



# Argo Marine Overview

Argo Marine offers a wide range of products, coverages and services for the inland marine market. Through its team of dedicated inland marine specialists, Argo Marine uses a customized approach to build the right risk coverage and placement.

## APPETITE

### Construction

- Builders risk
- Contractor's equipment
- Installation floaters
- Riggers liability

### Transportation

- Logistics legal liability
- Motor truck cargo
- Rolling stock
- Shipper's interest
- Warehouse legal liability

### Transportation and Communication

- Towers and communication equipment
- Transportation infrastructure

### Mobile and Specialized Equipment

- Equipment dealers
- Entertainment equipment
- Mobile and diagnostic

### Other Products

- Master builders risk policies for strong risk management-driven clients
- Commercial output program for property (related to inland marine-driven risk)
- Electronic data processing
- Fine arts
- Miscellaneous floater
- Solar and fuel cell installations

Argo Marine's dedicated team of inland marine specialists uses a flexible approach featuring AAIS-filed forms, extensions, enhanced coverages and proprietary forms. The breadth of risk allows for participation on primary, shared and in-excess capacities.

## Differentiators

- Limited distribution strategy to create franchise value for our partners
- Dedicated inland marine underwriting specialist
- Single underwriter for new and renewal business

## Digital solutions

- Contractors Equipment Express - a streamlined rate, quote, and purchase platform for smaller risks that provides an instant quote without requiring a schedule of equipment
- Builders Risk Coverage - an automated platform designed for smaller risks, including ground-up commercial, institutional, residential and retail projects
- Sports Equipment Coverage - an automated platform for sports equipment and facilities coverage for athletic and special event venues, associations and clubs

For more information, visit [argolimited.com/marine](http://argolimited.com/marine).

---

## KEY CONTACTS

**Eric Michel**  
SVP Underwriting, Head of Inland Marine  
704-862-8962  
eric.michel@argogroupus.com

**Ashley Heline**  
AVP, Marketing & Producer Management,  
E&S  
210-366-5613  
ashley.heline@argogroupus.com

**SUBMISSIONS**  
Send submissions to:  
imsubmissions@argogroupus.com

Insurance coverage may be provided by Argonaut Insurance Company, Argonaut Midwest Insurance Company and Colony Specialty Insurance Company. Some types of insurance coverage may only be provided by Colony Insurance Company and Peleus Insurance Company, which are authorized surplus lines insurers. This highlight sheet contains only product summaries. All insurance coverage is subject to the language of the insurance policies, as actually issued.