if the value, vesting conditions or classification of the award changes. In addition to all the disclosures about modifications that are required today, the entities are required to affirmatively disclose when compensation expense has not changed. The ASU will be applied prospectively and is effective for annual periods, and interim periods within those annual periods, beginning after December 15, 2017. We have adopted this ASU effective January 1, 2018. The adoption of this ASU will not have a material impact on our financial results and disclosures.

In January 2017, the FASB issued ASU 2017-04, "Intangibles – Goodwill and Other" (Topic 350). ASU 2017-04 eliminates the requirement to calculate the implied fair value of goodwill that is done in Step 2 of the current goodwill impairment test to measure a goodwill impairment loss. Instead, entities will record an impairment loss based on the excess of a reporting unit's carrying amount over its fair value. The guidance will be applied prospectively and is effective for annual and interim impairment tests performed in periods beginning after December 15, 2019. We do not anticipate that this ASU will have a material impact on our financial results or disclosures.

In January 2017, the FASB issued ASU 2017-01, "Business Combinations" (Topic 805). ASU 2017-01 clarifies the definition of a business to assist entities with evaluating whether transactions should be accounted for as acquisitions (or disposals) of assets or businesses. The guidance specifies the minimum inputs and processes required to meet the definition of a business. The guidance is effective for annual periods beginning after December 15, 2017, and interim periods within the year of adoption. We have adopted this ASU effective January 1, 2018. The adoption of this ASU will not have a material impact on our financial results and disclosures.

In October 2016, the FASB issued ASU 2016-16, "Income Taxes (Topic 740): Intra-Entity Transfers of Assets Other Than Inventory." This ASU 2016-16 simplifies the income tax accounting of intra-entity transfers of an asset other than inventory by requiring an entity to recognize the income tax effect when the transfer occurs. The guidance is effective for annual reporting periods beginning after December 15, 2017, including interim reporting periods within those annual reporting periods and early adoption is permitted. We early adopted this ASU in 2017, and the adoption resulted in intercompany transfers being tax effected.

In August 2016, the FASB issued ASU 2016-15, "Classification of Certain Cash Receipts and Cash Payments (Topic 230)". ASU 2016-15 will reduce diversity in practice on how eight specific cash receipts and payments are classified on the statement of cash flows. The ASU will be effective for fiscal years beginning after December 15, 2017, including interim periods within the year of adoption. This

ASU will have an impact on how we present the distributions received from equity method investees in our statement of cash flows. We have adopted this ASU effective January 1, 2018. We have elected to adopt the cumulative earnings approach to classify distributions received from equity method investees, which we will adopt retrospectively. This ASU will have no net effect on our consolidated statements of cash flows, but will have an immaterial impact on the classification of specific cash receipts and payments within the statement.

In June 2016, the FASB issued ASU 2016-13, "Measurement of Credit Losses on Financial Instruments" (Topic 326). ASU 2016-13 requires organizations to estimate credit losses on certain types of financial instruments, including receivables and available-for-sale debt securities, by introducing an approach based on expected losses. The expected loss approach will require entities to incorporate considerations of historical information, current information and reasonable and supportable forecasts. The guidance is effective for fiscal years beginning after December 15, 2019, including interim periods within the year of adoption. The guidance requires a modified retrospective transition method and early adoption is permitted. We are currently evaluating the impact that the adoption of the ASU will have on our financial results and disclosures, but do not anticipate that any such potential impact would be material.

In March 2016, the FASB issued ASU 2016-09, "Improvements to Employee Share-Based Payment Accounting" (Topic 718). ASU 2016-09 simplifies the accounting for share-based payment award transactions including income tax consequences, classification of awards as either equity or liabilities, classification on the statement of cash flows, and accounting for forfeitures. The ASU is effective for fiscal years beginning after December 15, 2016, and interim periods within those fiscal years. We have adopted this ASU as of January 1, 2017, and for presentation purposes, the incremental tax windfall or shortfall associated with these events has been classified as a cash inflow from operating activity as compared with a financing activity, as previously required. The impact to our financial statements was not material. Additionally, we have elected to continue estimating forfeitures based on historical patterns and will true-up the expenses upon vesting.

In February 2016, the FASB issued ASU 2016-02, "Leases" (Topic 842). ASU 2016-02 requires organizations that lease assets to recognize on the balance sheet the assets and liabilities for the rights and obligations created by those leases. Additionally, the ASU modifies current guidance for lessors' accounting. The ASU is effective for interim and annual reporting periods beginning on or after January 1, 2019, with early adoption permitted. We do not anticipate that this ASU will have a material impact on our results of operations, but we anticipate an increase to the value of our assets and liabilities related to leases, with no material impact to equity.

In January 2016, the FASB issued ASU 2016-01, "Recognition and Measurement of Financial Assets and Financial Liabilities" (Subtopic 825-10). ASU 2016-01 will require equity investments that are not consolidated or accounted for under the equity method of accounting to be measured at fair value with changes in fair value recognized in net income. This ASU will also require us to assess the ability to realize our deferred tax assets related to an available-for-sale debt security in combination with our other deferred tax assets. The ASU will be effective for fiscal years beginning after December 15, 2017, including interim periods within those fiscal years. We have adopted this ASU effective January 1, 2018. We have determined that the change in the fair value of the noted investments will be included in "Net realized investment and other gains" in our consolidated statements of income. We anticipate the standard will increase the volatility of the results reported in our consolidated statements of income, resulting from the remeasurement of our equity investments.

In May 2014, the FASB issued ASU 2014-09, "Revenue from Contracts with Customers" (Topic 606), which replaces most existing U.S. GAAP revenue recognition guidance and permits the use of either the retrospective or cumulative effect transition method. In August 2015, "Deferral of the Effective Date" (Topic 606), deferred the effective date of this guidance to interim and annual reporting periods beginning after December 15, 2017. Early adoption is permitted for fiscal years, and interim reporting periods within those years, beginning after December 15, 2016. Subsequently, in 2016, the FASB issued implementation guidance related to ASU 2014-09, including:

- ASU 2016-08, "Principal versus Agent Considerations (Reporting Revenue Gross versus Net)" (Topic 606), which is intended to provide further clarification on the application of the principal versus agent implementation;
- ASU 2016-10, "Identifying Performance Obligations and Licensing" (Topic 606), which is intended to clarify the guidance for identifying promised goods or services in a contract with a customer;
- ASU 2016-11, "Rescission of SEC Guidance Because of Accounting Standards Updates 2014-09 and 2014-16 Pursuant to Staff Announcements at the March 3, 2016 EITF Meeting" (Topic 605 & 815);
- ASU 2016-12, "Narrow-Scope Improvements and Practical Expedients" (Topic 606), which amends certain aspects of ASU 2014-09 to address certain implementation issues; and
- ASU 2016-20, "Technical Corrections and Improvements" (Topic 606), provides additional guidance for quantitative and qualitative disclosures in certain cases, and makes 12 additional technical corrections and improvements to the new revenue standard.

We adopted this ASU effective January 1, 2018, as fee income related to our brokerage operations and management of the third-party capital for our underwriting Syndicates at Lloyd's are subject to this updated guidance. We have selected the modified retrospective

method to adopt this standard, which requires us to recognize the cumulative effect of initially applying the standard as an adjustment to the opening balance of retained earnings at the date of initial application. The adoption of this standard will not have a material impact on our consolidated financial results.

# 2. Acquisition of Maybrooke

Effective February 6, 2017, we acquired all of the issued and outstanding capital stock of Maybrooke, a holding company, and its subsidiaries, which operates under the name "Ariel Re." The purchase price of \$235.3 million was paid in cash from funds on hand and available under our credit facility (see Note 8, "Other Indebtedness"). Ariel Re is a global underwriter of specialty insurance and reinsurance business written primarily through its Lloyd's Syndicate 1910. Ariel Re provides Argo Group with a number of strategic advantages, including enhanced scale in its London- and Bermuda-based platforms. Subsequently, we placed Maybrooke into liquidation and began to collapse its subsidiaries into our structure to create operating efficiencies, including merging Ariel Reinsurance, Ltd. into Argo Re, Ltd. effective December 31, 2017. The restructuring is expected to be completed in the first half of 2018.

The acquisition is being accounted for in accordance with ASC 805, "Business Combinations." Purchase accounting, as defined by ASC 805, requires that the assets acquired and liabilities assumed be recognized at their fair values as of the acquisition date. The fair values disclosed herein were determined based on management's best estimates and the finalization of certain valuation analyses during the fourth quarter of 2017. Provisional fair values were recorded in the Company's interim consolidate financial statements and notes for the periods ending March 31, June 30 and September 30, 2017. The following table presents the fair value of the assets acquired and liabilities assumed relating to the acquisition of Maybrooke:

| (in millions)                                    |             |
|--|-------------|
| Assets:  |             |
| Investments                                      | \$<br>340.7 |
| Cash   | 130.1       |
| Premiums receivable                              | 157.6       |
| Reinsurance balances                             | 172.8       |
| Other assets                                     | <br>35.6    |
| Total assets                                     | 836.8       |
| Liabilities:                                     |             |
| Reserves for losses and loss adjustment expenses | 197.0       |
| Unearned premiums                                | 152.5       |
| Ceded reinsurance payable, net                   | 144.2       |
| Junior subordinated debentures                   | 83.6        |
| Accrued underwriting expenses                    | 29.0        |
| Other liabilities                                | 39.5        |
| Total liabilities                                | 645.8       |
|  |             |
| Net assets acquired                              | 191.0       |
| Purchase price                                   | <br>235.3   |
| Excess purchase price                            | \$<br>44.3  |
|  |             |

The excess of the purchase price over the fair value of the net assets acquired has been allocated \$9.2 million to goodwill and \$35.1 million to intangible assets. The goodwill and intangible assets are included in the International Operations segment in Note 19, "Segment Information". We recorded an amortization expense of \$1.2 million related the intangible assets for the year ended December 31, 2017. Goodwill is calculated as the excess of the purchase price over the fair value of the net assets recognized, including identifiable intangible assets. Goodwill is primarily attributable to the anticipated synergies and economies of scale expected from the operations at Lloyd's and Bermuda, and skilled assembled workforce. Goodwill is not deductible for tax purposes. A summary of the acquired intangible assets is shown below:

|                                      | Value<br>illions) | Estimated Useful Life |
|--------------------------------------|-------------------|-----------------------|
| Stamp capacity                       | \$<br>28.5        | n/a                   |
| Distribution network                 | 4.7               | 5 years               |
| Trade name                           | 1.9               | 5 years               |
| Subtotal - intangible assets         | 35.1              |                       |
| Goodwill                             | 9.2               | n/a                   |
| Total goodwill and intangible assets | \$<br>44.3        |                       |

Through the acquisition of Maybrooke, we assumed unsecured junior subordinated debentures with a principal balance of \$91.8 million ("the Maybrooke debt"). The Maybrooke debt is carried on our consolidated balance sheet at \$83.9 million, which represents the debt's fair value of \$83.6 million at the date of acquisition plus accumulated accretion of discount to par value (see Note 7, "Junior Subordinated Debentures").

We recognized approximately \$2.5 million of acquisition-related transaction costs in our Consolidated Statements of Income, all of which were recorded during the first quarter of 2017. Of these amounts, \$2.2 million were reported in "Underwriting, acquisition and insurance expenses" and \$0.3 million in "Interest expense" related to the borrowings under our credit facility to help fund the acquisition. No material transaction costs were incurred after the first quarter of 2017.

# Maybrooke's Contribution to Argo Group's Revenue and Income

The following selected financial information summarizes the results of Maybrooke from the date of acquisition that have been included in our Consolidated Statement of Income:

| (in millions) | ecember 31, 2017 |
|---------------|------------------|
| Revenues      | \$<br>127.6      |
| Net loss      | \$<br>(13.1)     |

#### **Unaudited Pro forma Results of Operations**

The following unaudited pro forma financial information has been provided to present a summary of the combined results of Argo Group's operations with Maybrooke's as if the acquisition had occurred on January 1, 2016. The unaudited pro forma financial information is for informational purposes only and is not necessarily indicative of what the results would have been had the acquisition been completed at the date indicated above, as it may not include all necessary adjustments. Future changes to Maybrooke's business, such as, but not limited to, the impact from underwriting decisions, changes in risk selection, or retention rates, could result in a material favorable or unfavorable impact on Argo Group's future results of operations and financial position. The unaudited pro forma results for year ended December 31, 2017 include favorable development from prior accident years of \$11.2 million, including \$6.2 million relating to one specific claim in January 2017. In addition, the \$2.5 million of nonrecurring transaction costs directly attributable to the acquisition for year ended December 31, 2017, as disclosed above, have also been removed from the unaudited pro forma results in the table below.

|  | <br>For the Years End | ded Dec | ember 31, |
|--|-----------------------|---------|-----------|
| (in millions, except per share data)     | 2017                  |         | 2016      |
| Pro forma revenues                       | \$<br>1,787.9         | \$      | 1,793.1   |
| Pro forma net income                     | 58.7                  |         | 167.9     |
| Pro forma net income per share - basic   | 1.96                  |         | 5.57      |
| Pro forma net income per share - diluted | 1.91                  |         | 5.44      |

## 3. Investments

# Composition of Invested Assets

The amortized cost, gross unrealized gains, gross unrealized losses and fair value of investments as of December 31 were as follows:

December 31, 2017

| (in millions)                                    | Amortized<br>Cost | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Fair<br>Value |
|--|-------------------|------------------------------|-------------------------------|---------------|
| Fixed maturities                                 |                   |                              |                               |               |
| U.S. Governments                                 | \$ 419.9          | \$ 0.2                       | \$ 5.0                        | \$ 415.1      |
| Foreign Governments                              | 229.0             | 6.7                          | 2.5                           | 233.2         |
| Obligations of states and political subdivisions | 327.7             | 9.3                          | 1.1                           | 335.9         |
| Corporate bonds                                  | 1,514.5           | 24.4                         | 13.2                          | 1,525.7       |
| Commercial mortgage-backed securities            | 136.3             | 0.1                          | 1.5                           | 134.9         |
| Residential mortgage-backed securities           | 309.3             | 2.8                          | 2.7                           | 309.4         |
| Asset-backed securities                          | 161.3             | 0.7                          | 0.8                           | 161.2         |
| Collateralized loan obligations                  | 222.6             | 5.9                          | 0.5                           | 228.0         |
| Total fixed maturities                           | 3,320.6           | 50.1                         | 27.3                          | 3,343.4       |
| Equity securities                                | 338.2             | 154.0                        | 4.8                           | 487.4         |
| Other investments                                | 534.1             | 9.6                          | 0.1                           | 543.6         |
| Short-term investments                           | 368.5             |                              |                               | 368.5         |
| Total investments                                | \$ 4,561.4        | \$ 213.7                     | \$ 32.2                       | \$ 4,742.9    |

December 31, 2016

| (in millions)                                    | A  | mortized<br>Cost |    |       | Unrealized Unrealized |      | nrealized     | Fair<br>Value |
|--|----|------------------|----|-------|-----------------------|------|---------------|---------------|
| Fixed maturities                                 |    |                  |    | _     |                       | _    | _             |               |
| U.S. Governments                                 | \$ | 275.1            | \$ | 0.6   | \$                    | 4.5  | \$<br>271.2   |               |
| Foreign Governments                              |    | 244.2            |    | 1.1   |                       | 8.0  | 237.3         |               |
| Obligations of states and political subdivisions |    | 375.7            |    | 8.9   |                       | 1.8  | 382.8         |               |
| Corporate bonds                                  |    | 1,316.9          |    | 23.3  |                       | 19.5 | 1,320.7       |               |
| Commercial mortgage-backed securities            |    | 154.9            |    | 0.4   |                       | 1.6  | 153.7         |               |
| Residential mortgage-backed securities           |    | 174.8            |    | 3.7   |                       | 1.7  | 176.8         |               |
| Asset-backed securities                          |    | 127.6            |    | 0.1   |                       | 2.1  | 125.6         |               |
| Collateralized loan obligations                  |    | 269.6            |    | 3.8   |                       | 9.1  | 264.3         |               |
| Total fixed maturities                           |    | 2,938.8          |    | 41.9  | ·                     | 48.3 | 2,932.4       |               |
| Equity securities                                |    | 335.2            |    | 117.9 |                       | 5.7  | 447.4         |               |
| Other investments                                |    | 527.6            |    | 7.5   |                       | 0.1  | 535.0         |               |
| Short-term investments                           |    | 405.5            |    | _     |                       | _    | 405.5         |               |
| Total investments                                | \$ | 4,207.1          | \$ | 167.3 | \$                    | 54.1 | \$<br>4,320.3 |               |

Included in "Total investments" in our Consolidated Balance Sheets at December 31, 2017 and 2016 is \$130.8 million and \$131.9 million, respectively, of assets managed on behalf of the trade capital providers, who are third-party participants that provide underwriting capital to Syndicate 1200.

## **Contractual Maturity**

The amortized cost and fair values of fixed maturity investments as of December 31, 2017, by contractual maturity, were as follows:

| (in millions)                          | A  | mortized<br>Cost | Fair<br>Value |
|--|----|------------------|---------------|
| Due in one year or less                | \$ | 262.3            | \$<br>261.9   |
| Due after one year through five years  |    | 1,432.2          | 1,440.0       |
| Due after five years through ten years |    | 623.3            | 630.6         |
| Thereafter                             |    | 173.3            | 177.4         |
| Structured securities                  |    | 829.5            | 833.5         |
| Total                                  | \$ | 3,320.6          | \$<br>3,343.4 |

The expected maturities may differ from the contractual maturities because debtors may have the right to call or prepay obligations.

#### Other Invested Assets

Details regarding the carrying value, redemption characteristics and unfunded investment commitments of the other invested assets portfolio as of December 31, 2017 and 2016 were as follows:

| December 31, 2017   |                       |     |                     |
|---|-----------------------|-----|---------------------|
|   | Carrying              | _   | ıfunded             |
| (in millions)   | <br>Value             | Com | mitments            |
| Investment Type   |                       |     |                     |
| Hedge funds   | \$<br>163.6           | \$  | _                   |
| Private equity  | 179.2                 |     | 129.9               |
| Long only funds   | 196.5                 |     |                     |
| Other investments   | <br>4.3               |     | <u>—</u>            |
| Total other invested assets                                 | \$<br>543.6           | \$  | 129.9               |
|   |                       |     |                     |
|   |                       |     |                     |
| December 31, 2016   |                       |     |                     |
| ,   | Carrying              |     | nfunded             |
| December 31, 2016 (in millions)                             | <br>Carrying<br>Value |     | nfunded<br>mitments |
| ,   |                       |     |                     |
| (in millions)   | \$<br>                |     |                     |
| (in millions) Investment Type                               | \$<br>Value           | Com |                     |
| (in millions)  Investment Type  Hedge funds                 | \$<br>180.9           | Com | mitments            |
| (in millions)  Investment Type  Hedge funds  Private equity | \$<br>180.9<br>179.0  | Com | mitments            |

The following describes each investment type:

- **Hedge funds:** Hedge funds include funds that primarily buy and sell stocks including short sales, multi-strategy credit, relative value credit and distressed credit.
- **Private equity:** Private equity includes buyout funds, real asset/infrastructure funds, credit special situations funds, mezzanine lending funds and direct investments and strategic non-controlling minority investments in private companies that are principally accounted for using the equity method of accounting.
- **Long only funds:** Our long only funds include a fund that primarily owns international stocks, funds that primarily own investment-grade corporate and sovereign fixed income securities and participations in investment pools.
- Other investments: Other investments include our participation in a trust preferred investment pool and options.

#### Unrealized Losses and Other-than-temporary Impairments

An aging of unrealized losses on our investments in fixed maturities, equity securities, other investments and short-term investments is presented below:

| December 31, 2017                                | Less Than One Year |                           |    | One Year or Greater |    |               |    | Total            |      |             |    |                   |
|--|--------------------|---------------------------|----|---------------------|----|---------------|----|------------------|------|-------------|----|-------------------|
| (in millions)                                    |                    | Fair<br><sup>7</sup> alue |    | ealized<br>osses    |    | Fair<br>Value |    | ealized<br>osses |      | air<br>alue |    | realized<br>osses |
| Fixed maturities                                 |                    |                           |    |                     | ٠  |               | ·  |                  |      |             | ,  |                   |
| U.S. Governments                                 | \$                 | 313.7                     | \$ | 1.9                 | \$ | 83.7          | \$ | 3.1              | \$   | 397.4       | \$ | 5.0               |
| Foreign Governments                              |                    | 175.2                     |    | 2.0                 |    | 35.9          |    | 0.5              |      | 211.1       |    | 2.5               |
| Obligations of states and political subdivisions |                    | 33.3                      |    | 0.5                 |    | 22.4          |    | 0.6              |      | 55.7        |    | 1.1               |
| Corporate bonds                                  |                    | 674.1                     |    | 9.9                 |    | 77.7          |    | 3.3              |      | 751.8       |    | 13.2              |
| Commercial mortgage-backed securities            |                    | 58.2                      |    | 0.4                 |    | 37.8          |    | 1.1              |      | 96.0        |    | 1.5               |
| Residential mortgage-backed securities           |                    | 164.4                     |    | 1.6                 |    | 52.4          |    | 1.1              |      | 216.8       |    | 2.7               |
| Asset-backed securities                          |                    | 85.4                      |    | 0.4                 |    | 31.9          |    | 0.4              |      | 117.3       |    | 0.8               |
| Collateralized loan obligations (2)              |                    | 34.6                      |    | 0.5                 |    | 0.9           |    |                  |      | 35.5        |    | 0.5               |
| Total fixed maturities                           | 1                  | ,538.9                    |    | 17.2                |    | 342.7         |    | 10.1             | 1    | ,881.6      |    | 27.3              |
| Equity securities                                |                    | 46.9                      |    | 4.8                 |    | _             |    | _                |      | 46.9        |    | 4.8               |
| Other investments                                |                    |                           |    |                     |    | 0.3           |    | 0.1              |      | 0.3         |    | 0.1               |
| Total  | \$ 1               | ,585.8                    | \$ | 22.0                | \$ | 343.0         | \$ | 10.2             | \$ 1 | ,928.8      | \$ | 32.2              |

| December 31, 2016                                | <b>Less Than One Year</b> |               |    | One Year or Greater |    |               |                | Total |    |               |    |                  |
|--|---------------------------|---------------|----|---------------------|----|---------------|----------------|-------|----|---------------|----|------------------|
| (in millions)                                    | ,                         | Fair<br>Value | _  | realized<br>Losses  |    | Fair<br>Value | Unreal<br>Loss |       |    | Fair<br>Value |    | ealized<br>osses |
| Fixed maturities                                 |                           |               |    |                     |    |               |                |       |    |               |    |                  |
| U.S. Governments                                 | \$                        | 183.4         | \$ | 4.5                 | \$ | _             | \$             | _     | \$ | 183.4         | \$ | 4.5              |
| Foreign Governments                              |                           | 201.2         |    | 8.0                 |    | _             |                |       |    | 201.2         |    | 8.0              |
| Obligations of states and political subdivisions |                           | 72.6          |    | 1.7                 |    | 1.8           |                | 0.1   |    | 74.4          |    | 1.8              |
| Corporate bonds                                  |                           | 490.5         |    | 17.7                |    | 50.6          |                | 1.8   |    | 541.1         |    | 19.5             |
| Commercial mortgage-backed securities            |                           | 70.6          |    | 1.5                 |    | 7.1           |                | 0.1   |    | 77.7          |    | 1.6              |
| Residential mortgage-backed securities (2)       |                           | 87.5          |    | 1.7                 |    | 4.4           |                | _     |    | 91.9          |    | 1.7              |
| Asset-backed securities                          |                           | 69.7          |    | 1.4                 |    | 8.2           |                | 0.7   |    | 77.9          |    | 2.1              |
| Collateralized loan obligations                  |                           | 122.5         |    | 8.6                 |    | 16.9          |                | 0.5   |    | 139.4         |    | 9.1              |
| Total fixed maturities                           |                           | 1,298.0       |    | 45.1                |    | 89.0          | ·              | 3.2   |    | 1,387.0       |    | 48.3             |
| Equity securities                                |                           | 62.1          |    | 5.7                 |    | _             |                |       |    | 62.1          |    | 5.7              |
| Other investments                                |                           | 0.3           |    | 0.1                 |    |               |                |       |    | 0.3           |    | 0.1              |
| Short-term investments (1)                       |                           | 4.8           |    | _                   |    | _             |                |       |    | 4.8           |    |                  |
| Total  | \$                        | 1,365.2       | \$ | 50.9                | \$ | 89.0          | \$             | 3.2   | \$ | 1,454.2       | \$ | 54.1             |

<sup>&</sup>lt;sup>(1)</sup> Unrealized losses less than one year are less than \$0.1 million.

We regularly evaluate our investments for other than temporary impairment. For fixed maturity securities, the evaluation for a credit loss is generally based on the present value of expected cash flows of the security as compared to the amortized book value. For structured securities, frequency and severity of loss inputs are used in projecting future cash flows of the securities. Loss frequency is measured as the credit default rate, which includes such factors as loan-to-value ratios and credit scores of borrowers. For equity securities and other investments, the length of time and the amount of decline in fair value are the principal factors in determining other-than-temporary impairment. We also recognize other-than-temporary losses on fixed maturity securities that we intend to sell.

We hold a total of 8,084 securities, of which 2,273 were in an unrealized loss position for less than one year and 357 were in an unrealized loss position for a period one year or greater as of December 31, 2017. Unrealized losses greater than twelve months on fixed maturities were the result of a number of factors, including increased credit spreads, foreign currency fluctuations and higher market yields relative to the date the securities were purchased, and for structured securities, by the performance of the underlying collateral as well. In considering whether an investment is other-then-temporarily impaired or not, we also considered that we do not intend to sell the investment and it is unlikely that we will be required to sell the investment before recovery of its amortized cost basis, which may be maturity. In situations where we did not recognize other-than-temporary losses on investments in our equity portfolio, we have evaluated the near-term prospects of the investment in relation to the severity and duration of the impairment and based on that evaluation, have the ability and intent to hold these investments until a recovery of the cost basis. We do not consider these investments to be other-than-temporarily impaired at December 31, 2017.

<sup>&</sup>lt;sup>(2)</sup> Unrealized losses one year or greater are less than \$0.1 million.

We recognized other-than-temporary losses on our fixed maturities and equity portfolios as follows:

|  | For the Years Ended December 31, |          |           |        |  |  |  |
|--|----------------------------------|----------|-----------|--------|--|--|--|
| (in millions)                                    | 2                                | 2017     | 2016      | 2015   |  |  |  |
| Other-than-temporary impairment:                 |                                  |          |           |        |  |  |  |
| Obligations of states and political subdivisions | \$                               | (0.1) \$ | — \$      | _      |  |  |  |
| Corporate bonds                                  |                                  | (0.7)    | (1.7)     | (2.2)  |  |  |  |
| Equity securities                                |                                  | (1.7)    | (8.5)     | (9.7)  |  |  |  |
| Other-than-temporary impairment losses           | \$                               | (2.5) \$ | (10.2) \$ | (11.9) |  |  |  |

# Net Investment Income and Realized Gains and Losses

Investment income and expenses were as follows:

|  | For the Years Ended December 31, |        |    |        |    |        |  |
|--|----------------------------------|--------|----|--------|----|--------|--|
| (in millions)                              |                                  | 2017   |    | 2016   |    | 2015   |  |
| Investment income:                         |                                  |        |    |        |    |        |  |
| Interest on fixed maturities               | \$                               | 97.1   | \$ | 88.9   | \$ | 78.2   |  |
| Dividends on equity securities             |                                  | 13.9   |    | 15.6   |    | 16.3   |  |
| Income on alternative investments          |                                  | 49.5   |    | 29.9   |    | 10.0   |  |
| Income on short-term and other investments |                                  | 7.7    |    | 0.4    |    | 0.2    |  |
| Investment income                          |                                  | 168.2  |    | 134.8  |    | 104.7  |  |
| Investment expenses                        |                                  | (28.2) |    | (19.7) |    | (16.1) |  |
| Net investment income                      | \$                               | 140.0  | \$ | 115.1  | \$ | 88.6   |  |

The following table presents our gross realized investment gains (losses) and other:

| (in millions)  | For the Years Ended December 31<br>2017 2016 2 |        |    |         | 31,<br>2015 |        |
|--|--|--------|----|---------|-------------|--------|
| (in millions) Realized gains                                 | _  | 2017   |    | 2010    |             | 2015   |
| Fixed maturities   | \$   | 25.7   | \$ | 21.5    | \$          | 12.3   |
| Equity securities  | Ψ  | 51.3   | Ψ  | 57.5    | Ψ           | 40.5   |
| Other investments  |  | 25.7   |    | 47.5    |             | 37.6   |
| Short-term investments                                       |  | 0.7    |    | 0.5     |             | 1.2    |
| Other assets   |  | _      |    | 1.2     |             | _      |
| Gain on sale of real estate holdings                         |  | _      |    | _       |             | 0.3    |
| Gross realized investment and other gains                    |  | 103.4  |    | 128.2   |             | 91.9   |
| Realized losses  |  |        |    |         |             |        |
| Fixed maturities   |  | (20.0) |    | (35.9)  |             | (23.5) |
| Equity securities  |  | (5.2)  |    | (9.7)   |             | (6.6)  |
| Other investments  |  | (36.2) |    | (46.0)  |             | (24.0) |
| Short-term investments                                       |  | (0.2)  |    | (0.3)   |             | (1.8)  |
| Other-than-temporary impairment losses on fixed              |  |        |    |         |             |        |
| maturities   |  | (0.8)  |    | (1.7)   |             | (2.2)  |
| Other-than-temporary impairment losses on equity             |  |        |    |         |             |        |
| securities   |  | (1.7)  |    | (8.5)   |             | (9.7)  |
| Gross realized investment and other losses                   |  | (64.1) |    | (102.1) |             | (67.8) |
| Net realized investment and other gains before income taxes  |  | 39.3   |    | 26.1    |             | 24.1   |
| Income tax expense   |  | (12.0) |    | (11.6)  |             | (10.0) |
| Net realized investment and other gains, net of income taxes | \$   | 27.3   | \$ | 14.5    | \$          | 14.1   |

Changes in unrealized appreciation (depreciation) related to investments are summarized as follows:

|  | For the Years Ended December 31, |        |    |       |    |         |
|--|----------------------------------|--------|----|-------|----|---------|
| (in millions)  |                                  | 2017   |    | 2016  |    | 2015    |
| Change in unrealized gains (losses)                        |                                  |        |    |       |    |         |
| Fixed maturities   | \$                               | 25.4   | \$ | 36.5  | \$ | (65.3)  |
| Equity securities  |                                  | 36.6   |    | (2.6) |    | (64.1)  |
| Other investments  |                                  | 2.1    |    | 0.6   |    | 1.5     |
| Short-term investments                                     |                                  |        |    | 0.4   |    | (0.4)   |
| Net unrealized investment and other gains (losses) before  |                                  |        |    |       |    |         |
| income taxes   |                                  | 64.1   |    | 34.9  |    | (128.3) |
| Income tax (expense) benefit                               |                                  | (14.6) |    | (2.4) |    | 37.6    |
| Net unrealized investment and other gains (losses), net of |                                  |        |    |       |    |         |
| income taxes   | \$                               | 49.5   | \$ | 32.5  | \$ | (90.7)  |

# Foreign Currency Exchange Forward Contracts

We entered into foreign currency exchange forward contracts to manage operational currency exposure on our Canadian dollar ("CAD") investment portfolio, minimize negative impacts to investment portfolio returns, and gain exposure to a total return strategy which invests in multiple currencies. The currency forward contracts are carried at fair value in our Consolidated Balance Sheets in "Other liabilities" and "Other assets" at December 31, 2017 and 2016, respectively. The gains and losses are included in "Net realized investment and other gains" in our Consolidated Statements of Income.

The fair value of our foreign currency exchange forward contracts as of December 31 was as follows:

| (in millions)                     | nber 31, Dec<br>017 | cember 31,<br>2016 |
|-----------------------------------|---------------------|--------------------|
| Operational currency exposure     | \$<br>(0.2) \$      | _                  |
| Asset manager investment exposure | (0.9)               | 0.7                |
| Total return strategy             | 0.7                 | 3.3                |
| Total                             | \$<br>(0.4) \$      | 4.0                |

The following table presents our gross investment realized gains and losses on our foreign currency exchange forward contracts:

|   |    | For the Years Ended December 31, |        |         |  |  |  |  |
|---|----|----------------------------------|--------|---------|--|--|--|--|
| (in millions)                                     |    | 2017                             | 2016   | 2015    |  |  |  |  |
| Realized gains                                    |    |                                  |        |         |  |  |  |  |
| Global catastrophe (1)                            | \$ | _                                | \$ —   | \$ 0.5  |  |  |  |  |
| Operational currency exposure                     |    | 12.4                             | 10.9   | 26.1    |  |  |  |  |
| Asset manager investment exposure                 |    | 1.5                              | 9.0    | 8.5     |  |  |  |  |
| Total return strategy                             |    | 10.4                             | 25.6   | 1.4     |  |  |  |  |
| Gross realized investment gains                   |    | 24.3                             | 45.5   | 36.5    |  |  |  |  |
| Realized losses                                   |    |                                  |        |         |  |  |  |  |
| Global catastrophe                                |    |                                  | _      | (2.3)   |  |  |  |  |
| Operational currency exposure                     |    | (13.8)                           | (18.0) | (12.9)  |  |  |  |  |
| Asset manager investment exposure                 |    | (11.3)                           | (4.5)  | (2.3)   |  |  |  |  |
| Total return strategy                             |    | (7.6)                            | (21.0) | (3.8)   |  |  |  |  |
| Gross realized investment losses                  |    | (32.7)                           | (43.5) | (21.3)  |  |  |  |  |
| Net realized investment (losses) gains on foreign |    |                                  |        |         |  |  |  |  |
| currency exchange forward contracts               | \$ | (8.4)                            | \$ 2.0 | \$ 15.2 |  |  |  |  |
| (1) (2) 1 1 (2) 1                                 | -  |                                  |        |         |  |  |  |  |

<sup>(1)</sup> Global Catastrophe program ended 2015

## Regulatory Deposits, Pledged Securities and Letters of Credit

We are required to maintain assets on deposit with various regulatory authorities to support our insurance and reinsurance operations. We maintain assets pledged as collateral in support of irrevocable letters of credit issued under the terms of certain reinsurance agreements for reported loss and loss expense reserves. The following table presents our components of restricted assets at December 31:

| (in millions)  | Dec | ember 31,<br>2017 | De | cember 31,<br>2016 |
|--|-----|-------------------|----|--------------------|
| Securities on deposit for regulatory and other purposes    | \$  | 175.3             | \$ | 168.7              |
| Securities pledged as collateral for letters of credit     |     | 78.1              |    | 35.9               |
| Securities and cash on deposit supporting Lloyd's business |     | 355.5             |    | 161.8              |
| Total restricted investments                               | \$  | 608.9             | \$ | 366.4              |

#### Fair Value Measurements

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability, or in the absence of a principal market, the most advantageous market. Market participants are buyers and sellers in the principal (or most advantageous) market that are independent, knowledgeable, able to transact for the asset or liability and willing to transfer the asset or liability.

Valuation techniques consistent with the market and income approach are used to measure fair value. The inputs of these valuation techniques are categorized into three levels.

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that can be accessed at the reporting date. We define actively traded as a security that has traded in the past seven days. We receive one quote per instrument for Level 1 inputs.
- Level 2 inputs are inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. We receive one quote per instrument for Level 2 inputs.
- Level 3 inputs are unobservable inputs. Unobservable inputs reflect our own assumptions about the assumptions market participants would use in pricing the asset or liability based on the best information available in the circumstances.

We receive fair value prices from third-party pricing services and our outside investment managers. These prices are determined using observable market information such as dealer quotes, market spreads, cash flows, yield curves, live trading levels, trade execution data, market consensus prepayment speeds, credit information and the security's terms and conditions, among other things. We have reviewed the processes used by the third-party providers for pricing the securities, and have determined that these processes result in fair values consistent with GAAP requirements. In addition, we review these prices for reasonableness, and have not adjusted any prices received from the third-party providers as of December 31, 2017 and 2016. A description of the valuation techniques we use to measure assets at fair value is as follows:

## Fixed Maturities (Available-for-Sale) Levels 1 and 2:

- United States Treasury securities are typically valued using Level 1 inputs. For these securities, we obtain fair value measurements from third-party pricing services using quoted prices (unadjusted) in active markets at the reporting date.
- United States Government agencies, non-U.S. Government securities, obligations of states and political subdivisions, credit
  securities and foreign denominated government and credit securities are reported at fair value using Level 2 inputs. For these
  securities, we obtain fair value measurements from third-party pricing services. Observable data may include dealer quotes,
  market spreads, yield curves, live trading levels, trade execution data, credit information and the security's terms and
  conditions, among other things.
- Asset and mortgage-backed securities and collateralized loan obligations are reported at fair value using Level 2 inputs. For
  these securities, we obtain fair value measurements from third-party pricing services. Observable data may include dealer
  quotes, market spreads, cash flows, yield curves, live trading levels, trade execution data, market consensus prepayment
  speeds, credit information and the security's terms and conditions, among other things.

# Fixed Maturities Level 3:

• We own a \$1.9 million term loan that is valued using unobservable inputs.

*Equity Securities Level 1:* Equity securities are principally reported at fair value using Level 1 inputs. For these securities, we obtain fair value measurements from a third-party pricing service using quoted prices (unadjusted) in active markets at the reporting date.

*Equity Securities Level 2:* We own interests in a mutual fund that is reported at fair value using Level 2 inputs. The valuation is based on the funds' net asset value per share, at the end of each month. The underlying assets in the funds are valued primarily on the basis of closing market quotations or official closing prices on each valuation day.

*Equity Securities Level 3:* We own certain equity securities that are reported at fair value using Level 3 inputs. The valuation techniques for these securities include the following:

- Fair value measurements obtained from the National Association of Insurance Commissioners' Security Valuation Office at the reporting date.
- Fair value measurements for an investment in an equity fund obtained by applying final prices provided by the administrator of the fund, which is based upon certain estimates and assumptions.
- Fair value measurements from a broker and an independent valuation service, both based upon estimates and assumptions.

Other Investments Level 2: Foreign regulatory deposits are assets held in trust in jurisdictions where there is a legal and regulatory requirement to maintain funds locally in order to protect policyholders. Lloyd's is the appointed investment manager for the funds. These assets are invested in short-term government securities, agency securities and corporate bonds and are valued using Level 2 inputs based upon values obtained from Lloyd's.

*Short-term Investments:* Short-term investments are principally reported at fair value using Level 1 inputs, with the exception of short-term corporate and governmental bonds reported at fair value using Level 2 inputs as described in the fixed maturities section above. Values for the investments categorized as Level 1 are obtained from various financial institutions as of the reporting date.

Transfers Between Level 1 and Level 2 Securities: There were no transfers between Level 1 and Level 2 securities during 2017 or 2016.

Based on an analysis of the inputs, our financial assets measured at fair value on a recurring basis have been categorized as follows:

|  |                      | surements at Repo | rting Date Using |             |
|--|----------------------|-------------------|------------------|-------------|
| (in millions)                                    | December 31,<br>2017 | Level 1 (a)       | Level 2 (b)      | Level 3 (c) |
| Fixed maturities                                 |                      |                   |                  |             |
| U.S. Governments                                 | \$ 415.1             | \$ 410.6          | \$ 4.5           | \$ —        |
| Foreign Governments                              | 233.2                | _                 | 233.2            | _           |
| Obligations of states and political subdivisions | 335.9                |                   | 335.9            | _           |
| Corporate bonds                                  | 1,525.7              | _                 | 1,523.8          | 1.9         |
| Commercial mortgage-backed securities            | 134.9                | _                 | 134.9            | _           |
| Residential mortgage-backed securities           | 309.4                | _                 | 309.4            | _           |
| Asset-backed securities                          | 161.2                | _                 | 161.2            | _           |
| Collateralized loan obligations                  | 228.0                | _                 | 228.0            |             |
| Total fixed maturities                           | 3,343.4              | 410.6             | 2,930.9          | 1.9         |
| Equity securities                                | 487.4                | 483.0             | 2.1              | 2.3         |
| Other investments                                | 108.8                |                   | 108.8            | _           |
| Short-term investments                           | 368.5                | 333.7             | 34.8             | _           |
|  | \$ 4,308.1           | \$ 1,227.3        | \$ 3,076.6       | \$ 4.2      |

<sup>(</sup>a) Quoted prices in active markets for identical assets

<sup>(</sup>b) Significant other observable inputs

<sup>(</sup>c) Significant unobservable inputs

|  |                      |         | Fair Value Measurements at Reporting Date Using |    |             |    |             |  |  |
|--|----------------------|---------|---|----|-------------|----|-------------|--|--|
| (in millions)                                    | December 31,<br>2016 |         | Level 1 (a)                                     |    | Level 2 (b) | I  | Level 3 (c) |  |  |
| Fixed maturities                                 |                      |         |   |    |             |    |             |  |  |
| U.S. Governments                                 | \$                   | 271.2   | \$ 228.0  | \$ | 43.2        | \$ |             |  |  |
| Foreign Governments                              |                      | 237.3   |   |    | 237.3       |    | _           |  |  |
| Obligations of states and political subdivisions |                      | 382.8   |   |    | 382.8       |    |             |  |  |
| Corporate bonds                                  |                      | 1,320.7 |   |    | 1,318.7     |    | 2.0         |  |  |
| Commercial mortgage-backed securities            |                      | 153.7   |   |    | 153.7       |    |             |  |  |
| Residential mortgage-backed securities           |                      | 176.8   | _   |    | 176.8       |    | _           |  |  |
| Asset-backed securities                          |                      | 125.6   | _   |    | 125.6       |    |             |  |  |
| Collateralized loan obligations                  |                      | 264.3   | _   |    | 264.3       |    | _           |  |  |
| Total fixed maturities                           |                      | 2,932.4 | 228.0   | ·  | 2,702.4     |    | 2.0         |  |  |
| Equity securities                                |                      | 447.4   | 444.9   |    | 2.1         |    | 0.4         |  |  |
| Other investments                                |                      | 91.5    | _   |    | 91.5        |    | _           |  |  |
| Short-term investments                           |                      | 405.5   | 375.1   |    | 30.4        |    | _           |  |  |
|  | \$                   | 3,876.8 | \$ 1,048.0                                      | \$ | 2,826.4     | \$ | 2.4         |  |  |

<sup>(</sup>a) Quoted prices in active markets for identical assets

The fair value measurements in the tables above do not equal "Total investments" on our Consolidated Balance Sheets as they exclude certain other investments that are accounted for under the equity-method of accounting.

A reconciliation of the beginning and ending balances for the investments categorized as Level 3 are as follows:

## Fair Value Measurements Using Observable Inputs (Level 3)

|           | g - 1,1                                       | 700 4 3   |
|-----------|---|---|
|           | Securities                                    | Total   |
| \$<br>2.0 | \$ 0.4  | \$ 2.4  |
|           |   |   |
| _         | _   | _   |
|           |   |   |
| _         | _   | <del></del>   |
| (0.1)     | 0.2   | 0.1   |
|           |   |   |
|           | 1.7   | 1.7   |
| _         | _   | _   |
| _         |   |   |
| <br>      |   |   |
| \$<br>1.9 | \$ 2.3  | \$ 4.2  |
| \$<br>    | \$ —  | \$  |
|           | (0.1)<br>———————————————————————————————————— | \$ 2.0 \$ 0.4<br><br>- (0.1) 0.2<br>- 1.7<br><br><br> |

<sup>(</sup>b) Significant other observable inputs

<sup>(</sup>c) Significant unobservable inputs

|  |          |          |    | Equity    |           |
|--|----------|----------|----|-----------|-----------|
| (in millions)  | Credit I | inancial | Se | ecurities | Total     |
| Beginning balance, January 1, 2016   | \$       | —        | \$ | 0.7       | \$<br>0.7 |
| Transfers into Level 3   |          |          |    |           |           |
| Transfers out of Level 3   |          |          |    | _         | _         |
| Total gains or losses (realized/unrealized):   |          |          |    |           |           |
| Included in net income (loss)  |          |          |    | _         | _         |
| Included in other comprehensive income (loss)  |          |          |    | _         | _         |
| Purchases, issuances, sales, and settlements:  |          |          |    |           |           |
| Purchases  |          | 2.0      |    | _         | 2.0       |
| Issuances  |          | _        |    | _         | _         |
| Sales  |          |          |    | (0.3)     | (0.3)     |
| Settlements  |          | _        |    | _         | _         |
| Ending balance, December 31, 2016  | \$       | 2.0      | \$ | 0.4       | \$<br>2.4 |
| Amount of total gains or losses for the year included in net income (loss) attributable to the change in unrealized gains or losses relating to assets still held at December 31, 2016 | \$       |          | \$ |           | \$<br>    |

At December 31, 2017 and 2016, we did not have any financial assets or financial liabilities measured at fair value on a nonrecurring basis or any financial liabilities on a recurring basis.

#### 4. Reinsurance

We reinsure certain risks with other insurance companies. Such arrangements serve to limit our maximum loss on certain individual risks as well as on catastrophes and large or unusually hazardous risks. We are liable to our insureds for reinsurance ceded in the event our reinsurers do not meet their obligations. Thus, a credit exposure exists with respect to reinsurance ceded to the extent that any reinsurer is unable or unwilling to meet the obligations assumed under the reinsurance contracts. Our allowance for uncollectible reinsurance balances receivable on paid losses and incurred claims was \$2.1 million as of December 31, 2017 and 2016. Under certain reinsurance agreements, collateral, including letters of credit, is held to secure performance of reinsurers in meeting their obligations. The amount of such collateral was \$907.7 million and \$492.6 million at December 31, 2017 and 2016, respectively. The collateral we hold does not apply to our entire outstanding reinsurance recoverable. Rather, collateral is provided on an individual contract basis as appropriate. For each individual reinsurer, the collateral held may exceed or fall below the total outstanding recoverable from that individual reinsurer.

The long-term nature of the reinsurance contracts creates a credit risk to us over time arising from potentially uncollectible reinsurance. To mitigate that counterparty risk, we evaluate our reinsurers to assess their financial condition. The factors that underlie these reviews include a financial risk assessment as well as an internal assessment of the capitalization and the operational risk of the reinsurer. As a result of these reviews, we may make changes to the approved markets that are used in both our treaty and facultative reinsurance programs.

Estimated losses recoverable from reinsurers and the ceded portion of unearned premiums are reported as assets in our Consolidated Balance Sheets. Included in "Reinsurance recoverables" are paid loss recoverables of \$380.3 million and \$215.0 million as of December 31, 2017 and 2016, respectively. "Earned Premiums" and "Losses and loss adjustment expenses" are reported net of reinsurance in our Consolidated Statements of Income.

Losses and loss adjustment expenses of \$1,050.2 million, \$810.1 million and \$766.1 million for the years ended December 31, 2017, 2016 and 2015, respectively, are net of amounts ceded to reinsurers of \$992.6 million, \$419.3 million and \$284.6 million, respectively.

We are required to accept certain assigned risks and other legally mandated reinsurance obligations. Prior to the mid-1980s, we assumed various forms of casualty reinsurance for which we continue to maintain reserves for losses and loss adjustment expenses (see Note 6, "Run-off Lines"). For such assumed reinsurance transactions, we engage in various monitoring steps that are common with assumed reinsurance such as ongoing claims reviews. We currently assume property related reinsurance primarily through our subsidiaries, Argo Re and Ariel Re, and casualty related reinsurance primarily through Syndicate 1200.

## Premiums were as follows:

|  | For the Years Ended December 31, |           |    |         |    |         |  |  |  |
|--|----------------------------------|-----------|----|---------|----|---------|--|--|--|
| (in millions)  |                                  | 2017      |    | 2016    |    | 2015    |  |  |  |
| Direct written premiums                                  | \$                               | 2,029.2   | \$ | 1,792.5 | \$ | 1,651.4 |  |  |  |
| Reinsurance ceded to other companies                     |                                  | (1,043.7) |    | (724.6) |    | (610.0) |  |  |  |
| Reinsurance assumed from other companies                 |                                  | 668.0     |    | 372.3   |    | 360.7   |  |  |  |
| Net written premiums                                     | \$                               | 1,653.5   | \$ | 1,440.2 | \$ | 1,402.1 |  |  |  |
| Direct earned premiums                                   | \$                               | 1,912.2   | \$ | 1,722.8 | \$ | 1,602.2 |  |  |  |
| Reinsurance ceded to other companies                     |                                  | (1,033.6) |    | (675.8) |    | (563.7) |  |  |  |
| Reinsurance assumed from other companies                 |                                  | 693.7     |    | 363.8   |    | 333.4   |  |  |  |
| Net earned premiums                                      | \$                               | 1,572.3   | \$ | 1,410.8 | \$ | 1,371.9 |  |  |  |
| Percentage of reinsurance assumed to net earned premiums |                                  | 44.1%     |    | 25.8%   |    | 24.3%   |  |  |  |

## 5. Reserves for Losses and Loss Adjustment Expenses

The following table provides a reconciliation of reserves for losses and loss adjustment expenses ("LAE"):

|   | For the Twelve Months Ended December 31, |         |    |         |    |         |  |  |  |  |  |
|---|--|---------|----|---------|----|---------|--|--|--|--|--|
| (in millions)                                   |  | 2017    |    | 2016    |    | 2015    |  |  |  |  |  |
| Net reserves beginning of the year              | \$                                       | 2,180.2 | \$ | 2,133.3 | \$ | 2,137.1 |  |  |  |  |  |
| Net Maybrooke reserves acquired                 |  | 131.8   |    |         |    |         |  |  |  |  |  |
| Add:  |  |         |    |         |    |         |  |  |  |  |  |
| Losses and LAE incurred during current calendar |  |         |    |         |    |         |  |  |  |  |  |
| year, net of reinsurance:                       |  |         |    |         |    |         |  |  |  |  |  |
| Current accident year                           |  | 1,058.4 |    | 843.4   |    | 798.5   |  |  |  |  |  |
| Prior accident years                            |  | (8.2)   |    | (33.3)  |    | (32.4)  |  |  |  |  |  |
| Losses and LAE incurred during calendar year,   |  |         |    |         |    |         |  |  |  |  |  |
| net of reinsurance                              |  | 1,050.2 |    | 810.1   |    | 766.1   |  |  |  |  |  |
| Deduct:   |  |         |    |         |    |         |  |  |  |  |  |
| Losses and LAE payments made during current     |  |         |    |         |    |         |  |  |  |  |  |
| calendar year, net of reinsurance:              |  |         |    |         |    |         |  |  |  |  |  |
| Current accident year                           |  | 289.6   |    | 178.9   |    | 169.0   |  |  |  |  |  |
| Prior accident years                            |  | 599.8   |    | 537.6   |    | 564.5   |  |  |  |  |  |
| Losses and LAE payments made during current     |  |         |    |         |    |         |  |  |  |  |  |
| calendar year, net of reinsurance:              |  | 889.4   |    | 716.5   |    | 733.5   |  |  |  |  |  |
| Change in participation interest (1)            |  | (23.2)  |    | (36.3)  |    | (1.2)   |  |  |  |  |  |
| Foreign exchange adjustments                    |  | 38.4    |    | (10.4)  |    | (35.2)  |  |  |  |  |  |
| Net reserves - end of year                      |  | 2,488.0 |    | 2,180.2 |    | 2,133.3 |  |  |  |  |  |
| Add:  |  |         |    |         |    |         |  |  |  |  |  |
| Reinsurance recoverables on unpaid losses and   |  |         |    |         |    |         |  |  |  |  |  |
| LAE, end of year                                |  | 1,713.0 |    | 1,170.6 |    | 990.3   |  |  |  |  |  |
| Gross reserves - end of year                    | \$                                       | 4,201.0 | \$ | 3,350.8 | \$ | 3,123.6 |  |  |  |  |  |

Amount represents (decrease) increase in reserves due to change in our Syndicate 1200 participation.

Reserves for losses and LAE represent the estimated indemnity cost and related adjustment expenses necessary to investigate and settle claims. Such estimates are based upon individual case estimates for reported claims, estimates from ceding companies for reinsurance assumed and actuarial estimates for losses that have been incurred but not yet reported to the insurer. Any change in probable ultimate liabilities is reflected in current operating results.

The impact from the (favorable) unfavorable development of prior accident years' losses and LAE reserves on each reporting segment is presented below:

|  | <br>For the Twelve | Months Ended De | cember 31, |
|--|--------------------|-----------------|------------|
| (in millions)  | 2017               | 2016            | 2015       |
| U.S. Operations                                      | \$<br>(38.7) \$    | (35.9)          | \$ (23.0)  |
| International Operations                             | 13.2               | (16.0)          | (18.0)     |
| Run-off Lines  | 17.3               | 18.6            | 8.6        |
| Total unfavorable (favorable) prior-year development | \$<br>(8.2) \$     | (33.3)          | \$ (32.4)  |

The following describes the primary factors behind each segment's prior accident year reserve development for the years ended December 31, 2017, 2016 and 2015:

## Year ended December 31, 2017:

- U.S. Operations: Favorable development in our general liability, workers compensation, surety and commercial automobile lines.
- International Operations: Unfavorable development in the property and liability lines, primarily due to the first quarter 2017 Ogden rate change and claims from Hurricane Matthew. Partially offsetting this unfavorable development was favorable development on the property reinsurance lines.
- Run-off Lines: Unfavorable development on prior accident years driven by our asbestos exposure due to increasing defense costs and an increase in the time claims remain open, and in other run-off lines, partially offset by favorable development in the run-off risk management lines.

#### Year ended December 31, 2016:

- *U.S. Operations:* Favorable development in our commercial automobile, workers compensation, surety and commercial multiple peril lines, partially offset by unfavorable development in our general liability lines.
- *International Operations:* Favorable development in the property reinsurance lines, as well as general liability and property facultative business underwritten by our Lloyd's Syndicate 1200.
- Run-off Lines: Unfavorable development from our asbestos exposure, run-off risk management lines and other run-off lines. The unfavorable development from our asbestos exposure was due to increased defense costs and a final settlement with a large primary insured.

## Year ended December 31, 2015:

- *U.S. Operations:* Favorable development in the general liability, commercial auto liability and surety lines, partially offset by unfavorable development in the commercial multiple peril and workers compensation lines.
- *International Operations:* Favorable development in general liability lines, various liability lines underwritten by our Lloyd's Syndicate 1200 and the property reinsurance lines.
- Run-off Lines: Unfavorable development in our run-off workers compensation lines due to increasing medical costs on older claims and the unwind of reserve discount, asbestos and environmental exposures driven by increased defense costs in our primary asbestos exposure and unfavorable development in our other assumed business. Partially offsetting this unfavorable development was favorable development in our run-off property catastrophe reinsurance lines.

In the opinion of management, our reserves represent the best estimate of our ultimate liabilities, based on currently known facts, current law, current technology and assumptions considered reasonable where facts are not known. Due to the significant uncertainties and related management judgments, there can be no assurance that future favorable or unfavorable loss development, which may be material, will not occur.

## **Short-Duration Contract Disclosures**

ASU 2015-09, "Disclosures about Short-Duration Contracts" (Topic 944), requires insurers to make disclosures about their liability for unpaid claims and claim adjustment expenses for short-duration insurance contracts. These disclosures include tables showing incurred and paid claims development information (net of reinsurance and excluding unallocated loss adjustment expenses) which are disaggregated based on the characteristics of the insurance contracts that the insurer writes and other factors specific to the reporting entity. The information should be disclosed by accident year for the number of years claims typically remain outstanding, but need not be more than 10 years, including a reconciliation of the disaggregated information to the consolidated statement of financial position. The basis for our disaggregation of this information is by each of our two ongoing reporting segments, U.S. Operations and International Operations, further disaggregated within each segment by our operating divisions and the primary insurance and reinsurance lines of business we write. We've chosen to disaggregate the data in this way so as to not obscure useful information by otherwise aggregating items with significantly different characteristics. See Note 19, "Segment Information," for additional information regarding our two ongoing reporting segments.

#### **Operating Divisions**

Our U.S. Operations reporting segment is comprised of two primary operating divisions, Excess and Surplus Lines and Commercial Specialty, while International Operations includes the International Specialty, Syndicate 1200 and Ariel Re operating divisions. Each of our operating divisions are further described below.

#### Excess and Surplus Lines

The Excess and Surplus Lines division focuses on U.S.-based risks that the standard (admitted) market is unwilling or unable to underwrite. The standard market's limited appetite for such coverage is often driven by the insured's unique risk characteristics, the perils involved, the nature of the business, and/or the insured's loss experience. We are often able to underwrite these risks with more flexible policy terms through our Excess and Surplus Lines division. We underwrite this business on both an admitted and non-admitted basis.

## Commercial Specialty

This Commercial Specialty division provides coverages designed to meet the specialized insurance needs of U.S.-based businesses within certain well-defined markets. It targets business classes and industries with distinct risk profiles that can benefit from specially designed insurance programs, tailored loss control and expert claims handling. This division serves its targeted niche markets with a narrowly focused underwriting profile and specialized knowledge of the businesses it serves.

## **International Specialty**

International Specialty includes Argo's Bermuda insurance and reinsurance platform, which specialize in specialty property catastrophe reinsurance, excess casualty insurance and professional liability insurance. ArgoGlobal SE, our Malta-based unit, underwrites various insurance products and services in continental Europe. Argo Seguros is our property and casualty insurance company based in Sao Paolo, Brazil, which is focused on serving that country's domestic commercial insurance market.

## Syndicate 1200

The Syndicate 1200 division is focused on underwriting worldwide property, specialty and non-U.S. liability insurance through Argo Underwriting Agency, Ltd. on behalf of Lloyd's Syndicate 1200 within the Lloyd's of London global franchise.

## Ariel Re

Ariel Re is a global underwriter of specialty insurance and reinsurance business written primarily through its Lloyd's Syndicate 1910.

## Lines of Business

We use an underwriting committee structure to monitor and evaluate the operating performance of our lines of business. The underwriting committees are organized to allow products or coverages with similar characteristics to be managed and evaluated in distinct groups. Using this approach, our insurance business is categorized into underwriting groups, which are Liability, Professional, Property and Specialty. Noted below are descriptions of the types of characteristics considered to disaggregate our business into these groups, as well as other qualitative factors to consider when using the information contained in the following incurred and paid claims development tables.

## Liability

Our Liability business generally covers exposures where most claims are reported without a significant time lag between the event that gives rise to a claim and the date the claim is reported to us. However, since facts and information are frequently not complete at the time claims are reported to us, and because protracted litigation is sometimes involved, it can be several years before the ultimate value of these claims is determined. In our International Specialty division, much of the business covers higher layers, potentially increasing the time it takes to fully determine our exposure.

#### Professional

Much of our Professional business is written on a claims-made basis resulting in coverage only for claims that are reported to us during the year in which the policy is effective, thus reducing the number of claims that will become known to us after the end of the policy expiration date. However, facts and information are frequently not complete at the time claims are reported to us, and protracted litigation is sometimes involved. It can be several years before the ultimate value of these claims is determined. In our International Specialty division, much of the business covers higher layers, potentially increasing the time it takes to fully determine our exposure.

#### **Property**

Property losses are generally reported within a short period of time from the date of loss, and in most instances, property claims are settled and paid within a relatively short timeframe. However, Property can be impacted by catastrophe losses which can be more complex than non-catastrophe Property claims due to factors such as difficulty accessing impacted areas and other physical, legal and regulatory impediments potentially extending the period of time it takes to settle and pay claims. The impacts of catastrophe losses can be more significant in our International Specialty and Syndicate 1200 divisions.

#### Specialty

Specialty lines losses are generally reported within a short period of time from the date of loss, and in most instances, Specialty lines claims are settled and paid within a relatively short timeframe. However, Specialty lines can be impacted by larger losses where facts and information are frequently not complete at the time claims are reported to us. These large losses can be more complex than smaller Specialty claims due to factors such as difficulty determining actual damages and other physical, legal and regulatory impediments potentially extending the period of time it takes to settle and pay claims.

Descriptions of the primary types of coverages included in each of the lines of business for each operating division are noted below:

## Excess and Surplus Lines

• *Liability:* primary and excess specialty casualty, contract liability, commercial multi-peril, product liability, environmental liability, and auto liability

### **Commercial Specialty**

- Liability: workers compensation, general liability, auto liability, and various public entity liability risks
- Professional: management liability and errors and omissions liability

#### International Specialty

- Liability: long-tail casualty and general liability
- Property: catastrophe reinsurance and direct and facultative excess reinsurance

#### Syndicate 1200

- *Liability:* general liability, international casualty and motor treaties
- Professional: professional indemnity, directors and officer's liability, and medical malpractice
- Property: direct and facultative excess reinsurance, North American and international binders, and residential collateral
  protection for lending institutions
- Specialty: personal accident, aviation, cargo, yachts, and onshore and offshore marine

#### Ariel Re

• Property: property catastrophe reinsurance and excess property direct and facultative insurance

## Run-off Lines Segment

We have a Run-off Lines segment for certain products that we no longer underwrite, including asbestos and environmental claims. We have excluded the Run-off Lines segment from the following disaggregated short-duration contract disclosures due to its insignificance to our consolidated financial position and results of operations, both quantitatively and qualitatively. Gross reserves for losses and LAE in Run-off Lines account for less than 7% of our consolidated gross reserves for losses and LAE, and are primarily related to accident years prior to the mid-1990s. As such, claims development tables for the most recent 10 accident years would not provide meaningful information to users of our financial statements, as the majority of the remaining reserves for losses and LAE would be for accident years not separately presented. See Note 6, "Run-off Lines," for further information on this segment, including discussion of prior accidents years' development.

#### Accident Years Presented

Based on the previous operating structure and management of our business prior to calendar year 2011, we did not track ultimate claims and claim adjustment expenses by accident year at a level of detail consistent with the current segmentation of our business, including our operating divisions, with the exception of the business in Syndicate 1200. As a result, it is impracticable to obtain the information necessary to provide historical ultimate claims and claim adjustment expense estimates prior to December 31, 2011 in the following incurred and paid claims development tables for all disaggregation categories except those associated with Syndicate 1200.

Syndicate 1200 ultimate claims and claim adjustment expenses are provided beginning with accident year 2010 due to the retroactive whole account quota share contract we entered into on December 31, 2012. As a result of this transaction, reserves for losses and LAE prior to accident year 2010 were legally transferred to another syndicate within the Lloyd's market. Under this quota share contract, we did not retain any direct indemnity or credit risk for the reserves prior to accident year 2010.

Prior to the acquisition in February 2017, Ariel Re's ultimate claims and claim adjustment expense data was not historically available by accident years and line of business. As a result, it is not practical, nor would it be consistent to provide information for calendar years 2016 and prior by accident year at our line of business level. For the 2017 calendar year, we have begun accumulating such claims information by accident year and line of business, and have included such in the tables below.

## Foreign Currency

Portions of the business we write in the Syndicate 1200, International Specialty and Ariel Re divisions are denominated in foreign currencies. We have used the December 31, 2017 balance sheet foreign exchange rates to recast the incurred and paid claims information for all periods presented in the following claims development tables in order to eliminate the effects of changes in foreign currency translation rates.

## Reserves for Incurred But Not Reported ("IBNR") Claims

Reserves for IBNR claims are based on the estimated ultimate cost of settling claims, including the effects of inflation and other social and economic factors, using past experience adjusted for current trends and any other factors that would modify past experience. We use a variety of statistical and actuarial techniques to analyze current claims costs, including frequency and severity data and prevailing economic, social and legal factors. Each such method has its own set of assumptions and outputs, and each has strengths and weaknesses in different areas. Since no single estimation method is superior to another method in all situations, the methods and assumptions used to project loss reserves will vary by coverage and product. We use what we believe to be the most appropriate set of actuarial methods and assumptions for each product line grouping and coverage. While the loss projection methods may vary by product line and coverage, the general approach for calculating IBNR remains the same: ultimate losses are forecasted first, and that amount is reduced by the amount of cumulative paid claims and case reserves. Reserves established in prior years are adjusted as loss experience develops and new information becomes available. Adjustments to previously estimated reserves are reflected in the results of operations in the year in which they are made.

As described above, various actuarial methods are utilized to determine the reserves for losses and LAE recorded in our Consolidated Balance Sheets. Weightings of methods at a detailed level may change from evaluation to evaluation based on a number of observations, measures, and time elements. There were no significant changes to the methods and assumptions underlying our consolidated reserve estimations and selections as of December 31, 2017.

## Incurred & Paid Claims Development Disclosures

The following tables provide information about incurred and cumulative paid losses and allocated loss adjustment expenses ("ALAE"), net of reinsurance. The following tables also include IBNR reserves plus expected development on reported claims and the cumulative number of reported claims as of December 31, 2017.

# Reporting Segment: U.S. Operations Operating Division: Excess and Surplus Lines Line of Business: Liability

(in millions, except number of claims reported)

|          | Incurred Losses & ALAE, Net of Reinsurance |    |          |    |          |     |   |      |       |    |                            |    |         |
|----------|--|----|----------|----|----------|-----|---|------|-------|----|----------------------------|----|---------|
| Accident |  |    |          |    | For the  | Yea | rs Ended Decen  | nber | 31,   |    |                            |    |         |
| <br>Year | 2011 (1)                                   |    | 2012 (1) |    | 2013 (1) |     | <b>2014</b> <sup>(1)</sup> <b>2015</b> <sup>(1)</sup> |      |       |    | <b>2016</b> <sup>(1)</sup> |    | 2017    |
| 2011     | \$<br>202.9                                | \$ | 206.0    | \$ | 205.8    | \$  | 200.0   | \$   | 193.5 | \$ | 192.8                      | \$ | 189.0   |
| 2012     |  |    | 189.6    |    | 196.0    |     | 189.7   |      | 183.6 |    | 184.4                      |    | 182.1   |
| 2013     |  |    |          |    | 217.9    |     | 222.6   |      | 224.3 |    | 227.2                      |    | 220.4   |
| 2014     |  |    |          |    |          |     | 213.0   |      | 215.1 |    | 213.1                      |    | 211.9   |
| 2015     |  |    |          |    |          |     |   |      | 232.3 |    | 237.0                      |    | 228.6   |
| 2016     |  |    |          |    |          |     |   |      |       |    | 246.5                      |    | 250.9   |
| 2017     |  |    |          |    |          |     |   |      |       |    |                            |    | 260.6   |
|          |  |    |          |    |          |     |   |      |       |    | Total                      | \$ | 1,543.5 |

| Accident |    |  |    |                            |        |                            |        |                            |          |                |             |                 |             |
|----------|----|--|----|----------------------------|--------|----------------------------|--------|----------------------------|----------|----------------|-------------|-----------------|-------------|
| Year     | 20 | <b>011</b> <sup>(1)</sup>  |    | <b>2012</b> <sup>(1)</sup> |        | <b>2013</b> <sup>(1)</sup> |        | <b>2014</b> <sup>(1)</sup> | 2015 (1) |                |             | <b>2016</b> (1) | 2017        |
| 2011     | \$ | 17.6   | \$ | 53.8                       | \$     | 91.0                       | \$     | 122.9                      | \$       | 146.6          | \$          | 162.4           | \$<br>170.0 |
| 2012     |    |  |    | 17.2                       |        | 52.8                       |        | 89.1                       |          | 120.8          |             | 142.4           | 157.5       |
| 2013     |    |  |    |                            |        | 17.6                       |        | 60.2                       |          | 100.4          |             | 135.2           | 163.7       |
| 2014     |    |  |    |                            |        |                            |        | 15.0                       |          | 52.2           |             | 95.9            | 131.6       |
| 2015     |    |  |    |                            |        |                            |        |                            |          | 16.5           |             | 51.9            | 91.4        |
| 2016     |    |  |    |                            |        |                            |        |                            |          |                |             | 17.4            | 52.8        |
| 2017     |    |  |    |                            |        |                            |        |                            |          |                |             |                 | 11.5        |
|          |    |  |    |                            |        |                            |        |                            |          |                |             |                 | \$<br>778.5 |
|          |    |  |    | Outstan                    | ding l | liabilities for ι          | ınpaic | l losses and A             | LAE      | prior to 2011, | net o       | f reinsurance   | 70.1        |
|          |    | Total outstanding liabilities for unpaid losses and ALAE, net of reinsurance |    |                            |        |                            |        |                            |          |                | \$<br>835.1 |                 |             |

|   |          | <br>As         | of De | cember 31, 2017 | <u>'</u>                          |
|---|----------|----------------|-------|-----------------|-----------------------------------|
|   |          |                | I     | BNR &           |                                   |
|   |          |                | E     | Expected        | Cumulative                        |
|   |          | <br>red Losses |       | elopment on     | Number of                         |
|   | Accident | AE, Net of     |       | Reported        | Reported<br>Claims <sup>(2)</sup> |
| - | Year     | <br>nsurance   |       | Claims          |                                   |
|   | 2011     | \$<br>189.0    | \$    | 12.4            | 8,404                             |
|   | 2012     | 182.1          |       | 15.1            | 7,322                             |
|   | 2013     | 220.4          |       | 34.9            | 7,180                             |
|   | 2014     | 211.9          |       | 48.0            | 6,306                             |
|   | 2015     | 228.6          |       | 92.3            | 5,661                             |
|   | 2016     | 250.9          |       | 151.4           | 4,969                             |
|   | 2017     | 260.6          |       | 218.4           | 3,801                             |
|   |          |                |       |                 |                                   |

<sup>(1)</sup> Information presented for calendar years prior to 2017 is required supplementary information and is unaudited.

<sup>(2)</sup> The cumulative number of reported claims is measured at a coverage level by occurrence. Reported occurrences that do not result in a liability are included as reported claims.

## Reporting Segment: U.S. Operations Operating Division: Commercial Specialty

Line of Business: Liability

(in millions, except number of claims reported)

| Iı | ıcurred | Lo | sses | & | AL | ΑE | Ι, | Net | of | Rei | insurance | ٠ |
|----|---------|----|------|---|----|----|----|-----|----|-----|-----------|---|
|    |         |    |      |   | _  | -  | -  | _   |    | -   |           |   |

|          |    | incurred Losses & Filtris, Net of Reinstrance |    |                 |    |                            |     |                 |          |       |          |       |             |
|----------|----|---|----|-----------------|----|----------------------------|-----|-----------------|----------|-------|----------|-------|-------------|
| Accident |    |   |    |                 |    | For the                    | Yea | rs Ended Decen  | ıber     | 31,   |          |       |             |
| Year     | 2  | <b>2011</b> <sup>(1)</sup>                    |    | <b>2012</b> (1) |    | <b>2013</b> <sup>(1)</sup> |     | <b>2014</b> (1) | 2015 (1) |       | 2016 (1) |       | 2017        |
| 2011     | \$ | 140.6   | \$ | 155.1           | \$ | 159.0                      | \$  | 157.5           | \$       | 158.2 | \$       | 154.0 | \$<br>153.7 |
| 2012     |    |   |    | 140.3           |    | 146.3                      |     | 149.7           |          | 152.2 |          | 151.5 | 147.7       |
| 2013     |    |   |    |                 |    | 126.6                      |     | 133.2           |          | 135.1 |          | 133.2 | 131.1       |
| 2014     |    |   |    |                 |    |                            |     | 115.5           |          | 118.6 |          | 116.9 | 114.5       |
| 2015     |    |   |    |                 |    |                            |     |                 |          | 102.6 |          | 106.7 | 101.6       |
| 2016     |    |   |    |                 |    |                            |     |                 |          |       |          | 95.9  | 99.4        |
| 2017     |    |   |    |                 |    |                            |     |                 |          |       |          |       | \$<br>114.2 |
|          |    |   |    |                 |    |                            |     |                 |          |       |          | Total | \$<br>862.2 |

## Cumulative Paid Losses & ALAE, Net of Reinsurance

| Accident |    | For the Years Ended December 31, |    |          |         |                 |        |                 |      |                            |       |                |    |       |
|----------|----|----------------------------------|----|----------|---------|-----------------|--------|-----------------|------|----------------------------|-------|----------------|----|-------|
| Year     | 2  | 011 (1)                          |    | 2012 (1) |         | 2013 (1)        |        | 2014 (1)        |      | <b>2015</b> <sup>(1)</sup> |       | 2016 (1)       |    | 2017  |
| 2011     | \$ | 23.1                             | \$ | 57.5     | \$      | 85.9            | \$     | 111.3           | \$   | 126.1                      | \$    | 135.1          | \$ | 139.8 |
| 2012     |    |                                  |    | 20.1     |         | 51.0            |        | 80.7            |      | 105.3                      |       | 120.8          |    | 127.9 |
| 2013     |    |                                  |    |          |         | 18.9            |        | 49.4            |      | 73.6                       |       | 93.6           |    | 102.8 |
| 2014     |    |                                  |    |          |         |                 |        | 17.4            |      | 38.4                       |       | 58.7           |    | 75.2  |
| 2015     |    |                                  |    |          |         |                 |        |                 |      | 16.4                       |       | 35.0           |    | 48.8  |
| 2016     |    |                                  |    |          |         |                 |        |                 |      |                            |       | 11.1           |    | 31.7  |
| 2017     |    |                                  |    |          |         |                 |        |                 |      |                            |       |                |    | 16.3  |
|          |    |                                  |    |          |         |                 |        |                 |      |                            |       | Total          | \$ | 542.5 |
|          |    |                                  |    | Outstan  | ding li | abilities for u | ınpaio | l losses and A  | LAE  | prior to 2011,             | net c | of reinsurance |    | 55.3  |
|          |    |                                  |    |          | Total   | outstanding l   | iabili | ties for unpaid | loss | es and ALAE,               | net o | f reinsurance  | \$ | 375.0 |
|          |    |                                  | ,  |          |         |                 |        |                 |      |                            |       |                |    |       |

| Accident<br>Year | & AL                               | AE, Net of  | Dev  | elopment on   | Cumulative<br>Number of<br>Reported<br>Claims <sup>(2)</sup>  |
|------------------|------------------------------------|---|--|---|---|
| 2011             | \$                                 | 153.7   | \$   | 6.8   | 28,153  |
| 2012             |                                    | 147.7   |  | 9.6   | 23,594  |
| 2013             |                                    | 131.1   |  | 13.4  | 18,901  |
| 2014             |                                    | 114.5   |  | 17.3  | 16,261  |
| 2015             |                                    | 101.6   |  | 27.4  | 14,379  |
| 2016             |                                    | 99.4  |  | 38.1  | 11,225  |
| 2017             |                                    | 114.2   |  | 64.8  | 10,897  |
|                  | Year 2011 2012 2013 2014 2015 2016 | Accident Year & AL Rein 2011 \$ \$ 2012 2013 2014 2015 2016 | Year         Reinsurance           2011         \$ 153.7           2012         147.7           2013         131.1           2014         114.5           2015         101.6           2016         99.4 | Accident Year & ALAE, Net of Reinsurance \$ 4 ALAE, Net of Reinsurance \$ 153.7 \$ 2012 \$ 147.7 \$ 2013 \$ 131.1 \$ 2014 \$ 114.5 \$ 2015 \$ 101.6 \$ 2016 \$ 99.4 | Accident Year         Incurred Losses & ALAE, Net of Reinsurance         Expected Development on Reported Claims           2011         \$ 153.7         \$ 6.8           2012         147.7         9.6           2013         131.1         13.4           2014         114.5         17.3           2015         101.6         27.4           2016         99.4         38.1 |

<sup>(1)</sup> Information presented for calendar years prior to 2017 is required supplementary information and is unaudited.

<sup>(2)</sup> The cumulative number of reported claims is measured by individual claimant at a coverage level. Reported occurrences that do not result in a liability are included as reported claims.

## Reporting Segment: U.S. Operations Operating Division: Commercial Specialty

## Line of Business: Professional

(in millions, except number of claims reported)

| Incurr | ed I | osses | & | AL. | ΑE | , Net | of | Rei | nsurance |  |
|--------|------|-------|---|-----|----|-------|----|-----|----------|--|
| _      |      |       |   | -   |    |       |    |     |          |  |

| Accident |    | For the Years Ended December 31, |                     |      |    |                            |    |          |    |                 |    |                 |    |       |  |
|----------|----|----------------------------------|---------------------|------|----|----------------------------|----|----------|----|-----------------|----|-----------------|----|-------|--|
| Year     | 20 | <b>011</b> <sup>(1)</sup>        | (1) <b>2012</b> (1) |      |    | <b>2013</b> <sup>(1)</sup> |    | 2014 (1) |    | <b>2015</b> (1) |    | <b>2016</b> (1) |    | 2017  |  |
| 2011     | \$ | 35.0                             | \$                  | 35.0 | \$ | 35.0                       | \$ | 32.5     | \$ | 28.2            | \$ | 26.9            | \$ | 26.6  |  |
| 2012     |    |                                  |                     | 27.8 |    | 28.3                       |    | 28.6     |    | 25.8            |    | 24.0            |    | 24.5  |  |
| 2013     |    |                                  |                     |      |    | 20.9                       |    | 21.5     |    | 21.1            |    | 19.0            |    | 19.8  |  |
| 2014     |    |                                  |                     |      |    |                            |    | 22.4     |    | 22.4            |    | 26.0            |    | 33.7  |  |
| 2015     |    |                                  |                     |      |    |                            |    |          |    | 29.9            |    | 29.5            |    | 33.2  |  |
| 2016     |    |                                  |                     |      |    |                            |    |          |    |                 |    | 44.2            |    | 44.8  |  |
| 2017     |    |                                  |                     |      |    |                            |    |          |    |                 |    |                 |    | 60.1  |  |
|          |    |                                  |                     |      |    |                            |    |          |    | Total           |    |                 | \$ | 242.7 |  |

## Cumulative Paid Losses & ALAE, Net of Reinsurance

| Accident | For the Years Ended December 31,   |                           |    |          |    |                            |    |          |    |          |    |          |    |       |
|----------|--|---------------------------|----|----------|----|----------------------------|----|----------|----|----------|----|----------|----|-------|
| Year     | 2  | <b>011</b> <sup>(1)</sup> |    | 2012 (1) |    | <b>2013</b> <sup>(1)</sup> |    | 2014 (1) |    | 2015 (1) |    | 2016 (1) |    | 2017  |
| 2011     | \$   | 3.2                       | \$ | 11.8     | \$ | 17.8                       | \$ | 22.0     | \$ | 24.0     | \$ | 25.4     | \$ | 25.7  |
| 2012     |  |                           |    | 2.3      |    | 8.6                        |    | 16.9     |    | 19.9     |    | 21.4     |    | 22.6  |
| 2013     |  |                           |    |          |    | 1.9                        |    | 6.3      |    | 10.9     |    | 14.2     |    | 17.6  |
| 2014     |  |                           |    |          |    |                            |    | 2.3      |    | 5.4      |    | 15.1     |    | 24.1  |
| 2015     |  |                           |    |          |    |                            |    |          |    | 1.8      |    | 8.3      |    | 15.6  |
| 2016     |  |                           |    |          |    |                            |    |          |    |          |    | 2.4      |    | 11.9  |
| 2017     |  |                           |    |          |    |                            |    |          |    |          |    |          |    | 3.5   |
|          |  |                           |    |          |    |                            |    |          |    | Total    |    |          | \$ | 121.0 |
|          | Outstanding liabilities for unpaid losses and ALAE prior to 2011, net of reinsurance |                           |    |          |    |                            |    |          |    |          |    |          |    | 0.2   |
|          | Total outstanding liabilities for unpaid losses and ALAE, net of reinsurance         |                           |    |          |    |                            |    |          |    |          |    |          |    | 121.9 |

| _ | Accident<br>Year | & AL | red Losses<br>AE, Net of<br>surance | Dev | IBNR &<br>Expected<br>elopment on<br>Reported<br>Claims | Cumulative<br>Number of<br>Reported<br>Claims <sup>(2)</sup> |
|---|------------------|------|-------------------------------------|-----|---|--|
|   | 2011             | \$   | 26.6                                | \$  | 0.3   | 818  |
|   | 2012             |      | 24.5                                |     | 0.2   | 637  |
|   | 2013             |      | 19.8                                |     | 1.1   | 616  |
|   | 2014             |      | 33.7                                |     | 2.1   | 1,041  |
|   | 2015             |      | 33.2                                |     | 6.5   | 1,802  |
|   | 2016             |      | 44.8                                |     | 19.8  | 3,190  |
|   | 2017             |      | 60.1                                |     | 50.4  | 3,272  |
|   |                  |      |                                     |     |   |  |

<sup>(1)</sup> Information presented for calendar years prior to 2017 is required supplementary information and is unaudited.

<sup>(2)</sup> The cumulative number of reported claims is measured by individual claimant at a coverage level. Reported occurrences that do not result in a liability are included as reported claims.

## Reporting Segment: International Operations Operating Division: International Specialty

## Line of Business: Liability

(in millions, except number of claims reported)

| Incurred | Lo | sses | & | ΑL | ΑI | Ξ, | Net | of | Re | insura | nce |
|----------|----|------|---|----|----|----|-----|----|----|--------|-----|
|          |    |      |   | _  | -  | -  | _   |    | -  |        |     |

| Accident | For the Years Ended December 31, |                          |          |     |    |          |    |                 |    |                 |    |                 |    |      |
|----------|----------------------------------|--------------------------|----------|-----|----|----------|----|-----------------|----|-----------------|----|-----------------|----|------|
| Year     | 201                              | <b>11</b> <sup>(1)</sup> | 2012 (1) |     |    | 2013 (1) |    | <b>2014</b> (1) |    | <b>2015</b> (1) |    | <b>2016</b> (1) |    | 2017 |
| 2011     | \$                               | 6.6                      | \$       | 6.6 | \$ | 6.6      | \$ | 4.4             | \$ | 2.2             | \$ | 1.6             | \$ | 1.0  |
| 2012     |                                  |                          |          | 7.4 |    | 7.4      |    | 7.4             |    | 5.6             |    | 4.5             |    | 1.7  |
| 2013     |                                  |                          |          |     |    | 9.1      |    | 9.5             |    | 9.5             |    | 6.5             |    | 6.2  |
| 2014     |                                  |                          |          |     |    |          |    | 10.7            |    | 10.9            |    | 10.7            |    | 7.2  |
| 2015     |                                  |                          |          |     |    |          |    |                 |    | 12.6            |    | 15.3            |    | 25.7 |
| 2016     |                                  |                          |          |     |    |          |    |                 |    |                 |    | 15.2            |    | 15.3 |
| 2017     |                                  |                          |          |     |    |          |    |                 |    |                 |    |                 |    | 18.4 |
|          |                                  |                          |          |     |    |          |    |                 |    |                 |    | Total           | \$ | 75.5 |

## Cumulative Paid Losses & ALAE, Net of Reinsurance

| Accident | <br>   |    |                            |    | For the                    | Year | s Ended Decen              | ber : | 31,             |    |                 |    |      |
|----------|--|----|----------------------------|----|----------------------------|------|----------------------------|-------|-----------------|----|-----------------|----|------|
| Year     | <b>2011</b> (1)  |    | <b>2012</b> <sup>(1)</sup> |    | <b>2013</b> <sup>(1)</sup> |      | <b>2014</b> <sup>(1)</sup> |       | <b>2015</b> (1) |    | <b>2016</b> (1) |    | 2017 |
| 2011     | \$<br>_  | \$ | _                          | \$ | _                          | \$   | _                          | \$    | _               | \$ | _               | \$ | _    |
| 2012     |  |    | _                          |    | _                          |      | _                          |       | 0.1             |    | 0.1             |    | 0.1  |
| 2013     |  |    |                            |    | 0.4                        |      | 0.7                        |       | 0.8             |    | 0.9             |    | 3.4  |
| 2014     |  |    |                            |    |                            |      | 0.2                        |       | 0.7             |    | 0.8             |    | 1.0  |
| 2015     |  |    |                            |    |                            |      |                            |       | 0.3             |    | 0.6             |    | 16.8 |
| 2016     |  |    |                            |    |                            |      |                            |       |                 |    | 0.4             |    | 0.9  |
| 2017     |  |    |                            |    |                            |      |                            |       |                 |    |                 |    | 0.2  |
|          |  |    |                            |    |                            |      |                            |       |                 |    | Total           | \$ | 22.4 |
|          | Outstanding liabilities for unpaid losses and ALAE prior to 2011, net of reins |    |                            |    |                            |      |                            |       |                 |    |                 |    | 0.4  |
|          | Total outstanding liabilities for unpaid losses and ALAE, net of reinsu        |    |                            |    |                            |      |                            |       |                 |    |                 |    | 53.5 |

| _ | Accident<br>Year | & ALA | ed Losses<br>E, Net of<br>surance | E:<br>Devel<br>Re | BNR & spected lopment on eported Claims | Cumulative<br>Number of<br>Reported<br>Claims <sup>(2)</sup> |
|---|------------------|-------|-----------------------------------|-------------------|---|--|
|   | 2011             | \$    | 1.0                               | \$                | 1.0                                     | 1,422  |
|   | 2012             |       | 1.7                               |                   | 1.6                                     | 1,403  |
|   | 2013             |       | 6.2                               |                   | 2.7                                     | 1,306  |
|   | 2014             |       | 7.2                               |                   | 3.1                                     | 1,465  |
|   | 2015             |       | 25.7                              |                   | 0.7                                     | 1,720  |
|   | 2016             |       | 15.3                              |                   | 14.1                                    | 2,148  |
|   | 2017             |       | 18.4                              |                   | 18.0                                    | 1,927  |

<sup>(1)</sup> Information presented for calendar years prior to 2017 is required supplementary information and is unaudited.

<sup>(2)</sup> The cumulative number of reported claims is measured by individual claimant at a coverage level. Reported occurrences that do not result in a liability are included as reported claims.

## Reporting Segment: International Operations Operating Division: International Specialty

## Line of Business: Property

(in millions, except number of claims reported)

| Incurred | L | osses | & | AL | ΑE | <b>!,</b> ] | Net | of | Rei | insurance | e |
|----------|---|-------|---|----|----|-------------|-----|----|-----|-----------|---|
| _        |   |       |   | •  |    |             | -   |    |     |           |   |

| Accident |    |                            |             |                            | rs Ended Decen             |                            |                 |             |
|----------|----|----------------------------|-------------|----------------------------|----------------------------|----------------------------|-----------------|-------------|
| Year     | 2  | <b>2011</b> <sup>(1)</sup> | 2012 (1)    | <b>2013</b> <sup>(1)</sup> | <b>2014</b> <sup>(1)</sup> | <b>2015</b> <sup>(1)</sup> | <b>2016</b> (1) | 2017        |
| 2011     | \$ | 118.0                      | \$<br>107.4 | \$<br>109.6                | \$<br>107.6                | \$<br>106.9                | \$<br>106.8     | \$<br>107.1 |
| 2012     |    |                            | 47.4        | 51.7                       | 50.6                       | 51.8                       | 46.7            | 46.6        |
| 2013     |    |                            |             | 35.5                       | 39.8                       | 39.2                       | 35.1            | 34.6        |
| 2014     |    |                            |             |                            | 28.3                       | 28.5                       | 26.5            | 25.6        |
| 2015     |    |                            |             |                            |                            | 28.4                       | 24.7            | 23.5        |
| 2016     |    |                            |             |                            |                            |                            | 46.2            | 40.1        |
| 2017     |    |                            |             |                            |                            |                            |                 | 54.5        |
|          |    |                            |             |                            |                            | Total                      |                 | \$<br>332.0 |

## Cumulative Paid Losses & ALAE, Net of Reinsurance

| Accident | For the Years Ended December 31,   |  |    |          |    |          |    |          |    |          |    |          |    |       |
|----------|--|--|----|----------|----|----------|----|----------|----|----------|----|----------|----|-------|
| Year     |  | 2011 (1)   |    | 2012 (1) |    | 2013 (1) |    | 2014 (1) |    | 2015 (1) |    | 2016 (1) |    | 2017  |
| 2011     | \$   | 41.1   | \$ | 67.5     | \$ | 89.3     | \$ | 97.6     | \$ | 100.0    | \$ | 101.3    | \$ | 102.3 |
| 2012     |  |  |    | 12.4     |    | 31.3     |    | 40.8     |    | 49.8     |    | 44.2     |    | 44.5  |
| 2013     |  |  |    |          |    | 5.2      |    | 21.7     |    | 32.2     |    | 32.5     |    | 33.2  |
| 2014     |  |  |    |          |    |          |    | 3.3      |    | 14.0     |    | 20.6     |    | 23.5  |
| 2015     |  |  |    |          |    |          |    |          |    | 4.6      |    | 11.9     |    | 15.5  |
| 2016     |  |  |    |          |    |          |    |          |    |          |    | 14.7     |    | 22.8  |
| 2017     |  |  |    |          |    |          |    |          |    |          |    |          |    | 12.1  |
|          |  |  |    |          |    |          |    |          |    | Total    |    |          | \$ | 253.9 |
|          | Outstanding liabilities for unpaid losses and ALAE prior to 2011, net of reinsurance |  |    |          |    |          |    |          |    |          |    |          |    | 4.0   |
|          |  | Total outstanding liabilities for unpaid losses and ALAE, net of reinsurance |    |          |    |          |    |          |    |          |    |          |    |       |

| Accident<br>Year | & AL | rred Losses<br>AE, Net of<br>nsurance | Dev | IBNR & Expected relopment on Reported Claims | Cumulative<br>Number of<br>Reported<br>Claims <sup>(2)</sup> |
|------------------|------|---------------------------------------|-----|--|--|
| 2011             | \$   | 107.1                                 | \$  | _  | 400  |
| 2012             |      | 46.6                                  |     | 0.8  | 322  |
| 2013             |      | 34.6                                  |     | 0.5  | 357  |
| 2014             |      | 25.6                                  |     | 1.5  | 355  |
| 2015             |      | 23.5                                  |     | 3.7  | 420  |
| 2016             |      | 40.1                                  |     | 8.7  | 647  |
| 2017             |      | 54.5                                  |     | 4.2  | 786  |
|                  |      |                                       |     |  |  |

<sup>(1)</sup> Information presented for calendar years prior to 2017 is required supplementary information and is unaudited.

<sup>(2)</sup> The cumulative number of reported claims is measured by individual claimant at a coverage level. Reported occurrences that do not result in a liability are included as reported claims.

## Operating Division: Syndicate 1200

Line of Business: Liability

(in millions, except number of claims reported)

| Incurred | Los | ses & | AL | AE, | Net | of | Reii | ısurance |
|----------|-----|-------|----|-----|-----|----|------|----------|
|          |     |       |    |     |     |    |      |          |

| Accident |    |                           |                            |           | For | r the Years En | ded | December 31, |           |           |             |
|----------|----|---------------------------|----------------------------|-----------|-----|----------------|-----|--------------|-----------|-----------|-------------|
| Year     | 20 | <b>010</b> <sup>(1)</sup> | <b>2011</b> <sup>(1)</sup> | 2012 (1)  |     | 2013 (1)       |     | 2014 (1)     | 2015 (1)  | 2016 (1)  | 2017        |
| 2010     | \$ | 5.9                       | \$<br>5.0                  | \$<br>4.7 | \$  | 6.4            | \$  | 6.2          | \$<br>6.1 | \$<br>6.0 | \$<br>6.1   |
| 2011     |    |                           | 8.5                        | 9.0       |     | 11.4           |     | 11.5         | 10.8      | 10.6      | 11.2        |
| 2012     |    |                           |                            | 9.1       |     | 11.3           |     | 15.5         | 14.9      | 14.4      | 15.2        |
| 2013     |    |                           |                            |           |     | 23.7           |     | 27.8         | 27.4      | 25.6      | 25.7        |
| 2014     |    |                           |                            |           |     |                |     | 38.8         | 38.0      | 35.2      | 34.6        |
| 2015     |    |                           |                            |           |     |                |     |              | 35.9      | 30.9      | 31.0        |
| 2016     |    |                           |                            |           |     |                |     |              |           | 26.6      | 27.9        |
| 2017     |    |                           |                            |           |     |                |     |              |           |           | 25.3        |
|          |    |                           |                            |           |     |                |     |              |           | Total     | \$<br>177.0 |

## Cumulative Paid Losses & ALAE, Net of Reinsurance

| Accident | <br>            |           |           | For    | the Years En    | ded   | December 31,    |       |             |       |                 |             |
|----------|-----------------|-----------|-----------|--------|-----------------|-------|-----------------|-------|-------------|-------|-----------------|-------------|
| Year     | <b>2010</b> (1) | 2011 (1)  | 2012 (1)  |        | <b>2013</b> (1) |       | <b>2014</b> (1) |       | 2015 (1)    |       | <b>2016</b> (1) | 2017        |
| 2010     | \$<br>_         | \$<br>0.2 | \$<br>0.6 | \$     | 1.1             | \$    | 2.1             | \$    | 2.9         | \$    | 3.9             | \$<br>4.2   |
| 2011     |                 | 0.3       | 0.8       |        | 1.7             |       | 3.5             |       | 5.7         |       | 7.3             | 8.2         |
| 2012     |                 |           | 0.4       |        | 1.2             |       | 2.7             |       | 6.0         |       | 8.6             | 10.5        |
| 2013     |                 |           |           |        | 1.6             |       | 3.4             |       | 7.2         |       | 11.8            | 16.2        |
| 2014     |                 |           |           |        |                 |       | 2.0             |       | 4.8         |       | 10.2            | 14.1        |
| 2015     |                 |           |           |        |                 |       |                 |       | 0.8         |       | 5.3             | 7.6         |
| 2016     |                 |           |           |        |                 |       |                 |       |             |       | 1.9             | 5.8         |
| 2017     |                 |           |           |        |                 |       |                 |       |             |       |                 | 1.8         |
|          |                 |           |           |        |                 |       |                 |       |             |       | Total           | \$<br>68.4  |
|          |                 |           | Total or  | ıtstaı | nding liabilit  | ies f | or unpaid los   | ses a | nd ALAE, ne | et of | reinsurance     | \$<br>108.6 |

|                  | A         | s of Decem                               | ber 31,    | 2017   |
|------------------|-----------|--|------------|--|
| Accident<br>Year | Lo<br>ALA | curred<br>sses &<br>E, Net of<br>surance | Ex<br>Deve | NR &<br>pected<br>elopment<br>Reported<br>llaims |
| 2010             | \$        | 6.1                                      | \$         | 0.1  |
| 2011             |           | 11.2                                     |            | 0.6  |
| 2012             |           | 15.2                                     |            | 1.5  |
| 2013             |           | 25.7                                     |            | 3.9  |
| 2014             |           | 34.6                                     |            | 7.2  |
| 2015             |           | 31.0                                     |            | 11.1   |
| 2016             |           | 27.9                                     |            | 14.1   |
| 2017             |           | 25.3                                     |            | 19.8   |

<sup>(1)</sup> Information presented for calendar years prior to 2017 is required supplementary information and is unaudited.

## Operating Division: Syndicate 1200

## Line of Business: Professional

(in millions, except number of claims reported)

| Incurred | Lo | sses | & | AL | Αŀ | Ξ, | Net of | Rei | insurance |  |
|----------|----|------|---|----|----|----|--------|-----|-----------|--|
| _        |    |      |   | •  |    |    | -      |     |           |  |

| Accident |    |          |                            |            | For | r the Years En  | ded | December 31,    |                            |                 |             |
|----------|----|----------|----------------------------|------------|-----|-----------------|-----|-----------------|----------------------------|-----------------|-------------|
| Year     | 2  | 2010 (1) | <b>2011</b> <sup>(1)</sup> | 2012 (1)   |     | <b>2013</b> (1) |     | <b>2014</b> (1) | <b>2015</b> <sup>(1)</sup> | <b>2016</b> (1) | 2017        |
| 2010     | \$ | 16.1     | \$<br>13.2                 | \$<br>13.1 | \$  | 11.6            | \$  | 10.4            | \$<br>9.7                  | \$<br>9.7       | \$<br>9.8   |
| 2011     |    |          | 19.9                       | 21.8       |     | 19.2            |     | 16.1            | 15.3                       | 15.3            | 15.8        |
| 2012     |    |          |                            | 14.5       |     | 14.4            |     | 14.7            | 14.6                       | 14.6            | 15.7        |
| 2013     |    |          |                            |            |     | 23.6            |     | 23.6            | 23.7                       | 23.3            | 23.6        |
| 2014     |    |          |                            |            |     |                 |     | 36.4            | 37.6                       | 37.9            | 41.4        |
| 2015     |    |          |                            |            |     |                 |     |                 | 39.6                       | 39.1            | 40.7        |
| 2016     |    |          |                            |            |     |                 |     |                 |                            | 34.2            | 28.5        |
| 2017     |    |          |                            |            |     |                 |     |                 |                            |                 | 25.5        |
|          |    |          |                            |            |     |                 |     |                 |                            | Total           | \$<br>201.0 |
|          |    |          |                            |            |     |                 |     |                 |                            |                 |             |

## Cumulative Paid Losses & ALAE, Net of Reinsurance

| Accident For the Years Ended December 31, |    |                            |    |                 |    |          |       |                            |      |                 |       |              |       |                 |    |       |
|---|----|----------------------------|----|-----------------|----|----------|-------|----------------------------|------|-----------------|-------|--------------|-------|-----------------|----|-------|
| Accident                                  | _  |                            |    |                 |    |          | F OI  | r the Years En             | ded  | December 31,    |       |              |       |                 |    |       |
| Year                                      |    | <b>2010</b> <sup>(1)</sup> |    | <b>2011</b> (1) |    | 2012 (1) |       | <b>2013</b> <sup>(1)</sup> |      | <b>2014</b> (1) |       | 2015 (1)     |       | <b>2016</b> (1) |    | 2017  |
| 2010                                      | \$ | 0.1                        | \$ | 1.0             | \$ | 2.0      | \$    | 3.1                        | \$   | 3.9             | \$    | 5.3          | \$    | 6.7             | \$ | 7.0   |
| 2011                                      |    |                            |    | 1.1             |    | 2.6      |       | 4.3                        |      | 6.8             |       | 8.6          |       | 11.0            |    | 11.7  |
| 2012                                      |    |                            |    |                 |    | 0.6      |       | 1.9                        |      | 4.5             |       | 6.0          |       | 8.5             |    | 9.9   |
| 2013                                      |    |                            |    |                 |    |          |       | 1.7                        |      | 3.9             |       | 7.4          |       | 12.1            |    | 16.0  |
| 2014                                      |    |                            |    |                 |    |          |       |                            |      | 1.7             |       | 6.7          |       | 15.3            |    | 24.7  |
| 2015                                      |    |                            |    |                 |    |          |       |                            |      |                 |       | 2.3          |       | 8.6             |    | 15.3  |
| 2016                                      |    |                            |    |                 |    |          |       |                            |      |                 |       |              |       | 2.1             |    | 5.9   |
| 2017                                      |    |                            |    |                 |    |          |       |                            |      |                 |       |              |       |                 |    | 1.1   |
|   |    |                            |    |                 |    |          |       |                            |      |                 |       |              |       | Total           | \$ | 91.6  |
|   |    |                            |    |                 |    | Total or | ıtsta | nding liabiliti            | es f | or unpaid los   | ses a | ınd ALAE, ne | et of | reinsurance     | \$ | 109.4 |

| As of | December | 31, 2017 |
|-------|----------|----------|
|       |          | IBNR &   |

| Accident<br>Year | Incurred<br>Losses &<br>ALAE, Net of<br>Reinsurance | IBNR & Expected Development on Reported Claims  |
|------------------|---|---|
| 2010             | \$ 9.8  | \$ 0.2  |
| 2011             | 15.8  | 0.9   |
| 2012             | 15.7  | 1.8   |
| 2013             | 23.6  | 4.2   |
| 2014             | 41.4  | 9.0   |
| 2015             | 40.7  | 15.1  |
| 2016             | 28.5  | 14.8  |
| 2017             | 25.5  | 20.1  |
|                  | Year 2010 2011 2012 2013 2014 2015 2016             | Accident Year         Losses & ALAE, Net of Reinsurance           2010         \$ 9.8           2011         15.8           2012         15.7           2013         23.6           2014         41.4           2015         40.7           2016         28.5 |

<sup>(1)</sup> Information presented for calendar years prior to 2017 is required supplementary information and is unaudited.

## Operating Division: Syndicate 1200

## Line of Business: Property

(in millions, except number of claims reported)

| Incurred | Los | ses & | AL | AE, | Net | of | Reii | ısurance |
|----------|-----|-------|----|-----|-----|----|------|----------|
|          |     |       |    |     |     |    |      |          |

| Accident |            |            |            | For | the Years En | ded | December 31, |            |            |             |
|----------|------------|------------|------------|-----|--------------|-----|--------------|------------|------------|-------------|
| Year     | 2010 (1)   | 2011 (1)   | 2012 (1)   |     | 2013 (1)     |     | 2014 (1)     | 2015 (1)   | 2016 (1)   | 2017        |
| 2010     | \$<br>51.1 | \$<br>59.0 | \$<br>55.3 | \$  | 54.8         | \$  | 52.1         | \$<br>51.8 | \$<br>51.3 | \$<br>51.9  |
| 2011     |            | 109.8      | 115.1      |     | 109.1        |     | 96.2         | 94.3       | 93.7       | 93.6        |
| 2012     |            |            | 89.5       |     | 89.3         |     | 93.5         | 92.6       | 91.6       | 91.3        |
| 2013     |            |            |            |     | 84.0         |     | 79.8         | 78.8       | 77.3       | 76.9        |
| 2014     |            |            |            |     |              |     | 71.2         | 64.5       | 65.9       | 66.1        |
| 2015     |            |            |            |     |              |     |              | 54.9       | 66.3       | 73.2        |
| 2016     |            |            |            |     |              |     |              |            | 70.7       | 86.3        |
| 2017     |            |            |            |     |              |     |              |            |            | 83.9        |
|          |            |            |            |     |              |     |              |            | Total      | \$<br>623.2 |

## Cumulative Paid Losses & ALAE, Net of Reinsurance

| Accident | <br>For the Years Ended December 31, |    |          |    |          |       |                 |      |                 |       |              |          |             |             |
|----------|--------------------------------------|----|----------|----|----------|-------|-----------------|------|-----------------|-------|--------------|----------|-------------|-------------|
| Year     | 2010 (1)                             |    | 2011 (1) |    | 2012 (1) |       | 2013 (1)        |      | <b>2014</b> (1) |       | 2015 (1)     | 2016 (1) |             | 2017        |
| 2010     | \$<br>1.8                            | \$ | 19.8     | \$ | 28.4     | \$    | 34.2            | \$   | 36.2            | \$    | 40.5         | \$       | 42.0        | \$<br>43.0  |
| 2011     |                                      |    | 23.7     |    | 47.8     |       | 62.6            |      | 74.4            |       | 80.3         |          | 81.9        | 83.3        |
| 2012     |                                      |    |          |    | 29.9     |       | 48.2            |      | 63.5            |       | 74.6         |          | 77.0        | 77.9        |
| 2013     |                                      |    |          |    |          |       | 44.8            |      | 57.2            |       | 69.7         |          | 73.8        | 74.2        |
| 2014     |                                      |    |          |    |          |       |                 |      | 29.7            |       | 51.8         |          | 57.8        | 59.5        |
| 2015     |                                      |    |          |    |          |       |                 |      |                 |       | 23.0         |          | 42.9        | 51.9        |
| 2016     |                                      |    |          |    |          |       |                 |      |                 |       |              |          | 39.1        | 62.3        |
| 2017     |                                      |    |          |    |          |       |                 |      |                 |       |              |          |             | 27.4        |
|          |                                      |    |          |    |          |       |                 |      |                 |       |              |          | Total       | \$<br>479.5 |
|          |                                      |    |          |    | Total ou | ıtsta | nding liabiliti | es f | or unpaid los   | ses a | ınd ALAE, ne | et of    | reinsurance | \$<br>143.7 |

As of December 31, 2017 IBNR &

| Accident<br>Year | Lo<br>ALA | curred<br>sses &<br>E, Net of<br>ssurance | Ex<br>Deve | NR & pected elopment deported laims |
|------------------|-----------|---|------------|-------------------------------------|
| 2010             | \$        | 51.9                                      | \$         | _                                   |
| 2011             |           | 93.6                                      |            | _                                   |
| 2012             |           | 91.3                                      |            | _                                   |
| 2013             |           | 76.9                                      |            | _                                   |
| 2014             |           | 66.1                                      |            | _                                   |
| 2015             |           | 73.2                                      |            | 3.7                                 |
| 2016             |           | 86.3                                      |            | 8.6                                 |
| 2017             |           | 83.9                                      |            | 33.6                                |

<sup>(1)</sup> Information presented for calendar years prior to 2017 is required supplementary information and is unaudited.

## Operating Division: Syndicate 1200

Line of Business: Specialty

(in millions, except number of claims reported)

| Incurred | Lo | sses | & | AL | Αŀ | Ξ, | Net of | Rei | insurance |  |
|----------|----|------|---|----|----|----|--------|-----|-----------|--|
| _        |    |      |   | •  |    |    | -      |     |           |  |

|          |                                  |                           |    |                            |                                 | Incu | IICu | Losses et HL    |          | ict of itchisu | ance            |      |    |       |    |       |
|----------|----------------------------------|---------------------------|----|----------------------------|---------------------------------|------|------|-----------------|----------|----------------|-----------------|------|----|-------|----|-------|
| Accident | For the Years Ended December 31, |                           |    |                            |                                 |      |      |                 |          |                |                 |      |    |       |    |       |
| Year     | 20                               | <b>010</b> <sup>(1)</sup> | 2  | <b>2011</b> <sup>(1)</sup> | <b>2012</b> (1) <b>2013</b> (1) |      |      | <b>2014</b> (1) | 2015 (1) |                | <b>2016</b> (1) |      |    | 2017  |    |       |
| 2010     | \$                               | 13.1                      | \$ | 16.0                       | \$                              | 13.8 | \$   | 13.3            | \$       | 12.3           | \$              | 12.3 | \$ | 12.2  | \$ | 12.2  |
| 2011     |                                  |                           |    | 39.0                       |                                 | 40.7 |      | 39.4            |          | 34.6           |                 | 33.8 |    | 33.8  |    | 33.6  |
| 2012     |                                  |                           |    |                            |                                 | 53.1 |      | 57.0            |          | 61.4           |                 | 49.9 |    | 59.7  |    | 59.4  |
| 2013     |                                  |                           |    |                            |                                 |      |      | 76.7            |          | 82.2           |                 | 83.5 |    | 83.1  |    | 82.6  |
| 2014     |                                  |                           |    |                            |                                 |      |      |                 |          | 93.2           |                 | 99.6 |    | 101.0 |    | 101.9 |
| 2015     |                                  |                           |    |                            |                                 |      |      |                 |          |                |                 | 90.5 |    | 88.7  |    | 94.4  |
| 2016     |                                  |                           |    |                            |                                 |      |      |                 |          |                |                 |      |    | 86.6  |    | 85.1  |
| 2017     |                                  |                           |    |                            |                                 |      |      |                 |          |                |                 |      |    |       |    | 80.1  |
|          |                                  |                           |    |                            |                                 |      |      |                 |          |                |                 |      |    | Total | \$ | 549.3 |
|          |                                  |                           |    |                            |                                 |      |      |                 |          |                |                 |      |    |       |    |       |

## Cumulative Paid Losses & ALAE, Net of Reinsurance

| Accident | <br>For the Years Ended December 31, |    |                 |          |          |       |                |      |                 |       |              |          |             |    |       |
|----------|--------------------------------------|----|-----------------|----------|----------|-------|----------------|------|-----------------|-------|--------------|----------|-------------|----|-------|
| Year     | <b>2010</b> (1)                      |    | <b>2011</b> (1) | 2012 (1) |          |       | 2013 (1)       |      | <b>2014</b> (1) |       | 2015 (1)     | 2016 (1) |             |    | 2017  |
| 2010     | \$<br>1.9                            | \$ | 8.8             | \$       | 9.0      | \$    | 9.4            | \$   | 9.1             | \$    | 9.9          | \$       | 10.1        | \$ | 10.2  |
| 2011     |                                      |    | 11.7            |          | 19.8     |       | 24.0           |      | 27.5            |       | 28.9         |          | 29.5        |    | 29.8  |
| 2012     |                                      |    |                 |          | 18.2     |       | 27.9           |      | 39.4            |       | 46.3         |          | 49.3        |    | 50.3  |
| 2013     |                                      |    |                 |          |          |       | 31.4           |      | 53.1            |       | 69.6         |          | 77.0        |    | 78.6  |
| 2014     |                                      |    |                 |          |          |       |                |      | 38.2            |       | 72.3         |          | 83.5        |    | 88.8  |
| 2015     |                                      |    |                 |          |          |       |                |      |                 |       | 31.4         |          | 54.8        |    | 65.7  |
| 2016     |                                      |    |                 |          |          |       |                |      |                 |       |              |          | 37.9        |    | 57.9  |
| 2017     |                                      |    |                 |          |          |       |                |      |                 |       |              |          |             |    | 18.8  |
|          |                                      |    |                 |          |          |       |                |      |                 |       |              |          | Total       | \$ | 400.1 |
|          |                                      |    |                 |          | Total or | ıtsta | nding liabilit | es f | or unpaid los   | ses a | ınd ALAE, ne | et of    | reinsurance | \$ | 149.2 |

| Accident<br>Year | Incurred<br>Losses &<br>ALAE, Net of<br>Reinsurance | IBNR &<br>Expected<br>Development<br>on Reported<br>Claims |
|------------------|---|--|
| 2010             | \$ 12.2   | \$ —   |
| 2011             | 33.6  | _  |
| 2012             | 59.4  | _  |
| 2013             | 82.6  | _  |
| 2014             | 101.9   | 2.6  |
| 2015             | 94.4  | 7.3  |
| 2016             | 85.1  | 13.0   |
| 2017             | 80.1  | 41.0   |

<sup>(1)</sup> Information presented for calendar years prior to 2017 is required supplementary information and is unaudited.

## Operating Division: Ariel Re

## Line of Business: Property Products

(in millions, except number of claims reported)

|          |       |                           |        | For the Year Ended D | ecember | · 31, 2017               |     |                             |
|----------|-------|---------------------------|--------|----------------------|---------|--------------------------|-----|-----------------------------|
|          |       |                           |        |                      | Out     | standing liabilities for | Tot | tal outstanding liabilities |
| Accident | Incur | red Losses & ALAE, Net of | Cumula | tive Paid Losses &   | unpai   | d losses and ALAE prior  | for | unpaid losses and ALAE,     |
| Year     |       | Reinsurance               | ALAE,  | Net of Reinsurance   | to 20   | 017, net of reinsurance  |     | net of reinsurance          |
| 2017     | \$    | 108.3                     | \$     | 72.5                 | \$      | 33.5                     | \$  | 69.3                        |

| 1           | As of December 31, 2017       |
|-------------|-------------------------------|
| IBNR &      |                               |
| Expected    |                               |
| Development |                               |
| on Reported | Cumulative Number of Reported |
| Claims      | Claims                        |
| \$ 30.4     | 91                            |

## Syndicate 1200 Claim Frequency Information

Cumulative claim frequency information has been excluded from the Syndicate 1200 Liability, Professional and Property incurred and paid claims development tables above due to the impracticability of obtaining such information at the level required for meaningful disaggregated disclosure.

Syndicate 1200 measures claim frequency based on the number of reported claims by individual claimant at a coverage level for non-bordereau reporting, which is consistent with market practices for insurance business sourced through open market channels. For claims reported on a bordereau for business sourced through channels such as Lloyd's authorized coverholders, which constitutes approximately half of the business written in Syndicate 1200, the number of reported claims is measured by bordereau report at a coverage level. This method of tracking and analyzing bordereau-reported claims is consistent with common industry practice within the Lloyd's market. The information for both bordereau and non-bordereau claims may be pooled dependent on the class of business and analyzed in the aggregate to determine the ultimate cost of settling the claims by line of business and Lloyd's year of account. Due to our methodology of establishing ultimate liabilities for Syndicate 1200 claims, there is not a reasonable way to disaggregate the IBNR reserves and expected development on reported claims between bordereau and non-bordereau business for separate disclosure.

The reconciliation of the net incurred and paid development tables to the liability for unpaid losses and LAE in our Consolidated Balance Sheets is as follows:

| (in millions)   | As of D | ecember 31, 2017 |
|---|---------|------------------|
| Liabilities for unpaid losses and ALAE:                 |         |                  |
| US Operations:  |         |                  |
| Excess and Surplus Lines - Liability                    | \$      | 835.1            |
| Commercial Specialty - Liability                        |         | 375.0            |
| Commercial Specialty - Professional                     |         | 121.9            |
| International Operations:                               |         |                  |
| International Specialty - Liability                     |         | 53.5             |
| International Specialty - Property                      |         | 82.1             |
| Syndicate 1200 - Liability                              |         | 108.6            |
| Syndicate 1200 - Professional                           |         | 109.4            |
| Syndicate 1200 - Property                               |         | 143.7            |
| Syndicate 1200 - Specialty                              |         | 149.2            |
| Ariel Re - Property                                     |         | 69.3             |
| Run-off Lines   |         | 197.5            |
| Other lines   |         | 189.3            |
| Total liabilities for unpaid losses and ALAE, net of    |         |                  |
| reinsurance   |         | 2,434.6          |
|   |         |                  |
| Reinsurance recoverables on unpaid losses and LAE:      |         |                  |
| US Operations:  |         |                  |
| Excess and Surplus Lines - Liability                    |         | 293.3            |
| Commercial Specialty - Liability                        |         | 246.6            |
| Commercial Specialty - Professional                     |         | 70.2             |
| International Operations:                               |         |                  |
| International Specialty - Liability                     |         | 95.8             |
| International Specialty - Property                      |         | 67.4             |
| Syndicate 1200 - Liability                              |         | 77.1             |
| Syndicate 1200 - Professional                           |         | 78.6             |
| Syndicate 1200 - Property                               |         | 91.5             |
| Syndicate 1200 - Specialty                              |         | 88.6             |
| Ariel Re - Property                                     |         | 280.8            |
| Run-off Lines   |         | 91.4             |
| Other lines   |         | 231.7            |
| Total reinsurance recoverables on unpaid losses and LAE | •       | 1,713.0          |
| •   |         |                  |
| Unallocated loss adjustment expenses                    |         | 71.0             |
| Unamortized reserve discount                            |         | (17.6)           |
| Gross liability for unpaid losses and LAE               | \$      | 4,201.0          |

Other lines in the table above is comprised of lines of business and operating divisions within our two reporting segments which are not individually significant for separate disaggregated disclosure.

#### Claims Duration

The following table provides supplementary unaudited information about the annual percentage payout of incurred losses and ALAE, net of reinsurance, as of December 31, 2017:

|                                      | A      | verage Annua | al Percentage | Payout of Incu | irred Claims b | y Age, Net of | Reinsurance ( | 1)     |
|--------------------------------------|--------|--------------|---------------|----------------|----------------|---------------|---------------|--------|
|                                      | Year 1 | Year 2       | Year 3        | Year 4         | Year 5         | Year 6        | Year 7        | Year 8 |
| US Operations:                       |        |              |               |                |                |               |               |        |
| Excess and Surplus Lines - Liability | 8.3%   | 18.3%        | 19.3%         | 16.4%          | 12.1%          | 8.0%          | 5.4%          | N/A    |
| Commercial Specialty - Liability     | 15.0%  | 21.8%        | 18.5%         | 16.0%          | 9.1%           | 6.1%          | 4.0%          | N/A    |
| Commercial Specialty - Professional  | 8.2%   | 22.5%        | 27.3%         | 18.6%          | 9.4%           | 5.0%          | 2.9%          | N/A    |
| International Operations:            |        |              |               |                |                |               |               |        |
| International Specialty - Liability  | 11.5%  | 13.0%        | 17.6%         | 14.8%          | 10.6%          | 8.4%          | 6.1%          | N/A    |
| International Specialty - Property   | 26.6%  | 30.7%        | 24.9%         | 9.2%           | 4.5%           | 2.0%          | 1.0%          | N/A    |
| Syndicate 1200 - Liability           | 5.0%   | 10.3%        | 13.7%         | 17.0%          | 17.9%          | 10.6%         | 7.3%          | 5.1%   |
| Syndicate 1200 - Professional        | 4.4%   | 9.4%         | 13.6%         | 15.6%          | 13.6%          | 13.9%         | 8.1%          | 5.8%   |
| Syndicate 1200 - Property            | 39.8%  | 25.1%        | 16.1%         | 9.9%           | 3.8%           | 2.3%          | 1.2%          | 0.7%   |
| Syndicate 1200 - Specialty           | 40.4%  | 28.0%        | 15.8%         | 8.8%           | 3.3%           | 1.9%          | 1.0%          | 0.5%   |

<sup>(1)</sup> The average annual percentage payout is calculated from a paid losses and ALAE development pattern based on an actuarial analysis of the paid losses and ALAE movements by accident year for each disaggregation category. The paid losses and ALAE development pattern provides the expected percentage of ultimate losses and ALAE to be paid in each year. The pattern considers all accident years included in the claims development tables.

## Information About Amounts Reported at Present Value

We discount certain workers compensation liabilities for unpaid losses and LAE within our US Operations and Run-off Lines segments. The discounted US Operations liabilities relate to all non-ALAE workers compensation liabilities within one of our insurance subsidiaries. In Run-off Lines, we discount certain pension-type liabilities for unpaid losses and LAE. The following tables provide information about these discounted liabilities for unpaid losses and LAE:

|  |             |         | ig Amount ( |     |       |            |         |            |         |      |
|--|-------------|---------|-------------|-----|-------|------------|---------|------------|---------|------|
|  | Rese        | rves fo | or Losses & | LAE |       | Aggre      | gate Ar | nount of D | iscount |      |
|  | <br>A       | As of D | ecember 31  | .,  |       | <br>I      | As of D | ecember 31 | Ι,      |      |
| (in millions, except discount percentages) | 2017        |         | 2016        |     | 2015  | 2017       |         | 2016       |         | 2015 |
| US Operations:                             |             |         |             |     |       |            |         |            |         |      |
| Commercial Specialty - Liability           | \$<br>126.7 | \$      | 121.1       | \$  | 121.6 | \$<br>10.6 | \$      | 10.3       | \$      | 10.3 |
| Run-off Lines                              | 175.5       |         | 184.5       |     | 193.7 | 7.0        |         | 9.1        |         | 11.2 |
| Total                                      | \$<br>302.2 | \$      | 305.6       | \$  | 315.3 | \$<br>17.6 | \$      | 19.4       | \$      | 21.5 |

|                                  |    | I                                | nterest | Accretion ( | 1) |      | Discount Rate      |       |       |  |  |  |
|----------------------------------|----|----------------------------------|---------|-------------|----|------|--------------------|-------|-------|--|--|--|
|                                  |    | For the Years Ended December 31, |         |             |    |      | As of December 31, |       |       |  |  |  |
|                                  | 2  | 017                              | 2       | 2016        | 2  | 2015 | 2017               | 2016  | 2015  |  |  |  |
| US Operations:                   |    |                                  |         |             |    |      |                    |       |       |  |  |  |
| Commercial Specialty - Liability | \$ | 1.9                              | \$      | 1.9         | \$ | 1.1  | 2.25%              | 2.25% | 2.25% |  |  |  |
| Run-off Lines                    |    | 2.1                              |         | 2.1         |    | 3.1  | 3.50%              | 3.50% | 3.50% |  |  |  |
| Total                            | \$ | 4.0                              | \$      | 4.0         | \$ | 4.2  |                    |       |       |  |  |  |

<sup>(1)</sup> Interest accretion is recorded in the line item "Losses and loss adjustment expenses" in our Consolidated Statements of Income.

## 6. Run-off Lines

We have discontinued active underwriting of certain lines of business, including those lines that were previously recorded in Argo Group's Risk Management segment. All current activity within these lines is related to the management of claims and other administrative functions. Also included in Run-off Lines are other liability reserves, which include exposure to claims for asbestos and environmental liabilities written in past years. The other liability reserves are often characterized by long elapsed periods between the occurrence of a claim and ultimate payment to resolve the claim. We use a specialized staff dedicated to administer and settle these claims.

The following table presents our gross reserves for Run-off Lines as of December 31:

|                                  |    | ber 3 | oer 31, |       |  |
|----------------------------------|----|-------|---------|-------|--|
| (in millions)                    |    | 2017  | 2016    |       |  |
| Asbestos and Environmental:      |    |       |         |       |  |
| Reinsurance assumed              | \$ | 29.3  | \$      | 28.4  |  |
| Other                            |    | 26.6  |         | 20.0  |  |
| Total Asbestos and Environmental |    | 55.9  |         | 48.4  |  |
| Risk management                  |    | 219.6 |         | 236.9 |  |
| Run-off reinsurance lines        |    | 1.8   |         | 1.9   |  |
| Other run-off lines              |    | 4.6   |         | 3.7   |  |
| Gross reserves - Run-off Lines   | \$ | 281.9 | \$      | 290.9 |  |

We have received asbestos and environmental liability claims arising from other liability coverage primarily written in the 1960s, 1970s and into the mid-1980s. Asbestos and environmental claims originate from policies directly underwritten by us and from reinsurance assumed during this period, including a portion assumed from the London market. The following table represents the total gross reserves for our asbestos exposure:

|  | December 31, |      |    |      |    |      |
|--|--------------|------|----|------|----|------|
| (in millions)                                |              | 2017 |    | 2016 |    | 2015 |
| Direct written                               |              |      |    |      |    |      |
| Case reserves                                | \$           | 2.1  | \$ | 2.8  | \$ | 2.0  |
| Unallocated loss adjustment expense ("ULAE") |              | 0.5  |    | 0.5  |    | 0.5  |
| Incurred but not reported ("IBNR")           |              | 18.8 |    | 12.1 |    | 8.2  |
| Total direct written reserves                |              | 21.4 |    | 15.4 |    | 10.7 |
| Assumed domestic                             |              |      |    |      |    |      |
| Case reserves                                |              | 9.8  |    | 10.5 |    | 12.2 |
| ULAE   |              | 0.8  |    | 0.8  |    | 0.8  |
| IBNR   |              | 13.7 |    | 10.5 |    | 13.7 |
| Total assumed domestic reserves              |              | 24.3 |    | 21.8 |    | 26.7 |
| Assumed London                               |              |      |    |      |    |      |
| Case reserves                                |              | 2.3  |    | 3.3  |    | 4.0  |
| ULAE   |              | _    |    | _    |    | _    |
| IBNR   |              | 0.6  |    | 1.4  |    | 1.4  |
| Total assumed London reserves                |              | 2.9  |    | 4.7  |    | 5.4  |
| Total asbestos reserves                      | \$           | 48.6 | \$ | 41.9 | \$ | 42.8 |

The following table presents our underwriting losses for Run-off Lines:

|   | <br>For the Years Ended December 31, |           |        |  |  |  |  |
|---|--------------------------------------|-----------|--------|--|--|--|--|
| (in millions)                           | 2017                                 | 2016      | 2015   |  |  |  |  |
| Asbestos and Environmental:             |                                      |           |        |  |  |  |  |
| Reinsurance assumed                     | \$<br>(8.7) \$                       | (1.3) \$  | (1.0)  |  |  |  |  |
| Other                                   | <br>(6.7)                            | (9.6)     | (3.4)  |  |  |  |  |
| Total Asbestos and Environmental        | (15.4)                               | (10.9)    | (4.4)  |  |  |  |  |
| Risk management                         | (8.8)                                | (13.1)    | (8.2)  |  |  |  |  |
| Run-off reinsurance lines               | (0.1)                                | 0.1       | 2.0    |  |  |  |  |
| Other run-off lines                     | <br>(1.4)                            | (1.2)     | (3.5)  |  |  |  |  |
| Total underwriting loss - Run-off Lines | \$<br>(25.7) \$                      | (25.1) \$ | (14.1) |  |  |  |  |

Reserves for asbestos and environmental claims cannot be estimated with traditional loss reserving techniques that rely on historical accident year loss development factors. The uncertainty in the asbestos and environmental reserves estimates arises from several factors including lack of actuarially credible historical data, inapplicability of standard actuarial projection techniques, uncertainty with regards to claim costs, coverage interpretations and judicial, statutory and regulatory provisions under which the claims may be ultimately resolved. It is impossible to predict how the courts will interpret coverage issues and these resolutions may have a material impact on the ultimate resolution of the asbestos and environmental liabilities. We use a variety of estimation methods to calculate reserves as a whole; however, reserves for asbestos and environmental claims were determined utilizing a variety of methods which rely on historical

claim reporting and average claim cost information. We apply greatest weight to the method that projects future calendar period claims and average claim costs because it best captures the unique claim characteristics of our underlying exposures. Although management has recorded its best estimate of loss reserves, due to the uncertainties of estimation of liability that may arise as discussed herein, further deterioration of claims could occur in the future.

Please see Note 5, "Reserves for Losses and Loss Adjustment Expenses" for further discussion.

## 7. Junior Subordinated Debentures

Through a series of trusts, that are wholly-owned subsidiaries (non-consolidated), we issued debt. The debentures are variable with the rate being reset quarterly and subject to certain interest rate ceilings. Interest payments are payable quarterly. The debentures are all unsecured and are subordinated to other indebtedness. At December 31, 2017 and 2016, all debentures were eligible for redemption subject to certain terms and conditions at a price equal to 100% of the principal plus accrued and unpaid interest.

Interest Rate at

A summary of our outstanding junior subordinated debentures is presented below:

(in millions)

| Issue Date    | Trust Preferred Pools               | Maturity   | Rate Structure   | December 31, 2017 | Amount   |
|---------------|-------------------------------------|------------|------------------|-------------------|----------|
| Argo Group    |                                     |            |                  |                   |          |
| 05/15/2003    | PXRE Capital Statutory Trust II     | 05/15/2033 | 3M LIBOR + 4.10% | 5.52%             | \$ 18.1  |
| 11/06/2003    | PXRE Capital Trust VI               | 09/30/2033 | 3M LIBOR + 3.90% | 5.59%             | 10.3     |
| Argo Group US |                                     |            |                  |                   |          |
| 05/15/2003    | Argonaut Group Statutory Trust I    | 05/15/2033 | 3M LIBOR + 4.10% | 5.52%             | 15.5     |
| 12/16/2003    | Argonaut Group Statutory Trust III  | 01/08/2034 | 3M LIBOR + 4.10% | 5.46%             | 12.3     |
| 04/29/2004    | Argonaut Group Statutory Trust IV   | 04/29/2034 | 3M LIBOR + 3.85% | 5.27%             | 13.4     |
| 05/26/2004    | Argonaut Group Statutory Trust V    | 05/24/2034 | 3M LIBOR + 3.85% | 5.30%             | 12.3     |
| 05/12/2004    | Argonaut Group Statutory Trust VI   | 05/12/2034 | 3M LIBOR + 3.80% | 5.40%             | 13.4     |
| 09/17/2004    | Argonaut Group Statutory Trust VII  | 12/15/2034 | 3M LIBOR + 3.60% | 5.19%             | 15.5     |
| 09/22/2004    | Argonaut Group Statutory Trust VIII | 09/22/2034 | 3M LIBOR + 3.55% | 5.21%             | 15.5     |
| 10/22/2004    | Argonaut Group Statutory Trust IX   | 12/15/2034 | 3M LIBOR + 3.60% | 5.19%             | 15.5     |
| 09/15/2005    | Argonaut Group Statutory Trust X    | 09/15/2035 | 3M LIBOR + 3.40% | 4.99%             | 30.9     |
|               | Total Outstanding                   |            |                  |                   | \$ 172.7 |

(in millions)

| Issue Date    | Trust Preferred Pools               | Maturity   | Rate Structure   | Interest Rate at<br>December 31, 2016 | Amount   |
|---------------|-------------------------------------|------------|------------------|---------------------------------------|----------|
| Argo Group    |                                     |            |                  |                                       |          |
| 05/15/2003    | PXRE Capital Statutory Trust II     | 05/15/2033 | 3M LIBOR + 4.10% | 5.00%                                 | \$ 18.1  |
| 11/06/2003    | PXRE Capital Trust VI               | 09/30/2033 | 3M LIBOR + 3.90% | 4.90%                                 | 10.3     |
| Argo Group US |                                     |            |                  |                                       |          |
| 05/15/2003    | Argonaut Group Statutory Trust I    | 05/15/2033 | 3M LIBOR + 4.10% | 5.00%                                 | 15.5     |
| 12/16/2003    | Argonaut Group Statutory Trust III  | 01/08/2034 | 3M LIBOR + 4.10% | 4.98%                                 | 12.3     |
| 04/29/2004    | Argonaut Group Statutory Trust IV   | 04/29/2034 | 3M LIBOR + 3.85% | 4.76%                                 | 13.4     |
| 05/26/2004    | Argonaut Group Statutory Trust V    | 05/24/2034 | 3M LIBOR + 3.85% | 4.77%                                 | 12.3     |
| 05/12/2004    | Argonaut Group Statutory Trust VI   | 05/12/2034 | 3M LIBOR + 3.80% | 4.79%                                 | 13.4     |
| 09/17/2004    | Argonaut Group Statutory Trust VII  | 12/15/2034 | 3M LIBOR + 3.60% | 4.56%                                 | 15.5     |
| 09/22/2004    | Argonaut Group Statutory Trust VIII | 09/22/2034 | 3M LIBOR + 3.55% | 4.55%                                 | 15.5     |
| 10/22/2004    | Argonaut Group Statutory Trust IX   | 12/15/2034 | 3M LIBOR + 3.60% | 4.56%                                 | 15.5     |
| 09/15/2005    | Argonaut Group Statutory Trust X    | 09/15/2035 | 3M LIBOR + 3.40% | 4.36%                                 | 30.9     |
|               | Total Outstanding                   |            |                  |                                       | \$ 172.7 |

Junior Subordinated Debentures from Maybrooke Acquisition

Unsecured junior subordinated debentures with a principal balance of \$91.8 million were assumed through the acquisition of Maybrooke ("the acquired debt"). As part of the ongoing liquidation of the Maybrooke holding company, which began subsequent to our acquisition in 2017, the acquired debt was ultimately assigned to Argo Re and is carried on our consolidated balance sheet at \$83.9 million, which represents the debt's fair value at the date of acquisition plus accumulated accretion of discount to par value, as required by accounting

for business combinations under ASC 805 (see Note 2, "Acquisition of Maybrooke"). At December 31, 2017, the acquired debt was eligible for redemption at par. Interest accrues on the acquired debt based on a variable rate, which is reset quarterly. Interest payments are payable quarterly. A summary of the terms of the acquired debt outstanding at December 31, 2017 is presented below:

| (in millions) |           |                        |                   |       |               |       |              |
|---------------|-----------|------------------------|-------------------|-------|---------------|-------|--------------|
|               |           |                        | Interest Rate at  | Pr    | incipal at    | Carry | ing Value at |
| Issue Date    | Maturity  | Rate Structure         | December 31, 2017 | Decen | nber 31, 2017 | Decem | ber 31, 2017 |
| 9/15/2007     | 9/15/2037 | 3  month LIBOR + 3.15% | 4.74%             | \$    | 91.8          | \$    | 83.9         |

#### 8. Other Indebtedness

Our Consolidated Balance Sheets includes various long-term debt instruments under the caption "Other indebtedness," as detailed in the table below. Information regarding the terms and principal amounts of each of these debt instruments is also provided.

| (in millions)            |                        |       |    |                   |
|--------------------------|------------------------|-------|----|-------------------|
| Debt Type                | Type December 31, 2017 |       |    | December 31, 2016 |
| Floating rate loan stock | \$                     | 58.9  | \$ | 54.8              |
| Term loan                |                        | 125.0 |    | _                 |
| Other debt               |                        | 0.6   |    | 0.6               |
| Total other indebtedness | \$                     | 184.5 | \$ | 55.4              |

#### Floating Rate Loan Stock

This debt was assumed through the acquisition of Argo Underwriting Agency, Ltd. These notes are unsecured. At December 31, 2017 and 2016, all notes were eligible for redemption subject to certain terms and conditions at a price equal to 100% of the principal plus accrued and unpaid interest. Interest on the U.S. Dollar and Euro notes is due semiannually and quarterly, respectively. A summary of the notes outstanding at December 31, 2017 and 2016 is presented below:

## (in millions)

|            |             |            |                       | Interest Rate at December |            |
|------------|-------------|------------|-----------------------|---------------------------|------------|
| Issue Date | Currency    | Maturity   | Rate Structure        | 31, 2017                  | <br>Amount |
| 12/08/2004 | U.S. Dollar | 11/15/2034 | 6 month LIBOR + 4.2%  | 5.66%                     | \$<br>6.5  |
| 09/06/2005 | Euro        | 08/22/2035 | 3  month LIBOR + 4.0% | 3.67%                     | 14.1       |
| 10/31/2006 | U.S. Dollar | 01/15/2036 | 6 month LIBOR + 4.0%  | 5.46%                     | 10.0       |
| 10/31/2006 | Euro        | 11/22/2036 | 3  month LIBOR + 4.0% | 3.67%                     | 12.4       |
| 06/08/2007 | Euro        | 09/15/2037 | 3 month LIBOR + 3.9%  | 3.57%                     | 15.9       |
|            |             |            |                       |                           | \$<br>58.9 |

#### (in millions)

|            |             |            |                      | Interest Rate at December |            |
|------------|-------------|------------|----------------------|---------------------------|------------|
| Issue Date | Currency    | Maturity   | Rate Structure       | 31, 2016                  | Amount     |
| 12/08/2004 | U.S. Dollar | 11/15/2034 | 6 month LIBOR + 4.2% | 5.18%                     | \$<br>6.5  |
| 09/06/2005 | Euro        | 08/22/2035 | 3 month LIBOR + 4.0% | 3.70%                     | 12.8       |
| 10/31/2006 | U.S. Dollar | 01/15/2036 | 6 month LIBOR + 4.0% | 4.98%                     | 10.0       |
| 10/31/2006 | Euro        | 11/22/2036 | 3 month LIBOR + 4.0% | 3.70%                     | 11.2       |
| 06/08/2007 | Euro        | 09/15/2037 | 3 month LIBOR + 3.9% | 3.58%                     | 14.3       |
|            |             |            |                      |                           | \$<br>54.8 |
|            |             |            |                      |                           |            |

No principal payments have been made since the acquisition of Argo Underwriting Agency, Ltd. The floating rate loan stock denominated in Euros fluctuates due to foreign currency translation. The outstanding balance on these loans was \$42.4 million and \$38.3 million as of December 31, 2017 and 2016, respectively. The foreign currency translation adjustment is recorded in our Consolidated Statements of Income.

Borrowing Under Revolving Credit Facility

On March 3, 2017, each of Argo Group, Argo Group US, Inc., Argo International Holdings Limited and Argo Underwriting Agency Limited (the "Borrowers") entered into a \$325.0 million Credit Agreement ("New Credit Agreement") with JPMorgan Chase Bank, N.A., as administrative agent. The New Credit Agreement replaced and terminated the previous \$175.0 million Credit Agreement ("Prior Agreement").

The New Credit Agreement provides for a \$200.0 million revolving credit facility with a maturity date of March 3, 2022 unless extended in accordance with the terms of the New Credit Agreement. In addition, the New Credit Agreement includes a \$125.0 million term loan borrowing, which Argo Group used to pay off in its entirety the \$125.0 million borrowing drawn on January 31, 2017 under the Prior Agreement to help fund the acquisition of Maybrooke. Interest accrues based on a variable rate, which resets and is payable based on reset options selected by Argo Group pursuant to the terms of the New Credit Agreement. A summary of the terms of the outstanding balance at December 31, 2017 is presented below:

(in millions)

|            |          |                      | Interest Rate at December 3 | 61, |       |
|------------|----------|----------------------|-----------------------------|-----|-------|
| Issue Date | Maturity | Rate Structure       | 2017                        | A   | mount |
| 3/3/2017   | 3/3/2019 | 2 month LIBOR + 1.5% | 2.94%                       | \$  | 125.0 |

Borrowings under the New Credit Agreement may be used for general corporate purposes, including working capital, permitted acquisitions and letters of credit, and each of the Borrowers has agreed to be jointly and severally liable for the obligations of the other Borrowers under the New Credit Agreement.

The New Credit Agreement contains customary events of default. If an event of default occurs and is continuing, the Borrowers could be required immediately to repay all amounts outstanding under the New Credit Agreement. Lenders holding at least a majority of the loans and commitments under the New Credit Agreement could elect to accelerate the maturity of the loans and/or terminate the commitments under the New Credit Agreement upon the occurrence and during the continuation of an event of default.

Included in the New Credit Agreement is a provision that allows up to \$200.0 million of the revolving credit facility to be used for LOCs, subject to availability. On March 3, 2017, the \$0.2 million LOC outstanding under the Prior Credit Agreement was transferred to the New Credit Agreement. At December 31, 2017 and 2016, there were no borrowings outstanding under the revolving portions of the credit facilities. At December 31, 2017 and 2016, there were \$0.5 million and \$0.2 million, respectively in LOCs against the New and Prior Credit Agreement, respectively.

#### Other Debt

As part of the ARIS Title Insurance Corporation ("ARIS") acquisition, at December 31, 2017 and 2016, we had a note payable for \$0.6 million. The note had a variable interest rate of 2.00% above 30-day LIBOR, with the variable interest rate being reset quarterly and subject to certain interest rate ceilings. Interest payments are payable quarterly. The note payable matures on April 1, 2019.

## 9. Disclosures about Fair Value of Financial Instruments

Cash. The carrying amount approximates fair value.

Investment securities and short-term investments. See Note 3, "Investments," for additional information.

Premiums receivable and reinsurance recoverables on paid losses. The carrying value of current receivables and reinsurance recoverables on paid losses approximates fair value.

*Debt.* At December 31, 2017 and 2016, the fair value of our Junior subordinated debentures, Senior unsecured fixed rate notes and Other indebtedness was estimated using appropriate market indices or quoted prices from external sources based on current market conditions. All of these debt instruments would be in Level 3 of the fair value hierarchy, as the fair value estimates shown below were calculated using unobservable inputs reflecting our assumptions about the assumptions market participants would use in pricing the liabilities.

A summary of our financial instruments whose carrying value did not equal fair value is shown below:

|   | December 31, 2017 |                  |    | December 31, 2016 |    |                    | 2016 |               |
|---|-------------------|------------------|----|-------------------|----|--------------------|------|---------------|
| (in millions)                                   |                   | arrying<br>mount |    | Fair<br>Value     |    | Carrying<br>Amount |      | Fair<br>Value |
| Junior subordinated debentures                  |                   |                  |    |                   |    |                    |      |               |
| Trust preferred debentures                      | \$                | 172.7            | \$ | 172.9             | \$ | 172.7              | \$   | 162.4         |
| Subordinated debentures acquired with Maybrooke |                   | 83.9             |    | 85.0              |    | _                  |      | _             |
| Senior unsecured fixed rate notes               |                   | 139.6            |    | 141.2             |    | 139.5              |      | 139.3         |
| Floating rate loan stock                        |                   | 58.9             |    | 59.0              |    | 54.8               |      | 51.5          |

## 10. Shareholders' Equity

On February 20, 2018, our Board of Directors declared a 15% stock dividend, payable on March 21, 2018, to shareholders of record at the close of business on March 7, 2018. For additional details regarding the aforementioned stock dividend, see Note 25, "Subsequent Event." In addition, our Board of Directors declared a quarterly cash dividend in the amount of \$0.27 on each share of common stock outstanding, on a post-stock dividend basis. The cash dividend will be paid on March 23, 2018, to shareholders of record at the close of business on March 7, 2018.

On May 3, 2016, our Board of Directors declared a 10% stock dividend, payable on June 15, 2016, to shareholders of record at the close of business on June 1, 2016. As a result of the stock dividend, 2,735,542 additional shares were issued. Cash was paid in lieu of fractional shares of our common shares. All references to share and per share amounts in this document and related disclosures have been adjusted to reflect the stock dividend for all periods presented.

On February 17, 2015, our Board of Directors declared a 10% stock dividend, payable on March 16, 2015, to shareholders of record at the close of business on March 2, 2015. As a result of the stock dividend, 2,554,506 additional shares were issued. Cash was paid in lieu of fractional shares of our common shares. All references to share and per share amounts in this document and related disclosures have been adjusted to reflect the stock dividend for all periods presented.

During 2017, our Board of Directors declared quarterly cash dividends totaling \$1.08 on each share of common stock outstanding to our shareholders of record. For the year ended December 31, 2017, we paid cash dividends totaling \$33.2 million to our shareholders.

During 2016, our Board of Directors declared quarterly cash dividends totaling \$0.86 on each share of common stock outstanding. For the year ended December 31, 2016, we paid cash dividends totaling \$26.6 million to our shareholders.

During 2015, our Board of Directors declared quarterly cash dividends totaling \$0.80 on each share of common stock outstanding or \$0.73 on each share outstanding adjusted for the 2016 stock dividends to our shareholders of record. For the year ended December 31, 2015, we paid cash dividends totaling \$22.7 million to our shareholders.

We are authorized to issue 30 million shares of \$1.00 par value preferred shares. As of December 31, 2017 and 2016, no preferred shares were issued and outstanding.

On May 3, 2016, our Board of Directors authorized the repurchase of up to \$150.0 million of our common shares ("2016 Repurchase Authorization"). The 2016 Repurchase Authorization supersedes all the previous Repurchase Authorizations. As of December 31, 2017, availability under the 2016 Repurchase Authorization for future repurchases of our common shares was \$85.0 million.

For the year ended December 31, 2017 and 2016, we repurchased 756,252 common shares and 847,111 common shares, respectively for \$45.2 million and \$47.1 million, respectively

A summary of common shares repurchased for the twelve months ended December 31, 2017 is shown below:

| Repurchase Type     | Date<br>Trading Plan<br>Initiated | Trading Plan Purchase Shares of Shares |         | of Shares |       | f Shares Total C |      | of Shares |  |  | Repurchase<br>Authorization<br>Year |
|---------------------|-----------------------------------|--|---------|-----------|-------|------------------|------|-----------|--|--|-------------------------------------|
| 10b5-1 Trading Plan | 6/14/2017                         | 06/20/2017-08/10/2017                  | 156,570 | \$        | 59.53 | \$               | 9.4  | 2016      |  |  |                                     |
| 10b5-1 Trading Plan | 9/15/2017                         | 09/18/2017-11/07/2017                  | 84,711  | \$        | 60.71 |                  | 5.1  | 2016      |  |  |                                     |
| 10b5-1 Trading Plan | 12/15/2017                        | 12/27/2017                             | 1,420   | \$        | 60.53 |                  | 0.1  | 2016      |  |  |                                     |
| Open Market         | N/A                               | 08/11/2017-09/15/2017                  | 421,976 | \$        | 59.75 |                  | 25.2 | 2016      |  |  |                                     |
| Open Market         | N/A                               | 11/08/2017-11/21/2017                  | 91,575  | \$        | 59.28 |                  | 5.4  | 2016      |  |  |                                     |
| Total               |                                   |  | 756,252 | \$        | 59.76 | \$               | 45.2 |           |  |  |                                     |

At December 31, 2017, we had the following authorized, unissued common shares reserved for future issuance:

| Reserve Name                      | Shares Reserved |
|-----------------------------------|-----------------|
| 2014 Long-Term Incentive Plan     | 3,178,971       |
| 2016 Employee Share Purchase Plan | 492,082         |
| Total                             | 3,671,053       |

## 11. Accumulated Other Comprehensive Income (Loss)

A summary of changes in accumulated other comprehensive income (loss), net of taxes (where applicable) by component is presented below:

|  | Foreign Currency<br>Translation | Unrealized<br>Holding Gains | <b>Defined Benefit</b> |        |
|--|---------------------------------|-----------------------------|------------------------|--------|
| (in millions)  | Adjustments                     | on Securities               | Pension Plans          | Total  |
| Balance, January 1, 2016                                   | \$ (21.6)                       | \$ 40.0                     | \$ (6.9) \$            | 11.5   |
| Other comprehensive income (loss) before reclassifications | 4.0                             | 42.4                        | (0.2)                  | 46.2   |
| Amounts reclassified from accumulated other                |                                 |                             |                        |        |
| comprehensive income (loss)                                |                                 | (10.0)                      |                        | (10.0) |
| Net current-period other comprehensive income (loss)       | 4.0                             | 32.4                        | (0.2)                  | 36.2   |
| Balance, December 31, 2016                                 | (17.6)                          | 72.4                        | (7.1)                  | 47.7   |
| Other comprehensive income (loss) before reclassifications | (1.4)                           | 77.7                        | 0.8                    | 77.1   |
| Amounts reclassified from accumulated other                |                                 |                             |                        |        |
| comprehensive income (loss)                                |                                 | (28.2)                      | <u> </u>               | (28.2) |
| Net current-period other comprehensive income (loss)       | (1.4)                           | 49.5                        | 0.8                    | 48.9   |
| Balance, December 31, 2017                                 | \$ (19.0)                       | \$ 121.9                    | \$ (6.3) \$            | 96.6   |

The amounts reclassified from accumulated other comprehensive income (loss) shown in the above table have been included in the following captions in our Consolidated Statements of Income:

|  |    | r 31,     |           |       |
|--|----|-----------|-----------|-------|
| (in millions)                              | 2  | 2017      | 2016      | 2015  |
| Unrealized gains and losses on securities: |    |           |           |       |
| Net realized investment gains              | \$ | (41.6) \$ | (23.2) \$ | (7.2) |
| Provision for income taxes                 |    | 13.4      | 13.2      | 6.3   |
| Net of taxes                               | \$ | (28.2) \$ | (10.0) \$ | (0.9) |

## 12. Net Income Per Common Share

The following table presents the calculation of net income per common share on a basic and diluted basis:

|  | For the Years Ended December 31, |            |            |  |  |  |  |
|--|----------------------------------|------------|------------|--|--|--|--|
| (in millions, except number of shares and per share amounts) | 2017                             | 2016       | 2015       |  |  |  |  |
| Net income   | \$ 50.3                          | \$ 146.7   | \$ 163.2   |  |  |  |  |
| Weighted average common shares outstanding - basic           | 29,962,524                       | 30,166,440 | 30,769,089 |  |  |  |  |
| Effect of dilutive securities:                               |                                  |            |            |  |  |  |  |
| Equity compensation awards                                   | 794,710                          | 679,270    | 616,371    |  |  |  |  |
| Weighted average common shares outstanding - diluted         | 30,757,234                       | 30,845,710 | 31,385,460 |  |  |  |  |
| Net income per common share:                                 |                                  |            |            |  |  |  |  |
| Basic  | \$ 1.68                          | \$ 4.86    | \$ 5.31    |  |  |  |  |
| Diluted  | \$ 1.64                          | \$ 4.75    | \$ 5.20    |  |  |  |  |

Excluded from the weighted average common shares outstanding calculation at December 31, 2017, 2016 and 2015 are 10,785,007 shares, 10,028,755 shares and 9,181,644 shares, respectively, which are held as treasury shares. The shares are excluded as of their repurchase date. In 2017, 2016 and 2015, there were no anti-dilutive shares of common stock to be excluded from the computation of diluted net income per common share.

On February 20, 2018, our Board of Directors declared a 15% stock dividend payable on March 21, 2018, to shareholders of record at the close of business on March 7, 2018. The share numbers and per share amounts shown in the table above have not been retroactively adjusted to give effect to the stock dividend. For additional details regarding the stock dividend, see Note 25, "Subsequent Event."

#### 13. Share-based Compensation

The fair value method of accounting is used for equity-based compensation plans. Under the fair value method, compensation cost is measured based on the fair value of the award at the measurement date and recognized over the requisite service period. We use the Black-Scholes model to estimate the fair values on the measurement date for share options and share appreciation rights ("SARs"). The Black-Scholes model uses several assumptions to value a share award. The volatility assumption is based on the historical change in our stock price over the previous five years preceding the measurement date. The risk-free rate of return assumption is based on the five-year U.S. Treasury constant maturity rate on the measurement date. The expected award life is based upon the average holding period over the history of the incentive plan. The expected dividend yield is based on our history and expected dividend payouts.

The following table summarizes the assumptions we used:

|                             | For              | For the Years Ended December 31, |                  |  |  |  |  |  |
|-----------------------------|------------------|----------------------------------|------------------|--|--|--|--|--|
|                             | 2017             | 2017 2016 2015                   |                  |  |  |  |  |  |
| Risk-free rate of return    | 1.83% to 2.22%   | 1.00% to 2.02%                   | 1.44% to 1.81%   |  |  |  |  |  |
| Expected dividend yields    | 1.63% to 1.72%   | 1.62% to 1.70%                   | 1.46% to 1.60%   |  |  |  |  |  |
| Expected award life (years) | 4.48 to 4.49     | 4.50 to 4.61                     | 4.62 to 4.71     |  |  |  |  |  |
| Expected volatility         | 18.13% to 18.70% | 18.73% to 19.70%                 | 20.04% to 22.09% |  |  |  |  |  |

All outstanding awards were adjusted to reflect the 10% stock dividend in 2016, resulting in a 10% increase to the number of awards outstanding and a 9.09% reduction in the exercise price.

We estimate forfeitures based on historical forfeitures patterns, thereby recognizing expense only for those awards that are expected to vest. The estimate of forfeitures is adjusted as actual forfeitures differ from our estimate, resulting in recognition of compensation expense only for those awards that actually vest.

The compensation expense recognized under all our share-based payment plans was \$12.3 million (\$10.3 million, net of tax), \$19.8 million (\$15.5 million, net of tax) and \$29.1 million (\$23.7 million, net of tax) for the years ended December 31, 2017, 2016 and 2015, respectively. The compensation expense is included in "Underwriting, acquisition and insurance expenses" in our Consolidated Statements of Income.

We present all tax benefits resulting from the exercise of stock options and vesting of non-vested shares as cash flows from financing activities. Excess tax benefits are realized tax benefits from tax deductions for exercised options and vested shares in excess of the deferred tax asset attributable to stock compensation costs for such options. Such tax benefits and cash flows were immaterial for all reporting periods.

## Argo Group's Long-Term Incentive Plans

In November 2007, our shareholders approved the 2007 Long-Term Incentive Plan (the "2007 Plan"), which provided for an aggregate of 4.5 million shares of our common stock that may be issued to executives, non-employee directors, and other key employees. As of May 2014, 1.5 million shares remained available for grant under the 2007 Plan. In May 2014, our shareholders approved the 2014 Long-Term Incentive Plan (the "2014 Plan"), which provides for an additional 2.8 million shares of our common stock to be available for issuance to executives, non-employee directors and other key employees. The share awards may be in the form of share options, SARs, restricted shares, restricted share awards, restricted share units awards, performance awards, other share-based awards and other cashbased awards. Shares issued under this plan may be shares that are authorized and unissued or shares that we reacquired, including shares purchased on the open market. Share options and SARs will count as one share for the purposes of the limits under the incentive plans; restricted shares, restricted share units, performance units, performance shares or other share-based incentive awards which settle in common shares will count as 2.75 shares for purpose of the limits under the 2014 Plan.

Share options may be in the form of incentive share options, non-qualified share options and restorative options. Share options are required to have an exercise price that is not less than the market value on the date of grant. We are prohibited from repricing the options. The term of the share options cannot exceed seven years from the grant date.

A summary of restricted share activity as of December 31, 2017 and changes during the year then ended is as follows:

|                                  | Shares    | Weighted-<br>Average<br>Grant Date<br>Fair Value |
|----------------------------------|-----------|--|
| Outstanding at January 1, 2017   | 702,030   | \$ 42.69   |
| Granted                          | 235,431   | \$ 62.85   |
| Vested and issued                | (183,458) | \$ 41.96   |
| Expired or forfeited             | (72,334)  | \$ 50.53   |
| Outstanding at December 31, 2017 | 681,669   | \$ 49.02   |

As of December 31, 2017, there was \$25.6 million of total unrecognized compensation cost related to restricted share compensation arrangements granted by Argo Group. The weighted-average period over which this unrecognized expense is expected to be recognized is 2.0 years. The total fair value of shares vested during the year ended December 31, 2017 was \$7.7 million.

A summary of stock-settled SARs activity as of December 31, 2017 and changes during the year then ended is as follows:

|  | Shares    | Weighted-<br>Average<br>Exercise Price |
|--|-----------|--|
| Outstanding at January 1, 2017               | 1,982,695 | \$ 34.80                               |
| Exercised                                    | (486,454) | \$ 30.77                               |
| Expired or forfeited                         | (186,089) | \$ 40.75                               |
| Outstanding at December 31, 2017             | 1,310,152 | \$ 35.45                               |
| Vested or expected to vest as of end of year | 1,236,514 | \$ 19.80                               |
| Exercisable at end of year                   | 891,067   | \$ 22.80                               |

The stock-settled SARs vest over a one to four year period. Upon exercise of the stock-settled SARs, the employee is entitled to receive shares of our common stock equal to the appreciation of the stock as compared to the exercise price. For the year ended December 31, 2017, 486,454 stock-settled SARs were exercised resulting in 252,580 shares being issued. As of December 31, 2017, there was \$3.6 million of total unrecognized compensation cost related to stock-settled SARs outstanding. The weighted-average period over which this unrecognized expense is expected to be recognized is 1.0 years. Aggregate intrinsic value of the stock-settled SARs at December 31, 2017 was \$26.2 million.

A summary of cash-settled SARs activity as of December 31, 2017 and changes during the year then ended is as follows:

|                                  | Shares    | Weighted-<br>Average<br>Exercise Price |
|----------------------------------|-----------|--|
| Outstanding at January 1, 2017   | 500,486   | \$ 32.08                               |
| Exercised                        | (318,562) | \$ 31.87                               |
| Expired or forfeited             | (14,628)  | \$ 23.40                               |
| Outstanding at December 31, 2017 | 167,296   | \$ 33.23                               |

As of December 31, 2017, all the cash-settled SARs are fully vested. Upon exercise of the cash-settled SARs, the employee is entitled to receive cash payment for the appreciation in the value of our common stock over the exercise price. We account for the cash-settled SARs as liability awards, which require the awards to be revalued at each reporting period. For the year ended December 31, 2017, 318,562 cash-settled SARs were exercised resulting in \$10.2 million in cash payments. Aggregate intrinsic value of the cash-settled SARs at December 31, 2017 was \$4.1 million. The liability for cash-settled SARs was \$5.7 million and \$18.6 million at December 31, 2017 and 2016, respectively.

Included in the total shares outstanding at December 31, 2017 are 406,712 restricted shares whose vesting is contingent on the employee meeting defined performance conditions. Employees have a specified time period in which to meet the performance condition (typically one year) and forfeit the grant (on a pro rata basis) if the performance conditions are not met in the specified time frame. We evaluate the likelihood of the employee completing the performance condition and include this estimate in the determination of the forfeiture factor for the grants.

#### Employees Share Purchase Plans

We have established an employee stock purchase plan for eligible employees (Argo Group's 2007 Employee Share Purchase Plan). Under this plan, newly issued shares of our common stock may be purchased over an offering period of three months at 85% of the lower of the market value on the first day of the offering period or on the designated purchase date at the end of the offering period. We have also established a Save As You Earn Plan for our United Kingdom employees (Argo Group's Save As You Earn Plan). Under this plan, newly issued shares of our common stock may be purchased over an offering period of three or five years at 85% of the market value of the common shares on the first day of the offering period. Expense recognized under these plans for the years ended December 31, 2017, 2016 and 2015 was \$0.4 million, \$0.3 million and \$0.4 million, respectively.

## Argo Group International Holdings, Ltd. Deferred Compensation Plan for Non-Employee Directors

Until December 16, 2013, the non-employee members of our Board of Directors were entitled to participate in the Argo Group International Holdings, Ltd. Deferred Compensation Plan for Non-Employee Directors ("Directors Plan"), a non-funded and non-qualified deferred compensation plan. Under the Directors Plan, non-employee directors could elect each year to defer payment of 0%, 50% or 100% of their cash compensation payable during the next calendar year. The Directors Plan was amended effective December 16, 2013, and certain amounts were paid out prior to the end of 2013. As of December 31, 2017 the Directors Plan was terminated and cash paid to directors totaled \$5.1 million. Compensation expense for December 31, 2017 under the Directors Plan was negligible. Under the Directors Plan, we recorded compensation expense of \$0.9 million for both of the years ended December 31, 2016 and 2015.

#### 14. Underwriting, Acquisition and Insurance Expenses

Underwriting, acquisition and insurance expenses were as follows:

|  | For the Years Ended December 31, |             |    |       |      |       |
|--|----------------------------------|-------------|----|-------|------|-------|
| (in millions)  |                                  | 2017 2016 2 |    |       | 2015 |       |
| Commissions  | \$                               | 255.9       | \$ | 234.0 | \$   | 232.2 |
| General expenses                                       |                                  | 359.1       |    | 292.1 |      | 295.6 |
| Premium taxes, boards and bureaus                      |                                  | 32.3        |    | 25.2  |      | 9.8   |
|  |                                  | 647.3       | ·  | 551.3 |      | 537.6 |
| Net deferral of policy acquisition costs               |                                  | (11.9)      |    | (4.3) |      | (0.9) |
| Total underwriting, acquisition and insurance expenses | \$                               | 635.4       | \$ | 547.0 | \$   | 536.7 |

The increase in general expenses for the year ended December 31, 2017 as compared to 2016 and 2015 was driven by expenses attributable to the operations of Maybrooke, as well as increased personnel costs associated with investments in strategic growth areas, information technology (including digital initiatives), marketing, and occupancy costs.

#### 15. Income Taxes

We are incorporated under the laws of Bermuda and, under current Bermuda law, are not obligated to pay any taxes in Bermuda based upon income or capital gains. We have received an undertaking from the Supervisor of Insurance in Bermuda pursuant to the provisions of the Exempted Undertakings Tax Protection Act, 2011, which exempts us from any Bermuda taxes computed on profits, income or any capital asset, gain or appreciation or any tax in the nature of estate duty or inheritance tax, at least until the year 2035.

We do not consider ourselves to be engaged in a trade or business in the United States or the United Kingdom and, accordingly, do not expect to be subject to direct United States or United Kingdom income taxation.

We have subsidiaries based in the United Kingdom that are subject to the tax laws of that country. Under current law, these subsidiaries are taxed at the applicable corporate tax rates. Eight of the United Kingdom subsidiaries are deemed to be engaged in business in the United States, and therefore, are subject to United States corporate tax in respect of a proportion of their United States underwriting business only. Relief is available against the United Kingdom tax liabilities in respect of overseas taxes paid that arise from the underwriting business. Our United Kingdom subsidiaries file separate United Kingdom income tax returns.

We have subsidiaries based in the United States that are subject to United States tax laws. Under current law, these subsidiaries are taxed at the applicable corporate tax rates. Our United States subsidiaries generally file a consolidated United States federal income tax return.

We also have operations in Belgium, Brazil, France, Ireland, Luxembourg, Malta, Spain, and Switzerland, which also are subject to income taxes imposed by the jurisdiction in which they operate. We have operations in Barbados and the United Arab Emirates, which are not subject to income tax under the laws of those countries.

On December 22, 2017, U.S. tax legislation referred to as the TCJA was enacted. The effects of changes in tax laws and tax rates are recognized in the period of enactment. Accordingly, we have recorded the impacts of the TCJA in our 2017 consolidated financial statements which, among other changes, primarily includes the remeasurement of our deferred tax assets and liabilities for the reduced US federal tax rate from 35% to 21% beginning on January 1, 2018, and the computation of a provisional amount for the loss reserve discounting modifications. The remeasurement resulted in a reduction of net deferred tax liabilities of \$20.2 million, which includes a \$20.9 million benefit related to deferred taxes previously recognized in accumulated other comprehensive income. We are still analyzing certain aspects of the TCJA and refining our calculations, which could potentially affect the measurement of these balances or potentially give rise to new deferred tax amounts. Thus, our 2017 consolidated financial statements reflect a reasonably estimated provisional amount based on information available and in accordance with SAB 118. SAB 118 provides guidance on accounting for the effects of the U.S. tax reform where our determinations are incomplete but we are able to determine a reasonable estimate. A final determination is required to be made within a measurement period not to extend beyond one year from the enactment date of the U.S. tax reform. As additional guidance is released, the estimate will be updated as necessary.

The following table presents the components of income tax (benefit) provision expense included in the amounts reported in our consolidated financial statements:

|   | For the Years Ended December 31, |               |       |         |  |
|---|----------------------------------|---------------|-------|---------|--|
| (in millions)                                       |                                  | 2017 2016 201 |       |         |  |
| Current income tax (benefit) provision related to:  |                                  |               |       |         |  |
| United States                                       | \$                               | (0.3) \$      | 30.4  | \$ 5.1  |  |
| United Kingdom                                      |                                  | 7.6           | 3.9   | (1.5)   |  |
| Other jurisdictions                                 |                                  | 0.2           | 2.0   | 2.4     |  |
| Total current income tax provision                  | •                                | 7.5           | 36.3  | 6.0     |  |
| •   |                                  |               |       |         |  |
| Deferred income tax (benefit) provision related to: |                                  |               |       |         |  |
| United States                                       |                                  | (0.3)         | 3.3   | 7.8     |  |
| United Kingdom                                      |                                  | (17.6)        | (4.4) | 0.5     |  |
| Other jurisdictions                                 |                                  | _             |       | _       |  |
| Total deferred income tax (benefit) provision       | <del></del>                      | (17.9)        | (1.1) | 8.3     |  |
|   | -                                |               |       |         |  |
| Income tax (benefit) provision                      | \$                               | (10.4) \$     | 35.2  | \$ 14.3 |  |

Total income tax benefit for 2017 included a net benefit of 20.2 million to reflect the change in tax laws and tax rates included in TCJA at the date of enactment, resulting primarily from remeasuring our deferred tax assets and liabilities.

Our expected income tax provision computed on pre-tax income (loss) at the weighted average tax rate has been calculated as the sum of the pre-tax income (loss) in each jurisdiction multiplied by that jurisdiction's applicable statutory tax rate. For the years ended December 31, 2017, 2016 and 2015, pre-tax income (loss) attributable to our operations and the operations' effective tax rates were as follows:

| (in millions)        |    | 2017                |                            |    | 2016                |             |    | 2015                  |             |
|----------------------|----|---------------------|----------------------------|----|---------------------|-------------|----|-----------------------|-------------|
|                      |    |                     | <b>Effective</b> Effective |    |                     |             |    | Effective             |             |
|                      |    | re-Tax<br>me (Loss) | Tax<br>Rate                |    | re-Tax<br>me (Loss) | Tax<br>Rate |    | Pre-Tax<br>ome (Loss) | Tax<br>Rate |
| Bermuda              | \$ | 30.2                | 0.0%                       | \$ | 99.6                | 0.0%        | \$ | 94.3                  | 0.0%        |
| United States        | Ψ  | 67.5                | (0.9%)                     | Ψ  | 115.2               | 29.2%       | Ψ  | 64.8                  | 19.9%       |
| United Kingdom       |    | (53.8)              | 18.7%                      |    | (34.8)              | 1.2%        |    | 21.3                  | (4.7%)      |
| Belgium              |    | 0.1                 | 75.0%                      |    | (0.1)               | 23.2%       |    | (1)                   | 237.0%      |
| Brazil               |    | 0.8                 | 0.0%                       |    | 0.6                 | 0.0%        |    | (3.2)                 | 0.0%        |
| Ireland (2)          |    | (0.2)               | 0.0%                       |    | (0.2)               | 5.0%        |    | (0.1)                 | 5.0%        |
| Luxembourg           |    | (5.2)               | 0.0%                       |    | _                   | 0.0%        |    | _                     | 0.0%        |
| Malta                |    | 0.3                 | 0.0%                       |    | 1.6                 | 0.3%        |    | 0.1                   | 0.0%        |
| Switzerland          |    | (1)                 | 21.1%                      |    | (1)                 | 0.0%        |    | 0.1                   | 20.5%       |
| United Arab Emirates |    | 0.2                 | 0.0%                       |    | (1)                 | 0.0%        |    | 0.2                   | 0.0%        |
| Pre-tax income       | \$ | 39.9                | (26.1%)                    | \$ | 181.9               | 19.4%       | \$ | 177.5                 | 8.1%        |

- (1) Pre-tax income for the respective year was less than \$0.1 million.
- (2) Effective tax rate of 5 percent on intercompany dividends of \$40.0 million for the year ended December 31, 2016. Dividends eliminated in consolidation.

Our effective tax rate may vary significantly from period to period depending on the jurisdiction generating the pre-tax income (loss) and its corresponding statutory tax rate. The geographic distribution of pre-tax income (loss) can fluctuate significantly between periods given the inherit nature of our business. A reconciliation of the difference between the provision for income taxes and the expected tax provision at the weighted average tax rate is as follows:

| For the Years Ended Deco                              | moer 51, |
|---|----------|
| (in millions) <b>2017 2016</b>                        | 2015     |
| Income tax provision at expected rate \$ 12.7 \$ 34.1 | \$ 25.8  |
| Tax effect of:  |          |
| Nontaxable investment income (4.7)                    | (6.5)    |
| Foreign exchange adjustments 2.1 5.3                  | (0.1)    |
| Withholding taxes 0.4 2.4                             | 2.9      |
| Change in valuation allowance (0.9) 0.7               | (2.6)    |
| Impact of change in tax rate related to TCJA (20.2)   | _        |
| Other $0.2$ (1.8)                                     | (5.2)    |
| Income tax provision                                  | \$ 14.3  |

The net deferred tax liability comprises the tax effects of temporary differences related to the following assets and liabilities:

|   | December 31, |         |    |         |  |
|---|--------------|---------|----|---------|--|
| (in millions)   |              | 2017    |    | 2016    |  |
| Deferred tax assets:  |              |         |    |         |  |
| Losses and loss adjustment expense reserve discounting      | \$           | 17.2    | \$ | 21.1    |  |
| Unearned premiums   |              | 21.4    |    | 29.1    |  |
| Net operating loss carryforwards                            |              | 21.9    |    | 26.7    |  |
| Impairment of investment values                             |              | 4.0     |    | 8.6     |  |
| Accrued bonus   |              | 2.6     |    | 7.4     |  |
| Stock option expense  |              | 2.0     |    | 8.1     |  |
| United Kingdom underwriting results                         |              | 3.8     |    |         |  |
| Other   |              | 20.0    |    | 32.5    |  |
| Deferred tax assets, gross                                  |              | 92.9    |    | 133.5   |  |
| Deferred tax liabilities:                                   |              |         |    |         |  |
| Unrealized gains on equity securities                       |              | (30.5)  |    | (39.1)  |  |
| Unrealized gains on fixed maturities and other              |              |         |    |         |  |
| investment securities                                       |              | (5.0)   |    | (3.9)   |  |
| Deferred acquisition costs                                  |              | (16.9)  |    | (22.2)  |  |
| TCJA reserve transitional liability                         |              | (5.5)   |    | _       |  |
| United Kingdom underwriting results                         |              |         |    | (5.4)   |  |
| Deferred gain on like-kind exchange                         |              | (8.0)   |    | (13.3)  |  |
| Depreciable fixed assets                                    |              | (14.5)  |    | (21.0)  |  |
| Unrealized gains on limited partnership interests           |              | (14.6)  |    | (17.6)  |  |
| Other   |              | (9.1)   |    | (11.6)  |  |
| Deferred tax liabilities, gross                             |              | (104.1) |    | (134.1) |  |
| Deferred tax (liabilities) assets, net before valuation     |              |         |    |         |  |
| allowance   | \$           | (11.2)  | \$ | (0.6)   |  |
| Valuation allowance   |              | (20.1)  |    | (23.5)  |  |
| Deferred tax liabilities, net                               | \$           | (31.3)  | \$ | (24.1)  |  |
| Net deferred tax (liabilities) assets - Other jurisdictions | \$           | 1.2     | \$ | (6.6)   |  |
| Net deferred tax liabilities - United States                |              | (32.5)  |    | (17.5)  |  |
| Deferred tax liabilities, net                               | \$           | (31.3)  | \$ | (24.1)  |  |

Our gross deferred tax assets (liabilities) are supported by taxes paid in previous periods, reversal of taxable temporary differences and recognition of future taxable income. Management regularly evaluates the recoverability of the deferred tax assets and makes any necessary adjustments to them based upon any changes in management's expectations of future taxable income. Realization of deferred tax assets is dependent upon our generation of future taxable income sufficient to recover tax benefits that cannot be recovered from taxes paid in the carryback period, generally for our US property and casualty insurers two years for net operating losses and for all our US subsidiaries three years for capital losses. If a company determines that any of its deferred tax assets will not result in future tax benefits, a valuation allowance must be established for the portion of these assets that are not expected to be realized. The net change in valuation allowance for deferred tax assets was a decrease of \$3.4 million in 2017 relating to the items discussed below. Based upon a review of our available evidence, both positive and negative discussed above, our management concluded that it is more-likely-than-not that the other deferred tax assets will be realized.

Management has determined that a valuation allowance is required for a portion of the tax-effected net operating loss carryforward included as part of the United States consolidated group of \$7.2 million generated from PXRE Corporation and for the tax effected net operating loss carryforward of \$0.6 million from ARIS. The valuation allowances have been established pursuant to Internal Revenue Code Section 382 limits regarding the application of net operating loss carryforwards following an ownership change. The loss carryforwards available per year for both of these items are \$2.8 million, as required by Internal Revenue Code Section 382.

Furthermore, due to cumulative losses incurred since inception, management has concluded that a valuation allowance is required for the full amount of the tax-effected net operating losses generated by our Brazil and Malta entities as well as our Luxembourg and US affiliates acquired in the Maybrooke transaction.

Accordingly, a valuation allowance is required as of December 31, 2017 of which \$7.7 million relates to Brazil operations, and \$1.1 million relates to Malta operations. During the year ended December 31, 2017, we acquired affiliates of Maybrooke Holdings SA in which a valuation allowance has also been established in the amount of \$3.5 million.

For tax return purposes, as of December 31, 2017, we had net operating loss (NOL) carryforwards in Brazil, Luxembourg, Malta and the United States. The amount and timing of realizing the benefits of NOL carryforwards depend on future taxable income and limitation imposed by tax laws. Only a portion of the United States NOL carryforwards have been recognized as mentioned above in the consolidated financial statements and are included in net deferred tax liabilities. The NOL amounts by jurisdiction and year of expiration are as follows:

| (in millions)                                    | December | 31, 2017 | Expiration  |
|--|----------|----------|-------------|
| Net operating loss carryforwards by jurisdiction |          |          |             |
| Brazil   | \$       | 17.0     | Indefinite  |
| Luxembourg                                       |          | 7.8      | Indefinite  |
| Luxembourg                                       |          | 5.2      | 2034        |
| Malta  |          | 3.0      | Indefinite  |
| United States                                    |          | 51.5     | 2025 - 2036 |

For any uncertain tax positions not meeting the "more-likely-than-not" recognition threshold, accounting standards require recognition, measurement and disclosure in a company's financial statements. We had no material unrecognized tax benefits as of December 31, 2017, 2016 and 2015. Our United States subsidiaries are no longer subject to U.S. federal and state income tax examinations by tax authorities for years before 2014. Our United Kingdom subsidiaries are no longer subject to United Kingdom income tax examinations by Her Majesty's Revenue and Customs for years before 2014.

## 16. Pension Benefits and Savings Plans

Argo Group US sponsors a qualified defined benefit plan and non-qualified unfunded supplemental defined benefit plans, all of which were curtailed effective February 2004. As of December 31, 2017 and 2016, the qualified pension plan was underfunded by \$2.7 million and \$3.7 million, respectively. The non-qualified pension plans were unfunded by \$2.2 million \$2.2 million at December 31, 2017 and 2016, respectively. Underfunded and unfunded amounts are included in "Other liabilities" in our Consolidated Balance Sheets. Based on the current funding status of the pension plan, effects of the curtailment and expected changes in pension plan asset values and pension obligations, we do not believe any significant funding of the pension plan will be required during the year ending December 31, 2018. Net periodic benefit costs were \$0.2 million, \$0.1 million and \$0.1 million for the years ended December 31, 2017, 2016 and 2015, respectively.

Substantially all of our employees are either eligible or mandated by applicable laws to participate in employee savings plans. Under these plans, a percentage of the employee's pay may be or is mandated based on applicable laws to be contributed to various savings alternatives. The plans also call for our contributions under several formulae. Charges to income related to our contributions were \$7.0 million, \$6.0 million and \$6.3 million in 2017, 2016 and 2015, respectively.

## 17. Commitments and Contingencies

Argo Group's subsidiaries are parties to legal actions incidental to their business. Based on the opinion of counsel, management believes that the resolution of these matters will not materially affect our financial condition or results of operations.

We have contractual commitments to invest up to \$129.9 million related to our limited partnership investments at December 31, 2017. These commitments will be funded as required by the partnership agreements which can be called to be fulfilled at any time, not to exceed thirteen years.

#### 18. Leases

We lease office space and equipment under lease agreements that expire at various intervals and are subject to renewal options at market rates prevailing at the time of renewal. At December 31, 2017, the future minimum payments under non-cancelable operating leases are as follows:

| (in millions) | Amount Due |
|---------------|------------|
| 2018          | \$ 16.2    |
| 2019          | 13.5       |
| 2020          | 10.9       |
| 2021          | 9.5        |
| 2022          | 8.2        |
| Thereafter    | 52.8       |
| Total         | \$ 111.1   |

We incurred lease expense of \$21.0 million, \$12.2 million and \$14.2 million for the years ended December 31, 2017, 2016 and 2015, respectively.

## 19. Segment Information

We are primarily engaged in underwriting property and casualty insurance and reinsurance. We have two ongoing reporting segments: U.S. Operations and International Operations. Additionally, we have a Run-off Lines segment for certain products that we no longer underwrite. See Note 1, "Basis of Presentation," for information on the changes to our reporting segments that were effective beginning in the first quarter of 2017.

We consider many factors, including the nature of each segment's insurance and reinsurance products, production sources, distribution strategies and the regulatory environment, in determining how to aggregate reporting segments. Transactions between segments are reported in the segment that initiated the transaction.

In evaluating the operating performance of our segments, we focus on core underwriting and investing results before the consideration of realized gains or losses from the sales of investments. Realized investment gains are reported as a component of the Corporate and Other segment, as decisions regarding the acquisition and disposal of securities reside with the corporate investment function and are not under the control of the individual business segments. Identifiable assets by segment are those assets used in the operation of each segment.

Revenue and income (loss) before income taxes for each segment were as follows:

|   | For the Years Ended December 31, |         |    |         |      |         |  |
|---|----------------------------------|---------|----|---------|------|---------|--|
| (in millions)                           |                                  | 2017    |    | 2016    | 2016 |         |  |
| Revenue:                                |                                  |         |    |         |      |         |  |
| Earned premiums                         |                                  |         |    |         |      |         |  |
| U.S. Operations                         | \$                               | 936.6   | \$ | 849.5   | \$   | 815.4   |  |
| International Operations                |                                  | 635.8   |    | 560.9   |      | 556.1   |  |
| Run-off Lines                           |                                  | (0.1)   |    | 0.4     |      | 0.4     |  |
| Total earned premiums                   |                                  | 1,572.3 |    | 1,410.8 |      | 1,371.9 |  |
| Net investment income                   |                                  |         |    |         |      |         |  |
| U.S. Operations                         |                                  | 87.2    |    | 71.9    |      | 52.2    |  |
| International Operations                |                                  | 32.7    |    | 28.7    |      | 20.3    |  |
| Run-off Lines                           |                                  | 9.3     |    | 11.3    |      | 8.1     |  |
| Corporate and Other                     |                                  | 10.8    |    | 3.2     |      | 8.0     |  |
| Total net investment income             |                                  | 140.0   |    | 115.1   |      | 88.6    |  |
| Fee and other income                    |                                  | 22.5    |    | 24.5    |      | 22.2    |  |
| Net realized investment and other gains |                                  | 39.3    |    | 26.1    |      | 24.1    |  |
| Total revenue                           | \$                               | 1,774.1 | \$ | 1,576.5 | \$   | 1,506.8 |  |

|   | For the Years Ended Do |          |          |        |  |
|---|------------------------|----------|----------|--------|--|
| (in millions)                           |                        | 2017     | 2016     | 2015   |  |
| Income (loss) before income taxes       |                        |          |          |        |  |
| U.S. Operations                         | \$                     | 169.4 \$ | 174.4 \$ | 124.4  |  |
| International Operations                |                        | (86.7)   | 51.6     | 64.4   |  |
| Run-off Lines                           |                        | (17.9)   | (15.2)   | (7.4)  |  |
| Total segment income before taxes       |                        | 64.8     | 210.8    | 181.4  |  |
| Corporate and Other                     |                        | (64.2)   | (55.0)   | (28.0) |  |
| Net realized investment and other gains |                        | 39.3     | 26.1     | 24.1   |  |
| Total income before income taxes        | \$                     | 39.9 \$  | 181.9 \$ | 177.5  |  |
|   |                        |          |          |        |  |

The table below presents earned premiums by geographic location. For this disclosure, we determine geographic location by the country of domicile of our subsidiaries that underwrite the business and not by the location of insureds or reinsureds from whom the business was generated.

|                       | For the Years Ended December 31, |         |           |         |    |         |
|-----------------------|----------------------------------|---------|-----------|---------|----|---------|
| (in millions)         |                                  | 2017    | 2017 2016 |         |    | 2015    |
| Bermuda               | \$                               | 92.1    | \$        | 112.6   | \$ | 103.4   |
| Brazil                |                                  | 49.0    |           | 39.2    |    | 43.1    |
| Malta                 |                                  | 11.1    |           | 2.1     |    | 1.9     |
| United Kingdom        |                                  | 489.3   |           | 406.9   |    | 407.4   |
| United States         |                                  | 930.8   |           | 850.0   |    | 816.1   |
| Total earned premiums | \$                               | 1,572.3 | \$        | 1,410.8 | \$ | 1,371.9 |

The following table represents identifiable assets:

|                          | December 31, |         |    |         |  |
|--------------------------|--------------|---------|----|---------|--|
| (in millions)            |              | 2017    |    | 2016    |  |
| U.S. Operations          | \$           | 4,298.4 | \$ | 3,961.2 |  |
| International Operations |              | 3,553.8 |    | 2,356.9 |  |
| Run-off Lines            |              | 449.6   |    | 537.0   |  |
| Corporate and Other      |              | 462.2   |    | 349.9   |  |
| Total                    | \$           | 8,764.0 | \$ | 7,205.0 |  |

Included in total assets at December 31, 2017 and 2016 are \$731.8 million and \$630.4 million, respectively, in assets associated with trade capital providers.

The following table represents goodwill and intangible assets, net of accumulated amortization as of December 31:

|                          | Goodwill    |    |       |    | Intangible A<br>Accumulated | *          |
|--------------------------|-------------|----|-------|----|-----------------------------|------------|
| (in millions)            | 2017        |    | 2016  |    | 2017                        | 2016       |
| U.S. Operations          | \$<br>123.5 | \$ | 123.5 | \$ | 1.5                         | \$<br>3.7  |
| International Operations | 37.9        |    | 28.7  |    | 95.3                        | 64.0       |
| Total                    | \$<br>161.4 | \$ | 152.2 | \$ | 96.8                        | \$<br>67.7 |

## 20. Statutory Accounting Principles

## Financial Information

The statutory capital and surplus for our principal operating subsidiaries was as follows:

| Statutory capital and surplus (1) | Dece       | December 31, |         |  |  |
|-----------------------------------|------------|--------------|---------|--|--|
| (in millions)                     | 2017       |              | 2016    |  |  |
| Bermuda                           | \$ 1,694.4 | \$           | 1,480.1 |  |  |
| United Kingdom (2)                | 330.3      |              | 216.6   |  |  |
| United States                     | 992.8      |              | 886.7   |  |  |

- (1) Such amounts include ownership interests in affiliate insurance and reinsurance subsidiaries.
- <sup>2)</sup> Capital on deposit with Lloyd's in U.S. Dollars

The statutory net income (loss) for our principal operating subsidiaries was as follows:

| Statutory net income (loss) (1) | For the Years Ended December 31, |        |      |       |      |       |
|---------------------------------|----------------------------------|--------|------|-------|------|-------|
| (in millions)                   |                                  | 2017   | 2016 |       | 2015 |       |
| Bermuda                         | \$                               | 37.4   | \$   | 158.2 | \$   | 182.2 |
| United Kingdom (2)              |                                  | (95.5) |      | 1.8   |      | 34.8  |
| United States                   |                                  | 57.0   |      | 99.0  |      | 94.4  |

- (1) Such amounts include ownership interests in affiliate insurance and reinsurance subsidiaries.
- (2) In U.S. Dollars

#### Dividends

As an insurance and reinsurance holding company, we are largely dependent on dividends and other permitted payments from our insurance and reinsurance subsidiaries to pay cash dividends to our shareholders, for debt service and for our operating expenses. The ability of our insurance and reinsurance subsidiaries to pay dividends to us is subject to certain restrictions imposed by the jurisdictions of domicile that regulate our insurance and reinsurance subsidiaries and each jurisdiction has calculations for the amount of dividends that an insurance and reinsurance company can pay without the approval of the insurance regulator.

The payment of dividends to our shareholders is governed by the Bermuda Companies Act of 1981, as amended, which permits the payment of dividends so long as (i) we are not, or would not be after the payment, unable to pay our liabilities as they become due and (ii) the realizable value of our assets is in excess of our liabilities after taking such payment into account. In light of these restrictions, we have no material restrictions on dividend payments that may be made to our shareholders at December 31, 2017.

Argo Re is the direct subsidiary of Argo Group, and therefore, has direct dividend paying capabilities to the parent. Effective December 31, 2017, Ariel Reinsurance, Ltd. was merged into Argo Re (Note 2, "Acquisition of Maybrooke"). As of December 31, 2017, Argo Re's solvency and liquidity margins and statutory capital and surplus were in excess of the minimum levels required by the Insurance Act. As of December 31, 2017 and 2016, the minimum statutory capital and surplus required to be maintained by Argo Re was \$403.8 million and \$362.1 million, respectively.

Argo Re is generally prohibited from declaring or paying, in any financial year, dividends of more than 25% of its total statutory capital and surplus (as shown on its previous financial year's statutory balance sheet) unless it files (at least seven days before payment of such dividends) with the Bermuda Monetary Authority ("BMA") an affidavit signed by at least two directors (one of whom must be a Bermuda resident director if any of the insurer's directors are resident in Bermuda) and the principal representative stating that it will continue to meet its solvency margin and minimum liquidity ratio. Argo Re may not reduce its total statutory capital by 15% or more, as set out in its previous year's financial statements, unless it has received the prior approval of the BMA. Based on these regulatory restrictions, the maximum amount available for payment of dividends to Argo Group by Argo Re during 2018 without prior regulatory approval is \$382.4 million.

Argo Re did not pay dividend to Argo Group in 2017. In 2016 and 2015, Argo Re paid cash dividends to Argo Group of \$41.0 million. The proceeds of the dividends were used to repay intercompany balances related primarily to dividend and interest payments and other corporate expenses.

Our U.S. insurance subsidiaries file financial statements prepared in accordance with statutory accounting principles prescribed or permitted by insurance regulatory authorities of the state in which they are domiciled. The differences between statutory-based financial statements and financial statements prepared in accordance with GAAP vary between jurisdictions. The principal differences are that for statutory-based financial statements, deferred policy acquisition costs are not recognized, a portion of the deferred federal income tax asset is non-admitted, bonds are generally carried at amortized cost, certain assets are non-admitted and charged directly to surplus, a collectability allowance related to reinsurance recoverables is charged directly to surplus and outstanding losses and unearned premium are presented net of reinsurance.

As an intermediate insurance holding company, Argo Group US is largely dependent on dividends and other permitted payments from its insurance subsidiaries to service its debt, fund operating expenses and pay dividends to Argo Ireland. Various state insurance laws restrict the amount that may be transferred to Argo Group US from its subsidiaries in the form of dividends without prior approval of regulatory authorities. In addition, that portion of the insurance subsidiaries' net equity that results from the difference between statutory insurance principles and GAAP would not be available for dividends.

Argo Group US did not receive dividends from its subsidiaries in 2017.

In December 2016, Argo Group US received an ordinary dividend in the amount of \$18.1 million in cash from Rockwood. In December 2016, Argo Group US received an ordinary dividend of \$41.6 million from Argonaut Insurance Company. In March 2016, Argo Group US received an ordinary dividend of \$35.0 million, in the form of \$19.9 million in cash and \$15.1 million in securities, from Colony.

Argo Group US did not receive dividends from its subsidiaries in 2015.

Argonaut Insurance Company is a direct subsidiary of Argo Group US and is regulated by the Illinois Division of Insurance. During 2018, Argonaut Insurance Company may be permitted to pay dividends of up to \$87.3 million without approval from the Illinois Division of Insurance. Rockwood, a direct subsidiary of Argo Group US, is regulated by the Pennsylvania Department of Insurance. Rockwood may be permitted to pay dividends of up to \$33.2 million without approval from the Pennsylvania Department of Insurance during 2018. Each department of insurance may require prior approval for the payment of all dividends, based on business and regulatory conditions of the insurance companies.

During 2016 we realigned our internal ownership structure so that Colony became a direct subsidiary of Argonaut Insurance Company. Prior to 2016, Colony had been a direct subsidiary of Argo Group US.

Argo Underwriting Agency Ltd. ("AUA") and Ariel Corporate Member Ltd. ("ACML") are our wholly-owned subsidiaries through which we conduct the operations of Syndicates 1200 and 1910, respectively. Dividend payments from AUA and ACML to their immediate parents are not restricted by regulatory authority. Dividend payments will be subject to the earnings, operations, financial condition, capital and general business requirements of AUA and ACML.

Certain assets of our subsidiaries are pledged to regulatory agencies, serve as collateral for letters of credit or are assigned as the assets of the trade capital providers of our Lloyd's syndicate, and therefore, are not available funds that may be paid up as dividends to Argo Group. See Note 3, "Investments" and Note 19, "Segment Information" for further discussion.

#### 21. Insurance Assessments

We are required to participate in statutorily created insolvency guarantee and weather-related loss protection associations in all states in the U.S. where we are authorized to transact business. These associations were formed for the purpose of paying the claims of insolvent companies. We are assessed a pro-rata share of such claims based upon our premium writings, subject to a maximum annual assessment per line of insurance. Certain of these assessments can be recovered through premium tax offsets or policy surcharges. We do not believe that assessments on current insolvencies will have a material impact on our financial condition or results of operations. We have accrued assessments of \$4.8 million and \$4.7 million at December 31, 2017 and 2016, respectively.

## 22. Transactions with Related Parties

In 2013, our Surety unit received a submission through its established broker network to issue approximately \$13 million of surety bonds on behalf of Kinetica Partners, LLC ("Kinetica") in connection with a Gulf of Mexico pipeline project. Mr. Gary Woods, Chairman of our Board of Directors, is also the Chairman of the Board of Directors of Kinetica, and beneficially owns 10% of Kinetica through a family trust. The submission was underwritten, priced and bound in the ordinary course of business by the Surety unit. The terms and conditions of the surety bonds that were issued and the premium charged to Kinetica for issuance of the bonds, were consistent with those routinely applied and charged for similarly situated risks bound for unrelated third-parties. As of December 31, 2017, the surety bonds were still outstanding. Per the Surety unit's standard requirements in connection with the issuance of surety bonds, Kinetica and Mr. Woods, in his personal capacity, among others, executed our Surety unit's standard form of indemnity agreement holding our Surety unit harmless against any and all losses and expenses incurred resulting from the issuance of the surety bonds.

## 23. Unaudited Quarterly Financial Data

The following tables represent unaudited quarterly financial data for the years ended December 31, 2017 and 2016. In the opinion of management, all adjustments necessary to present fairly the results of operations for such periods have been made. Total revenue, net income before income taxes and net income include realized gains or losses from the sale of investments and other. We cannot anticipate

when or if similar gains or losses may occur in the future. Since financial results rely heavily on estimates, caution should be used in drawing specific conclusions from quarterly consolidated results.

| (in millions, except per share amounts) | 1st | Quarter | 2nd | l Quarter | 3re | d Quarter | 4tl | h Quarter | Year          |
|---|-----|---------|-----|-----------|-----|-----------|-----|-----------|---------------|
| 2017                                    |     |         |     |           |     |           |     |           |               |
| Total revenue                           | \$  | 428.1   | \$  | 451.0     | \$  | 439.2     | \$  | 455.8     | \$<br>1,774.1 |
| Net income (loss) before income taxes   |     | 42.7    |     | 50.8      |     | (65.9)    |     | 12.3      | 39.9          |
| Net income (loss)                       |     | 36.7    |     | 46.0      |     | (61.3)    |     | 28.9      | 50.3          |
| Net income (loss) per common share:     |     |         |     |           |     |           |     |           |               |
| Basic*                                  | \$  | 1.22    | \$  | 1.52      | \$  | (2.04)    | \$  | 0.98      | \$<br>1.68    |
| Diluted*                                | \$  | 1.19    | \$  | 1.48      | \$  | (2.04)    | \$  | 0.95      | \$<br>1.64    |
| Comprehensive income (loss)             | \$  | 50.6    | \$  | 64.5      | \$  | (44.4)    | \$  | 28.5      | \$<br>99.2    |
| (in millions, except per share amounts) | 1st | Quarter | 2nd | l Quarter | 3r  | d Quarter | 4tl | h Quarter | Year          |
| 2016                                    |     |         |     |           |     |           |     |           |               |
| Total revenue                           | \$  | 370.1   | \$  | 384.3     | \$  | 416.7     | \$  | 405.4     | \$<br>1,576.5 |
| Net income before income taxes          |     | 33.1    |     | 39.6      |     | 62.2      |     | 47.0      | 181.9         |
| Net income                              |     | 27.7    |     | 30.9      |     | 55.2      |     | 32.9      | 146.7         |
| Net income per common share:            |     |         |     |           |     |           |     |           |               |
| Basic*                                  | \$  | 0.91    | \$  | 1.03      | \$  | 1.84      | \$  | 1.10      | \$<br>4.86    |
| Diluted*                                | \$  | 0.89    | \$  | 1.00      | \$  | 1.80      | \$  | 1.07      | \$<br>4.75    |
| Comprehensive income                    | \$  | 56.5    | \$  | 59.7      | \$  | 57.3      | \$  | 9.4       | \$<br>182.9   |

<sup>\*</sup> Basic and diluted net income per common share are computed independently for each quarter and full year based on the respective average number of common shares outstanding; therefore, the sum of the quarterly net income per common share data may not equal the net income per common share for the year.

### 24. Senior Unsecured Fixed Rate Notes

In September 2012, Argo Group (the "Parent Guarantor"), through its subsidiary Argo Group US (the "Subsidiary Issuer"), issued \$143,750,000 aggregate principal amount of the Subsidiary Issuer's 6.5% Senior Notes due September 15, 2042 (the "Notes"). The Notes are unsecured and unsubordinated obligations of the Subsidiary Issuer and rank equally in right of payment with all of the Subsidiary Issuer's other unsecured and unsubordinated debt. The Notes are guaranteed on a full and unconditional senior unsecured basis by the Parent Guarantor. The Notes may be redeemed, for cash, in whole or in part, on or after September 15, 2017, at the Subsidiary Issuer's option, at any time and from time to time, prior to maturity at a redemption price equal to 100% of the principal amount of the Notes to be redeemed, plus accrued but unpaid interest on the principal amount being redeemed to, but not including, the redemption date.

In accordance with ASU 2015-03, "Simplifying the Presentation of Debt Issuance Costs" (Topic 835), we present the unamortized debt issuance costs in the balance sheet as a direct deduction from the carrying value of the debt liability. At December 31, 2017 and 2016, the Notes consisted of the following:

| (in millions)  | December 31,<br>2017 |    | cember 31,<br>2016 |
|--|----------------------|----|--------------------|
| Senior unsecured fixed rate notes                        |                      |    |                    |
| Principal  | \$<br>143.8          | \$ | 143.8              |
| Less: unamortized debt issuance costs                    | (4.2)                |    | (4.3)              |
| Senior unsecured fixed rate notes, less unamortized debt |                      |    |                    |
| issuance costs   | \$<br>139.6          | \$ | 139.5              |

In accordance with Article 10 of SEC Regulation S-X, we have elected to present condensed consolidating financial information in lieu of separate financial statements for the Subsidiary Issuer. The following tables present condensed consolidating financial information at December 31, 2017 and 2016 and for the three years ended December 31, 2017, 2016 and 2015 of the Parent Guarantor and the Subsidiary Issuer. The Subsidiary Issuer is an indirect wholly-owned subsidiary of the Parent Guarantor. Investments in subsidiaries are accounted for by the Parent Guarantor under the equity method for purposes of the supplemental consolidating presentation. Earnings of subsidiaries are reflected in the Parent Guarantor's investment accounts and earnings.

The Parent Guarantor fully and unconditionally guarantees certain of the debt of the Subsidiary Issuer. Condensed consolidating financial information of the Subsidiary Issuer is presented on a consolidated basis and consists principally of the net assets, results of operations and cash flows of operating insurance company subsidiaries.

# CONDENSED CONSOLIDATING BALANCE SHEET DECEMBER 31, 2017

|   | Argo Group<br>International<br>Holdings, Ltd<br>(Parent Guarantor) |         |    |          |    |          | Consolidating<br>Adjustments (2) | Total   |
|---|--|---------|----|----------|----|----------|----------------------------------|---------|
| Assets  |  |         |    |          |    |          |                                  |         |
| Investments   | \$   | 0.4     | \$ | 3,079.0  | \$ | 1,663.5  | \$ - \$                          | 4,742.9 |
| Cash  |  | 0.9     |    | 47.8     |    | 127.9    | _                                | 176.6   |
| Accrued investment income                           |  | _       |    | 18.0     |    | 5.5      | _                                | 23.5    |
| Premiums receivable                                 |  | _       |    | 216.5    |    | 382.1    | _                                | 598.6   |
| Reinsurance recoverables                            |  | _       |    | 1,487.3  |    | 606.0    | _                                | 2,093.3 |
| Goodwill and other intangible assets, net           |  | 43.2    |    | 124.9    |    | 90.1     | _                                | 258.2   |
| Current income taxes receivable, net                |  | _       |    | 2.4      |    | (1.0)    | _                                | 1.4     |
| Deferred acquisition costs, net                     |  | _       |    | 80.7     |    | 79.7     | _                                | 160.4   |
| Ceded unearned premiums                             |  |         |    | 198.5    |    | 201.0    |                                  | 399.5   |
| Other assets  |  | 9.2     |    | 171.5    |    | 128.9    | _                                | 309.6   |
| Intercompany note receivable                        |  |         |    | 50.9     |    | (50.9)   |                                  |         |
| Investments in subsidiaries                         |  | 1,940.0 |    | <u> </u> |    | <u> </u> | (1,940.0)                        |         |
| Total assets  | \$   | 1,993.7 | \$ | 5,477.5  | \$ | 3,232.8  | \$ (1,940.0)\$                   | 8,764.0 |
| Liabilities and Shareholders' Equity                |  |         |    | _        |    | _        |                                  |         |
| Reserves for losses and loss adjustment expenses    | \$   |         | \$ | 2,483.9  | \$ | 1,717.1  | \$ - \$                          | 4,201.0 |
| Unearned premiums                                   |  | _       |    | 704.0    |    | 503.7    | _                                | 1,207.7 |
| Funds held and ceded reinsurance payable, net       |  | _       |    | 799.4    |    | (22.7)   | _                                | 776.7   |
| Long-term debt                                      |  | 153.4   |    | 284.5    |    | 142.8    | _                                | 580.7   |
| Deferred tax liabilities, net                       |  |         |    | 32.5     |    | (1.2)    |                                  | 31.3    |
| Accrued underwriting expenses and other liabilities |  | 8.9     |    | 95.0     |    | 43.0     | _                                | 146.9   |
| Due to affiliates                                   |  | 11.7    |    | (0.4)    | )  | 0.4      | (11.7)                           | _       |
| Total liabilities                                   |  | 174.0   |    | 4,398.9  |    | 2,383.1  | (11.7)                           | 6,944.3 |
| Total shareholders' equity                          |  | 1,819.7 |    | 1,078.6  |    | 849.7    | (1,928.3)                        | 1,819.7 |
| Total liabilities and shareholders' equity          | \$   | 1,993.7 | \$ | 5,477.5  | \$ | 3,232.8  | \$ (1,940.0) \$                  | 8,764.0 |

<sup>(1)</sup> Includes all other subsidiaries of Argo Group International Holdings, Ltd. and all intercompany eliminations.

<sup>(2)</sup> Includes all Argo Group parent company eliminations.

# CONDENSED CONSOLIDATING BALANCE SHEET DECEMBER 31, 2016

|   | ]  | Argo Group<br>International<br>Holdings, Ltd<br>rent Guarantor) | a  | go Group US, Inc.<br>and Subsidiaries<br>absidiary Issuer) | Other Subsidiaries and Eliminations (1) | Consolidating<br>Adjustments (2) | Total      |
|---|----|---|----|--|---|----------------------------------|------------|
| Assets  |    |   |    |  |   |                                  |            |
| Investments   | \$ | 1.9   | \$ | 2,833.5  | \$ 1,484.9                              | \$ — :                           | \$ 4,320.3 |
| Cash  |    | _   |    | 53.7   | 32.3                                    | _                                | 86.0       |
| Accrued investment income                           |    | _   |    | 16.0   | 4.7                                     | _                                | 20.7       |
| Premiums receivable                                 |    | _   |    | 204.9  | 258.9                                   | _                                | 463.8      |
| Reinsurance recoverables                            |    | _   |    | 1,348.4  | 37.2                                    | _                                | 1,385.6    |
| Goodwill and other intangible assets, net           |    | _   |    | 127.1  | 92.8                                    | _                                | 219.9      |
| Deferred acquisition costs, net                     |    |   |    | 63.5   | 75.6                                    | _                                | 139.1      |
| Ceded unearned premiums                             |    | _   |    | 168.9  | 133.9                                   | _                                | 302.8      |
| Other assets  |    | 9.0   |    | 168.7  | 89.1                                    | _                                | 266.8      |
| Intercompany note receivable                        |    | _   |    | 50.2   | (50.2)                                  | <u> </u>                         | _          |
| Investments in subsidiaries                         |    | 1,834.4   |    | <del></del>  |   | (1,834.4)                        |            |
| Total assets  | \$ | 1,845.3   | \$ | 5,034.9  | \$ 2,159.2                              | \$ (1,834.4)                     | 7,205.0    |
| Liabilities and Shareholders' Equity                |    |   |    |  | <del>-</del>                            |                                  | =          |
| Reserves for losses and loss adjustment expenses    | \$ | _   | \$ | 2,322.4  | \$ 1,028.4                              | \$                               | 3,350.8    |
| Unearned premiums                                   |    |   |    | 580.0  | 390.0                                   | _                                | 970.0      |
| Funds held and ceded reinsurance payable, net       |    | _   |    | 750.2  | (206.5)                                 | )                                | 543.7      |
| Long-term debt                                      |    | 28.4  |    | 284.4  | 54.8                                    | _                                | 367.6      |
| Current income taxes payable, net                   |    | _   |    | 8.5  | (0.4)                                   | <u> </u>                         | 8.1        |
| Deferred tax liabilities, net                       |    |   |    | 17.6   | 6.5                                     | _                                | 24.1       |
| Accrued underwriting expenses and other liabilities |    | 13.7  |    | 92.0   | 42.3                                    | _                                | 148.0      |
| Due to affiliates                                   |    | 10.5  |    | 1.8  | (1.8)                                   | (10.5)                           | _          |
| Total liabilities                                   |    | 52.6  |    | 4,056.9  | 1,313.3                                 | (10.5)                           | 5,412.3    |
| Total shareholders' equity                          |    | 1,792.7   |    | 978.0  | 845.9                                   | (1,823.9)                        | 1,792.7    |
| Total liabilities and shareholders' equity          | \$ | 1,845.3   | \$ | 5,034.9  | \$ 2,159.2                              | \$ (1,834.4)                     | \$ 7,205.0 |

<sup>(1)</sup> Includes all other subsidiaries of Argo Group International Holdings, Ltd. and all intercompany eliminations.

<sup>(2)</sup> Includes all Argo Group parent company eliminations.

# CONDENSED CONSOLIDATING STATEMENT OF INCOME FOR THE YEAR ENDED DECEMBER 31, 2017

|  | Argo Group<br>International<br>Holdings, Ltd<br>(Parent Guarantor) | Argo Group US, Inc.<br>and Subsidiaries<br>(Subsidiary Issuer) | Other Subsidiaries and Eliminations (1) | Consolidating<br>Adjustments (2) | Total   |
|--|--|--|---|----------------------------------|---------|
| Premiums and other revenue:                      |  |  |   |                                  |         |
| Earned premiums                                  | \$ —   | \$ 555.9   | \$ 1,016.4                              | \$ - \$                          | 1,572.3 |
| Net investment (expense) income                  | (4.5)  | 87.5   | 57.0                                    | _                                | 140.0   |
| Fee and other income                             | _  | 18.8   | 3.7                                     | _                                | 22.5    |
| Net realized investment and other gains (loss)   | 0.4  | 40.8   | (1.9)                                   | _                                | 39.3    |
| Total revenue                                    | (4.1)  | 703.0  | 1,075.2                                 |                                  | 1,774.1 |
| Expenses:  |  |  |   |                                  |         |
| Losses and loss adjustment expenses              |  | 337.9  | 712.3                                   |                                  | 1,050.2 |
| Underwriting, acquisition and insurance          |  |  |   |                                  |         |
| expenses   | 14.3   | 266.6  | 354.5                                   | _                                | 635.4   |
| Interest expense                                 | 4.3  | 17.2   | 6.2                                     | _                                | 27.7    |
| Fee and other expense                            | _  | 12.4   | 2.2                                     | _                                | 14.6    |
| Foreign currency exchange loss                   | 0.1  | 0.1  | 6.1                                     | _                                | 6.3     |
| Total expenses                                   | 18.7   | 634.2  | 1,081.3                                 | _                                | 1,734.2 |
| (Loss) Income before income taxes                | (22.8)   | 68.8   | (6.1)                                   | _                                | 39.9    |
| Provision for income taxes                       | _  | (0.6)  | (9.8)                                   | <del></del>                      | (10.4)  |
| Net (loss) income before equity in earnings of   | ·  | •  | •                                       |                                  |         |
| subsidiaries                                     | (22.8)   | 69.4   | 3.7                                     | _                                | 50.3    |
| Equity in undistributed earnings of subsidiaries | 73.1   |  |   | (73.1)                           | _       |
| Net income                                       | \$ 50.3  | \$ 69.4  | \$ 3.7                                  | \$ (73.1)                        | 50.3    |

<sup>(1)</sup> Includes all other subsidiaries of Argo Group International Holdings, Ltd. and all intercompany eliminations.

<sup>(2)</sup> Includes all Argo Group parent company eliminations.

# CONDENSED CONSOLIDATING STATEMENT OF INCOME FOR THE YEAR ENDED DECEMBER 31, 2016

|  | Argo Group<br>International<br>Holdings, Ltd<br>(Parent Guarantor) | Argo Group US, Inc.<br>and Subsidiaries<br>(Subsidiary Issuer) | Other Subsidiaries and Eliminations (1) | Consolidating<br>Adjustments (2) | Total   |
|--|--|--|---|----------------------------------|---------|
| Premiums and other revenue:                          |  |  |   |                                  |         |
| Earned premiums                                      | \$ —   | \$ 497.3   | \$ 913.5                                | \$ - \$                          | 1,410.8 |
| Net investment income                                | 37.2   | 78.9   | 40.0                                    | (41.0)                           | 115.1   |
| Fee and other income                                 | _  | 21.4   | 3.1                                     |                                  | 24.5    |
| Net realized investment and other gains              | 0.6  | 50.0   | (24.5)                                  | <del></del>                      | 26.1    |
| Total revenue  | 37.8   | 647.6  | 932.1                                   | (41.0)                           | 1,576.5 |
| Expenses:  |  |  |   |                                  |         |
| Losses and loss adjustment expenses                  | _  | 290.4  | 519.7                                   |                                  | 810.1   |
| Underwriting, acquisition and insurance              |  |  |   |                                  |         |
| expenses   | 12.8   | 204.4  | 329.8                                   |                                  | 547.0   |
| Interest expense                                     | 1.4  | 15.8   | 2.4                                     |                                  | 19.6    |
| Fee and other expense                                | _  | 21.7   | 0.7                                     |                                  | 22.4    |
| Foreign currency exchange loss (gains)               | _  | 0.2  | (4.7)                                   |                                  | (4.5)   |
| Total expenses                                       | 14.2   | 532.5  | 847.9                                   | <u> </u>                         | 1,394.6 |
| Income before income taxes                           | 23.6   | 115.1  | 84.2                                    | (41.0)                           | 181.9   |
| Provision for income taxes                           | _  | 33.6   | 1.6                                     | _                                | 35.2    |
| Net income before equity in earnings of subsidiaries | 23.6   | 81.5   | 82.6                                    | (41.0)                           | 146.7   |
| Equity in undistributed earnings of subsidiaries     | 123.1  | <del>_</del>   | _                                       | (123.1)                          |         |
| Net income   | \$ 146.7   | \$ 81.5  | \$ 82.6                                 | \$ (164.1)\$                     | 146.7   |

<sup>(1)</sup> Includes all other subsidiaries of Argo Group International Holdings, Ltd. and all intercompany eliminations.

<sup>(2)</sup> Includes all Argo Group parent company eliminations.

# CONDENSED CONSOLIDATING STATEMENT OF INCOME FOR THE YEAR ENDED DECEMBER 31, 2015

|  | Argo Group<br>International<br>Holdings, Ltd<br>(Parent Guarantor) | Argo Group US, Inc.<br>and Subsidiaries<br>(Subsidiary Issuer) | Other Subsidiaries and Eliminations (1) | Consolidating<br>Adjustments (2) | Total   |
|--|--|--|---|----------------------------------|---------|
| Premiums and other revenue:                          |  |  |   |                                  |         |
| Earned premiums                                      | \$ —   | \$ 497.3   | \$ 874.6                                | \$ - \$                          | 1,371.9 |
| Net investment income                                | 40.1   | 59.0   | 30.5                                    | (41.0)                           | 88.6    |
| Fee and other income                                 |  | 19.0   | 3.2                                     |                                  | 22.2    |
| Net realized investment and other gains              | _  | 31.8   | (7.7)                                   | <del></del>                      | 24.1    |
| Total revenue  | 40.1   | 607.1  | 900.6                                   | (41.0)                           | 1,506.8 |
| Expenses:  |  |  |   |                                  | _       |
| Losses and loss adjustment expenses                  |  | 304.2  | 461.9                                   |                                  | 766.1   |
| Underwriting, acquisition and insurance              |  |  |   |                                  |         |
| expenses   | 19.0   | 198.4  | 319.3                                   | _                                | 536.7   |
| Interest expense                                     | 1.5  | 15.3   | 2.2                                     |                                  | 19.0    |
| Fee and other expense                                | <del>_</del>   | 23.3   | 2.5                                     | <del></del>                      | 25.8    |
| Foreign currency exchange (gain) loss                | _  | 1.0  | (19.3)                                  |                                  | (18.3)  |
| Total expenses                                       | 20.5   | 542.2  | 766.6                                   | <u> </u>                         | 1,329.3 |
| Income before income taxes                           | 19.6   | 64.9   | 134.0                                   | (41.0)                           | 177.5   |
| Provision for income taxes                           | <u> </u>   | 12.9   | 1.4                                     |                                  | 14.3    |
| Net income before equity in earnings of subsidiaries | 19.6   | 52.0   | 132.6                                   | (41.0)                           | 163.2   |
| Equity in undistributed earnings of subsidiaries     | 143.6  | _  | _                                       | (143.6)                          | _       |
| Net income   | \$ 163.2   | \$ 52.0  | \$ 132.6                                | \$ (184.6)\$                     | 163.2   |

<sup>(1)</sup> Includes all other subsidiaries of Argo Group International Holdings, Ltd. and all intercompany eliminations.

<sup>(2)</sup> Includes all Argo Group parent company eliminations.

# CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS FOR YEAR ENDED DECEMBER 31, 2017

|   | Argo Group<br>International<br>Holdings, Ltd | Argo Group US, Inc. and Subsidiaries | Other Subsidiaries                               |                 |           |
|---|--|--------------------------------------|--|-----------------|-----------|
| Net cash flows from operating activities        | (Parent Guarantor)<br>\$ 20.8                | (Subsidiary Issuer)<br>\$ 149.5      | $\frac{\text{and Eliminations}^{(1)}}{\$}$ (5.3) | Adjustments (2) | * 165.0   |
| Cash flows from investing activities:           | ψ 20.8                                       | Ψ 149.3                              | Φ (3.3)  | Ψ —             | φ 105.0   |
| Proceeds from sales of investments              |  | 809.5                                | 920.4  |                 | 1,729.9   |
| Maturities and mandatory calls of fixed         |  | 609.3                                | 920.4  | _               | 1,729.9   |
| maturity investments                            |  | 483.1                                | 195.2  |                 | 678.3     |
| Purchases of investments                        |  | (1,495.6)                            |  |                 | (2,660.8) |
| Change in short-term investments and            |  | (1,475.0)                            | (1,103.2)  |                 | (2,000.0) |
| foreign regulatory deposits                     | 1.5  | 67.1                                 | 230.9  | _               | 299.5     |
| Settlements of foreign currency exchange        | 1.0  | 07.1                                 | 250.9  |                 | 2,7,.5    |
| forward contracts                               | 0.9  | (8.2)                                | 4.4  | _               | (2.9)     |
| Acquisition of subsidiaries, net of cash        | (235.3                                       | , ,                                  | 130.1  | _               | (105.2)   |
| Issuance of intercompany note, net              | _  | _                                    | (120.0)  | 120.0           |           |
| Purchases of fixed assets and other, net        | (0.1   | ) (26.2)                             | , ,  |                 | (60.1)    |
| Cash provided by (used in) investing activities | (233.0                                       | (170.3)                              |  | 120.0           | (121.3)   |
| Cash flows from financing activities:           |  | , <u> </u>                           |  |                 |           |
| Additional long-term borrowings                 | 125.0  | _                                    | _  | _               | 125.0     |
| Borrowing under the intercompany note           | 120.0  | 60.0                                 | (60.0)   | (120.0)         |           |
| Activity under stock incentive plans            | 1.4  | _                                    | ` <u> </u>                                       | ` —             | 1.4       |
| Repurchase of Company's common shares           | (0.1   | ) (45.1)                             | _  | _               | (45.2)    |
| Payment of cash dividend to common              |  |                                      |  |                 |           |
| shareholders                                    | (33.2  | ) —                                  | _  | _               | (33.2)    |
| Cash provided by (used in) financing activities | 213.1  | 14.9                                 | (60.0)   | (120.0)         | 48.0      |
| Effect of exchange rate changes on cash         | _  | _                                    | (1.1)  | _               | (1.1)     |
| Change in cash                                  | 0.9  | (5.9)                                | 95.6   |                 | 90.6      |
| Cash, beginning of year                         | _  | 53.7                                 | 32.3   | _               | 86.0      |
| Cash, end of year                               | \$ 0.9                                       | \$ 47.8                              | \$ 127.9   | <u>\$</u>       | \$ 176.6  |

<sup>(1)</sup> Includes all other subsidiaries of Argo Group International Holdings, Ltd. and all intercompany eliminations.

<sup>(2)</sup> Includes all Argo Group parent company eliminations.

# CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS FOR YEAR ENDED DECEMBER 31, 2016

|  | Argo Group<br>International<br>Holdings, Ltd<br>(Parent Guarantor) | Argo Group US, Inc.<br>and Subsidiaries<br>(Subsidiary Issuer) | Other Subsidiaries and Eliminations (1) | Consolidating Adjustments (2) Total |
|--|--|--|---|-------------------------------------|
| Net cash flows from operating activities                     | \$ 26.5  | \$ 72.3  | \$ 83.2                                 | \$ — \$ 182.0                       |
| Cash flows from investing activities:                        |  |  |   |                                     |
| Proceeds from sales of investments                           | _  | 1,035.9  | 407.6                                   | <b>—</b> 1,443.5                    |
| Maturities and mandatory calls of fixed maturity investments | _  | 543.2  | 459.5                                   | <b>—</b> 1,002.7                    |
| Purchases of investments                                     | _  | (1,450.0)  | (930.5)                                 |                                     |
| Change in short-term investments and                         |  |  | · · · · · ·                             |                                     |
| foreign regulatory deposits                                  | (0.9   | (138.1)  | (56.2)                                  | — (195.2                            |
| Settlements of foreign currency exchange                     |  |  |   |                                     |
| forward contracts  | _  | _  | (5.4)                                   | — (5.4                              |
| Purchases of fixed assets and other, net                     | _  | (11.3)   | 1.1                                     | — (10.2                             |
| Cash used in investing activities                            | (0.9   | (20.3)   | (123.9)                                 | \$ — (145.1                         |
| Cash flows from financing activities:                        | ,  |  | ,                                       |                                     |
| Activity under stock incentive plans                         | 1.0  | _  | _                                       | — 1.0                               |
| Repurchase of Company's common shares                        |  | (47.1)   | _                                       | — (47.1                             |
| Payment of cash dividend to common                           |  |  |   |                                     |
| shareholders   | (26.6  | ) —  | _                                       | — (26.6                             |
| Intercompany cash dividend                                   |  | (40.0)   | 40.0                                    |                                     |
| Cash provided by (used in) financing activities              | (25.6  | (87.1)   | 40.0                                    | — (72.7                             |
| Effect of exchange rate changes on cash                      | _  | _  | 0.1                                     | <del>-</del> 0.1                    |
| Change in cash   | _  | (35.1)   | (0.6)                                   | <del>- (35.7</del>                  |
| Cash, beginning of year                                      | _  | 88.8   | 32.9                                    | — 121.7                             |
| Cash, end of year  | \$ —   | \$ 53.7  | \$ 32.3                                 | \$ - \$ 86.0                        |

<sup>(1)</sup> Includes all other subsidiaries of Argo Group International Holdings, Ltd. and all intercompany eliminations.

<sup>(2)</sup> Includes all Argo Group parent company eliminations.

### CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS FOR YEAR ENDED DECEMBER 31, 2015

(in millions)

|   | Argo Group<br>International<br>Holdings, Ltd<br>(Parent Guarantor) | Argo Group US, Inc.<br>and Subsidiaries<br>(Subsidiary Issuer) | Other Subsidiaries and Eliminations (1) | Consolidating<br>Adjustments (2) | Total     |
|---|--|--|---|----------------------------------|-----------|
| Net cash flows from operating activities        | \$ 32.7  | \$ 117.0   | \$ 133.5                                | <u>\$</u> \$                     | 283.2     |
| Cash flows from investing activities:           |  |  |   |                                  |           |
| Proceeds from sales of investments              | _  | 631.1  | 336.8                                   | _                                | 967.9     |
| Maturities and mandatory calls of fixed         |  |  |   |                                  |           |
| maturity investments                            | _  | 681.8  | 162.1                                   | _                                | 843.9     |
| Purchases of investments                        | _  | (1,384.5)  | (649.6)                                 | _                                | (2,034.1) |
| Change in short-term investments and            |  |  |   |                                  |           |
| foreign regulatory deposits                     | 0.9  | 14.9   | 33.8                                    | _                                | 49.6      |
| Settlements of foreign currency exchange        |  |  |   |                                  |           |
| forward contracts                               | 1.5  | _  | (11.6)                                  | _                                | (10.1)    |
| Issuance of intercompany note, net              | _  | 7.5  | (7.5)                                   |                                  |           |
| Redemption of PXRE Capital Trust V              | _  | 18.0   | (18.0)                                  | _                                | _         |
| Purchases of fixed assets and other, net        | 3.8  | (16.6)   | 2.0                                     |                                  | (10.8)    |
| Cash provided by (used in) investing activities | 6.2  | (47.8)   | (152.0)                                 | _                                | (193.6)   |
| Cash flows from financing activities:           |  |  |   |                                  |           |
| Redemption of PXRE Capital Trust V              | (18.0)   | <u> </u>   | 18.0                                    | _                                | _         |
| Activity under stock incentive plans            | 1.8  | _  | _                                       | _                                | 1.8       |
| Repurchase of Company's common shares           | _  | (29.7)   | <del>-</del>                            | _                                | (29.7)    |
| Payment of cash dividend to common              |  |  |   |                                  |           |
| shareholders                                    | (22.7)   | )  | _                                       | _                                | (22.7)    |
| Cash used in financing activities               | (38.9)   | (29.7)   | 18.0                                    |                                  | (50.6)    |
| Effect of exchange rate changes on cash         | _  | _  | 1.7                                     | _                                | 1.7       |
| Change in cash                                  |  | 39.5   | 1.2                                     | _                                | 40.7      |
| Cash, beginning of year                         | _  | 49.3   | 31.7                                    | _                                | 81.0      |
| Cash, end of year                               | \$ —   | \$ 88.8  | \$ 32.9                                 | <u>\$</u> _\$                    | 121.7     |

<sup>(1)</sup> Includes all other subsidiaries of Argo Group International Holdings, Ltd. and all intercompany eliminations.

### 25. Subsequent Events

### 15% Stock Dividend

On February 20, 2018, our Board of Directors declared a 15% stock dividend payable on March 21, 2018, to shareholders of record at the close of business on March 7, 2018. Based upon information available to us as of the dividend declaration date, we estimate approximately 4.4 million shares will be issued upon payment of the stock dividend. The share numbers and per share amounts disclosed in the Consolidated Financial Statements and Notes to the Consolidated Financial Statements have not been retroactively adjusted to give effect to the stock dividend. Presented below are pro forma basic and diluted net income per common share after giving effect for the stock dividend:

|  | For the Years Ended December 31, |           |    |      |      |      |  |
|--|----------------------------------|-----------|----|------|------|------|--|
|  |                                  | 2017 2016 |    |      | 2015 |      |  |
| Pro forma net income per common share: |                                  |           |    |      |      |      |  |
| Basic                                  | \$                               | 1.46      | \$ | 4.23 | \$   | 4.61 |  |
| Diluted                                | \$                               | 1.42      | \$ | 4.13 | \$   | 4.52 |  |

The pro forma impact of the stock dividend on the Consolidated Balance Sheet at December 31, 2017 is an increase in common stock of \$4.4 million, an increase in additional paid-in capital of \$255.7 million and a decrease to retained earnings of \$260.1 million.

<sup>(2)</sup> Includes all Argo Group parent company eliminations.

# ARGO GROUP INTERNATIONAL HOLDINGS, LTD. SCHEDULE II CONDENSED FINANCIAL INFORMATION OF REGISTRANT

| BALANCE SHEETS                                      | December 31,  |    |         |  |  |
|---|---------------|----|---------|--|--|
|   | <br>2017      |    | 2016    |  |  |
| Assets  |               |    |         |  |  |
| Short-term investments                              | 0.4           |    | 1.9     |  |  |
| Investment in subsidiaries                          | 1,940.0       |    | 1,834.4 |  |  |
| Cash  | 0.9           |    |         |  |  |
| Goodwill and other intangible assets, net           | 43.2          |    | _       |  |  |
| Other assets  | 9.2           |    | 9.0     |  |  |
| Total assets  | \$<br>1,993.7 | \$ | 1,845.3 |  |  |
| Liabilities and Shareholders' Equity                | <br>          | -  |         |  |  |
| Junior subordinated debentures                      | \$<br>28.4    | \$ | 28.4    |  |  |
| Other indebtedness                                  | 125.0         |    |         |  |  |
| Accrued underwriting expenses and other liabilities | 8.9           |    | 13.7    |  |  |
| Due to subsidiaries                                 | 11.7          |    | 10.5    |  |  |
| Total liabilities                                   | 174.0         |    | 52.6    |  |  |
| Shareholders' equity                                | <br>1,819.7   |    | 1,792.7 |  |  |
| Total liabilities and shareholders' equity          | \$<br>1,993.7 | \$ | 1,845.3 |  |  |

| STATEMENTS OF INCOME                                     | For the Years Ended December 31, |        |    |          |    |       |  |
|--|----------------------------------|--------|----|----------|----|-------|--|
|  |                                  | 2017   |    | 2016     |    | 2015  |  |
| Revenue:   |                                  |        |    |          |    |       |  |
| Net investment (expense) income (1)                      | \$                               | (4.5)  | \$ | 37.2     | \$ | 40.1  |  |
| Net realized investment and other gains                  |                                  | 0.4    |    | 0.6      |    | _     |  |
| Total revenue  |                                  | (4.1)  |    | 37.8     |    | 40.1  |  |
| Expenses:  |                                  |        |    |          |    |       |  |
| Interest expense   |                                  | 4.3    |    | 1.4      |    | 1.5   |  |
| Other expenses   |                                  | 14.3   |    | 12.8     |    | 19.0  |  |
| Foreign currency exchange loss                           |                                  | 0.1    |    | <u> </u> |    |       |  |
| Total expenses   |                                  | 18.7   |    | 14.2     |    | 20.5  |  |
| Net income before equity in earnings of subsidiaries (2) | ·                                | (22.8) |    | 23.6     | Ÿ  | 19.6  |  |
| Equity in undistributed earnings of subsidiaries         |                                  | 73.1   |    | 123.1    |    | 143.6 |  |
| Net income   | \$                               | 50.3   | \$ | 146.7    | \$ | 163.2 |  |

For the years ended December 31, 2016 and 2015, net investment income includes intercompany dividends of \$41.0 million.

<sup>&</sup>lt;sup>(2)</sup> Argo Group International Holdings, Ltd. is not subject to taxation.

# ARGO GROUP INTERNATIONAL HOLDINGS, LTD. SCHEDULE II CONDENSED FINANCIAL INFORMATION OF REGISTRANT (in millions)

| STATEMENTS OF CASH FLOWS  | For the Years Ended December 31, |          |    |          |      |        |  |  |
|---|----------------------------------|----------|----|----------|------|--------|--|--|
|   |                                  | 2017     |    | 2016     | 2015 |        |  |  |
| Cash flows from operating activities:                                 |                                  |          |    |          |      |        |  |  |
| Net income  | \$                               | 50.3     | \$ | 146.7    | \$   | 163.2  |  |  |
| Adjustments to reconcile net income to net cash provided by (used in) |                                  |          |    |          |      |        |  |  |
| operating activities:   |                                  |          |    |          |      |        |  |  |
| Amortization and depreciation   |                                  | 1.3      |    | 0.2      |      | 0.2    |  |  |
| Share-based payments expense  |                                  | 3.3      |    | 4.2      |      | 8.2    |  |  |
| Net realized investment and other gains                               |                                  | (0.4)    |    | (0.6)    |      | _      |  |  |
| Undistributed earnings of subsidiaries                                |                                  | (73.1)   |    | (123.1)  |      | (143.6 |  |  |
| Change in:  |                                  |          |    |          |      |        |  |  |
| Prepaid assets  |                                  | (0.3)    |    | (0.2)    |      | 0.2    |  |  |
| Accrued underwriting expenses   |                                  | (2.3)    |    | 0.9      |      | (2.4   |  |  |
| Due to subsidiaries   |                                  | 48.1     |    | (0.6)    |      | 12.5   |  |  |
| Other, net  |                                  | (6.1)    |    | (1.0)    |      | (5.6   |  |  |
| Cash provided by operating activities                                 |                                  | 20.8     |    | 26.5     |      | 32.7   |  |  |
| Cash flows from investing activities:                                 |                                  | <u> </u> |    | <u> </u> |      |        |  |  |
| Change in short-term investments                                      |                                  | 1.5      |    | (0.9)    |      | 0.9    |  |  |
| Settlements of foreign currency exchange forward contracts            |                                  | 0.9      |    |          |      | 1.5    |  |  |
| Acquisition of subsidiaries, net of cash                              |                                  | (235.3)  |    | _        |      | _      |  |  |
| Purchases of fixed assets and other, net                              |                                  | (0.1)    |    | _        |      | 3.8    |  |  |
| Cash (used in) provided by investing activities                       |                                  | (233.0)  |    | (0.9)    |      | 6.2    |  |  |
| Cash flows from financing activities:                                 |                                  |          |    |          |      |        |  |  |
| Additional borrowings   |                                  | 125.0    |    | _        |      | _      |  |  |
| Borrowings under intercompany note payable, net                       |                                  | 120.0    |    |          |      | _      |  |  |
| Activity under stock incentive plans                                  |                                  | 1.4      |    | 1.0      |      | 1.8    |  |  |
| Redemption of PXRE Capital Trust V                                    |                                  | _        |    |          |      | (18.0  |  |  |
| Repurchase of Company's common shares                                 |                                  | (0.1)    |    | _        |      |        |  |  |
| Payment of cash dividend to common shareholders                       |                                  | (33.2)   |    | (26.6)   |      | (22.7  |  |  |
| Cash provided by (used in) financing activities                       |                                  | 213.1    | -  | (25.6)   | -    | (38.9  |  |  |
| Change in cash  |                                  | 0.9      |    |          |      |        |  |  |
| Cash, beginning of year   |                                  |          |    | _        |      | _      |  |  |
| Cash, end of year   | \$                               | 0.9      | \$ | _        | \$   |        |  |  |

### ARGO GROUP INTERNATIONAL HOLDINGS, LTD. SCHEDULE III

### SUPPLEMENTAL INSURANCE INFORMATION FOR THE YEARS ENDED DECEMBER 31, 2017, 2016 AND 2015

(in millions)

Reserves

| Segment                      | DAC (a)     | for<br>Losses and<br>Loss<br>Adjustment<br>Expenses<br>(b) | UPR<br>(c) | Premium<br>Revenue<br>(d) | Net<br>Investment<br>Income<br>(1) | Loss<br>& LAE<br>(e) | Amortization<br>(Deferral)<br>DAC<br>(f) (2) | Other<br>Operating<br>Expenses<br>(3) | Net<br>Premiums<br>Written |
|------------------------------|-------------|--|------------|---------------------------|------------------------------------|----------------------|--|---------------------------------------|----------------------------|
| Year Ended December 31, 2017 | (=)         |  |            |                           |                                    |                      | (-) (-)                                      |                                       |                            |
| U.S. Operations              | 80.8        | 2,196.1  | 695.1      | 936.6                     | 87.2                               | 528.1                | (17.3)                                       | 336.4                                 | 1,031.8                    |
| International Operations     | 79.6        | 1,723.0  | 512.6      | 635.8                     | 32.7                               | 504.8                | 5.4  | 236.8                                 | 621.7                      |
| Run-off Lines                | _           | 281.9  | _          | (0.1)                     | 9.3                                | 17.3                 | _  | 8.3                                   | _                          |
| Corporate and Other          |             |  |            |                           | 10.8                               |                      |  | 65.8                                  |                            |
| Total                        | \$ 160.4    | \$ 4,201.0   | \$ 1,207.7 | \$ 1,572.3                | \$ 140.0                           | \$ 1,050.2           | \$ (11.9)                                    | \$ 647.3                              | \$ 1,653.5                 |
| Year Ended December 31, 2016 | <del></del> |  |            | - <del>-</del>            |                                    | <del></del>          |  |                                       |                            |
| U.S. Operations              | 63.5        | 2,028.4  | 575.4      | 849.5                     | 71.9                               | 467.5                | (5.1)  | 275.6                                 | 883.5                      |
| International Operations     | 75.6        | 1,031.5  | 394.6      | 560.9                     | 28.7                               | 324.0                | 0.8  | 210.3                                 | 556.4                      |
| Run-off Lines                | _           | 290.9  | _          | 0.4                       | 11.3                               | 18.6                 | _  | 6.9                                   | 0.3                        |
| Corporate and Other          |             |  |            |                           | 3.2                                |                      |  | 58.5                                  |                            |
| Total                        | \$ 139.1    | \$ 3,350.8   | \$ 970.0   | \$ 1,410.8                | \$ 115.1                           | \$ 810.1             | \$ (4.3)                                     | \$ 551.3                              | \$ 1,440.2                 |
| Year Ended December 31, 2015 |             |  |            |                           |                                    |                      |  |                                       |                            |
| U.S. Operations              | 58.4        | 1,888.6  | 501.2      | 815.4                     | 52.2                               | 471.1                | 1.0  | 258.4                                 | 838.5                      |
| International Operations     | 74.0        | 928.7  | 385.5      | 556.1                     | 20.3                               | 286.4                | (1.9)  | 222.3                                 | 563.2                      |
| Run-off Lines                | _           | 306.3  | _          | 0.4                       | 8.1                                | 8.6                  | _  | 5.9                                   | 0.4                        |
| Corporate and Other          |             |  |            |                           | 8.0                                |                      |  | 51.0                                  |                            |
| Total                        | \$ 132.4    | \$ 3,123.6   | \$ 886.7   | \$ 1,371.9                | \$ 88.6                            | \$ 766.1             | \$ (0.9)                                     | \$ 537.6                              | \$1,402.1                  |

- (a) Deferred Policy Acquisition Cost
- (b) Future Policy Benefits, Losses, Claims and Loss Expenses
- (c) Unearned Premiums
- (d) Premium Revenue, net (premiums earned)
- (e) Benefits, Claims, Losses and Settlement Expenses
- (f) Amortization (Deferral) of Deferred Policy Acquisition Costs
- (g) Premiums Written, net
- Net Investment Income allocated based upon each segment's share of investable funds.
- The amortization (deferral) of DAC will not equal the change in the balance sheet. See Note 1, "Business and Significant Accounting Policies" for further discussion.
- Other Insurance Expenses allocated based on specific identification, where possible, and related activities.

# ARGO GROUP INTERNATIONAL HOLDINGS, LTD. SCHEDULE V VALUATION AND QUALIFYING ACCOUNTS (in millions)

|  | Balance at<br>Beginning<br>of Year | Charged to<br>Cost and<br>Expense | Capital Loss<br>Carryforward | Net Operating<br>Loss<br>Carryforward | Charged to<br>Other<br>Accounts | Deductions | Balance at<br>End of Year |
|--|------------------------------------|-----------------------------------|------------------------------|---------------------------------------|---------------------------------|------------|---------------------------|
| Year Ended December 31, 2017               |                                    |                                   |                              |                                       |                                 |            |                           |
| Deducted from assets:                      |                                    |                                   |                              |                                       |                                 |            |                           |
| Valuation allowance for deferred tax asset | \$ 23.5                            | \$ (6.2)                          | \$ —                         | \$ 2.7                                | \$ 0.1                          | \$ —       | \$ 20.1                   |
| Year Ended December 31, 2016               |                                    |                                   |                              |                                       |                                 |            |                           |
| Deducted from assets:                      |                                    |                                   |                              |                                       |                                 |            |                           |
| Valuation allowance for deferred tax asset | \$ 22.8                            | \$ (1.0)                          | \$ —                         | \$ —                                  | \$ 1.7                          | \$ —       | \$ 23.5                   |
| Year Ended December 31, 2015               |                                    |                                   |                              |                                       |                                 |            |                           |
| Deducted from assets:                      |                                    |                                   |                              |                                       |                                 |            |                           |
| Valuation allowance for deferred tax asset | \$ 25.4                            | \$ (1.0)                          | \$                           | <u> </u>                              | \$ (1.6)                        | <u>\$</u>  | \$ 22.8                   |

# ARGO GROUP INTERNATIONAL HOLDINGS, LTD. SCHEDULE VI SUPPLEMENTAL INFORMATION FOR PROPERTY-CASUALTY INSURANCE COMPANIES (in millions)

|  | <br>For the Years Ended December 31, |    |         |    |         |  |  |  |  |
|--|--------------------------------------|----|---------|----|---------|--|--|--|--|
|  | <br>2017                             |    | 2016    |    | 2015    |  |  |  |  |
| Deferred acquisition costs                                   | \$<br>160.4                          | \$ | 139.1   | \$ | 132.4   |  |  |  |  |
| Reserves for losses and loss adjustment expenses             | \$<br>4,201.0                        | \$ | 3,350.8 | \$ | 3,123.6 |  |  |  |  |
| Unamortized discount in reserves for losses                  | \$<br>17.6                           | \$ | 19.4    | \$ | 21.5    |  |  |  |  |
| Unearned premiums  | \$<br>1,207.7                        | \$ | 970.0   | \$ | 886.7   |  |  |  |  |
| Premiums earned  | \$<br>1,572.3                        | \$ | 1,410.8 | \$ | 1,371.9 |  |  |  |  |
| Net investment income  | \$<br>140.0                          | \$ | 115.1   | \$ | 88.6    |  |  |  |  |
| Losses and loss adjustment expenses incurred:                |                                      |    |         |    |         |  |  |  |  |
| Current year   | \$<br>1,058.4                        | \$ | 843.4   | \$ | 798.5   |  |  |  |  |
| Prior years  | (8.2)                                |    | (33.3)  |    | (32.4)  |  |  |  |  |
| Losses and loss adjustment expenses incurred                 | \$<br>1,050.2                        | \$ | 810.1   | \$ | 766.1   |  |  |  |  |
| Deferral of policy acquisition costs (1)                     | \$<br>(11.9)                         | \$ | (4.3)   | \$ | (0.9)   |  |  |  |  |
| Paid losses and loss adjustment expenses, net of reinsurance | \$<br>889.4                          | \$ | 716.5   | \$ | 733.5   |  |  |  |  |
| Gross premiums written                                       | \$<br>2,697.2                        | \$ | 2,164.8 | \$ | 2,012.1 |  |  |  |  |

The amortization (deferral) of policy acquisition costs will not equal the change in the balance sheet. For further discussion, see Note 1, "Business and Significant Accounting Policies."

# ARGO GROUP INTERNATIONAL HOLDINGS, LTD. STATEMENTS OF COMPUTATION OF RATIOS OF EARNINGS TO FIXED CHARGES AND EARNINGS TO COMBINED FIXED CHARGES AND PREFERRED SHARE DIVIDENDS

(in millions, except ratios)

|  | For the Years Ended December 31, |       |    |       |    |       |    |       |    |       |
|--|----------------------------------|-------|----|-------|----|-------|----|-------|----|-------|
|  |                                  | 2017  |    | 2016  |    | 2015  |    | 2014  |    | 2013  |
| Earnings:                                |                                  |       |    |       |    |       |    |       |    |       |
| Income before provision for income taxes | \$                               | 39.9  | \$ | 181.9 | \$ | 177.5 | \$ | 216.0 | \$ | 179.7 |
| Add:                                     |                                  |       |    |       |    |       |    |       |    |       |
| Fixed charges                            |                                  | 34.7  |    | 23.7  |    | 23.7  |    | 24.8  |    | 25.1  |
| Total earnings                           | \$                               | 74.6  | \$ | 205.6 | \$ | 201.2 | \$ | 240.8 | \$ | 204.8 |
| Fixed charges:                           | <del></del>                      |       |    |       |    |       |    |       |    |       |
| Interest expense                         | \$                               | 27.7  | \$ | 19.6  | \$ | 19.0  | \$ | 19.9  | \$ | 20.2  |
| Rental interest factor                   |                                  | 7.0   |    | 4.1   |    | 4.7   |    | 4.9   |    | 4.9   |
| Total fixed charges                      | \$                               | 34.7  | \$ | 23.7  | \$ | 23.7  | \$ | 24.8  | \$ | 25.1  |
| Ratio of earnings to fixed charges       |                                  | 2.1:1 |    | 8.7:1 |    | 8.5:1 |    | 9.7:1 |    | 8.2:1 |

### Subsidiaries of Argo Group International Holdings, Ltd.

**Company Name** Country/State of Incorporation

The Argo Foundation Bermuda PXRE Capital Statutory Trust II Connecticut PXRE Capital Trust VI Delaware Argo International Holdings AG Switzerland

Argonaut Services GmbH Switzerland Argo Re, Ltd. Bermuda Argo Irish Holdings I, Ltd. Bermuda

Argo Irish Holdings II Argo Re Escritório de Representação no Brasil Ltda. Brazil Affinibox Brasil Tecnologia Ltda. Brazil

PXRE Reinsurance (Barbados), Ltd. Barbados ArgoGlobal Underwriting (Dubai) Limited United Arab Emirates Argo International Holdings, Ltd. United Kingdom

Argo Underwriting Agency, Ltd. United Kingdom Argo Management Services, Ltd. United Kingdom Argo Managing Agency, Ltd. United Kingdom United Kingdom Argo Direct, Ltd.

Argo (No. 604), Ltd. United Kingdom Argo (No. 616), Ltd. United Kingdom Argo (No. 607), Ltd. United Kingdom Argo (No. 617), Ltd. United Kingdom Argo (No. 703), Ltd. United Kingdom Argo (No. 704), Ltd. United Kingdom Argo (Alpha), Ltd. United Kingdom Argo (Chi), Ltd. United Kingdom Argo (Delta), Ltd. United Kingdom

Argo (Epsilon), Ltd. United Kingdom Argo (Zeta), Ltd.United Kingdom Argo (Zeta), Ltd. United Kingdom

Affinibox Holdings, Ltd.

ArgoGlobal Underwriting Asia Pacific Pte Ltd. ArgoGlobal Services (Hong Kong) Limited

ArgoGlobal Holdings (Malta) Ltd.

ArgoGlobal SE

Argo Financial Holding (Ireland) UC

Argo Solutions, SA

Argo Financial Holding (Brazil) DAC

Argo Seguros Brasil, SA Argo Group US, Inc.

**Argonaut Group Statutory Trust** Argonaut Group Statutory Trust III Argonaut Group Statutory Trust IV Argonaut Group Statutory Trust V Argonaut Group Statutory Trust VI Argonaut Group Statutory Trust VII Argonaut Group Statutory Trust VIII Argonaut Group Statutory Trust IX Argonaut Group Statutory Trust X Argonaut Management Services, Inc.

Affinibox, Inc.

Argo Group Fund to Secure the Future

Alteris, Inc.

Sonoma Risk Management, LLC John Sutak Insurance Brokers, Inc. Trident Insurance Services, LLC Alteris Insurance Services, Inc.

United Kingdom Singapore Hong Kong Malta Malta Ireland Belgium

Bermuda

Ireland Brazil Delaware Connecticut Delaware Delaware Delaware Connecticut Delaware Delaware Delaware Delaware Delaware Texas Texas Delaware Delaware

Massachusetts

California

Texas

**Country/State of Incorporation Company Name** 

Commercial Deposit Insurance Agency, Inc. Delaware Colony Management Services, Inc. Virginia Colony Agency Services, Inc. Virginia Argonaut Claims Management, LLC Texas Argonaut Claims Services, Ltd. Texas Colony Insurance Company Virginia Colony Specialty Insurance Company Ohio

Peleus Insurance Company Virginia Argonaut Insurance Company Illinois Argonaut-Midwest Insurance Company Illinois Argonaut-Southwest Insurance Company Illinois Argonaut Great Central Insurance Company Illinois Insight Insurance Services, Inc. Illinois Select Markets Insurance Company Illinois Argonaut Limited Risk Insurance Company Illinois Central Insurance Management, Inc. Illinois

Grocers Insurance Agency, Inc.

Oregon AGI Properties, Inc. California Rockwood Casualty Insurance Company Pennsylvania

Somerset Casualty Insurance Company Pennsylvania ARIS Title Insurance Corporation New York Maybrooke Holdings SA Luxembourg AFCL, Inc. Delaware

Ariel Re Property & Casualty United Kingdom Ariel Corporate Member Limited United Kingdom

Ariel Re BDA Limited Bermuda

Ariel Re UK Limited United Kingdom

### **Consent of Independent Registered Public Accounting Firm**

We consent to the incorporation by reference in the following Registration Statements and in the related Prospectuses:

- 1. Registration Statement (Form S-8 File No. 333-147967) pertaining to Argo Group International Holdings, Ltd. 2007 Long-Term Incentive Plan and Argo Group International Holdings, Ltd. 2007 Employee Share Purchase Plan;
- 2. Registration Statement (Form S-8 File No. 333-147714) pertaining to the Argo Group International Holdings, Ltd. Argonaut Group, Inc. Amended and Restated Stock Incentive Plan, the Argonaut Group, Inc. Non-Employee Director Stock Option Plan, and the Argonaut Deferred Compensation Plan for Non-Employee Directors;
- 3. Registration Statement (Form S-8 File No. 333-161299) pertaining to the Argo Group International Holdings, Ltd. 2007 Employee Share Purchase Plan (renamed the Argo Group International Holdings, Ltd. Employee Share Purchase Plan as amended and restated on May 3, 2016);
- 4. Registration Statement (Form S-8 File No. 333-195932) pertaining to the Argo Group International Holdings, Ltd. 2014 Long-Term Incentive Plan;
- 5. Registration Statement (Form S-3 File No. 333-161445) pertaining to the Argo Group International Holdings, Ltd. registration of senior debt securities, subordinated debt securities, common shares, preferred shares, warrants, units, depositary shares, purchase contracts, hybrid securities, trust preferred securities and guarantees of trust preferred securities;
- 6. Registration Statement (Form S-3 File No. 333-183957) pertaining to the Argo Group International Holdings, Ltd. registration of debt securities, common shares, preferred shares, warrants, units, depositary shares, purchase contracts, hybrid securities, trust preferred securities and guarantees of trust preferred securities and debt securities; and
- 7. Registration Statement (Form S-3 File No. 333- 207073) pertaining to the Argo Group International Holdings, Ltd. Registration of common shares, preferred shares, debt securities, warrants, units, depositary shares, purchase contracts, hybrid securities combining elements of the foregoing, trust preferred securities and guarantees of trust preferred securities and debt securities;

of our reports dated February 27, 2018, with respect to the consolidated financial statements and schedules of Argo Group International Holdings, Ltd. and the effectiveness of internal control over financial reporting of Argo Group International Holdings, Ltd. included in this Annual Report (Form 10-K) for the year ended December 31, 2017.

/s/ Ernst & Young LLP San Antonio, Texas February 27, 2018

### Rule 13a-14(a)/15d-14(a) Certification of the Chief Executive Officer

- I, Mark E. Watson III, President and Chief Executive Officer of Argo Group International Holdings, Ltd., certify that:
- 1. I have reviewed this Annual Report on Form 10-K of Argo Group International Holdings, Ltd.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 27, 2018

/s/ Mark E. Watson III

Mark E. Watson III

President and Chief Executive Officer

### Rule 13a-14(a)/15d-14(a) Certification of the Chief Financial Officer

I, Jay S. Bullock, Executive Vice President and Chief Financial Officer of Argo Group International Holdings, Ltd., certify that:

- 1. I have reviewed this Annual Report on Form 10-K of Argo Group International Holdings, Ltd.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 27, 2018

/s/ Jay S. Bullock

Jav S. Bullock

Executive Vice President and Chief Financial Officer

### Certification of CEO Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

In connection with the Annual Report on Form 10-K of Argo Group International Holdings, Ltd. (the "Company") for the year ended December 31, 2017 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), Mark E. Watson III, as President and Chief Executive Officer of the Company, hereby certifies, pursuant to 18 U.S.C. §1350, as adopted pursuant to §906 of the Sarbanes-Oxley Act of 2002, that, to the best of his knowledge:

- 1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

\* \* \*

Certified this 27th day of February 2018

/s/ Mark E. Watson III

Mark E. Watson III President and Chief Executive Officer

### Certification of CFO Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

In connection with the Annual Report on Form 10-K of Argo Group International Holdings, Ltd. (the "Company") for the year ended December 31, 2017 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), Jay S. Bullock, as Executive Vice President and Chief Financial Officer of the Company, hereby certifies, pursuant to 18 U.S.C. §1350, as adopted pursuant to §906 of the Sarbanes-Oxley Act of 2002 that, to the best of his knowledge:

- 1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

\* \* \*

Certified this 27th day of February 2018

/s/ Jay S. Bullock

Jay S. Bullock

Executive Vice President and Chief Financial Officer